



## MEMORANDUM

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December 22, 2011

TO: The Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator  
David Parker, P.E., City Engineer  
Eric J. Gardner, P.E., Director of Engineering  
Patricia Proctor, P.E., Utilities Project Manager

RE: Change Order No. 3 with W.L. Hailey & Company, Inc. for the Downs Boulevard 12 Inch Reclaimed Water Line and West Reclaimed Water Line (ARRA Project - COF Contract No. 2009-0099, Division A)

### **Purpose**

The purpose of this memo is to recommend approval of Change Order No. 3 for the Downs Boulevard 12 Inch Reclaimed Water Line Project (ARRA Project - COF Contract No. 2009-0099, Division A).

### **Background**

The Board of Mayor and Aldermen (BOMA) approved the construction contract for the above referenced project with W.L. Hailey & Company, Inc. on December 17, 2009 in the amount of \$895,395.00. The Notice to Proceed was issued on February 15, 2010 with a contract completion date of May 15, 2011. On May 24, 2011, BOMA approved Change Order No. 1 extending the completion date to June 8, 2011. BOMA approved Change Order No. 2 on June 28, 2011, which extended the completion date to July 11, 2011, and increased the contract amount to \$945,113.14. For Change Order No. 3, W.L. Hailey & Company, Inc. is requesting an increase of \$8,138.52 to the contract amount.

The job was bid with hauling the trench debris (which is normally dirt and rock) to a place of the contractor's choosing being included in the line item for the water line cost. During trench excavation the contractor encountered large amounts of unusual debris. This debris consisted of ribbon, wrapping paper and a few old plastic drums. This required that the debris be taken to the Middle Point Landfill in Murfreesboro which included additional fees that were not part of the original contract. The fees are for 445 tons of debris being hauled to the landfill at a cost of \$16,227.03 that W.L. Hailey has already paid. There is also a fee of \$50 for the application fee to Middle Point. This makes the total increase in the contract price \$16,277.03. Staff agrees that this cost shall be split 50/50 between the Downs Boulevard 24 Inch Water Line project and the Downs Boulevard 12 Inch Reclaimed Water Line project.

### **Financial Impact**

If approved, an INCREASE of \$8,138.52 will be added to the construction contract with W.L. Hailey & Company, Inc. The total construction contract amount will be \$953,251.66.

### **Recommendation**

Staff recommends approval of Change Order No. 3 with W.L. Hailey & Company, Inc. for an INCREASE to the contract in the amount of \$8,138.52.

**Request for Construction Change  
Change Order No. 3**

City of Franklin  
Engineering Office  
109 Third Avenue South  
Franklin, TN 37064

Contract No. 2009-0099, Division A  
Project ARRA Project: West Reclaimed Water Line and  
Downs Blvd 12" Reclaimed Water Line

Whereas, we, W.L. Hailey & Company, Inc., entered into an contract with the CITY OF FRANKLIN, on December 17, 2009, for the construction by said Contractor of the above designated contract; and Whereas, certain items of construction encountered are not covered by the original contract, we desire to submit the following additional items of construction to be performed by the Contractor and paid by the City at the prices scheduled therefore below:

**Reason for Change Order:**

An unexpected Special Waste (ribbon, paper trash, dye and glue barrels, etc.) was encountered within the trench excavation. Per TDEC requirements, it was necessary to sample and test the waste, submit a Special Waste disposal permit application, and dispose of the Special Waste at an approved facility. The Middle Point Landfill in Murfreesboro, Tennessee was the most convenient facility, and was recommended by TDEC and City of Franklin Solid Waste. Change Order No. 3 includes expenses incurred by the Contractor for the Special Waste Application review fee, as well as, all Special Waste disposal fees (tip, environmental, manifest, fuel recovery) billed by Middle Point Landfill. Since the Special Waste was encountered in the excavation of the 24" potable water line and the 12-inch reclaimed water line, the cost for the waste disposal is split between the two Contracts. The total change to the Division A Contract Price is **\$8,138.52**.

**Attachments (List documents supporting change):**

- Invoice from Middle Point Landfill detailing all disposal fees for each truck load of waste delivered to the facility and Special Waste Application review fee
- E-mail correspondence between Brian Mann of Middlepoint Landfill and the Contractor discussing the associated disposal fees for the waste disposal, as well as, correspondence between Brian Mann and the Engineer discussing the \$50.00 addition to the invoice for the Special Waste Application review fee
- Copy of Contractor's rough estimate of cost for the disposal of the Special Waste based on field measurements of the excavated waste
- Letter from Smith Seckman Reid, Inc., dated December 22, 2011, reviewing the request for Contract Change Order and accompanying recommendation to the City of Franklin

Item No.	Description of Work	Unit	Estimate Quantity	Unit Price	Amount
1	Special Waste Disposal Fee	LS	1	1	\$16,277.03
<b>TOTAL</b>					<b>\$16,277.03</b>

CHANGE IN CONTRACT PRICE:
Original Contract Price \$ 895,395.00
Net Increase (Decrease) from previous Change Orders No. 0 to 2: \$ 49,718.14
Contract Price prior to this Change Order: \$ 945,113.14
Net increase (decrease) of this Change Order: \$ 8,138.52
Contract Price with all approved Change Orders: \$ 953,251.66

CHANGE IN CONTRACT TIMES:
Original Contract Times: Substantial Completion: 455 days Ready for final payment: 545 days
Net change from previous Change Orders No. 0 to 2 to: Substantial Completion: 57 days Ready for final payment: 57 days
Contract Times prior to this Change Order: Substantial Completion: July 11, 2011 Ready for final payment: October 9, 2011
Net increase (decrease) this Change Order: Substantial Completion: 0 days Ready for final payment: 0 days
Contract Times with all approved Change Orders: Substantial Completion: July 11, 2011 Ready for final payment: October 9, 2011

Now, Therefore, We, W.L. Hailey & Company, hereby agree to this Supplemental Agreement consisting of the above mentioned items and prices, and agree that this Supplemental Agreement is hereby made a part of the original contract and will be performed by this Contractor in accordance with specifications thereof, and that the original contract remain in full force and effect, except in so far as specifically modified by this supplemental Agreement.

RECOMMENDED FOR APPROVAL BY:

By: [Signature] ENGINEER      By: Patricia Proctor CITY PROJECT MANAGER      By: Paul Proctor DIRECTOR OF ENGINEERING

Date: 1/4/12      Date: 1/4/12      Date: 1/4/12

ACCEPTED W.L. Hailey & Company, Inc.

By: [Signature]  
CONTRACTOR (Authorized Signature)  
Andrew C. Swank, Vice President  
Date: January 4, 2012

APPROVED:

By: \_\_\_\_\_  
OWNER (Authorized Signature)

Date: \_\_\_\_\_



2995 Sidco Drive  
Nashville, TN 37204  
(615) 383-1113  
Fax (615) 386-8469  
www.ssr-inc.com

December 22, 2011

Mrs. Patricia Proctor  
City of Franklin  
109 3<sup>rd</sup> Avenue South  
Franklin, Tennessee 37065

Dallas  
Denver

Re: Downs Boulevard 12-inch Reclaimed Water Line and West Reclaimed Water Line –  
ARRA Division A; Downs Boulevard 24-inch Water Line – Division B  
Special Waste Disposal and Change to Final Contract Balances  
SSR No. 07-41-037.0, 04-41-020.0, 07-41-033.0

Fort Lauderdale  
Hernando  
Houston

Dear Mrs. Proctor:

Knoxville

As previously discussed, we recommend payment to the Contractor, W.L. Hailey Company, Inc. for the disposal of the Special Waste found in the trench excavation along Downs Boulevard. The cost listed on the attached invoice includes the disposal, environmental, fuel recovery and manifest fees charged by Middle Point Landfill, as well as, the \$50.00 review fee for the initial review of the Special Waste application. The attached invoice does not include the labor and equipment costs for loading the waste, or the additional costs regarding the waste haul to Middle Point Landfill. At this time, we have not received an invoice from the Contractor for this work.

Memphis  
Nashville  
Phoenix  
Sarasota

We anticipate other changes to Final Contract Balances, regarding the above mentioned additional work, as well as, adjustments to final paving quantities and other unresolved items outside the scope of work included in the Contract. Please feel free to contact me with any questions or concerns, and let me know how I may be of further assistance in these matters.

Sincerely,  
SMITH SECKMAN REID, INC.

Frank (Tripp) P. Smith, III, P.E.

Attachments

Cc: File (1), JHB

AWS MIDDLEPOINT LANDFILL  
 PO BOX 841788  
 DALLAS, TX 75284-1788  
 (615) 896-2075

# INVOICE

TO: WL HAILEY & COMPANY  
 2971 KRAFT DR  
 NASHVILLE, TN 37204

INVOICE NO. ON ACCT  
 PAGE 614  
 DATE 7/19/11  
 CUSTOMER NO. 614  
 SITE NO.  
 REFERENCE NO.

SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY	AMOUNT
19-Jul	AA	PROFILE FEE 51061110676		\$	50.00

6

### Account Status

Payment due upon receipt of this invoice. 1.5% per month (18% per annum) late charge on balances over 30 days from date of invoice.  
 Payments received after invoice date are not reflected.  
 To ensure proper credit, please include your account number on your check and include the bottom portion of this invoice. When making payment on multiple accounts, please include the account numbers and the amounts of payment.

CURRENT	31 - 60 DAYS	61 - 90 DAYS	OVER 90 DAYS
\$50.00	\$0.00	\$0.00	\$0.00

**TOTAL THIS INVOICE**  
**PLEASE PAY THIS AMOUNT** \$50.00

We reserve the right to suspend service without notice on any past due account.

**Please remit to:**

INVOICE NO. ON ACCT  
 PAGE 614  
 DATE 7/19/11  
 CUSTOMER NO. 614  
 SITE NO.  
 REFERENCE NO.

AWS MIDDLEPOINT LANDFILL  
 PO BOX 841788  
 DALLAS, TX 75284-1788

**AMOUNT OF REMITTANCE**

PLEASE RETURN THIS PORTION WITH REMITTANCE

REMARKS

AWS MIDDLEPOINT LANDFILL  
 PO BOX 841788

DALLAS, TX 75284-1788  
 (615) 896-2075

TO:  
 W. L. HAILEY & COMPANY INC  
 2971 KRAFT DR  
 NASHVILLE, TN 37204

# INVOICE

INVOICE NO. 014641 081  
 PAGE 1  
 DATE Aug-21-11  
 CUSTOMER NO. 000614  
 SITE NO.  
 REFERENCE NO.

SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY.	AMOUNT
16 Aug	EW	FEE-MANIFEST Contract: 51061110676	01 - 895270 0	1.00 EA	\$2.00
16 Aug	VG	SW-CONT SOIL Contract: 51061110676	01 - 895270 1	8.16 TN	\$271.73
16 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	01 - 895270 2	1.00 LD	\$7.50
16 Aug	1	FUEL RECOVERY FEE Contract: 51061110676	01 - 895270 3	1.00 LD	\$20.75
16 Aug	EW	FEE-MANIFEST Contract: 51061110676	01 - 895272 0	1.00 EA	\$2.00
16 Aug	VG	SW-CONT SOIL Contract: 51061110676	01 - 895272 1	11.59 TN	\$385.95
16 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	01 - 895272 2	1.00 LD	\$7.50
16 Aug	1	FUEL RECOVERY FEE Contract: 51061110676	01 - 895272 3	1.00 LD	\$29.41
16 Aug	EW	FEE-MANIFEST Contract: 51061110676	01 - 895273 0	1.00 EA	\$2.00
16 Aug	VG	SW-CONT SOIL Contract: 51061110676	01 - 895273 1	9.44 TN	\$314.35
16 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	01 - 895273 2	1.00 LD	\$7.50
16 Aug	1	FUEL RECOVERY FEE Contract: 51061110676	01 - 895273 3	1.00 LD	\$23.98
16 Aug	EW	FEE-MANIFEST Contract: 51061110676	01 - 895339 0	1.00 EA	\$2.00
16 Aug	VG	SW-CONT SOIL	01 - 895339 1	15.44 TN	\$514.15

Payment due upon receipt of this invoice. 1.5% per month (18% per annum) late charge on balances over 30 days from date of invoice.  
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 To ensure proper credit, please include your account number on your check and include the bottom portion of this invoice. When making payment on multiple accounts, please include the account numbers and the amounts of payment.

### Account Status

CURRENT      31 - 60 DAYS      61 - 90 DAYS      OVER 90 DAYS

TOTAL THIS INVOICE

PLEASE PAY THIS AMOUNT

We reserve the right to suspend service without notice on any past due account.

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AWS MIDDLEPOINT LANDFILL  
PO BOX 841788

# INVOICE

DALLAS, TX 75284-1788  
(615) 896-2075

TO:  
W. L. HAILEY & COMPANY INC  
2971 KRAFT DR  
NASHVILLE, TN 37204

INVOICE NO. 014641 061  
PAGE 2  
DATE Aug-21-11  
CUSTOMER NO. 000614  
SITE NO.  
REFERENCE NO.

SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY.	AMOUNT
16 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	01 - 895339 2	1.00 LD	\$7.50
16 Aug	11	Contract: 51061110676 FUEL RECOVERY FEE	01 - 895339 3	1.00 LD	\$39.12
16 Aug	EW	Contract: 51061110676 FEE-MANIFEST	01 - 895356 0	1.00 EA	\$2.00
16 Aug	VG	Contract: 51061110676 SW-CONT SOIL	01 - 895356 1	15.68 TN	\$522.14
16 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	01 - 895356 2	1.00 LD	\$7.50
16 Aug	11	Contract: 51061110676 FUEL RECOVERY FEE	01 - 895356 3	1.00 LD	\$39.73
16 Aug	EW	Contract: 51061110676 FEE-MANIFEST	01 - 895364 0	1.00 EA	\$2.00
16 Aug	VG	Contract: 51061110676 SW-CONT SOIL	01 - 895364 1	12.89 TN	\$429.24
16 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	01 - 895364 2	1.00 LD	\$7.50
16 Aug	11	Contract: 51061110676 FUEL RECOVERY FEE	01 - 895364 3	1.00 LD	\$32.69
16 Aug	EW	Contract: 51061110676 FEE-MANIFEST	01 - 895425 0	1.00 EA	\$2.00
16 Aug	VG	Contract: 51061110676 SW-CONT SOIL	01 - 895425 1	14.59 TN	\$485.85
16 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	01 - 895425 2	1.00 LD	\$7.50

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DATE Aug-21-11  
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SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY	AMOUNT
16 Aug	J1	FUEL RECOVERY FEE Contract: 51061110676	\$36.98 01 - 895425 3	1.00 LD	\$36.98
16 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 895442 0	1.00 EA	\$2.00
16 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 895442 1	18.29 TN	\$609.06
16 Aug	Q	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 895442 2	1.00 LD	\$7.50
16 Aug	J1	FUEL RECOVERY FEE Contract: 51061110676	\$46.32 01 - 895442 3	1.00 LD	\$46.32
16 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 895443 0	1.00 EA	\$2.00
16 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 895443 1	16.60 TN	\$519.48
16 Aug	Q	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 895443 2	1.00 LD	\$7.50
16 Aug	J1	FUEL RECOVERY FEE Contract: 51061110676	\$39.53 01 - 895443 3	1.00 LD	\$39.53
17 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 895561 0	1.00 EA	\$2.00
17 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 895561 1	16.85 TN	\$561.11
17 Aug	Q	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 895561 2	1.00 LD	\$7.50
17 Aug	J1	FUEL RECOVERY FEE Contract: 51061110676	\$42.68 01 - 895561 3	1.00 LD	\$42.68
17 Aug	EW	FEE-MANIFEST	\$2.00 01 - 895562 0	1.00 EA	\$2.00

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AWS MIDDLEPOINT LANDFILL  
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SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY	AMOUNT
17 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895562 1	14.55 TN	\$484.52
17 Aug	Q	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 895562 2	1.00 LD	\$7.50
17 Aug	J1	Contract: 51061110676 FUEL RECOVERY FEE	\$36.88 01 - 895562 3	1.00 LD	\$36.88
17 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895568 0	1.00 EA	\$2.00
17 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895568 1	15.19 TN	\$505.83
17 Aug	Q	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 895568 2	1.00 LD	\$7.50
17 Aug	J1	Contract: 51061110676 FUEL RECOVERY FEE	\$38.49 01 - 895568 3	1.00 LD	\$38.49
17 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895612 0	1.00 EA	\$2.00
17 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895612 1	18.44 TN	\$614.05
17 Aug	Q	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 895612 2	1.00 LD	\$7.50
17 Aug	J1	Contract: 51061110676 FUEL RECOVERY FEE	\$46.70 01 - 895612 3	1.00 LD	\$46.70
17 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895628 0	1.00 EA	\$2.00
17 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895628 1	11.48 TN	\$382.28

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PO BOX 841788

DALLAS, TX 75284-1788  
(615) 896-2075

TO: W. L. HAILEY & COMPANY INC  
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SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY	AMOUNT
17 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 895628 2	1.00 LD	\$7.50
17 Aug	11	FUEL RECOVERY FEE Contract: 51061110676	\$29.13 01 - 895628 3	1.00 LD	\$29.13
17 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 895638 0	1.00 EA	\$2.00
17 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 895638 1	13.47 TN	\$448.55
17 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 895638 2	1.00 LD	\$7.50
17 Aug	11	FUEL RECOVERY FEE Contract: 51061110676	\$34.15 01 - 895638 3	1.00 LD	\$34.15
17 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 895659 0	1.00 EA	\$2.00
17 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 895659 1	12.46 TN	\$414.92
17 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 895659 2	1.00 LD	\$7.50
17 Aug	11	FUEL RECOVERY FEE Contract: 51061110676	\$31.60 01 - 895659 3	1.00 LD	\$31.60
17 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 895699 0	1.00 EA	\$2.00
17 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 895699 1	16.52 TN	\$550.12
17 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 895699 2	1.00 LD	\$7.50
17 Aug	11	FUEL RECOVERY FEE Contract: 51061110676	\$41.85 01 - 895699 3	1.00 LD	\$41.85

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REMARKS

AWS MIDDLEPOINT LANDFILL  
PO BOX 841788

DALLAS, TX 75284-1788  
(615) 896-2075

TO:  
W. L. HAILEY & COMPANY INC  
2971 KRAFT DR  
NASHVILLE, TN 37204

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INVOICE NO. 014641 061  
PAGE 6  
DATE Aug-21-11  
CUSTOMER NO. 000614  
SITE NO.  
REFERENCE NO.

SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY	AMOUNT
17 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895700 0	1.00 EA	\$2.00
17 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895700 1	16.92 TN	\$563.44
17 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 895700 2	1.00 LD	\$7.50
17 Aug	J1	Contract: 51061110676 FUEL RECOVERY FEE	\$42.86 01 - 895700 3	1.00 LD	\$42.86
17 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895705 0	1.00 EA	\$2.00
17 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895705 1	14.61 TN	\$486.51
17 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 895705 2	1.00 LD	\$7.50
17 Aug	J1	Contract: 51061110676 FUEL RECOVERY FEE	\$37.03 01 - 895705 3	1.00 LD	\$37.03
17 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895721 0	1.00 EA	\$2.00
17 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895721 1	19.85 TN	\$661.01
17 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 895721 2	1.00 LD	\$7.50
17 Aug	J1	Contract: 51061110676 FUEL RECOVERY FEE	\$50.26 01 - 895721 3	1.00 LD	\$50.26
18 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895825 0	1.00 EA	\$2.00

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CURRENT      31 - 60 DAYS      61 - 90 DAYS      OVER 90 DAYS

TOTAL  
THIS INVOICE

PLEASE PAY THIS  
AMOUNT

We reserve the right to suspend service without notice on any past due account.

Please remit to:

AMOUNT OF  
REMITTANCE

INVOICE NO.  
PAGE  
DATE  
CUSTOMER NO.  
SITE NO.  
REFERENCE NO.

PLEASE RETURN THIS PORTION WITH REMITTANCE

REMARKS

AWS MIDDLEPOINT LANDFILL  
PO BOX 841788

DALLAS, TX 75284-1788  
(615) 896-2075

TO:  
W. L. HAILEY & COMPANY INC  
2971 KRAFT DR  
NASHVILLE, TN 37204

# INVOICE

INVOICE NO. 014641 061  
PAGE 7  
DATE Aug-21-11  
CUSTOMER NO. 000614  
SITE NO.  
REFERENCE NO.

SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY.	AMOUNT
18 Aug	VG	SW-CONT SOIL Contract: 51061110676	01 - 895825 1	16.60 TN	\$552.78
18 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	01 - 895825 2	1.00 LD	\$7.50
18 Aug	11	FUEL RECOVERY FEE Contract: 51061110676	01 - 895825 3	1.00 LD	\$42.05
18 Aug	EW	FEE-MANIFEST Contract: 51061110676	01 - 895827 0	1.00 EA	\$2.00
18 Aug	VG	SW-CONT SOIL Contract: 51061110676	01 - 895827 1	15.63 TN	\$520.48
18 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	01 - 895827 2	1.00 LD	\$7.50
18 Aug	11	FUEL RECOVERY FEE Contract: 51061110676	01 - 895827 3	1.00 LD	\$39.60
18 Aug	EW	FEE-MANIFEST Contract: 51061110676	01 - 895830 0	1.00 EA	\$2.00
18 Aug	VG	SW-CONT SOIL Contract: 51061110676	01 - 895830 1	15.77 TN	\$525.14
18 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	01 - 895830 2	1.00 LD	\$7.50
18 Aug	11	FUEL RECOVERY FEE Contract: 51061110676	01 - 895830 3	1.00 LD	\$39.96
18 Aug	EW	FEE-MANIFEST Contract: 51061110676	01 - 895887 0	1.00 EA	\$2.00
18 Aug	VG	SW-CONT SOIL Contract: 51061110676	01 - 895887 1	14.81 TN	\$493.17
18 Aug	0	ENVIRONMENTAL FEE	01 - 895887 2	1.00 LD	\$7.50

Payment due upon receipt of this invoice. 1.5% per month (18% per annum) late charge on balances over 30 days from date of invoice.  
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### Account Status

CURRENT      31 - 60 DAYS      61 - 90 DAYS      OVER 90 DAYS

TOTAL THIS INVOICE

PLEASE PAY THIS AMOUNT

AMOUNT OF REMITTANCE

PLEASE RETURN THIS PORTION WITH REMITTANCE

REMARKS

AWS MIDDLEPOINT LANDFILL  
PO BOX 841788

# INVOICE

DALLAS, TX 75284-1788  
(815) 896-2075

TO: W. L. HAILEY & COMPANY INC  
2971 KRAFT DR  
NASHVILLE, TN 37204

INVOICE NO. 014641 061  
PAGE 8  
DATE Aug-21-11  
CUSTOMER NO. 000614  
SITE NO.  
REFERENCE NO.

SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY.	AMOUNT
18 Aug	}1	Contract: 51061110676 FUEL RECOVERY FEE	\$37.53 01 - 895887 3	1.00 LD	\$37.53
18 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 895905 0	1.00 EA	\$2.00
18 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 895905 1	18.52 TN	\$616.72
18 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 895905 2	1.00 LD	\$7.50
18 Aug	}1	Contract: 51061110676 FUEL RECOVERY FEE	\$46.90 01 - 895905 3	1.00 LD	\$46.90
19 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 896092 0	1.00 EA	\$2.00
19 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 896092 1	15.69 TN	\$522.48
19 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 896092 2	1.00 LD	\$7.50
19 Aug	}1	Contract: 51061110676 FUEL RECOVERY FEE	\$39.76 01 - 896092 3	1.00 LD	\$39.76
19 Aug	EW	Contract: 51061110676 FEE-MANIFEST	\$2.00 01 - 896093 0	1.00 EA	\$2.00
19 Aug	VG	Contract: 51061110676 SW-CONT SOIL	\$33.30 01 - 896093 1	16.48 TN	\$548.78
19 Aug	0	Contract: 51061110676 ENVIRONMENTAL FEE	\$7.50 01 - 896093 2	1.00 LD	\$7.50
19 Aug	}1	Contract: 51061110676 FUEL RECOVERY FEE	\$41.75 01 - 896093 3	1.00 LD	\$41.75

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### Account Status

CURRENT 31 - 60 DAYS 61 - 90 DAYS OVER 90 DAYS

TOTAL THIS INVOICE

PLEASE PAY THIS AMOUNT

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Please remit to:

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REMARKS

AWS MIDDLEPOINT LANDFILL  
PO BOX 841788

# INVOICE

DALLAS, TX 75284-1788  
(615) 896-2075

TO:  
W. L. HAILEY & COMPANY INC  
2971 KRAFT DR  
NASHVILLE, TN 37204

INVOICE NO. 014641 061  
PAGE 9  
DATE Aug-21-11  
CUSTOMER NO. 000614  
SITE NO.  
REFERENCE NO.

SERVICE DATE	CODE	DESCRIPTION	REFERENCE	QTY	AMOUNT
19 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 896143 0	1.00 EA	\$2.00
19 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 896143 1	15.91 TN	\$529.80
19 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 896143 2	1.00 LD	\$7.50
19 Aug	J1	FUEL RECOVERY FEE Contract: 51061110676	\$40.31 01 - 896143 3	1.00 LD	\$40.31
19 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 896145 0	1.00 EA	\$2.00
19 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 896145 1	11.29 TN	\$375.96
19 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 896145 2	1.00 LD	\$7.50
19 Aug	J1	FUEL RECOVERY FEE Contract: 51061110676	\$28.65 01 - 896145 3	1.00 LD	\$28.65
19 Aug	EW	FEE-MANIFEST Contract: 51061110676	\$2.00 01 - 896244 0	1.00 EA	\$2.00
19 Aug	VG	SW-CONT SOIL Contract: 51061110676	\$33.30 01 - 896244 1	12.16 TN	\$404.93
19 Aug	0	ENVIRONMENTAL FEE Contract: 51061110676	\$7.50 01 - 896244 2	1.00 LD	\$7.50
19 Aug	J1	FUEL RECOVERY FEE Contract: 51061110676	\$30.85 01 - 896244 3	1.00 LD	\$30.85

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### Account Status

CURRENT	31 - 60 DAYS	61 - 90 DAYS	OVER 90 DAYS
\$16,277.03	\$0.00	\$0.00	\$0.00

**TOTAL THIS INVOICE** \$16,277.03  
**PLEASE PAY THIS AMOUNT** \$16,277.03

We reserve the right to suspend service without notice on any past due account.

### Please remit to:

INVOICE NO. 014641 AWS MIDDLEPOINT LANDFILL  
PAGE 061 PO BOX 841788  
DATE 9  
CUSTOMER NO. Aug-21-11 DALLAS, TX 75284-1788  
SITE NO. 000614  
REFERENCE NO.

**AMOUNT OF REMITTANCE**

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REMARKS

W.L. Hailey proposes to perform this work on a Time and Material basis. Below is a breakdown of estimated cost anticipated with the waste disposal described below in previous emails.

### Cost Breakdown

Approximately 300cy of waste @ 15cy per truck = 20 truck loads  
Assuming 1.65 tons/cy and 24.75 tons/load

Soil Disposal Fee:  $\$33.30/\text{ton} * (20 \text{ truck loads} * 24.75\text{tns}/\text{load}) = 495.00 \text{ tons} = \underline{\$16,483.50}$

Environmental Fee- 20 truck loads \*  $\$7.50 = \underline{\$150.00}$

Manifest- 20 truck loads \*  $\$2.00 = \underline{\$40.00}$

Excavator-  $\$65.00 \text{ per hour} * 20 \text{ hours} = \underline{\$1,300.00}$

Operator-  $\$33.00 \text{ per hour} * 20 \text{ hours} = \underline{\$660.00}$

Trucking Subcontractor- 2 trucks hauling:  $15\text{cy per truck} * 1.75\text{hours}/\text{load} = 8.5\text{cy per hour}/\text{per truck}$   
 $300\text{cy}/8.5\text{cy per hour} = 36 \text{ total hours} * \$20.00 \text{ per hour premium} = \underline{\$720.00}$

-Allow 20mins to dump/ per truck:  $\$85.00 * .67 = \$56.95 \text{ per load} * 20 \text{ truck loads} = \underline{\$1,139.00}$

Total: \$1,859.00

### Summary

Contaminated Soil Disposal Fee: \$16,483.50

Environmental Fee: \$150.00

Manifest: \$40.00

Fuel Recovery Fee:  $(\$16,673.5 * 7.97\%) \$1,328.88$

Subtotal: \$18,002.38

Excavator: \$1,300.00

Operator: \$660.00

Trucking Subcontractor: \$1,859.00

Subtotal2: \$21,821.38

Profile Fee: \$50.00

Total: \$21,871.38

If you have any questions or concerns, feel free to give me a call.

Thanks,

*Jeramie White* #39121379

**From:** Mann, Brian  
**Sent:** Friday, June 10, 2011 1:26 PM  
**To:** 'ptaylor@wlhailey.com'  
**Subject:** Soil Disposal-City of Franklin

Good afternoon, Mr. Taylor:

Thank you for the opportunity to propose our services. Per our conversation, disposal rates\* for the contaminated soil in Franklin, TN are as follows:

**Disposal-Only Rates:**

**Contaminated Soil:** \$33.30/ton (\$200 minimum/load), plus fees

**Fees:**

**Environmental Fee:** \$7.50 per load

**Fuel Recovery Fee:** June, 2011 = 7.97% (fluctuates monthly)

**Profile Fee:** \$50.00 (one-time charge)

**Manifest:** \$2.00/manifest

*\*The rates and services provided in this proposal are specific to this site and project and cannot be applied to other sites or projects. This proposal will expire thirty (90) days from its origination date.*

We will require an approved state special waste permit and special waste profile prior to transportation/disposal. For your convenience, I have attached a copy of the state application, fee paperwork and our waste profile with instructions. If you have any questions, please contact me anytime via e-mail or the cell below. Have a great day.

Thank you,

Brian Mann  
Special Waste Sales Representative  
Middle Point Landfill/Carter Valley Landfill  
Allied Waste, a Republic Services Company  
(615) 947-8506: cell  
(480) 718-4102: fax