

**CITY OF FRANKLIN  
2<sup>ND</sup> QUARTER REPORT  
EXECUTIVE SUMMARY**

**General Fund**

With property tax revenue included in this quarter, the fund is showing in a surplus position of approximately \$3.1 million. This is comparable to last year's balance at the end of the 2<sup>nd</sup> quarter. Local sales tax is 4.9% over last year.

**Street Aid Fund**

Gasoline tax revenue is showing slightly below both last year and budget. Budgeted at \$1.8 million, actual collections by year end may be in the \$1.7 million range. With expenditures of \$1.2 million compared to \$870,000 of revenue, the fund has used 69% (or \$337,000) of the budgeted subsidy from the General Fund.

**Sanitation & Environmental Services Fund**

Disposal fees are slightly over last year, while tipping fees are 15% over last year. With expenditures of \$3.9 million compared to \$3.7 of revenue, the fund has used 46% (or \$231,000) of the budgeted subsidy from the General Fund.

**Road Impact Fee Fund**

With over \$2.2 million collected at mid-year, the fund's deficit has declined from \$854,000 to \$581,000. *The state has recommended a transfer from the General Fund at year-end if a deficit remains.*

**Facilities Tax Fund**

Collections are almost double the collections of last year and 12.5% over budget. The fund is showing a fund balance of \$4.9 million. Costs toward construction of Fire Station 8 (Westhaven) are anticipated.

**Stormwater Fund**

Fund revenue and expenditure are almost equivalent. As it was at the beginning of the year, the fund balance remains at \$5.6 million.

**Drug Fund**

Fund revenue and expenditure are almost equivalent. The fund balance is \$116,000.

**Hotel/Motel Tax Fund**

The fund balance has declined from \$1.1 million to slightly under \$1 million as park project costs have been incurred.

**Transit Fund**

Grant revenues are currently 21% of budget. With this, the transfer from General (\$590,000) currently exceeds the amount budgeted (\$499,000). Additional grant revenue is anticipated.

### **CDBG Fund**

Grant revenue has been fully received on all grant expenditures. The fund balance is \$23,000.

### **Debt Service Fund**

As with the General Fund, property tax revenue is included. The fund balance is showing as \$4.0 million. This balance will decline as additional debt service payments are anticipated.

### **Capital Projects Fund**

This fund is showing at a deficit of \$9 million. The Stormwater and Water/Sewer funds will pay for the portions of Hillsboro and Third Avenue that relate to drainage and/or pipe upsizing and replacement. As reflected in the debt capacity model, we may run a deficit in this fund from time to time. We schedule bond issuance in alternating years for marketing reasons, and expect to cash flow the projects for the periods in between.

### **Water/Sewer Fund**

Customer service revenue is slightly higher than both last year and budget. Expenditures are at 46% of budget. The fund is showing a surplus of \$4.4 million at mid-year.

City of Franklin TN  
General Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Local Sales Tax	\$14,042,535	\$13,386,636	104.9%	\$27,500,000	51.1%
Property Taxes Collected	5,957,562	6,286,138	94.8%	6,040,528	98.6%
Sales Tax (State)	2,248,983	2,173,125	103.5%	4,820,000	46.7%
Business Tax (from State)	1,004,616	1,052,462	95.5%	2,935,000	34.2%
Franchise Fees	1,398,359	464,601	301.0%	2,275,000	61.5%
Beer Tax	769,775	799,769	96.2%	1,690,000	45.5%
Income Tax (State)	11,370	7,011	162.2%	915,000	1.2%
Wholesale Liquor tax	595,575	566,139	105.2%	1,050,000	56.7%
City Court Fines	304,969	355,083	85.9%	1,013,500	30.1%
Hazard Mitigation Grant Program	163,083	342,240	47.7%	0	0.0%
Building Permits	657,804	486,667	135.2%	935,000	70.4%
Traffic Operations Center Grant (Federal)	190,800	295,316	64.6%	2,000,000	9.5%
TVA in Lieu of Tax (State)	345,737	356,366	97.0%	750,000	46.1%
Mixed Drink Tax	319,968	296,893	107.8%	625,000	51.2%
Other Revenues	910,899	1,050,933	86.7%	2,997,930	30.4%
<b>Total Revenues</b>	<b>28,922,036</b>	<b>27,919,379</b>	<b>103.6%</b>	<b>55,546,958</b>	<b>52.1%</b>
<b>Expenditures:</b>					
Salaries & Wages	12,297,244	11,561,953	106.4%	27,631,530	44.5%
Employee Benefits	5,028,220	5,573,004	90.2%	10,892,835	46.2%
Utilities	1,052,155	1,040,323	101.1%	2,130,049	49.4%
Equipment (>\$25,000)	167,882	404,848	41.5%	3,771,000	4.5%
Transfers To Other Funds	1,160,151	1,162,737	99.8%	1,497,683	77.5%
Contractual Services	1,738,332	1,096,020	158.6%	2,379,745	73.0%
Operational Units	82,659	85,154	97.1%	556,386	14.9%
Repair & Maintenance Services	970,451	633,534	153.2%	1,319,062	73.6%
Equipment (<\$25,000)	767,651	377,075	203.6%	930,502	82.5%
Debt Service/Lease Payments	713,494	565,281	126.2%	1,179,073	60.5%
Other Expenditures	1,752,227	2,265,651	77.3%	3,259,093	53.8%
<b>Total Expenditures</b>	<b>25,730,466</b>	<b>24,765,580</b>	<b>103.9%</b>	<b>55,546,958</b>	<b>46.3%</b>
<b>Total Unallocated Funds</b>	<b>3,191,570</b>	<b>3,153,800</b>	<b>101.2%</b>	<b>0</b>	<b>0.0%</b>

City of Franklin TN  
Street Aid & Trans  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$0	\$16,563	0.0%	\$0	0.0%
Gasoline Tax (State)	870,331	871,025	99.9%	1,802,500	48.3%
Transfer From General Fund	337,483	572,403	59.0%	490,135	68.9%
Other Revenues	0	20	0.0%	50	0.0%
<b>Total Revenues</b>	<b><u>1,207,813</u></b>	<b><u>1,460,011</u></b>	<b><u>82.7%</u></b>	<b><u>2,292,685</u></b>	<b><u>52.7%</u></b>
<b>Expenditures:</b>					
Repair & Maintenance Services	1,207,269	1,453,834	83.0%	2,292,685	52.7%
Infrastructure	0	5,590	0.0%	0	0.0%
Contractual Services	0	43	0.0%	0	0.0%
Other Expenditures	544	544	100.0%	0	0.0%
<b>Total Expenditures</b>	<b><u>1,207,813</u></b>	<b><u>1,460,011</u></b>	<b><u>82.7%</u></b>	<b><u>2,292,685</u></b>	<b><u>52.7%</u></b>

City of Franklin TN  
Sanitation & Envir Services Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Solid Waste Disposal	\$2,206,926	\$2,189,499	100.8%	\$4,473,800	49.3%
Tipping Fees	1,320,386	1,143,927	115.4%	2,373,100	55.6%
Transfer From General Fund	231,828	130,648	177.4%	508,148	45.6%
Solid Waste Grant (State)	0	0	0.0%	350,000	0.0%
Other Revenues	163,426	87,730	186.3%	236,700	69.0%
<b>Total Revenues</b>	<b>3,922,566</b>	<b>3,551,804</b>	<b>110.4%</b>	<b>7,941,748</b>	<b>49.4%</b>
<b>Expenditures:</b>					
Salaries & Wages	906,020	922,934	98.2%	1,956,196	46.3%
Employee Benefits	533,207	483,396	110.3%	880,021	60.6%
Repair & Maintenance Services	260,479	192,753	135.1%	245,000	106.3%
Operating Services	908,625	786,274	115.6%	1,579,050	57.5%
Utilities	699,387	654,066	106.9%	1,040,750	67.2%
Transfers To Other Funds	10,785	14,247	75.7%	569,819	1.9%
Equipment (>\$25,000)	0	0	0.0%	25,000	0.0%
Contractual Services	1,500	0	0.0%	0	0.0%
Operational Units	101,530	91,910	110.5%	185,000	54.9%
Debt Service	128,160	57,516	222.8%	375,963	34.1%
Other Expenditures	372,872	348,708	106.9%	1,084,949	34.4%
<b>Total Expenditures</b>	<b>3,922,566</b>	<b>3,551,804</b>	<b>110.4%</b>	<b>7,941,748</b>	<b>49.4%</b>

City of Franklin TN  
Road Impact Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	(\$654,829)	(\$1,240,129)	68.9%	(\$1,773,893)	48.2%
Road Impact Fees	2,224,308	1,400,627	158.8%	3,000,000	74.1%
Road Impact Credits	(678,788)	0	0.0%	0	0.0%
<b>Total Revenues</b>	<b>690,691</b>	<b>160,498</b>	<b>430.3%</b>	<b>1,226,107</b>	<b>56.3%</b>
<b>Expenditures:</b>					
Transfers To Other Funds	1,271,366	1,205,460	105.5%	3,513,048	36.2%
Contractual Services	0	2,475	0.0%	0	0.0%
<b>Total Expenditures</b>	<b>1,271,366</b>	<b>1,207,935</b>	<b>105.3%</b>	<b>3,513,048</b>	<b>36.2%</b>
<b>Total Unallocated Funds</b>	<b>(580,674)</b>	<b>(1,047,437)</b>	<b>55.4%</b>	<b>(2,286,941)</b>	<b>25.4%</b>

City of Franklin TN  
 Facilities Tax Fund  
 For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$3,147,824	\$1,562,647	201.4%	\$2,717,822	115.8%
Facilities Taxes	2,250,193	1,161,313	193.8%	2,000,000	112.5%
Other Revenues	3,247	3,119	104.1%	5,000	64.9%
<b>Total Revenues</b>	<b>5,401,263</b>	<b>2,727,079</b>	<b>198.1%</b>	<b>4,722,822</b>	<b>114.4%</b>
<b>Expenditures:</b>					
Equipment (>\$25,000)	451,422	188,073	240.0%	642,205	70.3%
Contractual Services	0	0	0.0%	30,000	0.0%
Other Expenditures	49,825	0	0.0%	1,562,545	3.2%
<b>Total Expenditures</b>	<b>501,247</b>	<b>188,073</b>	<b>266.5%</b>	<b>2,234,750</b>	<b>22.4%</b>
<b>Total Unallocated Funds</b>	<b>4,900,016</b>	<b>2,539,006</b>	<b>193.0%</b>	<b>2,488,072</b>	<b>196.9%</b>

City of Franklin TN  
Stormwater Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$5,615,101	\$5,858,322	95.8%	\$5,671,127	99.0%
Stormwater Fees	1,133,557	1,104,481	102.6%	2,250,000	50.4%
Other Revenues	28,561	135,921	21.0%	53,500	53.4%
<b>Total Revenues</b>	<b>6,777,219</b>	<b>7,098,724</b>	<b>95.5%</b>	<b>7,974,627</b>	<b>85.0%</b>
<b>Expenditures:</b>					
Salaries & Wages	291,811	269,848	108.1%	642,042	45.5%
Employee Benefits	157,390	154,812	101.7%	316,684	49.7%
Repair & Maintenance Services	4,719	7,076	66.7%	49,810	9.5%
Operating Services	819	171	478.4%	1,350	60.6%
Utilities	23,115	21,355	108.2%	46,268	50.0%
Equipment (>\$25,000)	0	0	0.0%	84,000	0.0%
Infrastructure	89,360	694,743	12.9%	1,946,000	4.6%
Contractual Services	353,166	39,694	889.7%	397,270	88.9%
Operational Units	82,500	80,421	102.6%	166,000	49.7%
Debt Service	0	6,547	0.0%	0	0.0%
Other Expenditures	143,750	105,972	135.6%	400,227	35.9%
<b>Total Expenditures</b>	<b>1,146,628</b>	<b>1,380,640</b>	<b>83.1%</b>	<b>4,049,651</b>	<b>28.3%</b>
<b>Total Unallocated Funds</b>	<b>5,630,590</b>	<b>5,718,084</b>	<b>98.5%</b>	<b>3,924,976</b>	<b>143.5%</b>



City of Franklin TN  
Drug Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$121,781	\$144,788	84.1%	\$66,093	184.3%
Confiscated Goods (Federal)	25,325	5,723	442.5%	106,100	23.9%
Drug Fines Received	33,131	23,188	142.9%	62,090	53.4%
Other Revenues	3,316	4,358	76.1%	6,610	50.2%
<b>Total Revenues</b>	<b>183,553</b>	<b>178,057</b>	<b>103.1%</b>	<b>240,893</b>	<b>76.2%</b>
<b>Expenditures:</b>					
Operational Units	25,555	14,402	177.4%	55,500	46.0%
Other Expenditures	41,447	36,799	112.6%	82,598	50.2%
<b>Total Expenditures</b>	<b>67,003</b>	<b>51,201</b>	<b>130.9%</b>	<b>138,098</b>	<b>48.5%</b>
<b>Total Unallocated Funds</b>	<b>116,550</b>	<b>126,856</b>	<b>91.9%</b>	<b>102,795</b>	<b>113.4%</b>

City of Franklin TN  
Hotel/Motel Tax Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$1,124,507	\$2,103,083	53.5%	\$2,473,245	45.5%
Hotel/Motel Taxes	1,277,189	1,124,312	113.6%	2,473,200	51.6%
Other Revenues	537	65,087	0.8%	20,000	2.7%
<b>Total Revenues</b>	<b><u>2,402,233</u></b>	<b><u>3,292,482</u></b>	<b><u>73.0%</u></b>	<b><u>4,966,445</u></b>	<b><u>48.4%</u></b>
<b>Expenditures:</b>					
Transfers To Other Funds	377,705	913,131	41.4%	1,155,322	32.7%
Contractual Services	0	2,548	0.0%	112,000	0.0%
Appropriations	422,068	249,226	169.4%	812,757	51.9%
Operational Units	(103,763)	(154,554)	67.1%	0	0.0%
Other Expenditures	707,096	270,399	261.5%	320,500	220.6%
<b>Total Expenditures</b>	<b><u>1,403,105</u></b>	<b><u>1,280,750</u></b>	<b><u>109.6%</u></b>	<b><u>2,400,579</u></b>	<b><u>58.4%</u></b>
<b>Total Unallocated Funds</b>	<b>999,128</b>	<b>2,011,732</b>	<b>49.7%</b>	<b>2,565,866</b>	<b>38.9%</b>

City of Franklin TN  
Transit Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Transfer From General Fund	\$590,841	\$459,686	128.5%	\$499,400	118.3%
Transit Operations Grant (Federal)	197,231	84,794	232.6%	823,950	23.9%
Transit Capital Grant (Fed/State)	0	7,972	0.0%	106,600	0.0%
Transit Fares	53,086	48,046	110.5%	88,000	60.3%
Other Revenues	10,675	10,283	103.8%	25,600	41.7%
<b>Total Revenues</b>	<b>851,832</b>	<b>610,779</b>	<b>139.5%</b>	<b>1,543,550</b>	<b>55.2%</b>
<b>Expenditures:</b>					
Equipment (>\$25,000)	55,415	0	0.0%	120,000	46.2%
Operational Units	796,417	601,257	132.5%	1,423,550	55.9%
Other Expenditures	0	9,522	0.0%	0	0.0%
<b>Total Expenditures</b>	<b>851,832</b>	<b>610,779</b>	<b>139.5%</b>	<b>1,543,550</b>	<b>55.2%</b>

City of Franklin TN  
Community Development Block Grant  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$23,545	(\$6,582)	(357.7%)	\$20,025	117.6%
CDBG Grant	84,076	125,243	67.1%	203,240	41.4%
Other Revenues	90	27	336.2%	75	120.5%
<b>Total Revenues</b>	<b>107,711</b>	<b>118,688</b>	<b>90.8%</b>	<b>223,340</b>	<b>48.2%</b>
<b>Expenditures:</b>					
Repair & Maintenance Services	34,901	0	0.0%	0	0.0%
Operating Services	0	0	0.0%	65	0.0%
Contractual Services	49,141	95,317	51.6%	200,000	24.6%
Other Expenditures	34	0	0.0%	3,175	1.1%
<b>Total Expenditures</b>	<b>84,076</b>	<b>95,317</b>	<b>88.2%</b>	<b>203,240</b>	<b>41.4%</b>
<b>Total Unallocated Funds</b>	<b>23,635</b>	<b>23,371</b>	<b>101.1%</b>	<b>20,100</b>	<b>117.6%</b>

City of Franklin TN  
Debt Service Fund  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$84,729	\$318,138	26.6%	\$43,073	196.7%
Property Taxes Collected	5,357,261	4,779,633	112.1%	5,459,048	98.1%
Rebate on BAB/RZEDB Bonds	412,700	452,026	91.3%	825,401	50.0%
Transfer from Solid Waste Fund	10,785	14,247	75.7%	569,819	1.9%
Transfer from Road Impact Fund	1,271,366	1,205,460	105.5%	3,513,048	36.2%
Transfer from Hotel/Motel Tax Fund	377,705	913,131	41.4%	1,155,322	32.7%
Other Revenues	<u>10,086,062</u>	<u>22,502,040</u>	<u>44.8%</u>	<u>5,000</u>	<u>201,721.2%</u>
<b>Total Revenues</b>	<b><u>17,600,608</u></b>	<b><u>30,184,675</u></b>	<b><u>58.3%</u></b>	<b><u>11,570,711</u></b>	<b><u>152.1%</u></b>
<b>Expenditures:</b>					
Employee Benefits	9,975,815	0	0.0%	0	0.0%
Debt Service	<u>3,534,772</u>	<u>26,410,722</u>	<u>13.4%</u>	<u>11,565,711</u>	<u>30.6%</u>
<b>Total Expenditures</b>	<b><u>13,510,587</u></b>	<b><u>26,410,722</u></b>	<b><u>51.2%</u></b>	<b><u>11,565,711</u></b>	<b><u>116.8%</u></b>
<b>Total Unallocated Funds</b>	<b>4,090,021</b>	<b>3,773,954</b>	<b>108.4%</b>	<b>5,000</b>	<b>81,800.4%</b>

City of Franklin TN  
 Capital Improvement Bonds  
 For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Beginning Fund Balance	\$382,419	\$9,266,486	4.1%	\$0	0.0%
Facilities Taxes	519,531	412,546	125.9%	0	0.0%
Mack Hatcher Grant	166,357	0	0.0%	0	0.0%
Jackson National Life Grant	0	87,605	0.0%	0	0.0%
Other Grant Program	0	313,640	0.0%	0	0.0%
Other Revenues	8,565,318	1,196,550	715.8%	0	0.0%
<b>Total Revenues</b>	<b>9,633,625</b>	<b>11,276,827</b>	<b>85.4%</b>	<b>0</b>	<b>0.0%</b>
<b>Expenditures:</b>					
Repair & Maintenance Services	52,757	0	0.0%	0	0.0%
Operating Services	5,582	4,297	129.9%	0	0.0%
Utilities	51,296	0	0.0%	0	0.0%
Equipment (>\$25,000)	681,316	653,735	104.2%	0	0.0%
Infrastructure	15,130,735	2,582,834	585.8%	0	0.0%
Contractual Services	74,284	199,851	37.2%	0	0.0%
Operational Units	158,378	167,500	94.6%	0	0.0%
Debt Service	66,985	0	0.0%	0	0.0%
Other Expenditures	2,635,724	1,777,191	148.3%	0	0.0%
<b>Total Expenditures</b>	<b>18,857,057</b>	<b>5,385,408</b>	<b>350.2%</b>	<b>0</b>	<b>0.0%</b>
<b>Total Unallocated Funds</b>	<b>(9,223,432)</b>	<b>5,891,419</b>	<b>(156.6%)</b>	<b>0</b>	<b>0.0%</b>

City of Franklin TN  
Water & Sewer  
For the Six Months Ending December 31, 2013

	Current YTD Actuals	Prior YTD Actual	Percent Current YTD to Prior YTD	Budget	Percent Current YTD to Budget
<b>Revenues</b>					
Customer Service	\$11,675,076	\$11,575,299	100.9%	\$23,146,524	50.4%
Other Revenues	<u>2,576,390</u>	<u>2,980,722</u>	86.4%	254,100	1,013.9%
<b>Total Revenues</b>	<b><u>14,251,466</u></b>	<b><u>14,556,021</u></b>	<b>97.9%</b>	<b><u>23,400,624</u></b>	<b>60.9%</b>
<b>Expenditures:</b>					
Salaries & Wages	1,444,509	1,451,967	99.5%	3,699,728	39.0%
Employee Benefits	739,266	726,803	101.7%	1,528,644	48.4%
Water Purchased for Resale	2,037,924	1,953,905	104.3%	3,500,000	58.2%
Utilities	752,373	795,627	94.6%	1,675,848	44.9%
Equipment (>\$25,000)	319,200	217,840	146.5%	1,360,950	23.5%
Contractual Services	194,792	140,720	138.4%	212,000	91.9%
Distribution Systems	774,808	760,426	101.9%	2,000,000	38.7%
Operational Units	1,000,000	1,557,515	64.2%	2,000,000	50.0%
Repair & Maintenance Services	250,654	252,861	99.1%	359,300	69.8%
Equipment (<\$25,000)	66,598	23,699	281.0%	162,620	41.0%
Debt Service/Lease Payments	920,945	1,798,660	51.2%	1,624,050	56.7%
Other Expenditures	<u>1,339,306</u>	<u>1,125,285</u>	119.0%	3,321,240	40.3%
<b>Total Expenditures</b>	<b><u>9,840,374</u></b>	<b><u>10,805,306</u></b>	<b>91.1%</b>	<b><u>21,444,380</u></b>	<b>45.9%</b>
<b>Total Unallocated Funds</b>	<b><u>4,411,091</u></b>	<b><u>3,750,714</u></b>	<b>117.6%</b>	<b><u>1,956,244</u></b>	<b>225.5%</b>