

ITEM #16 BOMA 04/12/2011

MEMORANDUM

March 14, 2011

TO:

Board of Mayor and Aldermen

FROM:

Eric S. Stuckey, City Administrator

Russell Truell, Assistant City Administrator / CFO

Lisa Clayton, Parks Director

Brian Wilcox, Purchasing Manager

SUBJECT:

Consideration of bid award to TriGreen Equipment, LLC of Franklin in the total net amount of

\$16,750 for new mower equipment for the Parks Department (Purchasing Office Procurement Solicitation No. 2011-024; not separately budgeted in 110-83530-44700 for fiscal year 2011)

Purpose

The purpose of this procurement is to purchase new mower equipment for the Parks Department to replace wornout equipment scheduled this current fiscal year to be removed from service. This equipment would be used for the department's routine mowing operations.

Background

The City published on February 24, 2011 a Notice to Bidders in the *Williamson Herald* for new mower equipment, the purchase of which may be offset at least in part by credit for surplus mower equipment being offered by the City for trade-in. In addition, bid documents were sent on or about the same date directly to nine (9) potential bidders known or thought to be interested in this solicitation. Bids from six (6) vendors were publicly opened at the bid opening held on March 10, 2011. A tabulation of the bids received for this solicitation is attached.

Financial Impact

The apparent lowest, most responsive and responsible bid, from TriGreen Equipment, LLC of Franklin, is in the total net amount of \$16,750.00 for the specified new mowers less the bid trade-in values for the surplus equipment. This bid was identified because it is the lowest net bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation.

In accordance with the bid documents, the City reserves the right to accept or decline any or all of the quoted trade-in credits. The Parks Department recommends that the bid trade-in values submitted by TriGreen Equipment for all of the surplus equipment be accepted. Thus, the total value of the award would be \$16,750.00.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from TriGreen Equipment, LLC of Franklin, in the total net amount of \$16,750 for the specified new mower equipment, the purchase of which would be offset in part by credit for surplus mower equipment being offered by the City for trade-in. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

Purchasing Office Solicitation No.	2011-024 (no equipment b				of which may be on	offset at least i	n part by cro	edit for surpl	us mower	
Notice to Bidders published in the Williamson Herald on	2/24/11									
Number of vendors that were notified of / tha	t 0 / 6									
responded to this solicitation for bids	:									
Date and time bids due and publicly opened										
Present at opening of bids	: Brian Wilco				f the City of Frank g Office	klin Parks Dep	oartment; an	d Tiffany W	ilkins and	
Target meeting of BOMA at which recommendation will be considered	4/12/11									
			Citado	Voor	Does/Do the bid item(s) MOES ¹ ? / If not, how many			Estimated time of delivery after	Bid is	
Bids received from:	Category:	Specified quantity:	City's Description:	Year, Make & Model:	exceptions do not MOES ¹ ?	Unit pricing:	Payment terms:	receipt of order:	valid through:	
			1				1			
	New mowers to be	2	34-hp, 60- in. swath	2011 Scag Turf Tiger STT61V- 31BVAC- SS		\$9,600.00	20 1	7 days	0.5.00.44	
	by City	1	27-hp, 60- in. swath	2011 Scag Turf Tiger STT61V- 27CH	Bidder takes no exceptions; however, CoF specifications not	\$9,100.00				
Chilton Turf Center 607 Craighead St.	Used equipment	1	1	rk Lazer Z, KC604	marked as to compliance					
Nashville, TN 37204	to be	1	60" Kubota front-deck,		therewith, and	\$540.00	net 30 days		05/31/11	
Roger Smith, Sales Manager 615/254-1637	disposed of	1	F2	400	required	-\$540.00	n/			
013/234-1037	as surplus by City, the	1	1	Deere walk- l, GS25	references not submitted by	-\$46.67		n/a		
	values of which are to	1		Deere zero- (1634 hrs.)		-\$830.00		n/a		
	be offered as possible	1	1	Deere zero- (1034 hrs.)		-\$830.00				
	trade-in credits	. 1		Fergusson MF1035		-\$983.33				
			Net bid			\$24,426.67				
			1	1					Г	
Columbia Outdoor Power 917 Nashville Hwy. Columbia, TN 38401 Marc Jones, President 615/207-3939	New mowers to be purchased	2	34-hp, 60- in. swath	2011 Toro G3 74935	Bidder takes no exceptions; however, CoF notes that warranty as bid does not MOES ¹ , and bid models are not the	\$8,400.00		10 days		
	by City	1	27-hp, 60- in. swath	2011 Toro G3 74915	City's specified acceptable models;	\$7,300.00	20.1		05/21/11	
	Used	1		rk Lazer Z,	CoF Parks determines that,	-\$1,700.00	net 30 days	n/a	05/31/11	
	equipment	1		front-deck,	other than the	-\$1,500.00				
	to be	1	30" John I	Deere walk-	warranty, bid models	-\$50.00				
	disposed of	1		Deere zero-	are acceptable as approximately	-\$1,700.00		11/ 44		
	as surplus	1		Deere zero-	comparable or	-\$2,250.00				
	by City, the	1		Pergusson	superior	-\$2,250.00				
			Net bid:			\$14,650.00				

			~ *******	01 23.05							
Purchasing Office Solicitation No		2011-024 (new mower equipment, the purchase of which may be offset at least in part by credit for surplus mower equipment being offered by the City for trade-in)									
r til chasing Office Solicitation 140	equipment l										
Notice to Bidders published in the <i>Williamso</i> <i>Herald</i> o	n: 2/24/11						,		. , , , , ,		
Number of vendors that were notified of / the responded to this solicitation for bid	at s: 9/6										
Date and time bids due and publicly opene		PM									
Present at opening of bid	Rob Chiltor	Rob Chilton of Franklin Kubota; Ray Howell of the City of Franklin Parks Department; and Tiffany Wilkins and Brian Wilcox of the City of Franklin Purchasing Office									
Target meeting of BOMA at whice recommendation will be considered	14/12/11										
					Does/Do the bid item(s) MOES ¹ ? / If not, how			Estimated time of delivery			
Bids received from:	Category:	Specified quantity:	City's Descrip- tion:	Year, Make & Model:	many exceptions do not MOES ¹ ?	Unit pricing:	Payment terms:	after receipt of order:	Bid is valid through		
	New mowers to be	2	34-hp, 60- in. swath	Exmark LZX 34KC606	Bidder takes no exceptions	\$9,286.00	net 30 days	2-5 business days	05/31/11		
Dickerson Professional Lawn Equipment 312 Eddy Lane Franklin, TN 37064 Bill Dickerson, Owner 615/567-6800	purchased by City	. 1	27-hp, 60- in. swath	Exmark LZS 27KC604		\$7,661.00					
	Used	1	60" Exmark Lazer Z,			-\$1,000.00	-				
	equipment	1	60" Kubota front-deck,			-\$2,200.00					
		to be 1		30" John Deere walk-		-\$300.00		n/a			
	disposed of	1	60" John Deere zero- 60" John Deere zero- Massey Fergusson			-\$1,500.00		11/ &	The second secon		
	as surplus	1				-\$1,500.00					
	by City, the	1				-\$2,200.00					
			Net bid:			\$17,533.00	1		1		

Purchasing Office Solicitation	No.: 2011-024 (ne equipment b			-	of which may be on	offset at least in	n part by cre	dit for surp	ius mower	
Notice to Bidders published in the Willian	12/24/11	2/24/11								
Herald	on:									
Number of vendors that were notified of /	that 9/6									
responded to this solicitation for l		DM						encommo-con co		
Date and time bids due and publicly ope	Dab Chilton	of Enoughlin	Vuhotas D	w Howall o	f the City of Fran	din Parks Dan	artment: an	d Tiffany W	ilkine and	
Present at opening of I	Brian Wilco					Killi Tarks Dep			inding and	
Target meeting of BOMA at w										
recommendation will be conside	ered:									
			T		T				1	
					Does/Do the bid			Estimated		
					item(s) MOES ¹ ?			time of		
					/ If not, how			delivery		
			City's	Year,	many			after	Bid is	
		Specified	Descrip-	Make &	exceptions do		Payment	receipt of	valid	
Bids received from:	Category:	quantity:	tion:	Model:	not MOES ¹ ?	Unit pricing:	terms:	order:	through:	
				1			<u> </u>		L	
				2011 Scag						
	Alternate			Turf Tiger						
	No. 1 of 2:	2	34-hp, 60-	STT61V-		\$8,400.00				
			in. swath	35BVAC-		\$6,400.00				
	New			SS				5 days		
	mowers to				-			3 days		
	be		27.1	2011 Scag						
	purchased	1	27-hp, 60-	Turf Tiger	Bidder takes no	\$8,600.00				
	by City		in. swath	STT61V-	exceptions		net 30 days		06/30/11	
				27CH						
	Alternate	1		rk Lazer Z,		-\$1,000.00				
	No. 1 of 2:	1		front-deck,		-\$1,600.00				
	Used	1	30" John Deere wal		_	-\$250.00	_	n/a		
	equipment	1				-\$1,800.00				
Enculsia Valenta	to be	1		Deere zero-		-\$2,500.00	_			
Franklin Kubota 1561 Columbia Ave.	disposed of	1		Pergusson		-\$1,250.00				
Franklin, TN 37064		Alter	nate No. 1 of	2 Net bid:	_	\$17,000.00				
Rob Chilton				2011 Scag	D:11					
615/790-7860	Alternate		34-hp, 60-	Turf Tiger	Bidder notes that					
010/170-7000	No. 2 of 2:	2	in. swath	STT61V-	the 27-hp model is not one of the City's specified	\$8,400.00	_	5 days		
	New		m. swaul	35BVAC-						
	mowers to			SS						
	be			2011 Scag	Parks determines	\$7,200.00 net 30 days				
	purchased	1	27-hp, 60-	Tiger Cat						
	by City	City 1	in. swath	STC61V-				06/30/11		
	'			27CH	that Tiger Cat model is neither		net 50 days		00/30/11	
	Alternate	1	60" Exma	rk Lazer Z,	approximately	-\$1,000.00				
	No. 2 of 2:	1	60" Kubota	front-deck,	comparable nor	-\$1,600.00				
	Used	1	30" John I	Deere walk-	superior and	-\$250.00		/-		
·	equipment	1		Deere zero-	therefore is not	-\$1,800.00		n/a		
	to be	1	<u> </u>	Deere zero-	acceptable	-\$2,500.00			D. Control of the Con	
dispo		1		Fergusson	acceptable	-\$1,250.00				
		Alter	nate No. 2 of		1	\$15,600.00				
		2 17101	140.201	2 7100 0101					1	

Purchasing Office Solicitation No.	2011-024 (no				of which may be on	offset at least i	n part by cre	dit for surp	lus mower
Notice to Bidders published in the <i>Williamson</i> <i>Herald</i> on	: 2/24/11								
Number of vendors that were notified of / that responded to this solicitation for bids	9/6								
Date and time bids due and publicly opened		PM							
Present at opening of bids	Rob Chilton	of Franklir			f the City of Fran g Office	din Parks Dep	artment; an	d Tiffany W	ilkins and
Target meeting of BOMA at which recommendation will be considered				·			· .		
		-	City's	Year,	Does/Do the bid item(s) MOES ¹ ? / If not, how many			Estimated time of delivery after	Bid is
Bids received from:	Category:	Specified quantity:	Descrip- tion:	Make & Model:	exceptions do not MOES ¹ ?	Unit pricing:	Payment terms:	receipt of order:	valid through:
			1	т	1				
	New mowers to be	2	34-hp, 60- in. swath	Exmark LZX 34KA606	Bidder takes no exceptions; however, CoF specifications not marked as to	\$9,600.00		10 days	
Lebanon Kubota 3450 Hwy. 109 Lebanon, TN 37090	by City	1	27-hp, 60- in. swath	Exmark LZX 27KC606	compliance therewith, affidavit of non-collusion not notarized, CoF	\$8,900.00	\$8,900.00 net 30 days		06/01/11
Ryan Ezell, Chief Manager	Used	1	60" Exmai	rk Lazer Z,	Std. Ts & Cs not	-\$800.00			
615/444-9736	equipment	1	60" Kubota	front-deck,		-\$800.00	-	n/a	
	to be	1	30" John I	Deere walk-		\$0.00			
	disposed of	1		Deere zero-		\$0.00			
	as surplus	1	60" John Deere zero-		not submitted by	\$0.00			
	by City, the	1	Massey I	Fergusson	deadline	-\$800.00			
	*****	Net bid:		:		\$25,700.00			
				2011 John	Bidder takes no	.*			
	New mowers to be	2	34-hp, 60- in. swath	Deere Z- 960A	exceptions; however, CoF notes that the 27-	\$9,700.00		30 days	
	purchased				hp model is not				
TriGreen Equipment, LLC	by City		27-hp, 60-	2011 John		60 400 00			
340 9th Ave. North		1	in. swath	Deere Z-	specified acceptable models;	\$8,400.00	net 30 days		06/01/11
Franklin, TN 37064 Cliff Greene, Governmental Sales Manager	113	1 .	60" E	925A	CoF Parks	-\$1,800.00	net 50 days		00/01/11
615/566-5909	Used equipment	1		rk Lazer Z, i front-deck,	determines that it	-\$1,500.00			
U10/300-3202	to be	1		Deere walk-	is acceptable as	-\$500.00			
	disposed of	1		Deere waik- Deere zero-	approximately	-\$2,250.00		n/a	
	as surplus	1		Deere zero-	comparable or	-\$2,500.00			
	by City, the	1		Fergusson	superior	-\$2,500.00			
		***************************************	Net bid			\$16,750.00			