



HISTORIC  
FRANKLIN  
TENNESSEE

ITEM #7  
FINANCE  
04-26-10

## MEMORANDUM

April 15, 2010

**TO:** Board of Mayor and Aldermen

**FROM:** Eric S. Stuckey, City Administrator  
Russell Truell, Assistant City Administrator / CFO  
Joe York, Streets Director  
Brian Wilcox, Purchasing Manager

**SUBJECT:** Consideration of bid award to Vermeer Heartland - Tennessee of Murfreesboro, TN in the amount of \$112,550.00 for supply and delivery of one (1) trommel compost screener with "overs" conveyor for the Maintenance Division of the Streets Department (Purchasing Office Procurement Solicitation No. 2010-034; an Intent-to-Amend the Streets Department General Fund Budget for the Current Fiscal Year to Provide Funding for Lease/Purchase of a Compost Screener was approved by BOMA on December 8, 2009)

### Purpose

The purpose of this procurement is to purchase a compost screener for the City of Franklin's compost facility located at 1116 Incinerator Rd. (off of Old Carters Creek Pike, near Lula Lane). This equipment would be used to break up large clumps of compost, and to remove trash, rocks, and any other debris not suitable for compost. Prior to the screening process, the compost is not a product of much use to the City and/or gardeners and landscapers. The new equipment would be an addition to the Street Department's fleet of equipment and would replace a dirt screener being rented from a contractor.

### Background

The Streets Department Maintenance Division has been operating the City's compost facility since 2007 when the City began composting leaves collected at curb-side by the Streets Department as well as bagged yard-waste collected by the Solid Waste Department. Prior to this time, the City did not have a program in place for diverting yard waste from the waste stream, so all yard waste was taken to the landfill. Today, the compost facility processes approximately 8 to 10,000 cubic yards of material each year. The finished compost is used by the City for its own projects (e.g., at City parks, and in City rights-of-way and easements), and is also made available at no cost to area residents and contractors. Of course, the yard-waste program also financially benefits the City's Solid Waste Fund as it reduces the quantity of solid waste hauled to the landfill. Since inception of the City's yard waste program, the City has been renting screening equipment on a per-running hour basis. Until recently, the City rented a top-soil screener from a local contractor at a cost of \$40.00 per running hour. Currently, the City is renting a dirt screener from another local contractor for \$30.00 per running hour. Neither the top-soil screener nor the dirt screener is designed for use as a compost screener and, as such, they do not produce a finished product that is quite as good as would be produced by a compost screener.

On December 8, 2009, BOMA approved an Intent-to-Amend the Streets Department General Fund budget for the current fiscal year to provide funding for lease/purchase of a compost screener.

The Board will recall that bids were opened on March 2, 2010 that resulted in staff recommending that the City reject all bids and rebid for a compost screener that more adequately meets the anticipated needs of the City. On March 23, the Board voted to accept this recommendation.



### **Financial Impact**

The City published on March 25, 2010 a Notice to Bidders in the *Williamson Herald* for the supply and delivery of a minimum of one (1) trommel screener suitable for compost. In addition, bid documents were sent on or about the same date directly to ten (10) potential bidders known or thought to be interested in this solicitation. Bids from four (4) vendors were publicly opened at the bid opening held on April 8, 2010. A tabulation of the bids received for this solicitation is attached. The apparent lowest, most responsive and responsible bid, from Vermeer Heartland - Tennessee of Murfreesboro, TN, is in the amount of \$98,175.00 for the trommel screener plus \$14,375.00 for an optional "overs" conveyor if ordered with the screener for a total of \$112,550.00. This bid was identified because it is the lowest bid that most closely meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation.

A master equipment lease, approved by the Board of Mayor & Aldermen in November of last year, has some remaining capacity that could be used for the compost screener. This would involve a commitment to pay approximately \$25,000 per year for five years instead of outright purchase.

### **Options**

1. Accept the apparent lowest best bid and include lease payments beginning in the FY2011 budget.
2. Accept the apparent lowest best bid and amend the current budget for outright purchase.
3. In accordance with the bid documents, the City reserves the right to reject any and all bids.

### **Recommendation**

Staff recommends that the City accept the apparent lowest best bid, from Vermeer Heartland - Tennessee of Murfreesboro, TN, in the amount of \$112,550.00 for the specified for the trommel screener and an "overs" conveyor. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.



**Tabulation of Bids\***

<b>Purchasing Office Solicitation No.:</b>	2010-034 (supply and delivery of a minimum of one (1) trommel screener suitable for compost)						
<b>Notice to Bidders published in the <i>Williamson Herald</i> on:</b>	3/25/10						
<b>Number of vendors that were notified of / that responded to this solicitation for bids:</b>	10 / 4						
<b>Date and time bids due and publicly opened:</b>	4/8/10 2:00 PM						
<b>Present at opening of bids:</b>	Klay Kuhns of Vermeer and Joe Connolly of Stringfellow; William Carter, Todd King & Joe York of the City of Franklin Streets Department; and Brian Wilcox of the City of Franklin Purchasing Office						
<b>Target meeting of BOMA at which recommendation will be considered:</b>	5/11/10						
<b>Bids received from:</b>	<b>Bid No.:</b>	<b>Year, Make &amp; Model:</b>	<b>Does the bid item MOES<sup>1</sup>? / If not, how many exceptions do not MOES<sup>1</sup>?</b>	<b>Total delivered bid price, per unit:</b>	<b>Payment terms:</b>	<b>Estimated time of delivery after receipt of order:</b>	<b>Bid is valid and may be accepted through:</b>
Screen Machine Industries, Inc. 10685 Columbus Parkway Pataskala, OH 43062 P.O. Box 423 Etna, OH 43018 Timothy Miller, Factory Direct Sales Mgr. 800/837-3344, ext. 227	1 of 2	2010 Screen Machine 612T Trommel without "overs" conveyor	No / 3 (transport width. # of jack legs, no optional "overs" conveyor)	\$95,980.00	Net 30 days from date of invoice	21 - 60 days	08/01/10
	2 of 2	2010 Screen Machine 612W Trommel with "overs" conveyor	No / 3 (transport width. # of jack legs, height of "overs" conveyor at point of discharge)	\$99,998.00	Net 30 days from date of invoice	21 - 60 days, dependent upon stock at time of order	08/01/10
Southeast Crush & Screen 193 Carronbridge Way Franklin, TN 37067 Chris Purcell, President 615/289-9890	1 of 2	2010 McCloskey AP Trommel without "overs" conveyor	Bidder takes no exceptions. However, CoF notes 1 (duration of mfr's std. warranty).	\$120,000.00	Net 30 days from date of invoice	30 days	05/30/10
	2 of 2	2010 McCloskey AP Trommel with "overs" conveyor	Bidder takes no exceptions. However, CoF notes 1 (duration of mfr's std. warranty).	\$135,000.00	Net 30 days from date of invoice	30 days	05/30/10

<sup>1</sup>MOES indicates "meet(s) or exceed(s) specifications"

\*Shaded bid is apparent lowest best bid

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Stringfellow, Inc. 2710 Locust St. Nashville, TN 37207 Joe Connolly, Environ. Sales Manager 615/226-4900	1 of 2	2010 McCloskey 512A/P Trommel without "overs" conveyor	Bidder noted 9 exceptions. However, CoF finds all but 1 MOES <sup>1</sup> (transport width).	\$104,945.00	Net 30 days from date of invoice	7 - 10 days	05/31/10
	2 of 2	2010 McCloskey 512A/P Trommel with "overs" conveyor	Bidder noted 9 exceptions. However, CoF finds all but 1 MOES <sup>1</sup> (transport width).	\$132,245.00	Net 30 days from date of invoice	7 - 10 days	05/31/10
Vermeer Heartland - Tennessee 900 Cpt. Joe Fulghum Dr. Murfreesboro, TN 37129 Ryan Vande Kamp, Sales Manager 615/869-0250	1 of 3	2010 Wildcat / Vermeer 510 Cougar without "overs" conveyor	Bidder takes no exceptions. However, CoF notes 1 (steel tubing instead of steel channel).	\$98,175.00	Net 30 days from date of invoice	45 days (maximum)	07/04/10
	2 of 3	2010 Wildcat / Vermeer 510 Cougar with "overs" conveyor if ordered with screener	Bidder takes no exceptions. However, CoF notes 1 (steel tubing instead of steel channel).	\$112,550.00	Net 30 days from date of invoice	45 days (maximum)	07/04/10
	3 of 3	2010 Wildcat / Vermeer 510 Cougar with "overs" conveyor if ordered after screener	Bidder takes no exceptions. However, CoF notes 1 (steel tubing instead of steel channel).	\$114,350.00	Net 30 days from date of invoice	45 days (maximum)	07/04/10

<sup>1</sup>MOES indicates "meet(s) or exceed(s) specifications"

\*Shaded bid is apparent lowest best bid