



HISTORIC
FRANKLIN
TENNESSEE

ITEM #31
BOMA
12/14/2010

MEMORANDUM

December 6, 2010

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator *ES*
Russell Truell, Assistant City Administrator / CFO
Joe York, Streets Director
Brian Wilcox, Purchasing Manager

SUBJECT: Consideration of bid award to Golden Circle Ford of Jackson, TN in the amount of \$44,264.00 for one (1) landscape truck with dump body for the Stormwater Division of the Streets Department (Purchasing Office Procurement Solicitation No. 2011-010; \$40,000.00 budgeted in 135-89520-43120 for Fiscal Year 2011)

Purpose

The purpose of this procurement is to purchase a landscape truck with dump body for the Stormwater Division of the Streets Department. This equipment would be utilized in daily stormwater projects to haul equipment, deliver supplies and haul away spoils from job sites. The new equipment would be an addition to the Streets Department's fleet of vehicles.

Background

The Street Department Stormwater Division budget for fiscal year 2011 allocates \$40,000 out of the Stormwater Fund for the purchase of a service vehicle.

Financial Impact

The City published on November 18, 2010 a Notice to Bidders in the *Williamson Herald* for a minimum of one (1) landscape truck with dump body. In addition, bid documents were sent on or about the same date directly to twelve (12) potential bidders known or thought to be interested in this solicitation. Bids from three (3) vendors were publicly opened at the bid opening held on December 2, 2010. A tabulation of the bids received for this solicitation is attached. The apparent lowest, most responsive and responsible bid, from Golden Circle Ford of Jackson, TN, is in the amount of \$44,264 for the specified vehicle. This bid was identified because it is the lowest bid that most closely meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. The apparent lowest best bid amount is \$4,264 (11%) over budget. If this purchase causes the Stormwater Division of the Streets Department or the Stormwater Fund to be over budget for the fiscal year, then a budget amendment would be necessary.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Golden Circle Ford of Jackson, TN, in the amount of \$44,264 for the specified vehicle. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

Tabulation of Bids*

Purchasing Office Solicitation No.:		2011-010 (landscape truck with dump body)						
Notice to Bidders published in the <i>Williamson Herald</i> on:		11/18/10						
Number of vendors that were notified of / that responded to this solicitation for bids:		12 / 3						
Date and time bids due and publicly opened:		12/2/10 2:00 PM						
Present at opening of bids:		William Thorne of Town & Country Ford and Jim Cook of Neely Coble; Joe York of the City of Franklin Streets Department; and Tiffany Wilkins and Brian Wilcox of the City of Franklin Purchasing Office						
Target meeting of BOMA at which recommendation will be considered:		12/14/10						
Bids received from:	Bid No.:	Year, Make & Model:	Does the bid MOES ¹ ? / If not, how many exceptions do not MOES ¹ ?	Addendum No. 1 acknowledged?	Total delivered bid price, per unit:	Payment terms:	Estimated time of delivery after receipt of order:	Bid price per unit is valid through:
Golden Circle Ford 1432 Hwy 45 Bypass Jackson, TN 38305 Steven Blackstock, Fleet Manager 731/664-0873	1 of 1	2011 Ford F-550 w/ PalFleet C12LD dump body	No / 3 (no oil level switch; tow/haul transmission mode in lieu of vacuum operated exhaust brake; 225/70R19.5 tires instead of 215/85R16)	Yes	\$44,264.00	net 30 days	90-120 days	end of model year
Neely Coble Co. 319 Fesslers Lane P.O. Box 100347 Nashville, TN 37210 Jim Cook, Sales Representative 615/244-8900	1a of 2	2012 Freightliner M2-106 w/ a Wil-Ro dump body	No / 6 (no oil level switch; rear disc brakes instead of drum; 245/70R19.5, 16-ply tires instead of 215/85R16, 10-ply; structural steel dump body frame construction instead of tubular steel; no electric tarp system; no clear coat finish)	Yes	\$66,312.00	net 30 days	90-120 days	01/17/11
	1b of 2	add to 1a for front-mounted "L" series crossbox in lieu of cab shield			\$1,965.00			
	1c of 2	add to 1a for PH-8 pintle hook in lieu of hitch receiver			\$125.00			
	2 of 2	2012 Freightliner M2-106 w/ a PalFleet dump body	No / 3 (no oil level switch; rear disc brakes instead of drum; 245/70R19.5, 16-ply tires instead of 215/85R16, 10-ply)		\$64,367.00			
Town & Country Ford 101 Anderson Lane Madison, TN 37115 William Thorne, Commercial Fleet Manager 615/865-1280	1a of 1	2011 Ford F-550 w/ a Wil-Ro dump body	No / 4 (225/70R19.5 tires instead of 215/85R16; channel frame dump body construction instead of tubular steel; manual tarp system instead of electric; no clear coat finish)	Yes	\$46,990.00	net 30 days	120 days	12/31/10
	1b of 1	add to 1a for front-mounted "L" series crossbox in lieu of cab shield			\$1,965.00			
	1c of 1	add to 1a for PH-8 pintle hook in lieu of hitch receiver			\$125.00			

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid