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FRANKLIN
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ITEM #24
BOMA
04/26/2011

MEMORANDUM

April 6, 2011

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator 
Russell Truell, Assistant City Administrator/CFO
Joe York, Streets Director
Brian Wilcox, Purchasing Manager

SUBJECT: Consideration of bid award to Neely Coble Co., Inc. of Nashville, TN in the total amount of \$155,478 for a new truck-mounted infrared asphalt maintenance unit for the Maintenance Division of the Streets Department (Purchasing Office Procurement Solicitation No. 2011-025; \$140,000.00 budgeted in 110-89520-43100 for fiscal year 2011)

Purpose

The purpose of this procurement is to purchase one (1) new truck-mounted infrared asphalt maintenance unit for the Maintenance Division of the Streets Department. This equipment would permit the Streets Department to repair asphalt surfaces in a more efficient and effective manner. The new equipment would be an addition to the Streets Department's fleet of vehicles and equipment.

Background

The Streets Department Maintenance Division budget for fiscal year 2011 allocates \$140,000 out of the General Fund for the purchase of an infrared patch truck.

Financial Impact

The City published on March 10, 2011 a Notice to Bidders in the *Williamson Herald* for a minimum of one (1) new truck-mounted infrared asphalt maintenance unit. In addition, bid documents were sent on or about the same date directly to nine (9) potential bidders known or thought to be interested in this solicitation. Bids from one (1) vendor were publicly opened at the bid opening held on March 31, 2011. A tabulation of the bids received for this solicitation is attached. Note that the bidder offered two different sizes of infrared heater, plus the following options (the ones recommended by staff are indicated with an asterisk (*)):

1. Extra waste compartment	\$2,500.00
2. Traffic manager 12-volt LED arrow board*	\$2,200.00
3. Dual LED beacons on the front of the cab	\$1,085.00
4. Light bar at the rear with 12-volt LED lights*	\$1,300.00
5. Emulsion tank*	\$550.00
6. BOMAG BW 55E single drum roller	\$7,500.00
7. Checker plated aluminum reinforcement along truck bed*	\$2,200.00
8. Propane flow meter to record propane usage*	\$1,500.00
 Total, all options	 \$18,835.00

The apparent lowest, most responsive and responsible bid, from Neely Coble Co., Inc. of Nashville, is in the total amount of \$155,478.00 per unit including the smaller 8'x6' heater (which is expandable to the larger 12'x6' size) plus the options, which total \$7,750.00, recommended by staff. This bid was identified because it is the lowest



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TENNESSEE

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bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. The apparent lowest best bid amount is \$15,478.00 (11%) over budget.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Neely Coble Co., Inc. of Nashville, in the total amount of \$155,478.00 per unit. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

Tabulation of Bids *

Purchasing Office Solicitation No.:	2011-025 (one (1) new truck-mounted infrared asphalt maintenance unit)
Notice to Bidders published in the <i>Williamson Herald</i> on:	3/10/11
Number of vendors that were notified of / that responded to this solicitation for bids:	9 / 1
Date and time bids due and publicly opened:	3/31/11 2:00 PM
Present at opening of bids:	Jim Cook of Neely Coble Co., Inc. and Dudley Dolinger of Deat Design Equipment; Joe York, Steve Grubb and Don Terry of the City of Franklin Streets Department; and Tiffany Wilkins and Brian Wilcox of the City of Franklin Purchasing Office
Target meeting of BOMA at which recommendation will be considered:	4/26/11

Bids received from:	Bid No.:	Year, Make & Model:	Does/Do the bid item(s) MOES ¹ ? / If not, how many exceptions do not MOES ¹ ?	Total delivered bid price, per unit:	Payment terms:	Estimated time of delivery after receipt of order:	Bid price per unit is valid through:
Neely Coble Co., Inc. 319 Fesslers Lane P.O. Box 100347 Nashville, TN 37224 Jim Cook, Sales Representative 615/244-8900	1 of 6	2012 Freightliner M2-106 with 2011 HDE 1000-P2T 12'x6' infrared heater w/o options	Bidder takes no exceptions	\$158,728.00	net 30 days	150-180 days	05/31/11
	2 of 6	Same as 1 plus HDE bid options preferred by CoF		\$166,478.00			
	3 of 6	Same as 1 plus all HDE options itemized in bid		\$177,563.00			
	4 of 6	Same as 1 but with 2011 HDE 750-P2T 8'x6' infrared heater w/o options		\$147,728.00			
	5 of 6	Same as 4 plus HDE bid options preferred by CoF		\$155,478.00			
	6 of 6	Same as 4 plus all HDE options itemized in bid		\$166,563.00			

¹MOES indicates "meet(s) or exceed(s) specifications"

* Shaded bid is apparent lowest best bid