



HISTORIC
FRANKLIN
TENNESSEE

ITEM #20
BOMA
09/27/2011

MEMORANDUM

Memorandum

TO: Board Of Mayor and Aldermen
FROM: Eric Stuckey, City Administrator
DATE: September 14, 2011
RE: Items approved by City Administrator
On behalf of the Board of Mayor and Aldermen

Through the authority granted by the Board of Mayor and Aldermen, the following items of action were approved by me on your behalf:

- A. Procurement of Cisco's Video Matrix version 6.3 Software for the TOC's ongoing conversion of Video from analog to digital in an amount not to exceed \$7,748.95.



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FRANKLIN
TENNESSEE

MEMORANDUM

August 31, 2011

TO: Eric Stuckey; City Administrator

FROM: *KEC* Kevin E. Comstock; ITS Project Manager
Mike Proctor; MIT Communications Manager

SUBJECT: Authorization on behalf of the BOMA to Purchase Video Matrix v6.3 Software License.

Purpose

The purpose of this memorandum is to provide you with information for the purchase of Cisco's Video Matrix version 6.3 Software for the TOC's conversion of analog video to digital.

Background

This software purchase will allow the City's MIT and TOC to manage the TOC's CCTV network. Currently the city has in place a Vicon Analog Video Switch that provides output to our monitors in the TOC and to Franklin TV. With the conversion to digital video that switch is replaced with a PC and this software.

Staff has identified Presidio as a Government Services Vendor where the City may purchase the needed software off a GSA contract.

Financial Impact

This project would be 100% funded by TOC budget authorized by BOMA for FY 2011-2012 under Machinery and Equipment over \$10,000, specifically called out as Traffic Signal Upgrades.

A quote of \$4,748.95 for the procurement of the Video Matrix v 6.3 has been provided by Presidio. (See Attachment A)

Recommendation

Staff recommends approval for the purchase not to exceed \$4,748.95.

Quote Title: City of Franklin - TOC VSM

To: Accounts Payable
 City of Franklin
 P.O. Box 295
 Franklin TN, 37064

From: Krystal Klokow
 Presidio Networked Solutions
 5337 Millenia Lakes Blvd.
 Suite 300
 Orlando FL, 32839

Phone: (615) 791-1457 Ext. 0000

Email: .

Phone: (407) 641-0547

Fax: (615) 866-5763

Email: kklokow@presidio.com

Account Manager: Jeffrey Hodges

Comments: Note

- o To be installed on VSOM server (2RU MSP) in Data Center
- o Customer to provide Cat6, Fiber and LV cabling and mount cameras
- o Presume necessary ladders/lifts/bucket-trucks onsite for all cameras
- o Presume necessary 10/100Mbps PoE switch ports available for all cameras
- o Presume necessary 1Gbps switch ports available for all servers
- o Presume necessary 4-post 19" rack space available for all servers
- o Presume necessary 120VAC power available for all servers
- o Presume sufficient network bandwidth available between all nodes

| # | Part # | Description | Qty | Price | Ext Price |
|-----------------------------|-----------------|--|---------------|------------|-------------------|
| Software | | | | | |
| 1 | CIVS-VM-SW6.3= | CIVS-VM Virtual Matrix v6.3 Software License Spare | 1 | \$2,035.00 | \$2,035.00 |
| 2 | CIVS-VM-1DFL= | Cisco VS Virtual Matrix Client License, 1 client | 4 | \$275.00 | \$1,100.00 |
| Total [Software]: | | | | | \$3,135.00 |
| Maintenance | | | | | |
| 3 | CON-SAS-VMSW63 | SW APP SUPP CIVS-VM Virtual Matrix v6.3 Software Lic | 1 for 1 yr(s) | \$267.75 | \$267.75 |
| 4 | CON-SAS-VSVMCL1 | SW APP SUPP CIVS-VM-1DFL | 4 for 1 yr(s) | \$36.55 | \$146.20 |
| Total [Maintenance]: | | | | | \$413.95 |
| Service | | | | | |
| 5 | TPC-SVC-FP | Presidio Services – Fixed Price | 1.00 | \$1,200.00 | \$1,200.00 |
| Total [Service]: | | | | | \$1,200.00 |
| Grand Total: | | | | | \$4,748.95 |

Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and antiboycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date

Presidio Representative

Date