




MEMORANDUM

January 12, 2012

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator 
Russell Truell, Assistant City Administrator / CFO
Becky Caldwell, Solid Waste Director
Brian Wilcox, Purchasing Manager

SUBJECT: Consideration of bid award to CMI Equipment Sales, Inc. of Nashville, TN in the total amount of \$26,250.00 for a minimum of one (1) tractor-trailer truckload of 500 new Ameri-Kart BossKart wheeled (rollout) refuse containers, at a price per container of \$52.50 each, for the Collection Division of the Solid Waste Department (Purchasing Office Procurement Solicitation No. 2012-015; \$60,000 budgeted in 124-83290-46110 for fiscal year 2012)

Purpose

The purpose of this procurement is to purchase a tractor-trailer truckload of wheeled (rollout) refuse containers. These containers are for use by residential customers of the City's Solid Waste Department. The new equipment would serve to restock the Department's inventory of residential containers. The inventory is depleted as older containers in poor condition are replaced, and as new residences are added to one of the collection routes.

Background

The City published on December 15, 2012 a Notice to Bidders in the *Williamson Herald* for a minimum of one (1) tractor-trailer truckload of wheeled (rollout) refuse containers. In addition, bid documents were sent on or about the same date directly to seven (7) potential bidders known or thought to be interested in this solicitation. Bids from three (3) vendors were publicly opened at the bid opening held on January 10, 2012. A tabulation of the bids received for this solicitation is attached.

Financial Impact

The apparent lowest, most responsive and responsible bid, from CMI Equipment Sales, Inc. of Nashville, is in the amount of \$26,250.00 for a minimum of one (1) tractor-trailer truckload of 500 new Ameri-Kart BossKart wheeled (rollout) refuse containers, at a price per container of \$52.50 each. This bid was identified because it is the bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. The Solid Waste Department Collection Division budget for fiscal year 2012 allocates \$60,000 out of the Solid Waste Fund for the purchase of solid waste containers.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from CMI Equipment Sales, Inc. of Nashville, in the amount of \$26,250.00 for a minimum of one (1) tractor-trailer truckload of 500 new Ameri-Kart BossKart wheeled (rollout) refuse containers, at a price per container of \$52.50 each. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

City of Franklin, Tennessee
Tabulation of Bids *

Purchasing Office Solicitation No.:		2012-015 (wheeled (rollout) refuse containers)								
Notice to Bidders published in the <i>Williamson Herald</i> on:		12/15/11								
Number of vendors that were notified of / that responded to this solicitation for bids:		7 / 3								
Date and time bids due and publicly opened:		1/10/12 2:00 PM								
Present at opening of bids:		John Anderson of Stringfellow; Becky Caldwell of the City of Franklin Solid Waste Department; and Tiffany Wilkins and Brian Wilcox of the City of Franklin Purchasing Office								
Target meeting of BOMA at which recommendation will be considered:		2/14/12								
Bids received from:	Bid No.:	Manufacturer & product name:	Does the bid product MOES¹? / If not, how many exceptions do not MOES¹?	Total quoted bid price per tractor-trailer truckload:	Quantity of containers per tractor-trailer truckload:	Total quoted bid price per container:	Payment terms:	Estimated time of delivery after receipt of order:	Bid is valid and may be accepted through:	Bid unit pricing (for min. qty.) is valid for potential future orders through:
CMI Equipment Sales, Inc. 2405 Dickerson Rd. P.O. Box 78098 Nashville, TN 37207 Ben Bailey, Regional Sales Manager 615/227-7800	1 of 1	Amer-Kart BossKart	Bidder takes no exceptions	\$26,250.00	500	\$52.50	net 30 days	30-45 days	02/29/12	08/31/12
Otto Environmental Systems (NC), LLC 12700 General Dr. Charlotte, NC 28273 Franklin Shelton, Area Manager 800/795-6886	1 of 1	Otto MSD-95C	No / 1 (container molding process)	\$24,044.16	448	\$53.67	net 30 days	45 days	02/29/12	08/31/12
Stringfellow, Inc. 2710 Locust St. Nashville, TN 37207 Joe Connolly, Environmental Sales Mgr. 615/226-4900	1 of 1	Toter 79296	No / 1 (container lid molding process)	\$30,282.00	588	\$51.50	net 30 days	30-45 days	02/29/12	08/31/12

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid