

MEMORANDUM

March 14, 2011

TO:

Board of Mayor and Aldermen

FROM:

Eric S. Stuckey, City Administrator

Russell Truell, Assistant City Administrator / CFO

Lisa Clayton, Parks Director

Brian Wilcox, Purchasing Manager

SUBJECT:

Consideration of bid award to TriGreen Equipment, LLC of Franklin in the total net amount of \$16,750 for new mower equipment for the Parks Department (Purchasing Office Procurement Solicitation No. 2011-024; not separately budgeted in 110-83530-44700 for fiscal year 2011)

Purpose

The purpose of this procurement is to purchase new mower equipment for the Parks Department to replace wornout equipment scheduled this current fiscal year to be removed from service. This equipment would be used for the department's routine mowing operations.

Background

The City published on February 24, 2011 a Notice to Bidders in the *Williamson Herald* for new mower equipment, the purchase of which may be offset at least in part by credit for surplus mower equipment being offered by the City for trade-in. In addition, bid documents were sent on or about the same date directly to nine (9) potential bidders known or thought to be interested in this solicitation. Bids from six (6) vendors were publicly opened at the bid opening held on March 10, 2011. A tabulation of the bids received for this solicitation is attached.

Financial Impact

The apparent lowest, most responsive and responsible bid, from TriGreen Equipment, LLC of Franklin, is in the total net amount of \$16,750.00 for the specified new mowers less the bid trade-in values for the surplus equipment. This bid was identified because it is the lowest net bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation.

In accordance with the bid documents, the City reserves the right to accept or decline any or all of the quoted trade-in credits. The Parks Department recommends that the bid trade-in values submitted by TriGreen Equipment for all of the surplus equipment be accepted. Thus, the total value of the award would be \$16,750.00.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from TriGreen Equipment, LLC of Franklin, in the total net amount of \$16,750 for the specified new mower equipment, the purchase of which would be offset in part by credit for surplus mower equipment being offered by the City for trade-in. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

Purchasing Office Solicitation N		2011-024 (new mower equipment, the purchase of which may be offset at least in part by credit for surplus mower equipment being offered by the City for trade-in)								
Notice to Bidders published in the Williams Herald	2/24/11									
Number of vendors that were notified of / the responded to this solicitation for bi	hat 9 / 6		· · · ·							
Date and time bids due and publicly open		PM								
Present at opening of bi	Rob Chilton	of Franklii			f the City of Fran	klin Parks Dep	oartment; an	d Tiffany W	ilkins and	
Target meeting of BOMA at wh	ich 4/12/11	x or the Ch	y OI II alikili	I I urchashi	gomee					
recommendation will be consider	ed:				MIN					
Bids received from:	Category:	Specified quantity:	City's Descrip- tion:	Year, Make & Model:	Does/Do the bid item(s) MOES ¹ ? / If not, how many exceptions do not MOES ¹ ?	Unit pricing:	Payment terms:	Estimated time of delivery after receipt of order:	Bid is valid through:	
				2011 Scag						
Chilton Turf Center 607 Craighead St. Nashville, TN 37204 Roger Smith, Sales Manager	New mowers to be	2	34-hp, 60- in. swath	Turf Tiger STT61V- 31BVAC- SS		\$9,600.00		7 days		
	purchased by City	1	27-hp, 60- in. swath	2011 Scag Turf Tiger STT61V- 27CH	Bidder takes no exceptions; however, CoF specifications not	\$9,100.00				
	Used equipment	equipment LZ27KC604		marked as to compliance	-\$643.33	net 30 days		05/31/11		
	to be				therewith, and required references not submitted by deadline	-\$540.00	net 30 days	n/a	03/31/11	
615/254-1637	as surplus by City, the	1	30" John Deere walk- behind, GS25			-\$46.67			-	
·	values of which are to	values of		Deere zero- (1634 hrs.)		-\$830.00				
	be offered as possible	1	60" John Deere zero- turn, 757 (1034 hrs.)			-\$830.00				
	trade-in credits	. 1	Massey I	Fergusson MF1035		-\$983.33	-			
			Net bid			\$24,426.67				
Columbia Outdoor Power 917 Nashville Hwy.	New mowers to be purchased	2	34-hp, 60- in. swath	2011 Toro G3 74935	Bidder takes no exceptions; however, CoF notes that warranty as bid does not MOES ¹ , and bid models are not the	\$8,400.00		10 days		
	by City	1	27-hp, 60- in. swath	2011 Toro G3 74915	City's specified acceptable models;	\$7,300.00			05/31/11	
Columbia, TN 38401	Used	1	60" Exma	rk Lazer Z,	CoF Parks determines that,	-\$1,700.00	net 30 days		03/31/11	
Marc Jones, President	equipment	1	60" Kubota	front-deck,	other than the	-\$1,500.00				
615/207-3939	to be	1	30" John Deere walk-		warranty, bid models	-\$50.00	_	n/a		
	disposed of	1		Deere zero-	are acceptable as	-\$1,700.00		n/a		
	as surplus	1	60" John I	Deere zero-	approximately comparable or	-\$2,250.00				
	by City, the	1		Pergusson	superior	-\$2,250.00				
		Net bid:				\$14,650.00	1			

Purchasing Office Solicitation N	o.: equipment b	equipment being offered by the City for trade-in)							
Herald (ce to Bidders published in the Williamson Herald on: 2/24/11								
Number of vendors that were notified of / the responded to this solicitation for bid	nat ds: 9 / 6								
Date and time bids due and publicly open		PM							
	Present at opening of bids: Rob Chilton of Franklin Kubota; Ray Howell of the City of Franklin Parks Department; and Tiffany Wil Brian Wilcox of the City of Franklin Purchasing Office								
Target meeting of BOMA at whi recommendation will be consider	14/12/11						:		
					Does/Do the bid item(s) MOES ¹ ? / If not, how		. "	Estimated time of delivery	
Bids received from:	Category:	Specified quantity:	City's Descrip- tion:	Year, Make & Model:	many exceptions do not MOES ¹ ?	Unit pricing:	Payment terms:	after receipt of order:	Bid is valid through:
	New mowers to be	2	34-hp, 60- in. swath	Exmark LZX 34KC606		\$9,286.00	2-5 business days		
Dickerson Professional Lawn Equipment 312 Eddy Lane Franklin, TN 37064	by City	1	27-hp, 60- in. swath	Exmark LZS 27KC604	Bidder takes no exceptions	\$7,661.00	net 30 days		05/31/11
Bill Dickerson, Owner	Used	1	60" Exmark Lazer Z, 60" Kubota front-deck,			-\$1,000.00	-	n/a	
615/567-6800	equipment	1				-\$2,200.00			
	to be	_		Deere walk-		-\$300.00			
	disposed of	1		Deere zero-		-\$1,500.00		A.D. 64	
	as surplus	1		Deere zero-		-\$1,500.00			
	by City, the	1		Fergusson		-\$2,200.00			
			Net bid:			\$17,533.00			

Purchasing Office Solicitation	n No.: 2011-024 (ne				of which may be on)	offset at least i	n part by cre	dit for surpl	us mower
Notice to Bidders published in the <i>Willia</i> <i>Herai</i>	mson 2/24/11								
Number of vendors that were notified of	/ that 9 / 6								
responded to this solicitation for		DM							
Date and time bids due and publicly op	ened: 3/10/11 2:00	PM	. IZ., b., to. D	as Harvell a	f the City of Fran	Idin Doules Don	antmonts on	d Tiffony W	ilkine and
Present at opening of	bids: Rob Chilton Brian Wilco					min Farks Dep	artment, an	u many w	iikiiis anu
Target meeting of BOMA at	which 4/12/11								
recommendation will be consid	dered:								
			Т		·		·		<u> </u>
					Does/Do the bid			Estimated	
					item(s) MOES ¹ ?			time of	
					/ If not, how			delivery	
			City's	Year,	many			after	Bid is
		Specified	Descrip-	Make &	exceptions do		Payment	receipt of	valid
Bids received from:	Category:	quantity:	tion:	Model:	not MOES ¹ ?	Unit pricing:	terms:	order:	through
			L	<u> </u>			J		
,				2011 Scag					
	Alternate			Turf Tiger					
	No. 1 of 2:	2	34-hp, 60-	STT61V-		\$8,400.00	-		
	New New	2	in. swath	35BVAC-		\$0,.00.00	:		
	mowers to			SS				5 days	
	be				-		-	5 days	
	purchased		27 1 (0	2011 Scag					
	by City	1	27-hp, 60-	Turf Tiger	Bidder takes no	\$8,600.00			
	by City		in. swath	STT61V- 27CH	exceptions		net 30 days		06/30/11
			(A) 173			61,000,00			
	Alternate	1		rk Lazer Z,		-\$1,000.00			
	No. 1 of 2:	1		front-deck,		-\$1,600.00			
	Used	1		Deere walk-		-\$250.00		n/a	
	equipment	1		Deere zero-		-\$1,800.00			
Franklin Kubota	to be	1		Deere zero-		-\$2,500.00			
1561 Columbia Ave.	disposed of	1		Fergusson		-\$1,250.00			
Franklin, TN 37064		Alter	nate No. 1 of	T		\$17,000.00			
Rob Chilton	Accidental			2011 Scag	Diddon s -t 41 +				_
615/790-7860	Alternate		34-hp, 60-	Turf Tiger	Bidder notes that the 27-hp model				
010,7,00,7000	No. 2 of 2:	2	in. swath	STT61V-	is not one of the	\$8,400.00			
	New		m. swam	35BVAC-					
	mowers to			SS	City's specified acceptable			5 days	
	be			2011 Scag	models; CoF				
	purchased	1	27-hp, 60-	Tiger Cat	Parks determines	\$7,200.00			
	by City	1	in. swath	STC61V-	that Tiger Cat	Ψ1,200.00	net 30 days		06/30/1
				27CH	model is neither		noi 50 days		00/30/1
	Alternate	1	60" Exma	rk Lazer Z,	approximately	-\$1,000.00			
	No. 2 of 2:	1	60" Kubota	front-deck,	comparable nor	-\$1,600.00			
	Used	1	30" John I	Deere walk-	superior and	-\$250.00		7/0	
	equipment	1	60" John Deere zero-		therefore is not	-\$1,800.00	1	n/a	
	to be	1		Deere zero-	acceptable	-\$2,500.00	1		
	disposed of	1			-\$1,250.00				
		Alter	nate No. 2 of		L	\$15,600.00	1		
		7 11101				,	L		

Number of vendors that were notified of / that 9 / 6	us mower
Date and time bits due and publicly opened: 370/11 2:00 PM Rob Chilton of Franklin Branklin Kubota; Ray Howell of the City of Franklin Purchasing Office Target meeting of BOMA at which recommendation will be considered: 4/12/11	
Present at opening of bids Rob Chittor of Franklin Kubota; Ray Howell of the City of Franklin Purchasing Office	
Rob Chilton of Franklin Kubota: Ray Howell of the City of Franklin Purchasing Office	
Present at opening of BONA at which recommendation will be considered:	lkins and
New mowers to be 1 30 10 10 10 10 10 10	
New mowers to be purchased 15/3444-9736	
New mowers to be purchased by City 1 27-hp, 60 classing says [2] 10 days	
New New Syncified Description Make & exceptions do not MOES 12 Unit pricing: Payment receipt of terms: order:	AL PART OF THE STATE OF
New mowers to be purchased 2 34-hp, 60 1 27-hp, 60 34K-8606 589,600.00	Bid is valid through:
New mowers to be purchased 2 34-hp, 60 1 27-hp, 60 34K-8606 589,600.00	
Lebanon Kubota 3450 Hwy. 109 Lebanon, TN 37090 Used Lobert Lobe	
Used 1 60" Exmark Lazer Z, Std. Ts & Cs not completed and submitted, and submitted, and submitted, and submitted, and submitted, and submitted by deadline S25,700.00	06/01/11
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TriGreen Equipment, LLC Submitted and by City New mowers to be by City Submitted Submitted, and required references not submitted by Submitted Submitted, and required references not submitted by Submit	
A comparable C	
New 2 34-hp, 60 1 New 2 34-hp, 60 29011 John Deere Z 960A	
New	
New mowers to be purchased by City TriGreen Equipment, LLC 34-hp, 60- in. swath Deere Z- 960A TriGreen Equipment, LLC 340 9th Ave. North Franklin, TN 37064 Cliff Greene, Governmental Sales Manager Cliff Greene, Governmental Sales Manager 615/566-5909 Local State of the City's one of the City's acceptable models; net 30 days determines that it is acceptable as approximately comparable or comparab	
New mowers to be purchased by City 340 9th Ave. North Perre Z- 1	
New mowers to be purchased by City 340 9th Ave. North TriGreen Equipment, LLC Square Lack Square Sq	
mowers to be purchased by City 340 9th Ave. North Franklin, TN 37064 Cliff Greene, Governmental Sales Manager Cliff Greene, Governmental Sales Manager Lused 1 60" Kubota front-deck, to be 1 30" John Deere walk-disposed of 1 60" John Deere zero-governmental Sales Manager Cliff	
be purchased by City 340 9th Ave. North 1 27-hp, 60-in. swath 295A acceptable models; 1 27-hp, 60-gorganised by City 615/566-5909 equipment 1 60" Kubota front-deck, to be 1 30" John Deere walk-disposed of 1 60" John Deere zero-gorganised by City 1 27-hp, 60-in. swath 2925A acceptable models; 1 is acceptable as approximately comparable or 28,250.00 10,200 10	
TriGreen Equipment, LLC 340 9th Ave. North Franklin, TN 37064 Cliff Greene, Governmental Sales Manager Cliff Greene, Governmental Sales Manager to be 1 27-hp, 60- in. swath Deere Z- 925 A acceptable models; net 30 days Cloff Parks determines that it is acceptable as approximately comparable or -\$1,500.00 -\$2,250.00 -\$2,250.00	
340 9th Ave. North Franklin, TN 37064 Cliff Greene, Governmental Sales Manager Used 1 60" Exmark Lazer Z, copyrate to be 1 60" Kubota front-deck, determines that it is acceptable as approximately comparable or copyrate to be comparable or comparable	
Franklin, TN 37064 Cliff Greene, Governmental Sales Manager Used 1 60" Exmark Lazer Z, CoF Parks 1 60" Kubota front-deck, determines that it is acceptable as approximately comparable or comparable or -\$500.00	
Cliff Greene, Governmental Sales Manager Used 1 60" Exmark Lazer Z, CoF Parks determines that it is acceptable as approximately comparable or -\$1,500.00 -\$500.00 n/a	06/01/11
615/566-5909 equipment 1 60" Kubota front-deck, to be 1 30" John Deere walk-disposed of 1 60" John Deere zero-comparable or -\$500.00	00/01/11
to be 1 30" John Deere walk- disposed of 1 60" John Deere zero- comparable or -\$2,250.00	
disposed of 1 60" John Deere zero- comparable or -\$2,250.00	
comparable or	
by City, the 1 Massey Fergusson -\$2,500.00 -\$2,500.00	
Net bid: \$16,750.00	