




HISTORIC  
FRANKLIN  
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ITEM #25  
BOMA  
08/10/2010

## MEMORANDUM

August 2, 2010

**TO:** Board of Mayor and Aldermen

**FROM:** Eric S. Stuckey, City Administrator   
Russell Truell, Assistant City Administrator / CFO  
Fred Banner, MIT Director  
Brian Wilcox, Purchasing Manager

**SUBJECT:** Consider rejecting all bids for Wi-Fi fiber access points cabinet connectivity project to complete the southern loop of the City's wireless network for the MIT Department (Purchasing Office Procurement Solicitation No. 2010-039)

### Purpose

The purpose of this procurement was to have been the purchase of the labor, materials and means necessary to undertake and complete a Wi-Fi fiber access point cabinet connectivity project for the City of Franklin MIT Department in order to complete the southern loop of the City's wireless network.

### Background

In fiscal year 2010, the MIT Department had intended for the City to outsource the work necessary complete the southern loop of the City's wireless network. Based in large part on an informal April, 2010 quote for the project obtained by the MIT Department, the City prepared and released specifications for the project which consisted of work at the following five (5) locations:

- Old Charlotte Pike East at New Highway 96 West
- 600 North Royal Oaks Parkway
- Oxford Glenn at McEwen Drive
- Noah Drive at Southeast Parkway
- Ralston Lane at Liberty Pike

### Financial Impact

The City published on June 10, 2010 a Notice to Bidders in the *Williamson Herald* for Wi-Fi fiber access point cabinet connectivity. In addition, bid documents were sent on or about the same date directly to two (2) potential bidders known or thought to be interested in this solicitation. Bids from two (2) vendors were publicly opened at the bid opening held on June 24, 2010. A tabulation of the bids received for this solicitation is attached.

### Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

### Recommendation

Staff recommends that the City reject all bids for the specified project. The MIT Department proposes to pursue undertaking this project using City staff and a combination of City-owned and City-rented or leased equipment. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, but that the staff recommendation to reject all bids appears to be made in a fair and impartial manner based upon the bids received.

**Tabulation of Bids \***

Purchasing Office Solicitation No.:		2010-039 (Wi-Fi fiber access point cabinet connectivity project)				
Notice to Bidders published in the Williamson Herald on:		6/10/10				
Number of vendors that were notified of / that responded to this solicitation for bids:		2 / 2				
Date and time bids due and publicly opened:		6/24/10 2:00 PM				
Present at opening of bids:		Spike Adams of Fishel; Joan Johnson of the City of Franklin Finance Department; and Jennifer Woods of the City of Franklin Purchasing Office				
Target meeting of BOMA at which recommendation will be considered:		originally intended for 7/27/2010; revised target of 8/10/2010				
Bids received from:	Bid No.:	Does the bid MOES <sup>1</sup> ? / If not, how many exceptions do not MOES <sup>1</sup> ?	Total delivered bid price, per unit:	Payment terms:	Estimated time of completion of project after receipt of order:	Bid and bid pricing may be accepted through:
The Fishel Company 143 Edenway Dr. White House, TN 37188 Mark Vucko, Division Manager 615/672-2011	1 of 1	Bidder takes no exceptions	\$104,367.00	net 30 days from date of invoice	90 days	09/30/10
S&W Contracting Co., Inc. 952 New Salem Rd. Murfreesboro, TN 37129 Mitch Arnold, Project Manager 615/893-2511	1 of 1	Bidder takes no exceptions	\$72,640.00	net 30 days from date of invoice	120 days	01/01/11

<sup>1</sup>MOES indicates "meet(s) or exceed(s) specifications"

\* All bids recommended for rejection