




HISTORIC
FRANKLIN
TENNESSEE

ITEM #7
WRKS 12/13/2011

MEMORANDUM

December 2, 2011

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator 
Russell Truell, Assistant City Administrator / CFO
Joe York, Streets Director
Brian Wilcox, Purchasing Manager

SUBJECT: Consideration of bid award to Tom Bannen Chevrolet, Inc. of Madison, TN in the total amount of \$27,834.90 for a quantity of one (1) two-door one-ton flatbed truck with gasoline engine for the Streets Department (Purchasing Office Procurement Solicitation No. 2012-018; \$33,000 budgeted in 110-89520-43100 for fiscal year 2012)

Purpose

The purpose of this procurement is to purchase a quantity of one (1) four-wheel-drive two-door one-ton flatbed truck with gasoline engine for the Streets Department Maintenance Division. This new truck is intended to be used by the paving crew to pull heavier equipment to job sites, and would be an expansion to the Streets Department's fleet of vehicles.

Background

The City published on November 17, 2011 a Notice to Bidders in the *Williamson Herald* for a minimum of one (1) new one-ton pickup truck, and a minimum of one (1) new one-ton flatbed truck. In addition, bid documents were sent on or about the same date directly to ten (10) potential bidders known or thought to be interested in this solicitation. Bids from three (3) vendors were publicly opened at the bid opening held on November 29, 2011. A tabulation of the bids received for this solicitation is attached.

Financial Impact

The apparent lowest, most responsive and responsible bid, from Tom Bannen Chevrolet, Inc. of Madison, TN, is in the total amount of \$27,834.90 for a quantity of one (1) two-door one-ton flatbed truck with gasoline engine. This bid was identified because it is the lowest bid. All three (3) bids were found to take the same number of exceptions to the City's specifications. The Streets Department Maintenance Division budget for fiscal year 2012 allocates \$33,000.00 out of the General Fund for the purchase of a one-ton flat-bed truck. The Tom Bannen Chevrolet bid amount is \$5,165.10 (15.6%) under budget.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Tom Bannen Chevrolet, Inc. of Madison, TN, in the total amount of \$27,834.90 for a quantity of one (1) two-door one-ton flatbed truck with gasoline engine. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

Tabulation of Bids *

Purchasing Office Solicitation No.:		2012-018 (one-ton flatbed truck for Streets Department)							
Notice to Bidders published in the Williamson Herald on:		11/17/11							
Number of vendors that were notified of / that responded to this solicitation for bids:		10 / 3							
Date and time bids due and publicly opened:		11/29/11 2:00 PM							
Present at opening of bids:		Randy Mobley of Walker Chevrolet, Tommy Sims of PalFleet Truck Equipment Co.; Kevin Lindsey of the City of Franklin Parks Department; Joe York and Owen Venable of the City of Franklin Streets Department; and Tiffany Wilkins and Brian Wilcox of the City of Franklin Purchasing Office							
Target meeting of BOMA at which recommendation will be considered:		12/13/11							
Bids received from:	Bid No.:	Year, Make & Model:	Does the bid item MOES¹? / If not, how many exceptions do not MOES¹?	Total delivered bid price, per unit:	Warranty durations / mileage limits:	Delivery Terms / Payment Terms:	Estimated time of delivery after receipt of order:	Bid price per unit is valid through:	
Golden Circle Ford 1432 Hwy 45 Bypass Jackson, TN 38305 Steven Blackstock, Fleet Manager 731/664-0873	1 of 1	2012 Ford F-350 with steel flat-bed	No / 4 (drive-train warranty; red map lights; location of cruise control switches; radio type) (CoF notes no references included)	\$27,900.00	Basic vehicle: 36-mo. / 36,000 m Drive-train: 60-mo. / 60,000 m Towing & roadside assistance: 60-mo. / 60,000 m	FOB destination, freight prepaid / net 30 days	allow 90 days	end of model year	
Mid Tenn Ford 1319 Foster Ave. Nashville, TN 37210 Morgan Cairns, Truck Sales 615/259-2050	1 of 1	2012 Ford F-350 with steel flat-bed	No / 4 (drive-train warranty; red map lights; location of cruise control switches; radio type) (CoF notes no references, CoF Affidavit of Non-Collusion, Std. Ts&Cs included)	\$38,764.00	Basic vehicle: 36-mo. / 36,000 m Drive-train: 60-mo. / 60,000 m Towing & roadside assistance: 60-mo. / 60,000 m	FOB destination, freight prepaid / net 30 days	120 days	01/31/12	
Tom Bannen Chevrolet, Inc. 2340 Gallatin Pike North Madison, TN 37115 Dean Council, Commercial Sales 615/851-4108	1 of 1	2012 Chevrolet Silverado 3500HD CK31003 with steel flat-bed	No / 4 (chassis paint type; wheelbase; location of cruise control switches; radio type) (CoF notes no references included)	\$27,834.90	Basic vehicle: 36-mo. / 36,000 m Drive-train: 60-mo. / 100,000 m Towing & roadside assistance: 60-mo. / 100,000 m	FOB destination, freight prepaid / net 30 days	90 days	02/29/12	

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid