ITEM #9 FINANCE 08-18-11

Dr. Ken Moore Mayor

Eric S. Stuckey City Administrator





TENNESSEE

MEMORANDUM

ADMINISTRATION

Assistant City Administrator, CFO

Russell B. Truell

Finance

August 11, 2011

TO: Eric Stuckey, City Administrator

FR: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for August was \$ 2,047,664 compared to \$1,961,270 for the same month in 2010, an increase of \$ 86,394 or 4.4%. [The August remittance is for sales tax collected during the month of June, representing the twelfth month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 4.9%.

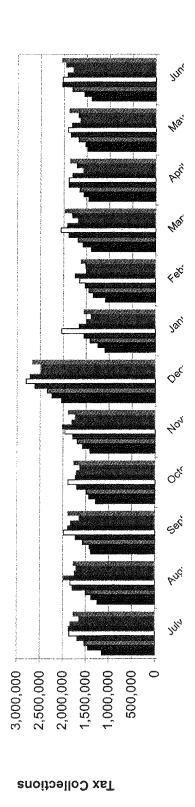
Year-to-date, the City has received \$22.7 million compared to \$20.9 million in the previous year, a difference of \$1,802,740 or 8.4%. The State of Tennessee sales tax collections, year-to-date, were \$6.47 billion compared to \$6.19 billion in the prior year, a difference of \$285.9 million or 4.6%.

For budget comparisons, the City anticipated collections of \$22.4 million for the fiscal year. For the fiscal year through June, the City is \$336,767 ahead of budgeted collections. As a further comparison, the June collection of \$2.04 million compares to \$2.02 million in 2007, \$1.93 million in 2008, and \$1.80 million in 2009.

Local Sales Tax Revenue Comparison

Month	FY00	FY01	FY02	FY03	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	% over prior yr	\$ over prior yr
July August September October November January February March Aprii May	963,117 978,025 1,057,301 988,212 1,083,745 1,632,903 842,297 896,485 1,085,613 1,014,741 1,038,869 1,153,403	1,030,595 1,052,818 1,127,922 1,051,540 1,235,695 1,802,271 999,859 971,017 1,176,221 1,178,452 1,182,119	1,178,452 1,248,418 1,188,574 1,173,770 1,292,190 1,862,351 1,081,641 1,061,854 1,274,840 1,179,175 1,254,595	1,142,684 1,244,434 1,395,252 1,284,783 1,411,314 2,032,755 1,091,350 1,079,337 1,395,948 1,453,049 1,478,979	1,448,615 1,381,099 1,423,877 1,433,786 1,571,854 2,245,611 1,241,700 1,351,992 1,572,431 1,553,462 1,553,462 1,553,462	1,520,851 1,498,953 1,567,311 1,484,549 1,686,900 2,348,329 1,415,392 1,445,409 1,682,707 1,649,228 1,674,495	1,676,862 1,788,477 1,724,983 1,695,501 1,787,276 2,617,849 1,526,301 1,526,301 1,880,654 1,883,777 1,846,229	1,857,805 1,837,563 1,977,557 1,887,613 1,960,370 2,806,905 2,034,121 1,649,397 2,054,793 1,885,024 1,909,074	1,876,318 1,985,123 1,900,808 1,734,361 2,018,105 2,730,286 1,664,281 1,752,131 1,925,296 1,824,127 1,926,353	1,842,160 1,747,507 1,834,296 1,707,123 1,816,125 2,491,017 1,502,087 1,507,868 1,688,794 1,572,824 1,642,271 1,800,044	1,646,449 1,711,487 1,645,241 1,536,146 2,479,640 1,401,398 1,521,898 1,521,898 1,719,674 1,719,674 1,686,756 1,961,270	1,769,523 1,774,021 1,888,809 1,767,404 1,892,149 2,670,491 1,552,324 1,528,745 1,979,080 1,866,180	7.5% 3.77% 1.8% 9.0% 9.0% 1.0.8% 1.0.8% 8.8% 8.5% 4.4%	123,074 62,534 243,568 127,637 156,003 190,852 150,926 106,847 159,985 146,506 197,519 86,394
Total Budgeted	12,734,711	14,058,989	15,104,705	16,400,539	18,296,682	19,786,230	22,005,703	23,885,264	23,149,433	21,152,117	20,968,821	22,720,667	19,007,552	1,751,846
	Up 13.4%	Up 10.4%	∪p 7.4%	Up 8.6%	Up 11.6%	Up 8.1%	Up 11.2%	Up 8.5%	Down -3.1%	Down -8.6%	Down -0.9%	Uр 8.4%	last yr YTD	YTD difference







TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR WILLIAMSON COUNTY 1320 W MAIN ST STE 125 FRANKLIN TN 37064-3700 August 8, 2011

Month of:

JULY

Tot. Collections: \$7,170,858.51 Cost of Admin:

\$80,672.16

Net Collections:

\$7,090,186.35

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$313,917.67	\$3,531.57	\$310,386.10
FRANKLIN	\$4,183,762.36	\$47,067.33	\$4,136,695.03
FAIRVIEW	\$135,727.67	\$1,526.94	\$134,200.73
BRENTWOOD	\$2,213,523.22	\$24,902.14	\$2,188,621.08
SPRING HILL	\$191,503.28	\$2,154.41	\$189,348.87
THOMPSON STATION	\$91,157.56	\$1,025.52	\$90,132.04
NOLENSVILLE	\$41,266.75	\$464.25	\$40,802.50

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 741-1028 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted. If you need information concerning other matters, please see the back of this notice for our local offices and phone numbers.

County Trustee: City Mayor c: Director of Accounts: County, F & A

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STATE OF TENNESSEE DEPARTMENT OF FINANCE AND ADMINISTRATION STATE CAPITOL NASHVILLE, TENNESSEE 37243-0285

MARK A. EMKES COMMISSIONER

FOR IMMEDIATE RELEASE TUESDAY, AUGUST 9, 2011 CONTACT: JERRY ADAMS

615-741-4806

JULY REVENUES

NASHVILLE – Tennessee revenue collections continued a very modest growth trend in July. Finance and Administration Commissioner Mark Emkes today announced a net positive growth of 1.17% over July collections of one year ago. Overall July revenues were \$843.3 million or \$19.9 million more than the state budgeted.

July marks the 12th consecutive month this year in which total collections have exceeded the budgeted estimates. July sales tax collections represent consumer spending that took place in the month of June.

"The year-to-date growth in both sales and corporate tax collections indicates a very slow economic recovery in Tennessee, and it means we must continue to cautiously move forward in managing the state's budget," Emkes said. "Additional concern for us at the state level is that economic indicators are showing a very slow national recovery."

On an accrual basis, July is the twelfth month in the 2010-2011 fiscal year.

The general fund was over collected by \$2.3 million, and the four other funds were over collected by \$17.6 million.



Sales tax collections were \$30.5 million more than the estimate for July. The July growth rate was 4.87%. For twelve months revenues are over collected by \$226.1 million. The year-to-date growth rate for twelve months was positive 4.62%.

Franchise and excise taxes combined were \$5.0 million under the budgeted estimate of \$55.4 million. The growth rate for July was negative 2.10%. For twelve months revenues are over collected by \$42.8 million and the year-to-date growth rate was positive 6.66%.

Inheritance and estate tax collections were \$5.6 million below the July estimate. For twelve months collections are \$21.1 million above the budgeted estimate.

Privilege tax collections were \$2.4 million below the July budgeted estimate. For twelve months collections are \$12.0 million less than the budgeted estimate, and the year-to date growth rate was positive 1.57%.

Tobacco tax collections were \$557,000 below the budgeted estimate of \$26.1 million. For twelve months revenues are under collected by \$7.7 million.

Gasoline and motor fuel tax collections for July were under collected by \$350,000. For twelve months revenues are over collected by \$10.3 million.

All other taxes for July were over collected by a net of \$3.3 million.

Year-to-date collections for twelve months were \$269.4 million more than the budgeted estimate. The general fund was over collected by \$221.3 million and the four other funds were over collected by \$48.1 million.

The budgeted revenue estimates for 2010-2011 are based on the State Funding Board's consensus recommendation of April 7, 2010, and adopted by the second session of the 106th General Assembly in June. They are available on the state's website at http://www.tn.gov/finance/bud/budget.html.

The State Funding Board met on the 8th and 14th of December 2010, and again on February 7, 2011. As a result of these meetings the board adopted mid-year revised revenue ranges for 2010-2011. The board issued a formal letter addressed to the Governor and Chairman of House and Senate Finance Ways and Means Committees dated February 25, 2011 detailing the board's actions.

The 2010-2011 revised ranges adopted by the board reflect growth rates ranging from 3.60% to 4.00% in total taxes, and 3.95% to 4.45% in general fund taxes.

Based on the board's consensus recommendation, the official budgeted estimates for 2010-2011 were revised in March 2011

The revised estimates are reflected on pages A-72 and A-74 in the 2011-2012 Budget Document and assume an over collection in total taxes in the amount of \$198.5 million, and an over collection of \$161.3 million in general fund taxes.

Year-to-date collections through July compared to the February revision are \$70.9 million above the total estimate, and \$42.8 million above the general fund estimate. The four other funds that share in state tax collections are \$28.1 million above the revised estimate.

The funding board met again on April 12, 2011 to hear updated revenue estimating presentations on the state's near-term economic outlook for fiscal years 2010-2011 and 2011-2012, taking final action on April 15th to revise the February ranges.

The action taken by the board in April recognized an increase at the top of the range for 2010-2011 from 4.00% to 4.15% in total taxes and from 4.45% to 4.50% in general fund taxes. The result of this action increased projected revenues for total taxes by \$15.1 million and general fund taxes by \$15.2 million for this fiscal year. This increase was recognized in the administration's budget amendment and adopted by the General Assembly on Saturday May 21, 2011.

Year-to—date collections through July compared to the final action taken by the board and approved by the General Assembly are \$55.8 million above the total estimate, and \$27.6 million above the general fund estimate.

Year-to-date collections for 2010-2011 are subject to final accrual adjustments.

Table 1
Tennessee Department of Revenue
Comparative Statement of Collected Revenues

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		July		Plane and the second se
Class of Tax	2010	2011	Change	Percent
Franchise & Excise	\$51,465,000	\$50,386,000	(\$1,079,000)	-2.10%
Income	776,000	(145,000)	(921,000)	-118.69%
Inheritance & Estate	13,515,000	7,603,000	(5,912,000)	-43.74%
Gasoline	51,516,000	52,472,000	956,000	1.86%
Petroleum Special	5,387,000	5,371,000	(16,000)	-0.30%
Tobacco	26,461,000	25,498,000	(963,000)	-3.64%
Beer	1,727,000	1,779,000	52,000	3.01%
Motor Vehicle Registration	20,507,000	20,738,000	231,000	1.13%
Motor Vehicle Title	916,000	928,000	12,000	1.31%
Mixed Drink	4,463,000	5,282,000	819,000	18.35%
Business	2,954,000	4,270,000	1,316,000	44.55%
Privilege	21,335,000	18,715,000	(2,620,000)	-12.28%
Gross Receipts	18,472,000	9,891,000	(8,581,000)	-46.45%
TVA - In Lieu of Tax Payments	26,499,000	26,095,000	(404,000)	-1.52%
Alcoholic Beverage	4,344,000	4,672,000	328,000	7.55%
Sales and Use	566,653,000	594,271,000	27,618,000	4.87%
Motor Vehicle Fuel	16,345,000	15,227,000	(1,118,000)	-6.84%
Severance	164,000	206,000	42,000	25.61%
Coin-operated Amusement	52,000	35,000	(17,000)	-32.69%
Unauthorized Substance	11,000	(1,000)	(12,000)	NA

\$843,293,000

\$833,562,000

Total

June Sales

1.17%

\$9,731,000

Table 2
Tennessee Department of Revenue
Comparative Statement of Collected Revenues

Year to date

		/ August - Jul	y /	
Class of Tax	2009-2010	2010-2011	Change	Percent
Franchise & Excise	\$1,423,568,000	\$1,518,416,000	\$94,848,000	6.66%
Income	171,707,000	188,596,000	16,889,000	9.84%
Inheritance & Estate	87,304,000	107,439,000	20,135,000	23.06%
Gasoline	607,104,000	624,153,000	17,049,000	2.81%
Petroleum Special	62,794,000	63,429,000	635,000	1.01%
Tobacco	293,367,000	289,785,000	(3,582,000)	-1.22%
Beer	17,148,000	18,816,000	1,668,000	9.73%
Motor Vehicle Registration	239,417,000	245,960,000	6,543,000	2.73%
Motor Vehicle Title	10,402,000	11,053,000	651,000	6.26%
Mixed Drink	55,267,000	58,157,000	2,890,000	5.23%
Business	132,312,000	119,331,000	(12,981,000)	-9 .81%
Privilege	247,569,000	251,461,000	3,892,000	1.57%
Gross Receipts	32,707,000	19,173,000	(13,534,000)	-41.38%
TVA - In Lieu of Tax Payments	317,910,000	321,126,000	3,216,000	1.01%
Alcoholic Beverage	46,608,000	48,692,000	2,084,000	4.47%
Sales and Use	6,188,562,000	6,474,557,000	285,995,000	4.62%
Notor Vehicle Fuel	154,632,000	157,633,000	3,001,000	1.94%
Severance	2,272,000	2,398,000	126,000	5.55%
Coin-operated Amusement	241,000	273,000	32,000	13.28%
Unauthorized Substance	(1,891,000)	(505,000)	1,386,000	NA
Total	\$10,089,000,000	\$10,519,943,000	\$430,943,000	4.27%

ADMINISTRATION

Russell B. TruellAssistant City Administrator, CFO Finance



Dr. Ken Moore Mayor

Eric S. Stuckey City Administrator

HISTORIC FRANKLIN TENNESSEE

MEMORANDUM

July 13, 2011

TO: Eric Stuckey, City Administrator

FR: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for July was \$ 1,884,275 compared to \$1,686,756 for the same month in 2010, an increase of \$ 197,519 or 11.7%. [The July remittance is for sales tax collected during the month of May, representing the eleventh month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 6.3%.

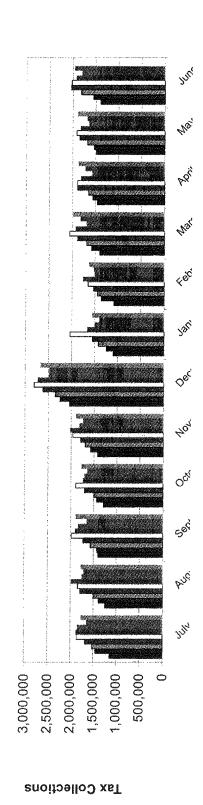
Year-to-date, the City has received \$20.7 million compared to \$19.0 million in the previous year, a difference of \$1,665,451 or 8.8%. The State of Tennessee sales tax collections, year-to-date, were \$5.88 billion compared to \$5.62 billion in the prior year, a difference of \$258.4 million or 4.6%.

For budget comparisons, the City anticipated collections of \$20.3 million for the first eleven months of the fiscal year. Through May, the City is \$382,728 ahead of budgeted collections. As a further comparison, the May collection of \$1.88 million compares to \$1.91 million in 2007, \$1.82 million in 2008, and \$1.64 million in 2009.

Local Sales Tax Revenue Comparison

Month	FY00	FY01	FY02	FY03	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	% over prior yr	\$ over prior yr
July August September October November December January February March April May June	963,117 978,025 1,057,301 988,212 1,083,745 1,632,903 842,297 896,485 1,085,613 1,014,741 1,038,869	1,030,595 1,052,818 1,127,922 1,051,540 1,235,695 1,802,271 999,859 971,017 1,176,221 1,176,221 1,178,452 1,182,119	1,178,452 1,248,418 1,188,574 1,173,770 1,292,190 1,862,351 1,061,854 1,274,840 1,179,175 1,254,595 1,308,845	1,142,684 1,244,434 1,395,252 1,284,783 1,411,314 2,032,755 1,091,350 1,079,337 1,453,049 1,478,979 1,390,654	1,448,615 1,381,099 1,423,877 1,433,786 1,571,854 2,245,611 1,241,700 1,351,992 1,572,431 1,553,462 1,524,900 1,524,900	1,520,851 1,498,953 1,567,311 1,484,549 1,682,707 1,682,707 1,649,228 1,812,106	1,676,862 1,788,477 1,724,983 1,695,501 1,787,276 2,617,849 1,544,557 1,526,301 1,880,654 1,883,777 1,846,229 2,033,237	1,857,805 1,837,563 1,977,557 1,887,613 1,960,370 2,806,905 2,034,121 1,649,397 2,054,793 1,885,024 1,909,074	1,876,318 1,985,123 1,900,808 1,734,361 2,018,105 2,730,286 1,664,281 1,752,131 1,752,131 1,812,244 1,812,244 1,824,127 1,926,353	1,842,160 1,747,507 1,834,296 1,707,123 1,816,125 2,491,017 1,502,087 1,502,087 1,502,087 1,688,794 1,542,274 1,642,274 1,800,044	1,646,449 1,711,487 1,645,241 1,639,767 1,736,146 2,479,640 1,401,399 1,521,898 1,719,674 1,686,756 1,961,270	1,769,523 1,774,021 1,888,809 1,767,404 1,892,149 2,670,491 1,552,324 1,652,324 1,628,745 1,979,080 1,866,180	7.5% 8.41 7.8% 7.8% 7.0% 7.0% 8.8% 8.8% 8.00 7.11 7.0%	123,074 62,534 243,568 127,637 156,003 190,852 156,926 106,847 159,985 146,506 197,519
Total Budgeted	12,734,711 Up 13.4%	14,058,989 Up 10.4%	15,104,705 Up 7.4%	16,400,539 Up 8.6%	18,296,682 Up 11.6%	19,786,230 Up 8.1%	22,005,703 Up 11.2%	23,885,264 Up 8.5%	23,149,433 Down -3.1%	21,152,117 Down -8.6%	20,968,821 Down -0.9%	20,673,003 year to date 8.8%	19,007,552 last yr YTD	1,665,451 YTD difference







TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR WILLIAMSON COUNTY 1320 W MAIN ST STE 125 FRANKLIN TN 37064-3700 July 11, 2011

Month of:

JUNE

Tot. Collections: \$6,319,491.13

Cost of Admin:

\$71,094.28

Net Collections: \$6,248,396.85

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$198,160.56	\$2,229.31	\$195,931.25
FRANKLIN	\$3,849,928.45	\$43,311.70	\$3,806,616.75
FAIRVIEW	. \$123,902.50	\$1,393.90	\$122,508.60
BRENTWOOD	\$1,854,548.46	\$20,863.67	\$1,833,684.79
SPRING HILL	\$172,717.98	\$1,943.08	\$170,774.90
THOMPSON STATION	\$87,764.48	\$987.35	\$86,777.13
NOLENSVILLE	\$32,468.70	\$365.27	\$32,103.43

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 741-1028 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted. If you need information concerning other matters, please see the back of this notice for our local offices and phone numbers.

County Trustee; City Mayor c:

Director of Accounts: County, F & A

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Department of Finance & Administration Mark Emkes, Cammissioner

GOVERNOR Bill Haslam VIOLO DIES VALO SINA

Search



fiscal year with a balanced budget."

for eleven months was positive 4.60%.

consumer spending that took place in the month of May.

MEDIA RELEASE

TATE OF TENNESSEE DEPARTMENT OF FINANCE & ADMINISTRATION

JUNE REVENUES

NASHVILLE - Total tax collections for June were above state budget estimates for the month. Finance and Administration Commissioner Mark Emkes today announced that overall June revenues were \$1.07

billion, which is \$31.8 million more than the state budgeted. June sales tax collections represent

June marks the 11th consecutive month this fiscal year in which total collections have exceeded the

budgeted estimates. Sales tax collections in June recorded the 15th consecutive month of positive

growth, exceeding the budgeted estimate, and corporate tax collections also performed above June

"Tennessee's revenue collections continue to show a positive growth trend, but the latest national leading

economic indicators point to a very slow economic recovery," Emkes said. "This will require us to

continue to closely monitor collections and expenditures for the remainder of this year in order to end this

The general fund was over collected by \$31.1 million, and the four other funds were over collected by

Sales tax collections were \$28.8 million more than the estimate for June. The June growth rate was

6.32%. For eleven months revenues are over collected by \$195.6 million. The year-to-date growth rate

On an accrual basis, June is the eleventh month in the 2010-2011 fiscal year.

FOR IMMEDIATE RELEASE **MONDAY, JUNE 11, 2011**

expectations.

\$700,000.

CONTACT: LOLA POTTER 615.532.8560 (OFFICE) 615.202.0701 (CELL)





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September 2010 Strategic Plans

Franchise and excise taxes combined were \$29.6 million above the budgeted estimate of \$253.2 million. The growth rate for June was 13.18%. For eleven months revenues are over collected by \$47.8 million and the year-to-date growth rate was 6.99%

Privilege tax collections were \$3.7 million below the June estimate. For eleven months collections are \$9.7 million below the budgeted estimate.

Business tax collections were \$20.3 million less than the June estimate. Year-to-date collections for eleven months are \$38.8 million below the budgeted estimate.

Inheritance and estate tax collections were \$800,000 below the June estimate. For eleven months collections are \$26.7 million above the budgeted estimate.

Tobacco tax collections were \$1.6 million below the budgeted estimate of \$29.5 million. For eleven months revenues are under collected by \$7.2 million. Gasoline and motor fuel collections for June were over collected by \$800,000. For eleven months

revenues are over collected by \$10.7 million.

All other taxes for June were under collected by a net of \$1.0 million

The budgeted revenue estimates for 2010-2011 are based on the State Funding Board's consensus recommendation of April 7, 2010 and adopted by the second session of the 106th. General Assembly in June. They are available on the state's website at http://www.tn.gov/finance/bud/budget.html.

The State Funding Board met on the 8th and 14th of December 2010, and again on February 7, 2011. As a result of these meetings the board adopted mid-year revised revenue ranges for 2010-2011. The board Issued a formal letter addressed to the Governor and Chairman of House and Senate Finance Ways and Means Committees dated February 25, 2011 detailing the board's actions.

The 2010-2011 revised ranges adopted by the board reflect growth rates ranging from 3.60% to 4.00% in total taxes, and 3.95% to 4.45% in general fund taxes.

Based on the board's consensus recommendation, the official budgeted estimates for 2010-2011 were revised in March 2011.

The revised estimates are reflected on pages A-72 and A-74 in the 2011-2012 Budget Document and assume an over collection in total taxes in the amount of \$198.5 million, and an over collection of \$161.3

our month of may, soil

Table 1
— Tennessee Department of Revenue
Comparative Statement of Collected Revenues

		/ June		
Class of Tax	2010	2011	Change	Percent
Franchise & Excise	\$249,842,000	\$282,777,000	\$32,935,000	13.18%
Income	935,000	1,504,000	569,000	60.86%
Inheritance & Estate	3,093,000	5,081,000	1,988,000	64.27%
Gasoline	60,462,000	58,140,000	(2,322,000)	-3.84%
Petroleum Special	6,258,000	5,897,000	(361,000)	-5.77%
Tobacco	28,826,000	27,947,000	(879,000)	-3.05%
Beer	1,563,000	1,641,000	78,000	4.99%
Motor Vehicle Registration	20,435,000	21,271,000	836,000	4.09%
Motor Vehicle Title	985,000	1,027,000	42,000	4.26%
Mixed Drink	4,770,000	5,229,000	459,000	9.62%
Business	69,287,000	11,101,000	(58,186,000)	-83.98%
Privîlege	50,529,000	48,087,000	(2,442,000)	-4.83%
Gross Receipts	338,000	16,000	(322,000)	-95.27%
TVA - In Lieu of Tax Payments	26,498,000	26,096,000	(402,000)	-1.52%
Alcoholic Beverage	4,085,000	4,479,000	394,000	9.65%
Sales and Use	521,995,000	554,964,000	32,969,000	6.32%
Motor Vehicle Fuel	11,469,000	11,722,000	253,000	2.21%
Severance	253,000	188,000	(65,000)	-25.69%
Coin-operated Amusement	106,000	141,000	35,000	33.02%
Unauthorized Substance	(33,000)	0	33,000	NA
Total	\$1,061,696,000	\$1,067,308,000	\$5,612,000	0,53%

Table 2
Tennessee Department of Revenue
Comparative Statement of Collected Revenues

Year to date

		August - Jur	16	
Class of Tax	2009-2010	2010-2011	Change	Percent
Franchise & Excise	\$1,372,103,000	\$1,468,030,000	\$95,927,000	6.99%
Income	170,931,000	188,741,000	17,810,000	10.42%
Inheritance & Estate	73,789,000	99,836,000	26,047,000	35.30%
Gasoline	555,588,000	571,681,000	16,093,000	2.90%
Petroleum Special	57,407,000	58,058,000	651,000	1.13%
Tobacco	266,906,000	264,287,000	(2,619,000)	-0.98%
Beer	15,421,000	17,037,000	1,616,000	10.48%
Motor Vehicle Registration	218,910,000	225,222,000	6,312,000	2.88%
Motor Vehicle Title	9,486,000	10,125,000	639,000	6.74%
Mixed Drink	50,804,000	52,875,000	2,071,000	4.08%
Business	129,358,000	115,061,000	(14,297,000)	-11.05%
Privilege	226,234,000	232,746,000	6,512,000	2.88%
Gross Receipts	14,235,000	9,282,000	(4,953,000)	-34.79%
TVA - In Lieu of Tax Payments	291,411,000	295,031,000	3,620,000	1.24%
Alcoholic Beverage	42,264,000	44,020,000	1,756,000	4.15%
Sales and Use	5,621,909,000	5,880,286,000	258,377,000	4.60%
Motor Vehicle Fuel	138,287,000	142,406,000	4,119,000	2.98%
Severance	2,108,000	2,192,000	84,000	3.98%
Coin-operated Amusement	189,000	238,000	49,000	25.93%
Unauthorized Substance	(1,902,000)	(504,000)	1,398,000	NA NA
Total	\$9,255,438,000	\$9,676,650,000	\$421,212,000	4.55%

City of Franklin Fleet Fuel Costs (\$/gal.)

	Conventional				1
	Unleaded	Unleaded		Unleaded	0% - 20%
Effective	Regular (E-0)	Regular	Unleaded Mid-	Premium	Biodiesel
Date	Gasoline	Gasoline	Grade Gasoline	Gasoline	Fuel
07/05/10	n/a	\$2.151	\$2.271	\$2.391	\$2.301
07/12/10	n/a	\$2.131	\$2.251	\$2.371	\$2.351
07/19/10	n/a	\$2.131	\$2.251	\$2.371	\$2.331
07/26/10	n/a	\$2.201	\$2.321	\$2.441	\$2.371
08/02/10	n/a	\$2.181	\$2.301	\$2.421	\$2.391
08/09/10	n/a	\$2.211	\$2.331	\$2.451	\$2.421
08/16/10	n/a	\$2.161	\$2.281	\$2.401	\$2.321
08/23/10	n/a	\$2.121	\$2.241	\$2.361	\$2.261
08/30/10	n/a	\$2.121	\$2.241	\$2.361	\$2.241
09/06/10	n/a	\$2.151	\$2.271	\$2.391	\$2.221
09/13/10	n/a	\$2.181	\$2.301	\$2.421	\$2.261
09/20/10	n/a	\$2.151	\$2.271	\$2.391	\$2.331
09/27/10	n/a	\$2.151	\$2.271	\$2.391	\$2.281
09/30/10	n/a	\$2.151	\$2.271	\$2.391	\$2.331
10/04/10	n/a	\$2.231	\$2.351	\$2.471	\$2.431
10/11/10	n/a	\$2.301	\$2,421	\$2.541	\$2.451
10/18/10	n/a	\$2.301	\$2.421	\$2.541	\$2.451
10/25/10	n/a	\$2.261	\$2.381	\$2.501	\$2.431
11/01/10	n/a	\$2.211	\$2.321	\$2.441	\$2.411
11/08/10	n/a	\$2.291	\$2.401	\$2.521	\$2.501
11/15/10	n/a	\$2.351	\$2.461	\$2.581	\$2.601
11/22/10	n/a	\$2.311	\$2.421	\$2.541	\$2.501
11/29/10	n/a	\$2.321	\$2.431	\$2.551	\$2.521
12/06/10	n/a	\$2.441	\$2.551	\$2.671	\$2.621
12/13/10	n/a	\$2.421	\$2.531	\$2.651	\$2.601
12/20/10	n/a	\$2.451	\$2.561	\$2.681	\$2.591
12/27/10	n/a	\$2.531	\$2.641	\$2.761	\$2.691
01/03/11	n/a	\$2.531	\$2.641	\$2.761	\$2.671
01/10/11	n/a	\$2.551	\$2.661	\$2.781	\$2.691
01/17/11	n/a	\$2.591	\$2.701	\$2.821	\$2.831
01/24/11	n/a	\$2.571	\$2.681	\$2.801	\$2.811
01/31/11	n/a	\$2.501	\$2.611	\$2.741	\$2.851
02/07/11	n/a	\$2.531	\$2.641	\$2.771	\$2.901
02/14/11	n/a	\$2.581	\$2.691	\$2.821	\$2.911
02/21/11	n/a	\$2.641	\$2.751	\$2.881	\$2.931
02/28/11	n/a	\$2.881	\$2.991	\$3.121	\$3.101
03/07/11	n/a	\$3.011	\$3.121	\$3.251	\$3.271
03/14/11	n/a	\$3.011	\$3.121	\$3.251	\$3.251
03/21/11	n/a	\$2.951	\$3.061	\$3.171	\$3.231
03/28/11	n/a	\$3.011	\$3.121	\$3.231	\$3.251
04/04/11	n/a	\$3.111	\$3.221	\$3.331	\$3.321

City of Franklin Fleet Fuel Costs (\$/gal.)

Effective Date	Conventional Unleaded Regular (E-0) Gasoline	Unleaded Regular Gasoline	Unleaded Mid- Grade Gasoline	Unleaded Premium Gasoline	0% - 20% Biodiesel Fuel
04/11/11	n/a	\$3.211	\$3.321	\$3.431	\$3.421
04/18/11	n/a	\$3.251	\$3.361	\$3.471	\$3.441
04/25/11	n/a	\$3.251	\$3.361	\$3.471	\$3.461
05/02/11	n/a	\$3.381	\$3.481	\$3.601	\$3.471
05/09/11	n/a	\$3.321	\$3.431	\$3.541	\$3.341
05/16/11	n/a	\$3.321	\$3.431	\$3.541	\$3.241
05/23/11	n/a	\$3.151	\$3.261	\$3.371	\$3.191
05/30/11	n/a	\$3.131	\$3.241	\$3.351	\$3.261
06/06/11	n/a	\$3.081	\$3.191	\$3.301	\$3.281
06/13/11	\$3.101	\$3.051	\$3.161	\$3.271	\$3.331
06/20/11	\$3.051	\$3.001	\$3.111	\$3.221	\$3.261
06/27/11	\$3.001	\$2.921	\$3.051	\$3.171	\$3.161
07/04/11	\$3.051	\$3.011	\$3.121	\$3.231	\$3.161
07/11/11	\$3.201	\$3.151	\$3.261	\$3.371	\$3.261
07/18/11	\$3.261	\$3.211	\$3.321	\$3.431	\$3.331
07/25/11	\$3.261	\$3.211	\$3.321	\$3.431	\$3.351
08/01/11	\$3.221	\$3.161	\$3.271	\$3.381	\$3.311
08/08/11	\$3.121	\$3.061	\$3.171	\$3.281	\$3.231

Results of Fuel Hedging contract, FY2010-2011, through June

9.52%

							12,000 gallons 5,600 gallons 7,400 gallons	5,600 gallons	7,400 gallons	
NA PARAMETER STATE OF THE STATE			Diesel		Hi bacon					
Gas Index	Gas		Index	Diesel			Gas	Diesel	Diesel	
Price	Contract	Spread	Price	Contract	Spread	Month	contract	Contract 1	Contract 2	Total
novini Olevka.										
\$1.994	\$1.820	\$0.174	\$2.007	\$1.884	\$0.123	July	\$2,896.86	\$739.31	\$865.94	\$4,502.11
\$2.061	\$1.820	\$0.241	\$2.054	\$1.884	\$0.170	August	2,092.80	1,002.30	1,213.47	4,308.57
\$1.945	\$1.820	\$0.125	\$2.113	\$1.884	\$0.229	September	1,496.63	1,330.67	1,647.38	4,474.68
\$2.110	\$1.820	\$0.290	\$2.261	\$1.884	\$0.377	October	3,476.97	2,159.39	2,742.48	8,378.84
\$2.187	\$1.820	\$0.367	\$2.335	\$1.884	\$0.451	November	4,408.91	2,574.51	3,291.03	10,274.45
\$2.358	\$1.820	\$0.538	\$2.487	\$1.884	\$0.603	December	6,457.25	3,426.64	4,417.06	14,300.95
\$2.442	\$1.820	\$0.622	\$2.609	\$1.884	\$0.726	January	7,461.90	4,112.22	5,323.01	16,897.13
\$2.552	\$1.820	\$0.732	\$2.777	\$1.884	\$0.893	February	8,788.42	5,052.05	6,564.93	20,405.40
\$2.997	\$1.820	\$1.177	\$3.045	\$1.884	\$1.161	March	14,125.98	6,553.58	8,549.09	29,228.65
\$3.206	\$1.820	\$1.386	\$3.268	\$1.884	\$1.384	April	17,374.98	7,454.92	9,740.14	34,570.04
\$3.206	\$1.820	\$1.386	\$2.964	\$1.884	\$1.080	May	15,308.57	6,097.57	7,946.51	29,352.65
\$2.951	\$1.820	\$1.131	\$2.977	\$1.884	\$1.093	June	13,568.95	6,171.76	8,044.54	27,785.25
\$2.501	\$1.820	\$0.681	\$2.575	\$1.884	\$0.691	Fiscal Yr Total \$ 97,458 \$	\$ 97,458	\$ 46,675 \$		60,346 \$ 204,479

Results of Fuel Hedging contract, FY2011-2012, through month of July

						9.52%	9.52%	4.40%	4.44%	
						8,000 gallons	4,000 gallons	7,400 gallons	5,600 gallons	
			i				and the statement of th		Newspaperson and the second se	
Uas Gantract	Spread	<u>Price</u>	<u>Diesel</u> Contract	Spread	Month	Gas contract 1	Gas contract 2	Diesel Contract 1	Diesel Contract 2	Total
\$3.0992 \$2.100	\$0.999	\$3.0774	\$2.300	\$0.777	July	\$7,993.32	\$3,996.66	\$5,752.39	\$4,353.16	\$22,095.53
_	0.000	0.0000	0.000	0.000	August	00.00	00.0	0.00	0.00	0.00
	0.000	0.0000	0.000	0.000	September	00.00	0.00	0.00	0.00	0.00
0.000 0.000	0.000	0.0000	0.000	0.000	October	00.0	0.00	0.00	0.00	00.00
_	0.000	0.0000	0.000	0.000	November	00.00	00.00	0.00	0.00	00.00
	0.000	0.0000	0.000	0.000	December	0.00	00.00	0.00	0.00	0.00
_	0.000	0.0000	0.000	0.000	January	00.0	00.0	0.00	0.00	00.00
_	0.000	0.0000	0.000	0.000	February	00.0	00.0	0.00	0.00	00.00
-	0.000	0.0000	0.000	0.000	March	00.0	00.00	00.00	0.00	0.00
0000 0000	0.000	0.0000	0.000	0.000	April	00.0	00.00	0.00	00.00	0.00
	0.000	0.0000	0.000	0.000	May	00.0	00.00	00.0	0.00	00.00
0.000 0.000	0.000	0.0000	0.000	0.000	June	00.0	0.00	0.00	0.00	00.00
					Fiscal Yr Total	7,993.32	3,996.66	5,752.39	4.353.16	22.095.53

note: 3 gasoline contracts; heating oil 7 contracts

2 gas contracts @ 2.10
4 diesel contracts @ 2.30
3 diesel contacts @2.30
1 gas contract @ 2.12 7.1.10 7.1.10 8.1.10 8.1.10

August 11 2011

Mr. Russ Truell CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for July 2011.

A summary of the financial and distribution data is as follows:

Gross Revenue
House Profit
Less:
Fixed Expenses
Net Income
Less:
FF&E Reserve - 4%

Net Cash Flow

	Current Montl	n .	Year-to-Date				
		July 31	, 2011				
Actual	Budget	Last Year	Actual	Budget	Last Year		
428,061	447,588	325,709	428,061	447,588	325,709		
5,251	(8,318)	(87,858)	5,251	(8,318)	(87,858)		
3,511	3,632	3,533	3,511	3,632	3,533		
1,740	(11,949)	(91,391)	1,740	(11,949)	(91,391)		
17,122	17,904	13,028	17,122	17,904	13,028		
(15,382)	(29,853)	(104,419)	(15,382)	(29,853)	(104,419)		

Total Current Balance Due From Owners:

(15,382.44)

Total Due From City of Franklin: Total Due From Williamson County: (7,691.22) (7,691.22)

This financial statement for the Cool Springs Conference Center, subject to routine year end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Jim Keller General Manager

Bryan Fitzgerald Asst. Director of Finance

9D

The TMA Group GRANT RECEIPTS-DISBURSEMENTS/BUDGETS Grant 20 and Grant 98 Franklin Transit Service For The Month Ending July 31, 2011

	N	ionth Actual	M	onth Budget	YTD Actual	YTD Budget	Annual Budget
REVENUES: Revenue Grant - Transit	\$	99,859.95	\$	98,333.00	\$ 99,859.95	\$ 98,333.00	1,180,000.00
Revenue - Contracts		600.00		200.00	600.00	200.00	1,000.00
Revenue - Transit Fares Revenue - Transit Net/Other		3,807.05 0.00		4,334.00 0.00	3,807.05 0.00	4,334.00	52,000.00
Revenue - Transit Fares; H		0.00		0.00	0.00	0.00 0.00	0,00 12,000.00
Total Revenues		104,267.00		102,867.00	104,267.00	102,867.00	1,245,000.00
TRANSIT OPERATIONS COS	T:						
Salaries - Transit Admin. Salaries - Transit Drivers		4,760.82		9,918.00	4,760.82	9,918.00	119,020.00
Salaries - Contracts		18,612.80 102.64		23,815.00 400.00	18,612.80 102.64	23,815.00 400.00	285,778.00 2,000.00
Salaries - Transit Operation		5,206.98		7,192.00	5,206.98	7,192.00	86,300.00
Salaries - Cleaning		12.49		83.00	12.49	83.00	1,000.00
Salaries - Holly Trolley		0.00		0.00	0.00	0.00	5,000.00
Employer PR Tax		2,547.92		3,085.00	2,547.92	3,085.00	37,025.00
Empl'ers WC/UC		1,171.70		2,416.00	1,171.70	2,416.00	29,000.00
Emplee Benefits-Transit Ad		2,898.27		3,167.00	2,898.27	3,167.00	38,000.00
Empl'ee Benefits-Transit Dri Employee Benefits - Contra		5,310.73 225.27		7,667.00 92.00	5,310.73 225.27	7,667.00 92.00	92,000.00
Emplee Benefits-Transit Op		1,437.35		2,300.00	1,437.35	2,300.00	1,100.00 27,600.00
Employee Benefits - Cleani		24.43		53.00	24.43	53.00	640.00
Meetings		0.00		166.00	0.00	166.00	2,000.00
Memberships/Dues		3,866.00		625.00	3,866.00	625.00	7,500.00
Subscriptions		0.00		50.00	0.00	50.00	600.00
Education		(75.00)		1,000.00	(75.00)	1,000.00	12,000.00
Print Advertising TV Advertising		2,058.62 0.00		975.00 0.00	2,058.62 0,00	975.00	11,700.00
Radio Advertising		700.00		750,00	700.00	0.00 750.00	00.0 00,000.e
Printed Brochures & Pieces		0.00		584.00	0.00	584.00	7,000.00
Promotional Products		0.00		375.00	0.00	375.00	4,500.00
Transit Maintenance		3,373.17		5,416.00	3,373.17	5,416.00	65,000.00
Transit Bldg/Oper. Maintena		410.50		1,500.00	410.50	1,500.00	18,000.00
Transit Maint, Facility-Rent		3,354.67		3,355.00	3,354.67	3,355.00	40,260.00
Transit Maint. Fac - Utilities Trolley Cleaning & Supplies		1,529.78 0.00		1,833.00 0.00	1,529.78 0.00	1,833.00 0,00	22,000.00
Transit Center Cleaning		305.00		400.00	305.00	400.00	0,00 4,800.00
Equipment - Transit		205.25		425.00	205,25	425.00	5,100.00
Postage		305.34		98.00	305.34	98.00	1,175.00
Professional Services		0.00		0.00	0.00	0.00	0.00
Supplies		429.64		834.00	429.64	834.00	10,000.00
Uniforms		502.85		762.00	502.85	762.00	9,150.00
Radio Communications		504.22		750.00	504.22	750.00	9,000.00
Travel & Training Transit Fuel		0.00 7,992.22		292.00 6,250.00	0.00	292.00	3,500.00
Automobile/Trolley Insuranc		0.00		0.00	7,992.22 0.00	6,250.00 0.00	75,000.00 93,000.00
Legal Fees		0.00		209.00	0.00	209.00	2,500.00
Transit General Liability		38.46		0.00	38.46	0.00	36,600.00
Errors & Omissions Liability		0.00		0.00	0.00	0.00	6,562.00
Transit-DAM Compliance		196.00		167.00	196.00	167.00	2,000.00
Planning/Transit Ind Chgs Reassign-Transit		0.00 2.487.86		1,465.00	0.00	1,465.00	17,590.00
Ind Chgs Reassign-Contract		2,487.86 61.14		3,667.00 84.00	2,487.86 61.14	3,667.00	44,000.00
Total Operations Cost		70,557.12	***	92,220.00		84.00	1,000.00
Net Difference (Deficits)	-	33,709.88		***************************************	 70,557.12	92,220.00	1,245,000.00
The Direction (Delicita)		33,703.00		10,647.00	33,709.88	10,647.00	0.00

Transit Maint Facility-Rent: 80% Federal and 10% State Funding Reimbursed Directly to COF Equipment-Transit: 80% Federal and 10% State Funding Reimbursed Directly to COF Automobile/Trolley Insurance and Transit General Liability: Annual Insurance Premiums NFF Funding Reimbursed directly to COF

Building Permits

412,111	389,210	408,000	430,901	820,111	Total (year-to-date)
56,993	54,439	45,493	48,047	102,486	June
50,685	48,028	47,335	49,992	98,020	May
37,290	35,418	33,347	35,219	70,637	April
60,823	58,380	43,522	45,965	104,345	March
39,006	36,934	36,910	38,982	75,916	February
10,704	8,848	33,073	34,929	43,777	January
6,788	5,145	29,274	30,917	36,062	December
22,816	21,515	23,178	24,479	45,994	November
3,376	1,010	42,154	44,520	45,530	October
82,501	81,304	21,329	22,526	103,830	September
24,685	23,414	22,643	23,914	47,328	August
16,444	14,775	29,742	31,411	46,186	ylub
from Budget	Year	BUDGET	FY2010	FY2011	Month
Variance	from Last			en er over er er	
	Variance	7 13 THE SET C. S.		OPP No. NO PRO y * out	

* seasonality based on last year's results 110-32120

Road Impact fees

(12,368)	2,021,027	2,479,214	445,819	2,466,846	Total (year-to-date)
24,649	294,466	328,974	59,157	353,623	June
(26,349)	317,498	419,235	75,388	392,886	May
(105,141)	89,205	236,956	42,610	131,815	April
110,864	271,098	195,365	35,131	306,229	March
285,800	433,760	180,400	32,440	466,200	February
(163,889)	44,824	254,473	45,760	90,584	January
(162,350)	17,528	219,316	39,438	56,966	December
(90,291)	49,614	170,579	30,674	80,288	November
(156, 106)	3,786	194,948	35,056	38,842	October
383,089	433,055	60,921	10,955	444,010	September
(2,758)	57,201	73,105	13,146	70,347	August
(109,887)	8,992	144,943	26,064	35,056	July
from Budget	Year	BUDGET	FY2010	FY2011	Month
Variance	from Last			ente anticono co	
	Variance				

* seasonality based on last year's results 128-32800

Facilities Tax

1,042,876	1,793,834	1,705,176	954,218	2,748,052	Total (year-to-date)
458,182	536,211	177,178	99,149	635,360	June
133,923	211,682	176,565	908,86	310,488	May
100,331	151,362	115,875	64,844	216,206	April
(60,094)	102,542	369,292	206,656	309,198	March
160,724	241,996	184,542	103,270	345,266	February
(56,856)	11,877	156,070	87,337	99,214	January
(31,822)	20,914	119,746	67,010	87,924	December
7,937	51,601	99,146	55,482	107,083	November
(35,712)	14,955	115,048	64,381	79,336	October
315,744	340,640	56,530	31,634	372,274	September
45,502	69,388	54,237	30,351	99,739	August
5,017	40,666	80,947	45,298	85,964	July
Variance from Budget	Variance from Variance from Last Year Budget	BUDGET	FY2010	FY2011	Month
	ten er				A PARAMETER TO THE CONTRACT OF

* seasonality based on last year's results 130-31600

Williamson County Facilities Tax

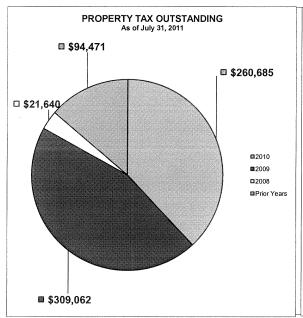
mand the state of	***************************************			Voriono from	Worden of factors
Month	FY2011	FY2010	BUDGET	Last Year	variance nom Budget
July	43,759	24,425	24,465	19,334	19,294
August	33,163	23,071	23,109	10,092	10,055
September	40,546	23,170	23,207	17,376	17,339
October	21,935	19,882	19,915	2,052	2,020
November	27,089	16,930	16,958	10,159	10,132
December	83,227	17,769	17,798	65,457	65,429
January	26,767	31,190	31,241	(4,423)	(4,474)
February	25,155	21,498	21,533	3,657	3,622
March	30,013	23,546	23,584	6,468	6,429
April	51,443	35,384	35,442	16,058	16,001
May	46,599	29,150	29,198	17,449	17,402
June	51,808	21,517	21,552	30,292	30,257
Total (year-to-date)	481,504	287,532	288,000	244,639	244,254
		A STATE OF THE STA	The Charles and an experience of the contract	the second of th	The second or th

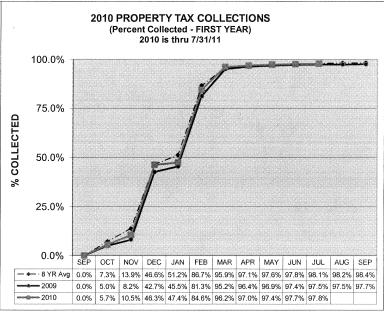
* seasonality based on last year's results budgeted in Capital Projects Fund for FY11 310-31600

CITY of FRANKLIN PROPERTY TAX COLLECTIONS As of July 31, 2011

	Beginning				400			700 Returned	
YEAR	Balance	200 Receipts	150 Corrections	600 Refunds	Adjustments	100 Pickups	210 Cleanup	Checks	AR Balance
2010	\$11,785,700.00	(\$11,895,914.89)	(\$16,540.64)	\$146,528.29	(\$2,347.76)	\$237,057.00	\$0.00	\$6,203.00	\$260,685.00
2009	\$11,468,281.00	(\$11,435,649.78)	(\$15,310.00)	\$75,208.16	(\$1,563.79)	\$217,314.00	\$0.00	\$782.00	\$309,061.59
2008	\$10,739,928.00	(\$11,071,541.07)	\$5,692.00	\$110,958.08	(\$7,719.13)	\$239,451.12	\$0.00	\$4,871.00	\$21,640.00
Prior Years	\$53,145,123.19	(\$55,089,841.47)	(\$163,126.28)	\$656,722.06	(\$15,630.39)	\$1,520,848.00	(\$675.00)	\$19,411.00	\$94,471.11

Beginning Balance does not include RR & Public Utilities added later, rollbacks & other adjustments 2009 and earlier have been turned over to Clerk & Master to initiate legal action for collection, including sale of the property 2010 property taxes outstanding will be turned over to Clerk & Master in March 2012 Some prior years are hidden but are included in TOTAL PY Receipts include penalty & interest





Property Tax Monthly AR report/TOTAL AR