

City of Franklin, Tennessee

Tabulation of Bids*

Purchasing Office Solicitation No.:		2011-011 Sanitary Landfill Tipping Services for the disposal of biosolid sludge						
Notice to Bidders published in the <i>Williamson Herald</i> on:		2/10/11						
Number of vendors that were notified of / that responded to this solicitation for bids:		2 / 2						
Date and time bids due and publicly opened:		2/24/11 2:00 PM						
Present at opening of bids:		Barry Marshall & Stacey Cothran of Waste Management; Brian Mann of Allied Waste; Mark Hilty of the City of Franklin Water Management Department; and Tiffany Wilkins and Brian Wilcox of the City of Franklin Purchasing Office						
Target meeting of BOMA at which recommendation will be considered:		3/22/11						
Bids received from:		Bid No.:	Does the bid MOES¹? / If not, how many exceptions do not MOES¹?	Total quoted bid tipping fee, per ton:	Total value of bid per 12 months based on specified estimated quantities	Total value of bid for initial 21-mo. term of service based on specified estimated quantities	Payment terms:	Bid is valid and may be accepted through:
BFI Waste Sysytems of Tennessee, LLC Middle Point Landfill 750 E. Jefferson Pike Murfreesboro, TN 37130 John Doyen, General Manager 615/849-4403		1 of 1	Bidder takes no exceptions; however, CoF notes TDEC permit provision, "The facility is not permitted to dispose of undigested, untreated sewage sludge." CoF sludge is "waste-activated," not "digested."	\$28.00	\$420,000.00	\$735,000.00	net 30 days	04/30/11
Waste Management, Inc. of Tennessee d/b/a West Camden Sanitary Landfill 2410 Highway 70 West Camden, TN 38320 Eric Barlow, Site Manager 731/584-7734		1 of 1	Bidder takes no exceptions	\$24.40	\$366,000.00	\$640,500.00	net 30 days	06/30/11

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid




HISTORIC
FRANKLIN
TENNESSEE

ITEM #18
WRKS 03/08/2011

MEMORANDUM

March 3, 2011

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator 
Russell Truell, Assistant City Administrator / CFO
Mark Hilty, Water Management Director
Brian Wilcox, Purchasing Manager

SUBJECT: Bid award to Waste Management, Inc. of Tennessee, d/b/a West Camden Sanitary Landfill of Camden, TN, for sanitary landfill tipping services for the disposal of biosolids produced at the City of Franklin Water Reclamation Facility commencing April 1, 2011 and expiring December 31, 2012 with options to extend the term of service for up to a maximum of three (3) additional one-year terms (Purchasing Office Procurement Solicitation No. 2011-011; \$250,000 budgeted in 431-82270-52213 for FY2011)

Purpose

The purpose of this procurement solicitation was to obtain competitive pricing for the disposal of biosolid sludge produced at the City's Water Reclamation Facility for an initial 21-month term of service commencing April 1, 2011 and expiring December 31, 2012 with options to extend the term of service for up to a maximum of three (3) additional one-year terms.

Background

The Water Management Department Water Reclamation Division budget for fiscal year 2011 allocates \$250,000 out of the Sewer Fund for the purchase of sanitary landfill tipping services for the disposal of biosolid waste-activated and/or digested sludge produced at the City of Franklin Water Reclamation Facility. These services are currently provided by Waste Management, Inc. of Tennessee, pursuant to City of Franklin Procurement Solicitation No. 2008-027. On January 11, 2011, BOMA voted to extend this arrangement for up to three (3) months.

The City published on February 10, 2011 a Notice to Bidders in the *Williamson Herald* for sanitary landfill tipping services for the disposal of biosolid sludge produced at the City of Franklin Water Reclamation Facility. In addition, bid documents were sent on or about the same date directly to two (2) potential bidders known or thought to be interested in this solicitation. Bids from two (2) vendors were publicly opened at the bid opening held on February 24, 2011. A tabulation of the bids received for this solicitation is attached.

Financial Impact

The apparent lowest, most responsive and responsible bid, from Waste Management, Inc. of Tennessee, d/b/a West Camden Sanitary Landfill of Camden, TN, is in the amount of \$24.40 per ton. This bid was identified because it is the lowest bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. In comparison with the budgeted tipping fee of \$25.00 per ton, the February 2011 Waste Management bid amount is \$0.60 (2.4%) under budget. In comparison with the rate of



HISTORIC
FRANKLIN
TENNESSEE

MEMORANDUM

\$22.43 that the City is paying the same vendor currently, the February 2011 Waste Management bid amount is \$1.97 (8.8%) more.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids. The Board may award the bid or choose to reject all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Waste Management, Inc. of Tennessee, d/b/a West Camden Sanitary Landfill of Camden, TN, in the amount of \$24.40 per ton. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.