



HISTORIC
FRANKLIN
TENNESSEE

ITEM #25
BOMA
06/24/14

MEMORANDUM

June 13, 2014

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator
Russell Truell, Assistant City Administrator / CFO
Mark Hilty, Water Management Director
Juan Davis, Water Reclamation Superintendent
Brian Wilcox, Purchasing Manager

SUBJECT: Acknowledge report of sole-source purchase from BAR Environmental Supply of Nashville, TN in the total amount of \$35,933.79 for one (1) reconditioned comminutor to replace a failed unit for the Water Reclamation Division of the Water Management Department

Purpose

The purpose of this memorandum is to report the sole-source purchase of one (1) reconditioned comminutor to replace one of the Water Reclamation Facility comminutors that failed recently.

Background

A comminutor is a piece of equipment that is used to grind up or pulverize the contents of the influent (raw wastewater or sewerage) at it enters the City's wastewater treatment plant at 135 Claude Yates Drive. Comminutors are necessary for the proper operation of the Water Reclamation Facility.

Staff is of the opinion that the purchase of the reconditioned comminutor is a sole-source purchase. Evidence to support this opinion includes:

- The reconditioned comminutor core must be manufactured by JWC Environmental, which also manufactured the failed core, in order for the reconditioned core to fit the core housing already in place at the Water Reclamation Facility.
- The manufacturer has only one authorized dealer for the sales territory that includes Franklin and has stated in writing that BAR Environmental Supply of Nashville is the sole source available to the City of Franklin for this purchase.

Financial Impact

The quoted pricing for the reconditioned core, which is to be installed by the City employee workforce at the Water Reclamation Facility, equals \$35,933.79, excluding a deposit for the core exchange and freight. BAR Environmental Supply has indicated in writing that the quoted pricing represents the best municipal pricing possible at this time and in the foreseeable future for the quantity indicated. Staff is of the opinion that the quoted pricing is within what would be expected in the market place for this industry at this time. This purchase, for which the City expects to take delivery in July, is not anticipated in the FY2015 proposed budget.

Options

Staff estimates that rehabilitation of this equipment is nearly 40% less expensive than replacing it. It is worth noting that the performance warranty for the new unit is the same as for the reconditioned core.

Recommendation

Staff recommends that the Board of Mayor and Aldermen acknowledge receipt of this report, pursuant to City policy, of the sole-source purchase from BAR Environmental Supply of Nashville, TN in the total amount of \$35,933.79 for one (1) reconditioned comminutor to replace a failed unit for the Water Reclamation Division of the Water Management Department. Purchasing Manager Brian Wilcox is of the opinion that the sole-source nature of the purchase appears to be justified.