City of Franklin, Tennessee



Comprehensive Annual Financial Report

For the Fiscal Year Ended June 30, 2013



CITY OF FRANKLIN, TENNESSEE COMPREHENSIVE ANNUAL FINANCIAL REPORT FOR THE FISCAL YEAR ENDED JUNE 30, 2013

Prepared by:

City of Franklin Department of Finance

CITY OF FRANKLIN, TENNESSEE COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE FISCAL YEAR ENDED JUNE 30, 2013

TABLE OF CONTENTS

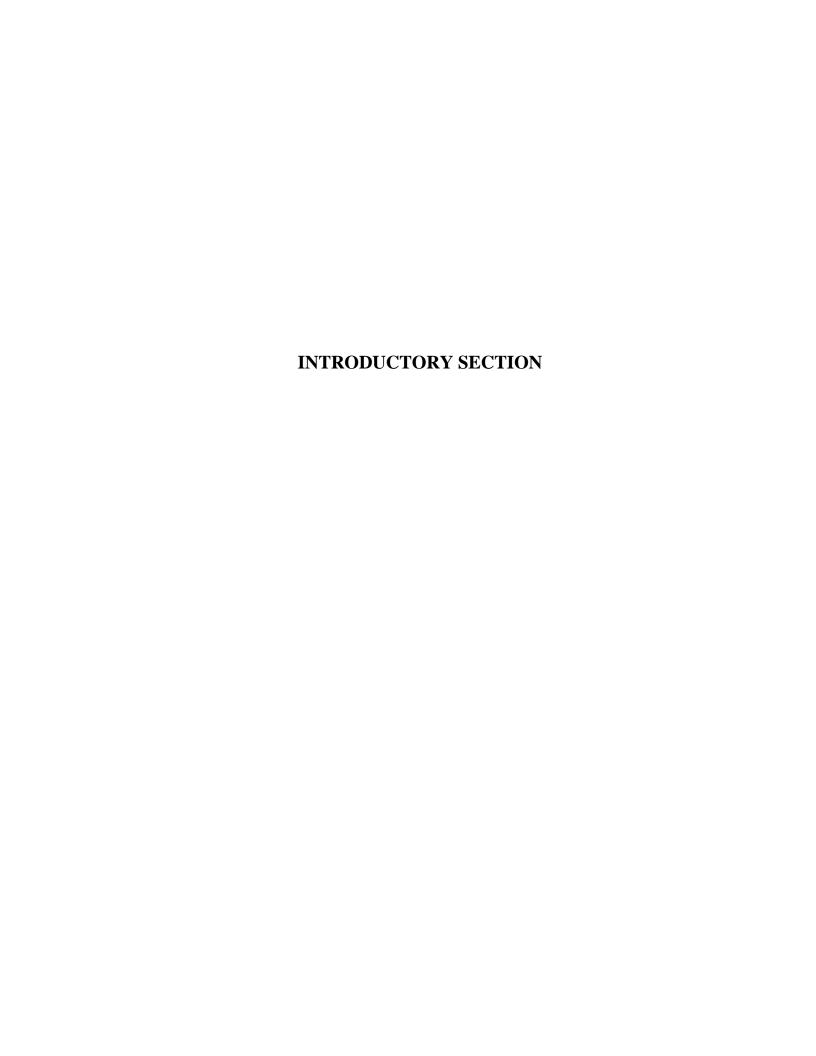
| | <u>Page</u> |
|--|-------------|
| INTRODUCTORY SECTION | |
| Letter of Transmittal | i |
| GFOA Certificate of Achievement | iv |
| Organizational Chart | V |
| List of Elected and Appointed Officials | vi |
| FINANCIAL SECTION | |
| Independent Auditor's Report | 1 |
| Management's Discussion and Analysis | 3 |
| Basic Financial Statements: | |
| Government-wide Financial Statements: | |
| Statement of Net Position | 12 |
| Statement of Activities | 14 |
| Fund Financial Statements: | |
| Balance Sheet - Governmental Funds | 15 |
| Reconciliation of the Balance Sheet - Governmental Funds to the | |
| Government-wide Statement of Net Position | 16 |
| Statement of Revenues, Expenditures, and Changes in Fund Balances - | |
| Governmental Funds | 17 |
| Reconciliation of the Statement of Revenues, Expenditures, and Changes in | |
| Fund Balances of Governmental Funds to the Government-wide Statement of Activities | 19 |
| Statement of Revenues, Expenditures, and Changes in Fund | |
| Balance - Budget (GAAP Basis) and Actual - General Fund | 20 |
| Statement of Net Position - Proprietary Fund (Water and Sewer Fund) | 29 |
| Statement of Revenues, Expenses, and Changes in Fund Net Position - Proprietary | |
| Fund (Water and Sewer Fund) | 30 |
| Statement of Cash Flows - Proprietary Fund (Water and Sewer Fund) | 31 |
| Statement of Fiduciary Net Position - Fiduciary Fund (Pension Fund) | 33 |
| Statement of Changes in Fiduciary Net Position - Fiduciary Fund (Pension Fund) | 34 |
| Notes to Financial Statements | 35 |
| Required Supplementary Information: | |
| Schedules of Funding Progress - Employee Retirement System | 61 |
| Schedules of Employer Contributions - Employee Retirement System | 62 |
| Combining and Individual Fund Statements and Schedules: | |
| Nonmajor Governmental Funds Summary Page | 63 |
| Combining Balance Sheet – Nonmajor Governmental Funds | 64 |
| Combining Statement of Revenues, Expenditures, and Changes in Fund Balances - Nonmajor | |
| Governmental Funds | 65 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | |
| Actual - State Street Aid Fund | 66 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | |
| Actual - Sanitation Fund | 67 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | 60 |
| Actual - Road Impact Fee Fund | 68 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | 60 |
| Actual - Facilities Tax Fund | 69 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | 70 |
| Actual - Storm Water Fund | 70 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | 71 |
| Actual - Drug Fund | 71 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | 70 |
| Actual - Hotel/Motel Tax Fund | 72 |

CITY OF FRANKLIN, TENNESSEE COMPREHENSIVE ANNUAL FINANCIAL REPORT

FOR THE FISCAL YEAR ENDED JUNE 30, 2013

TABLE OF CONTENTS (Cont.)

| | Page |
|--|----------|
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | |
| Actual - Transit Authority Fund | 73 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | |
| Actual - CDBG Fund | 74 |
| Schedule of Revenues, Expenditures, and Changes in Fund Balance - Budget and | |
| Actual - Debt Service Fund | 75 |
| Supplementary Schedules: | |
| Schedule of Expenditures of Federal Awards | 76 |
| Schedule of State Financial Assistance | 77 |
| Schedule of Principal and Interest Requirements - General Obligation Debt | 78 |
| Schedule of Principal and Interest Requirements - Proprietary Fund Debt | 80 |
| Schedule of Utility Rate Structure and Number of Customers | 81 |
| Schedule of Unaccounted for Water (AWWA Format) | 83 84 |
| Schedule of Changes in Property Taxes Receivable – by Levy Year | 84 |
| STATISTICAL SECTION | 0.7 |
| Statistical Section Summary Page | 85 |
| Financial Trends: | 96 |
| Net Position by Component | 86 |
| Changes in Net Position Fund Balances - Governmental Funds | 87 88 |
| Changes in Fund Balances - Governmental Funds | 89 |
| Revenue Capacity: | 0,7 |
| Local Sales Tax Collections | 90 |
| Assessed Value and Estimated Actual Value of Taxable Property | 91 |
| Property Tax Rates - Direct and Overlapping Governments | 92 |
| Principal Property Taxpayers | 93 |
| Property Tax Levies and Collections | 94 |
| Debt Capacity: | , , |
| Ratios of Outstanding Debt by Type | 95 |
| Ratios of General Bonded Debt Outstanding | 96 |
| Direct and Overlapping Governmental Activities Debt | 97 |
| Legal Debt Margin Information | 98 |
| Pledged-Revenue Coverage | 99 |
| Demographic and Economic Information: | |
| Demographic and Economic Statistics | 100 |
| Principal Employers | 101 |
| Operating Information: | |
| Full-time Equivalent Employees by Function | 102 |
| Operating Indicators by Function | 103 |
| Capital Asset Statistics by Function | 104 |
| INTERNAL CONTROL AND COMPLIANCE SECTION Independent Auditor's Penert on Internal Control Over Financial Penerting and on Compliance | |
| Independent Auditor's Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance | |
| with Government Auditing Standards | 105 |
| Independent Auditor's Report on Compliance for Each Major Program and on Internal Control | 103 |
| over Compliance Required by OMB Circular A-133 | 107 |
| Schedule of Findings and Questioned Costs | 109 |
| The second of th | 10) |



ADMINISTRATION



Dr. Ken Moore Mayor

Eric S. Stuckey City Administrator

December 10, 2013

To the Honorable Mayor & Aldermen and Citizens of Franklin, Tennessee:

State law requires that all general-purpose local governments publish within six months of the close of each fiscal year a complete set of financial statements presented in conformity with U.S. generally accepted accounting principles (GAAP). Pursuant to that requirement, we hereby issue the comprehensive annual financial report of the City of Franklin, Tennessee for the fiscal year ended June 30, 2013.

This report consists of management's representations concerning the finances of the City of Franklin. Consequently, management assumes full responsibility for the completeness and reliability of all of the information presented in this report. To provide a reasonable basis for making these representations, management of the City of Franklin has established a comprehensive internal control framework designed both to protect the government's assets from loss, theft, or misuse and to compile sufficient reliable information for the preparation of the City of Franklin's financial statements in conformity with GAAP. Because the costs of internal controls should not outweigh their benefits, the City of Franklin's comprehensive framework of internal controls is designed to provide reasonable rather than absolute assurance that the financial statements will be free from material misstatement. As management, we assert that to the best of our knowledge and belief, this financial report is complete and reliable in all material respects.

Crosslin & Associates, P.C., a firm of licensed certified public accountants, have audited the City of Franklin's financial statements. The goal of the independent audit was to provide reasonable assurance that the basic financial statements of the City of Franklin for the fiscal year ended June 30, 2013, are free of material misstatement. The independent audit involved examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements; assessing the accounting principles used and significant estimates made by management; and evaluating the overall financial statement presentation. The independent auditor concluded, based upon the audit, that there was a reasonable basis for rendering an unmodified opinion that the City of Franklin's financial statements for the year ended June 30, 2013 are fairly presented in all material respects in conformity with GAAP. The independent auditor's report is presented as the first component of the financial section of this report.

GAAP requires that management provide a narrative introduction, overview, and analysis to accompany the basic financial statements in the form of Management's Discussion and Analysis (MD&A). This letter of transmittal is designed to complement MD&A and should be read in conjunction with it. The City of Franklin's MD&A can be found immediately following the report of the independent auditor.

Profile of the government

The City of Franklin, incorporated in 1799, is located in Middle Tennessee. The local economy is a well-balanced blend of financial, agricultural, wholesale, retail, manufacturing, and service industries. No single industry is critical to the region's economy. The City covers an area of 41 square miles, and serves a population of 62,487 according to the 2010 census. The City is one of the fastest growing municipalities in the State of Tennessee, with the population increasing by 49% since the 2000 census. The City is empowered to levy both real and personal properties located within its boundaries. In addition, it is empowered by State statute to extend its corporate limits by annexation, which occurs periodically when deemed appropriate by the governing board.

The City has operated under a Mayor/Board of Aldermen form of government under state charter since 1903. Policy-making and legislative authority are vested in a governing board consisting of the Mayor and eight other members (Aldermen). The Board is responsible for, among other things, passing ordinances, adopting the budget, appointing committees, and hiring the government's Administrator. The Administrator's responsibilities include carrying out the policies and ordinances of the governing board, preparing an annual budget, and overseeing the day-to-day operations of the government. The Board is elected on a non-partisan basis. Board members serve four year staggered terms, with four Aldermen elected at large and the remaining four elected by ward two years later. The Aldermen elected by wards must live within the ward they represent. The Mayor also serves a term of four years.

The City provides a full range of services, including police and fire protection; the construction and maintenance of highways, streets, and other infrastructure; pickup and disposal of solid waste; planning and codes; operation of a city court; implementation of storm water regulations and remedies; an inner-city transit system, and a citywide park system. The City also has its own water, sanitary sewer, and reclaimed water system.

The annual budget serves as the foundation for the City's financial planning and control. All departments of the City are required to submit requests for budget appropriations to the Administrator in the first quarter of the calendar year. The Administrator, in concert with the Chief Financial Officer and Comptroller, uses these requests as a starting point for developing a proposed budget. After numerous meetings with department heads, the Administrator presents the budget to the Board of Mayor and Aldermen for approval.

Three meetings of the full board and a public hearing are necessary for approving the budget. Although the legal level of budgetary control is at the fund level, the budget is prepared by fund, function, and department. Additional appropriations in a fund require two readings by the Board, one of which is a public hearing. Budget-to-actual comparisons are provided within this report for each individual governmental fund for which a budget has been adopted. For the General Fund, this comparison is presented beginning on page 20 as part of the basic financial statements. For the other governmental funds with appropriated annual budgets, the comparisons are presented beginning on page 66.

Local economy

The City of Franklin generally enjoys a favorable economic environment and local indicators point to continued stability. The region has a varied commercial and industrial base, which adds to employment stability with the State's lowest rate of unemployment (of cities with a population of 25,000 or more). The local economy is a well-balanced blend of financial, agricultural, wholesale, retail, manufacturing and service industries. Residential and commercial development in the area has spurred continuing growth.

Since the 1991 opening of the Cool Springs Galleria, one of Tennessee's largest retail-shopping facilities with over one million square feet, the mall area has continued to develop with over 150 stores and restaurants. Recently, plans have been announced to expand the mall in 3 phases: 3,000 additional square feet to begin in February 2014; 53,000 square feet (to be named the District) to begin summer of 2014, and a final stage of 10,000 square feet soon thereafter.

Sufficient vacant property, zoned for retail use, is available for further development. The area has a low vacancy rate of available space (3.8% office and 5.0% retail) with new "Class A" office space continuing to be developed. The surrounding road network has been vastly improved with many of the upgrades at developer cost.

Several well-known corporations have their headquarters in Franklin; among them are: Community Health Systems, Nissan Americas, Healthways, Mars Petcare, Medsolutions, Passport Health Communications, Franklin American Mortgage, Medquist, Walgreens Take Care Health, and PureSafety.

Long-term financial planning and major initiatives

The governing body has developed its top priority capital investment projects to be accomplished within the next several years. The priorities being considered in the 5-year Capital Investment Program (CIP) for 2014-2018 are:

- Fire Station # 8 to be located in the Westhaven Development,
- Columbia Avenue Improvements from Downs Boulevard to Mack Hatcher Parkway,
- Streetscape Franklin Road (Harpeth Bridge to Harpeth Industrial Court),
- Fire Station # 7 to be located in the Berry Farms Development,
- Mack Hatcher Parkway Widening Southeast Quadrant (Murfreesboro Road to Columbia Avenue),
- New City Hall,
- Lewisburg Pike Widening Mack Hatcher Parkway to Donelson Creek Parkway,
- McEwen Drive, Phase IV from Cool Springs Boulevard to Wilson Pike,
- Public Restrooms at the Park at Harlinsdale Farm,
- Del Rio Pike Improvements Poplar Grove School Entrance to Carlisle Lane,
- Carothers Parkway South Extension Ladd Park Development
- Harpeth River Walk, and
- Long Lane/ Old Peytonsville Road Connection Access Across I-65

Relevant financial policies

The City has adopted financial policies related to investments, General Fund reserves, debt management, and utilization of reserve funds. The investment policy, updated in December 2011, provides for the primary objectives, in order of priority, of investment activities of non-pension funds shall be safety, liquidity, and return. The reserve policy establishes an emergency and cash flow reserve of a minimum of 33% of budgeted General Fund expenditures. For fiscal year 2013, this represents slightly more than \$17.5 million. The debt policy provides written guidance and restrictions for the amount and type of debt the City will issue, the issuance process, and the management of the debt portfolio. In August 2012, the City adopted a policy for the utilization and replacement of committed funds.

The City continues to explore adopting additional best practice financial policies including internal controls, budgeting, revenues, economic development, enterprise risk management, capital improvements, and reserves for funds other than the General Fund.

Awards and acknowledgements

The Government Finance Officers Association (GFOA) awarded a Certificate of Achievement for Excellence in Finance Reporting to the City of Franklin for its comprehensive annual financial report (CAFR) for the fiscal year ended June 30, 2012. This was the twenty-second (22nd) consecutive year that the government received this prestigious award. In order to be awarded a Certificate of Achievement, the government is required to publish an easily readable and efficiently organized CAFR. This report satisfies both GAAP and applicable legal requirements. The Certificate of Achievement is valid for a period of one year only. We believe that our current CAFR continues to meet the Certificate of Achievement Program's requirements and we are submitting it to GFOA to determine its eligibility for another certificate.

In closing, the preparation of this report would not have been possible without first, the leadership and support of the Mayor and Board of Aldermen, and second, the efficient and dedicated services of the entire staff of the Finance Department.

Respectively submitted,

- S. Stuly

Eric S. Stuckey City Administrator

CITY OF FRANKLIN, TENNESSEE GFOA CERTIFICATE OF ACHIEVEMENT



Government Finance Officers Association

Certificate of
Achievement
for Excellence
in Financial
Reporting

Presented to

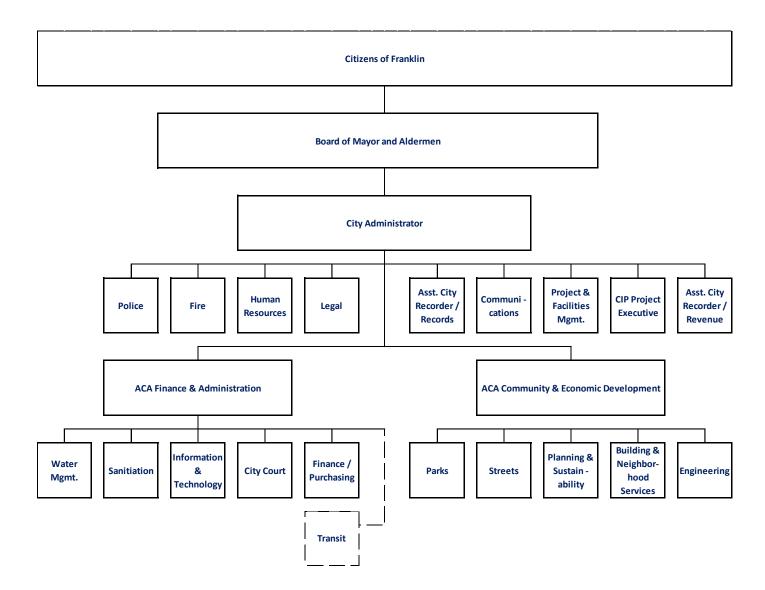
City of Franklin Tennessee

For its Comprehensive Annual Financial Report for the Fiscal Year Ended

June 30, 2012

Executive Director/CEO

CITY OF FRANKLIN, TENNESSEE ORGANIZATIONAL CHART



CITY OF FRANKLIN, TENNESSEE LIST OF ELECTED AND APPOINTED OFFICIALS

JUNE 30, 2013

Elected Officials

Mayor Ken Moore Alderman - 1st Ward Beverly Burger Alderman - 2nd Ward (Vice-Mayor) Dana McLendon Alderman - 3rd Ward Michael Skinner Alderman - 4th Ward Margaret Martin Alderman - At Large Clyde Barnhill Alderman - At Large **Brandy Blanton** Alderman - At Large Pearl Bransford Alderman - At Large Ann Petersen

Appointed Officials

City Administrator Eric Stuckey Assistant City Administrator / Chief Financial Officer Russell Truell Assistant City Administrator / Community & Economic Development Vernon Gerth Building & Neighborhood Services (BNS) Director Chris Bridgewater Capital Investment Planning (CIP) Executive / City Engineer David Parker Shauna Billingsley City Attorney **Engineering Director** Paul Holzen Fire Chief Rocky Garzarek

Human Resources Director

Shirley Harmon

Information Technology (IT) Director

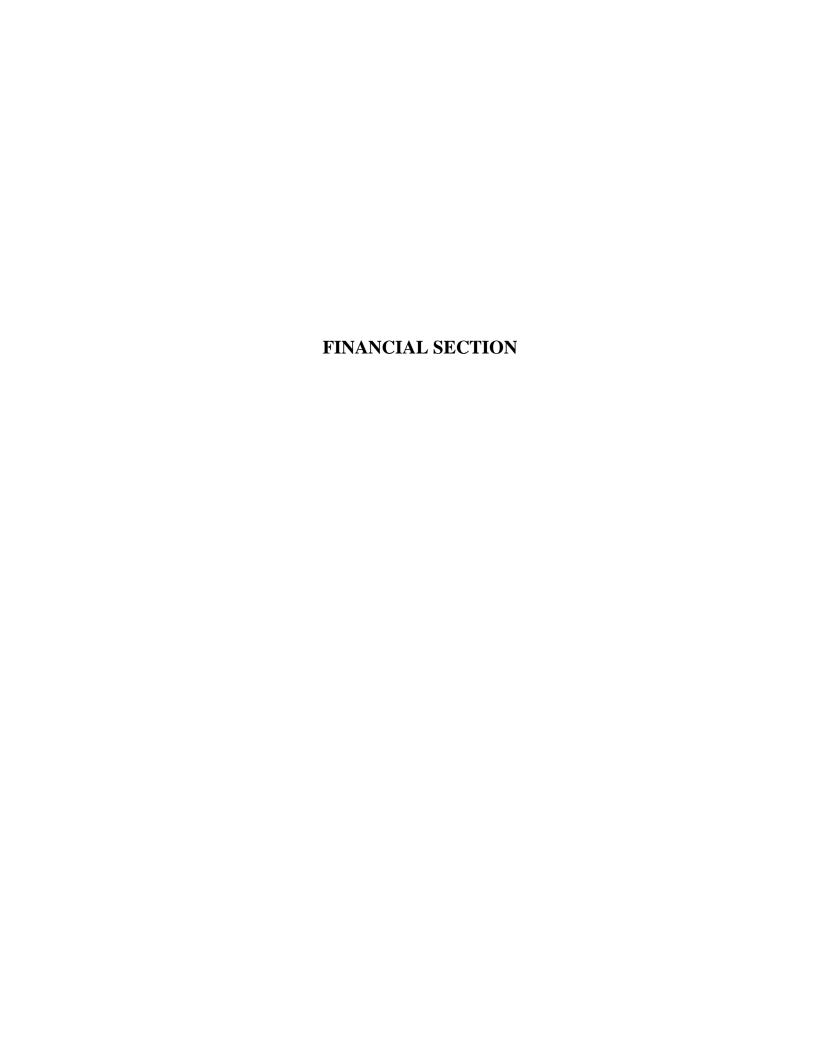
Parks Director

Planning & Sustainability Director

Catherine Powers

Police Chief David Rahinsky
Solid Waste Director Rebecca Caldwell

Streets Director Joe York
Water Management Mark Hilty





INDEPENDENT AUDITOR'S REPORT

To the Board of Mayor and Aldermen City of Franklin, Tennessee

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Franklin, Tennessee (the "City") as of and for the year ended June 30, 2013, (except for the Fiduciary Pension Fund, which is as of December 31, 2012 and for the year then ended) and the related notes to the financial statements, which collectively comprise the City's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

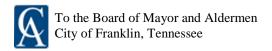
We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Franklin, Tennessee, as of June 30, 2013 (except for the Fiduciary Pension Fund which is as of December 31, 2012), and the respective changes in financial position, and, where applicable, cash flows thereof and the budgetary comparison for the general fund for the year then ended (except for the Fiduciary Pension Fund, which is for the year ended December 31, 2012), in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1I, in fiscal year 2013, the City adopted Governmental Accounting Standards Board ("GASB") Statement No. 63, Financial Reporting of Deferred Outflows of Resources, Deferred Inflows of Resources, and Net Position and GASB Statement No. 65, Items Previously Reported as Assets and Liabilities. Our opinion is not modified with respect to this matter.



Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 11, the schedules of funding progress – employee retirement system on page 61, and the schedules of employer contributions – employee retirement system on page 62 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Franklin, Tennessee's basic financial statements. The introductory section, combining and individual nonmajor fund financial statements and schedules, the information listed as supplementary schedules in the table of contents, and the statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements. The schedules of expenditures of federal awards and state financial assistance are presented for purposes of additional analysis as required by U.S. Office of Management and Budget Circular A-133, Audits of States, Local Governments, and Non-Profit Organizations and the State of Tennessee and are also not a required part of the basic financial statements.

The combining and individual nonmajor fund financial statements and schedules, the supplementary schedules not marked "unaudited," and the schedules of expenditures of federal awards and state financial assistance are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements and schedules, the supplementary schedules not marked "unaudited," and the schedules of expenditures of federal awards and state financial assistance are fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory section, the supplementary schedules marked "unaudited," and the statistical section have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 10, 2013, on our consideration of the City of Franklin, Tennessee's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control over financial reporting and compliance.

Crosslin & Associates, P.C.

Nashville, Tennessee December 10, 2013

As management of the City of Franklin, Tennessee (the City), we offer readers of the City's financial statements this narrative overview and analysis of the financial activities of the City for the fiscal year ended June 30, 2013. Management's Discussion and Analysis (MD&A) focuses on current year activities and resulting changes. Readers are encouraged to consider the information presented here in conjunction with the Letter of Transmittal, which can be found on pages i through iii, and in conjunction with the basic financial statements, starting on page 12 of this report.

Financial Highlights:

- Net Position. The assets and deferred outflows of resources of the City of Franklin exceeded its liabilities and deferred inflows of resources at the close of the most recent fiscal year by \$604,978,194, compared to \$569,022,751 in the previous fiscal year. Of this amount, \$58,000,874 (unrestricted net position) may be used to meet government's ongoing obligations to citizens and creditors.
- Fund Balances. At the close of the current fiscal year, the City's governmental funds reported combined ending fund balances of \$38,535,195. In the prior year, this amount was \$44,034,646. The decrease of \$5,499,451 is due primarily to spend-down of prior year bond proceeds.
- Seneral Fund Fund Balance. At the end of the current fiscal year, fund balance in the General Fund is \$28,890,118, or 58% of General Fund expenditures (including transfers to other funds) of \$49,798,582. The fund balance increased \$2,878,787 from the prior year. The primary impacts on the fund balance in 2013 are cost containment measures implemented by the City to stay within current revenues, personnel vacancies, a budgeted additional pension contribution not used, and budgeted capital costs in the Traffic Operations Center department that were not incurred.
- **Capital Assets.** The City has undertaken several infrastructure projects including improvements to Hillsboro Road, McEwen Drive, and 3rd Avenue.
- **Debt.** The City's debt (bonds, notes, and capital leases) decreased by \$8,453,525 (from \$174,363,120 to \$165,909,595) during the current fiscal year. Governmental activities issued \$22,500,000 of fixed rate and shorter-term debt to refund \$22,500,000 of previous variable rate debt. Governmental activities had \$1,733,225 in new capital leases. Business-type activities incurred \$821,158 of new state revolving loan debt. A total of \$11,007,908 (\$7,259,029 governmental and \$3,748,879 business-type) debt was repaid during the year.
- **Budget**. The City's 2013 General Fund budget, both original and final, had no draw from accumulated fund balance. Actual results exceeded break-even as the General Fund increased its fund balance by more than \$2.8 million.

Overview of the Financial Statements:

This discussion and analysis is intended to serve as an introduction to the City's basic financial statements. The City's basic financial statements comprise three components: (1) government—wide financial statements, (2) fund financial statements, and (3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

<u>Government-wide financial statements</u>. The Government-wide financial statements are designed to provide readers with a broad overview of the City's finances, in a manner similar to a private-sector business. The Statement of Net Position presents information on all of the City's assets, deferred outflows of resources, liabilities and deferred inflows of resources, with the difference reported as net position. Over periods of time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The Statement of Activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected tax and earned but unused vacation leave).

Both of the government—wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the City of Franklin include general government, public safety, highways and streets, sanitation, economic development, and cultural and recreation. The *government—wide financial statements* can be found on pages 12 through 14 of this report.

Overview of the Financial Statements (Continued):

<u>Fund Financial Statements.</u> A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City can be divided into three categories: governmental funds, proprietary funds and fiduciary funds.

<u>Governmental Funds.</u> Governmental funds are funds used to account for essentially the same functions reported as governmental activities in the government—wide financial statements. However, unlike the government—wide financial statements, government fund financial statements focus on near—term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near—term financing requirements.

Because the focus of governmental funds is narrower than that of the government—wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government—wide financial statements. By doing so, readers may better understand the long-term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures, and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The City maintained twelve (12) individual governmental funds during 2013. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the General Fund, Debt Service Fund, and the Multi-Purpose Capital Project Fund, which are considered to be major funds. Data from the other nonmajor governmental funds is combined into a single, aggregated presentation in the form of combining statements on pages 64 and 65 of this report.

The City of Franklin, Tennessee adopts an annual appropriated budget for its General Fund, Special Revenue Funds, and Debt Service Fund. A budgetary comparison has been provided for the General Fund on pages 20 through 28, the Special Revenue Funds on pages 66 through 74, and the Debt Service Fund on page 75 to demonstrate compliance.

The basic governmental fund financial statements can be found on pages 15 through 19 of this report.

<u>Proprietary Funds.</u> The City of Franklin maintains one (1) proprietary fund. A proprietary fund is used to report the same functions presented in the business-type activities in the government—wide financial statements. The City uses an enterprise fund to account for its water, sewer, and reclaimed water operations. No internal service funds were used during the year covered by this report.

Proprietary funds provide the same type of information as the government–wide financial statements, only in more detail. The proprietary fund financial statements provide information for the Water and Sewer Fund, which is considered to be a major fund. The *basic proprietary fund financial statements* can be found on pages 29 through 32 of this report.

<u>Fiduciary Funds.</u> A fiduciary fund is used to account for resources held for the benefit of parties outside the government. The City uses a fiduciary fund to account for its pension plan. The fiduciary fund is not reflected in the government—wide financial statements because the resources of these funds are not available to support the City's own programs. The accounting used for fiduciary funds is much like that used in proprietary funds. The *basic fiduciary fund financial statements* can be found on pages 33 through 34 of this report.

<u>Notes to the financial statements.</u> The notes provide additional information that is essential to a full understanding of the data provided in the government—wide and fund financial statements. The notes to the financial statements can be found on pages 35 through 60 of this report.

Financial Analysis of the Financial Statements:

Government-wide Financial Analysis

Over time, as noted earlier, net position may serve as a useful indicator of a government's financial position. In the case of the City, assets and deferred outflows exceeded liabilities and deferred inflows by \$604,978,194 at the close of the most recent fiscal year.

Financial Analysis of the Financial Statements (Continued):

City of Franklin's Net Position

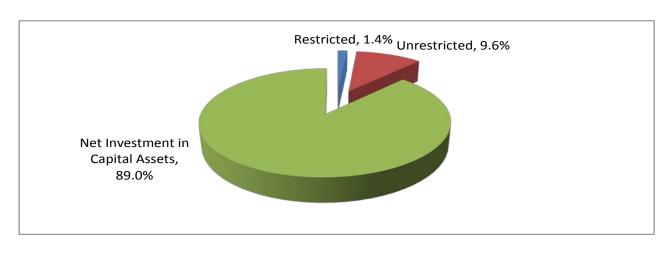
| | Government | al Activities | Business-Typ | <u>e Activities</u> | | |
|---|----------------|----------------|----------------|---------------------|--|--|
| | <u>2013</u> | <u>2012</u> | <u>2013</u> | <u>2012</u> | | |
| Current and other assets | \$ 76,023,557 | \$ 76,156,041 | \$ 26,419,301 | \$ 22,673,944 | | |
| Capital assets, net of accumulated depreciation | 553,336,286 | 528,445,594 | 155,290,540 | 154,530,321 | | |
| Total assets | 629,359,843 | 604,601,635 | 181,709,841 | 177,204,265 | | |
| Deferred outflows of resources | 437,949 | 518,211 | 1,314,582 | 1,440,527 | | |
| Long-term liabilities outstanding | 131,827,700 | 139,931,454 | 46,577,912 | 49,666,678 | | |
| Other liabilities | 16,180,594 | 12,677,946 | 1,648,315 | 1,192,441 | | |
| Total liabilities | 148,008,294 | 152,609,400 | 48,226,227 | 50,859,119 | | |
| Deferred inflows of resources | 11,609,500 | 11,273,368 | | | | |
| Net position: | | | | | | |
| Net investment in capital assets | 427,956,937 | 394,771,670 | 110,724,957 | 106,880,291 | | |
| Restricted | 145,326 | 161,351 | 8,150,100 | 6,684,374 | | |
| Unrestricted | 42,077,735 | 46,304,057 | 15,923,139 | 14,221,008 | | |
| Total net position | \$ 470,179,998 | \$ 441,237,078 | \$ 134,798,196 | \$ 127,785,673 | | |

The government's net position increased by \$35,955,443. A portion of the increase is attributed to the acquisition of capital assets (less depreciation and new debt). A significant portion of the remaining increase is from reduced spending through efforts by the City's Board and departments to contain expenses without reducing service levels.

Governmental policy continues to recognize that local revenue sources must be the foundation for providing basic public services rather than depending on uncertain Federal and State sources. To this end, it is vitally important to continue efforts to seek balanced diversity, equity, and efficiency in local revenue systems to better accommodate future change.

By far, the largest portion of the City's net position, \$538,681,894, or 89.0%, reflects its investment in capital assets (e.g., land, buildings, machinery, and equipment), less the portion of related debt outstanding used to acquire those assets. The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. Although the City's investment in its capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be liquidated to repay these liabilities. A portion of the City's net position, \$8,295,426, or 1.4%, represents resources that are subject to external restriction on how they may be used. The remaining balance of \$58,000,874, or 9.6%, is unrestricted net position that may be used to meet the government's ongoing obligations to citizens and creditors.

Percent of Net Position - 2013



Financial Analysis of the Financial Statement (Continued):

Governmental and business-type activities increased the City's net position by \$28,942,920 and \$7,012,523, respectively. Key elements of this increase are as follows:

City of Franklin's Changes in Net Position

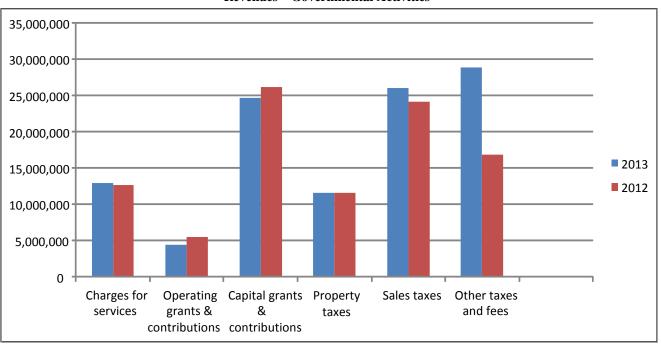
| | Governmen | tal Activities | Business-Ty | pe Activities |
|-------------------------------------|----------------|----------------|--------------------|----------------|
| Revenues: | 2013 | 2012 | 2013 | 2012 |
| Program revenues: | | | | |
| Charges for services | \$ 12,918,523 | \$ 12,666,501 | \$ 22,116,747 | \$ 21,253,689 |
| Operating grants & contributions | 4,489,556 | 5,572,231 | - | - |
| Capital grants & contributions | 24,640,622 | 26,221,640 | 6,728,662 | 5,307,632 |
| General revenues: | | | | |
| Property taxes | 11,659,973 | 11,550,562 | - | - |
| Sales taxes | 25,995,733 | 24,197,413 | - | - |
| Other taxes and fees | 24,254,006 | 21,811,094 | - | - |
| Other | 4,630,117 | (4,881,649) | 140,371 | (7,153) |
| Total Revenues | 108,588,530 | 97,137,792 | 28,985,780 | 26,554,168 |
| Expenses: | | | | |
| General government: | | | | |
| Elected officials | 183,406 | 202,515 | - | - |
| Administration | 492,554 | 595,811 | - | - |
| Human resources | 787,765 | 1,049,741 | - | - |
| Legal | 293,197 | 387,283 | - | - |
| Communications | 304,243 | 324,603 | - | - |
| Capital investment planning | 162,049 | 208,446 | - | - |
| Project & facilities management | 710,947 | 863,314 | - | - |
| Revenue management | 176,518 | 1,361,604 | - | - |
| Finance | 700,548 | 893,037 | - | - |
| Information & technology | 4,756,627 | 3,993,526 | - | - |
| Purchasing | 141,705 | 159,188 | - | - |
| Court | 220,481 | 284,907 | - | - |
| Building & neighborhood services | 2,164,831 | 1,900,692 | - | - |
| Planning | 1,235,714 | 1,223,706 | - | - |
| Engineering | 648,601 | 768,730 | - | - |
| Traffic operations center | 658,063 | 460,102 | - | - |
| General | 2,442,032 | 3,205,578 | - | - |
| Police | 14,363,457 | 15,154,496 | - | - |
| Fire | 13,540,246 | 13,197,477 | - | - |
| Parks | 3,866,135 | 3,688,466 | - | - |
| Streets-maintenance | 15,571,631 | 20,196,838 | - | - |
| Streets-traffic | 860,044 | 1,024,936 | - | - |
| Streets-fleet | 601,240 | 592,074 | - | - |
| Sanitation | 7,837,722 | 7,961,729 | - | - |
| Storm water | 1,622,743 | 1,508,125 | - | - |
| Transit | 1,623,600 | 1,398,956 | - | - |
| Interest expense on long-term debt: | 3,679,511 | 3,730,536 | - | - |
| Water & sewer: | | | 21,973,257 | 21,960,116 |
| Total expenses | 79,645,610 | 86,336,416 | 21,973,257 | 21,960,116 |
| Changes in net position | 28,942,920 | 10,801,376 | 7,012,523 | 4,594,052 |
| Net position, beginning of year | , | | | |
| as restated | 441,237,078 | 430,435,702 | 127,785,673 | 123,191,621 |
| Net position, end of year | \$ 470,179,998 | \$ 441,237,078 | \$ 134,798,196 | \$ 127,785,673 |

Financial Analysis of the Financial Statements (Continued):

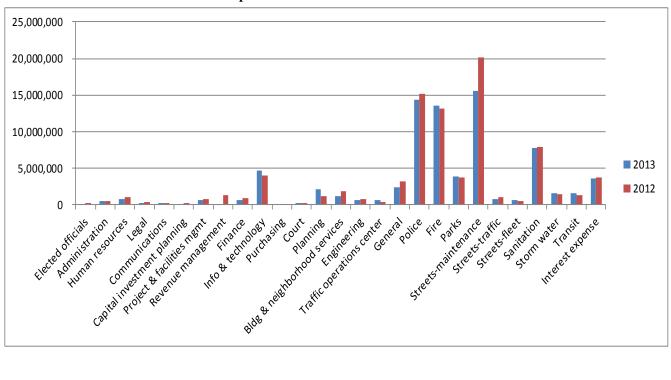
Governmental Activities

Revenues for governmental activities increased approximately 11.8% due primarily to increased road impact fees, facilities tax and local sales tax collections. The overall decrease in current expenses of governmental activities amounted to approximately 7.7%.

Revenues – Governmental Activities



Expenses – Governmental Activities

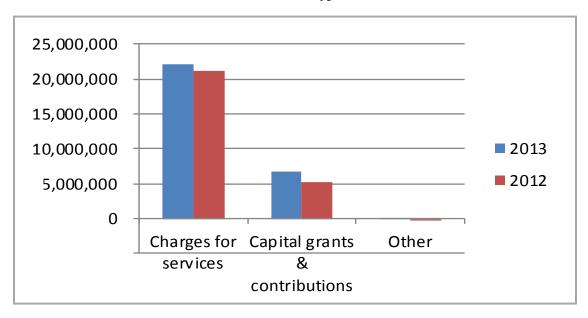


Financial Analysis of the Financial Statements (Continued):

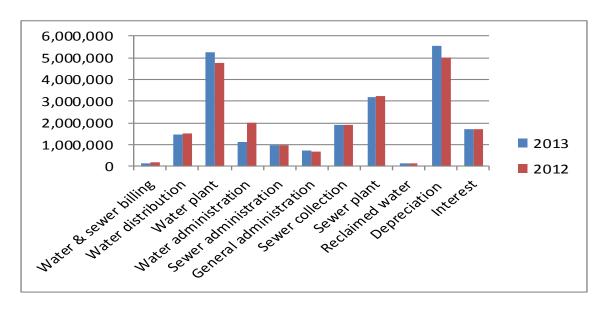
Business-Type Activities

Revenues for business-type activities increased 9.2%. The primary factor underlying the increase was rate increases effective January 1, 2013. Expenses of the business type-activities increased approximately 0.06%.

Revenues – Business-type Activities



Expenses – Business-type Activities



Financial Analysis of the Financial Statements (Continued):

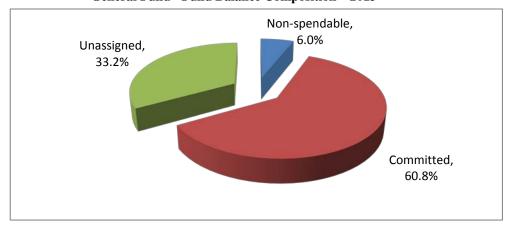
As noted earlier, the City uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

Governmental Funds

The focus of the City of Franklin's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the City's financing requirements. In particular, unassigned fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

As of the end of the current fiscal year, the City's governmental funds reported combined ending fund balances of \$38,535,195, a decrease of \$5,499,451 in comparison with the prior year of \$44,034,646. The decrease is due primarily to spending on approved capital projects in the Multi-Purpose Capital Projects Fund, including infrastructure projects on McEwen Drive, Hillsboro Road widening, and 3rd Avenue North extension.

The General Fund is the chief operating fund of the City of Franklin, Tennessee. The 2013 ending fund balance of \$28,890,118 had the following composition: An amount of \$1,741,675, or 6.0%, is non-spendable for inventory and prepaid items. An amount of \$17,555,029, or 60.8%, is committed for financial stabilization purposes such as contingency, emergency, cash flow, debt service, property/liability/health insurance, and retiree health benefits. The remainder of \$9,593,414, or 33.2%, is unassigned.



General Fund - Fund Balance Composition - 2013

The most significant continuing revenue sources in the General Fund are derived from taxes. Of total General Fund revenues, \$36,168,769, or 68.7%, was from taxes. Local option sales tax increased by \$1,798,320 (from \$24,197,413 to \$25,995,733). Property taxes increased slightly \$29,161 (from \$6,420,171 to \$6,449,332), or 0.5%, in the second year after a reappraisal. The increase in local option sales tax is a positive sign of economic recovery. This revenue has been the City's most significant due to the retail success in the Cool Springs area and continued growth of commercial properties, including new corporate and regional headquarters in the area.

The Debt Service Fund, which receives property taxes for debt previously paid by the General Fund, and transfers from the Sanitation Fund, Road Impact Fund, and Hotel/Motel Tax Fund for their portion of debt, had a balance of slightly over \$84,000. This amount is consistent with the City's goal for a minimal year-end balance after paying annual debt service.

Due to stronger collections in 2013, as anticipated, the Road Impact Fee Fund has reduced its deficit from \$1.2 million to approximately \$850,000 at fiscal year-end. Additional collections in future years, originally anticipated in 2012 and 2013 from new development, are expected to remove the deficit balance.

Due to strong collections, the Facilities Tax Fund saw its fund balance increase from \$1.5 million to \$3.1 million. More than \$1 million was spent from the fund for growth-related expenditures in the fire (\$750,000) and sanitation (\$290,000) departments.

Financial Analysis of the Financial Statements (Continued):

Although collections exceeded budget, in the Hotel/Motel Tax Fund, budgeted tourism/parks project expenditures reduced the fund balance from approximately \$2.1 million to \$1.1 million. In fiscal year 2014, the fund balance will increase by \$500,000 for grant receivables that were not received in time to be available as revenue in 2013.

Budgetary Highlights

In accordance with state law, the City's governing body approves a budget for the General Fund, Special Revenue funds, and Debt Service fund.

The budgetary highlights in the General Fund during 2013 are as follows: The original budget of \$55,078,612 included no allocation from accumulated fund balance. It was amended during the year for \$416,186 for expenditures in the human resources, information & technology, and building & neighborhood services department, and an increase in the operating subsidy to the Street Aid Fund. The final budget includes a reduction of \$2,297,740 (and an equivalent amount in revenues) to show interfund services provided to other funds as a reduction of expenditures instead of revenues.

With these amendments, the final General Fund budget equaled \$53,197,058. Due primarily to the combination of (a) cost containment measures, (b) personnel vacancies, (c) an unused additional pension contribution and (d) unused capital budgeted in the Traffic Operations Center department, actual results ended with a surplus for the year of \$2,878,787 increasing the fund balance to \$28,890,118.

Capital Asset and Debt Administration:

Capital Assets

The City of Franklin's investment in capital assets from its governmental and business-type activities as of June 30, 2013, is \$708,626,826 (net of accumulated depreciation). This investment in capital assets includes land, buildings, machinery and equipment, park facilities, roads, highways and bridges.

Major capital asset events during the current fiscal year included the following:

- The City received \$23,483,813 in developer-contributed road and drainage assets.
- \$1,733,225 in leases permitted acquisition of vehicles for the police and sanitation departments, a wood chipper in the parks department, and technology equipment.
- Progress continued toward the opening of its new consolidated public works facility during 2014. An access road to the facility began construction during April 2013 and was recently completed.
- Progress continued to finish construction documents on Mack Hatcher Parkway Northwest Extension to ensure project is ready for construction when State funds the project.
- Construction began February 2013 on Hillsboro Road Improvements (from State Route 96W to Independence Square). Estimated completion is May 2014.
- Construction began January 2013 on McEwen Drive, Temporary Connector. Estimated completion is October 2013.
- Construction beginning September 2012 on 3rd Avenue Extension is anticipated to be complete by December 2013.
- A contract was awarded in June 2013 for construction of the Carothers Parkway South Extension.
- Construction began on the Carlisle Lane/Boyd Mill at State Route 96 West Signalization in March 2013.
- Construction was estimated to begin July 2013 on the McEwen Drive at Wilson Pike Intersection Improvements. Construction is estimated to be complete by July 2014.
- > The Eastern Flank Battlefield Park Access Road began construction during 2013 and was recently completed.
- The 7th Avenue to Hillsboro Road Sewer Rehabilitation Project began construction in May 2013.

Capital Asset and Debt Administration (Continued):

City of Franklin's Capital Assets

| | Governmental E | | Business-Type | |
|-----------------------------------|-------------------|----|-------------------|-------------------|
| | <u>Activities</u> | | <u>Activities</u> | <u>Total</u> |
| Land | \$ 52,352,452 | \$ | 5,288,148 | \$ 57,640,600 |
| Construction in Progress | 19,923,942 | | 1,208,318 | 21,132,260 |
| Buildings and Improvements | 66,115,840 | | 11,291,016 | 77,406,856 |
| Improvements other than Buildings | 21,844,186 | | - | 21,844,186 |
| Utility Plant in Service | - | | 197,884,524 | 197,884,524 |
| Infrastructure | 506,272,687 | | - | 506,272,687 |
| Machinery & Equipment | 47,905,759 | | 4,110,334 | 52,016,093 |
| Total Capital Assets | 714,414,866 | | 219,782,340 | 934,197,206 |
| Less Accumulated Depreciation | (161,078,580) | | (64,491,800) | (225,570,380) |
| Net Capital Assets | \$ 553,336,286 | \$ | 155,290,540 | \$ 708,626,826 |

Additional information on the City of Franklin's capital assets can be found in the notes to the financial statements section of this report beginning on page 44.

City of Franklin's Outstanding Debt

At the end of the current year, the City of Franklin had bonded debt and capital leases outstanding of \$165,909,595. Of this amount, \$118,987,000 comprises general obligation bonds backed by the full faith and credit of the government, and \$44,565,583 of Revenue and Tax Bonds secured by both the taxing power of the City and specific revenue sources (i.e., revenue and tax bonds) of the Water & Sewer fund.

| | (| Governmental |] | Business-Type | |
|--|----|-------------------|----|-------------------|-------------------|
| | | <u>Activities</u> | | <u>Activities</u> | <u>Total</u> |
| General Obligation Bonds | \$ | 118,987,000 | \$ | = | \$ 118,987,000 |
| Governmental-Activities Capital Leases | | 2,357,012 | | - | 2,357,012 |
| Revenue and Tax Bonds | | _ | | 44,565,583 | 44,565,583 |
| Total Outstanding Debt | \$ | 121,344,012 | \$ | 44,565,583 | \$ 165,909,595 |

The City's debt (bonds, notes, and capital leases) decreased by \$8,453,525 (from \$174,363,120 to \$165,909,595) during the current fiscal year. Governmental activities issued \$22,500,000 fixed rate and shorter term debt to refund \$22,500,000 of previous variable rate debt. Governmental activities had \$1,733,225 in new capital leases. Business-type activities incurred \$821,158 of new state revolving loan debt. A total of \$10,140,566 (\$6,469,000 governmental and \$3,671,566 business-type) debt was repaid during the year. A total of \$867,342 (\$790,029 governmental and \$77,313 business-type) of leases was repaid during the year. The City of Franklin maintains an "Aaa" Rating for general obligation debt. This rating was first received by Moody's in 2000 and last affirmed in June 2011 by both Moody's and Standard & Poor's. State statutes impose no debt limit on the amount of general obligation debt a governmental entity may issue. Additional information on the City of Franklin's debt can be found in the notes to the financial statements section of this report beginning on page 47.

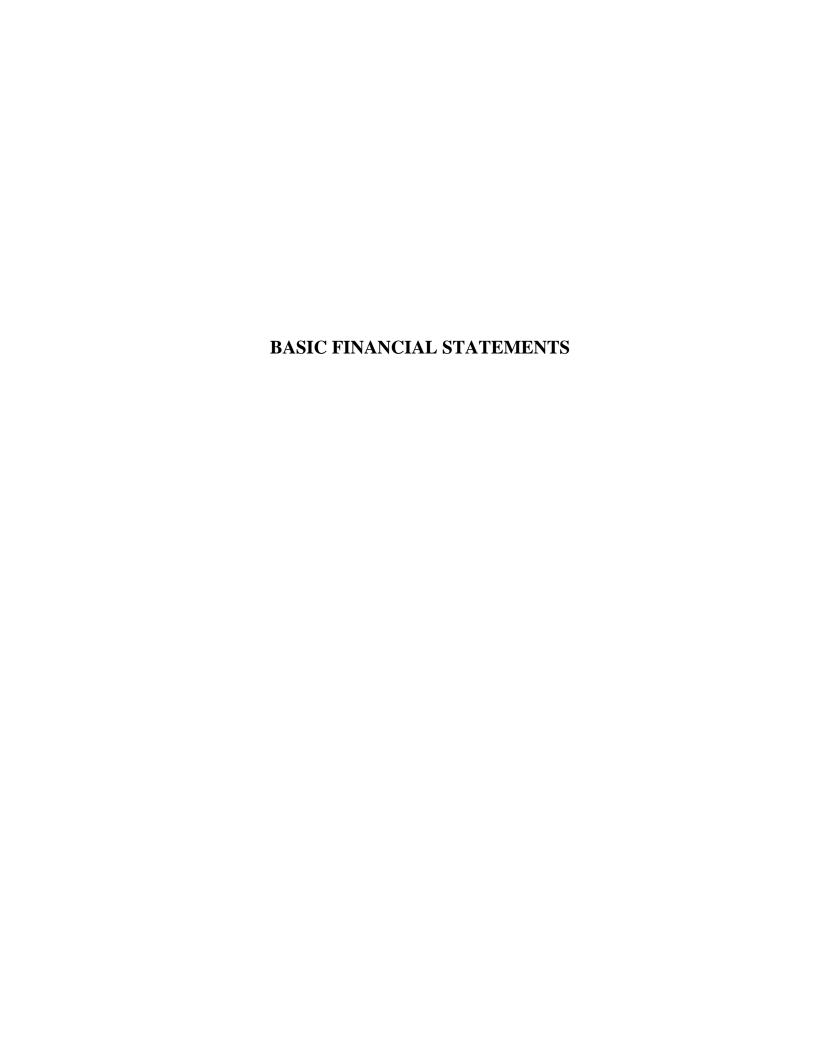
Economic Factors and Next Year's Budget and Rates:

The unemployment rate (not seasonally adjusted) for June 2013 for the City of Franklin was 5.8%, compared to the State of Tennessee's rate of 8.8% and a national average of 7.8%. All of these factors were considered in preparing the City's budget for fiscal year 2014. Similar to 2013, budgeted current revenues equal expenditures for the General Fund in the 2014 approved budget.

Requests for Information:

This financial report is designed to provide a general overview of the City of Franklin Tennessee's finances for all those with an interest in the City's finances. Questions concerning any of the information provided in this report or requests for additional information should be addressed to:

Department of Finance, City of Franklin, P.O. Box 305, Franklin, TN 37065-0305



CITY OF FRANKLIN, TENNESSEE STATEMENT OF NET POSITION

JUNE 30, 2013

| | Governmental Activities | Business-type Activities | Total |
|---|-------------------------|-----------------------------|----------------------------|
| ASSETS | | | |
| Cash and cash equivalents | \$ 20,460,041 | \$ 14,103,231 | \$ 34,563,272 |
| Cash and cash equivalents-restricted | 145,326 | 6,599,054 | 6,744,380 |
| Investments | 17,053,842 | - | 17,053,842 |
| Investments-restricted | - | 1,551,046 | 1,551,046 |
| Receivables: | | | |
| Accounts, net of uncollectibles | 3,115,009 | 3,959,401 | 7,074,410 |
| Property taxes, net of uncollectibles | 12,700,265 | - | 12,700,265 |
| Grants | 1,607,160 | 1,615 | 1,608,775 |
| Special assessments | 53,762 | - | 53,762 |
| Intergovernmental | 3,237,318 | - | 3,237,318 |
| Fines, net of uncollectibles | 593,488 | - | 593,488 |
| Local option sales tax | 4,370,220 | - | 4,370,220 |
| Other | 2,986,532 | - | 2,986,532 |
| Inventory | 1,173,302 | 204,954 | 1,378,256 |
| Prepaid items | 619,844 | · - | 619,844 |
| Net investment in joint venture - Conference Center | 6,172,334 | - | 6,172,334 |
| Other assets | 1,735,114 | - | 1,735,114 |
| Capital assets, not being depreciated: | | | |
| Land | 52,352,452 | 5,288,148 | 57,640,600 |
| Construction in progress | 19,923,942 | 1,208,318 | 21,132,260 |
| Capital assets, net of accumulated depreciation: | 55.460.425 | 2 (41 200 | 50 110 005 |
| Buildings and improvements | 55,469,435 | 2,641,390 | 58,110,825 |
| Improvements other than buildings | 15,512,101 | 145 217 012 | 15,512,101 |
| Utility plant in service Infrastructure | 391,725,714 | 145,217,013 | 145,217,013 391,725,714 |
| Machinery and equipment | 18,352,642 | 935,671 | 19,288,313 |
| Total assets | 629,359,843 | 181,709,841 | 811,069,684 |
| Total assets | 029,339,643 | 161,709,641 | 611,009,004 |
| DEFERRED OUTFLOWS OF RESOURCES | | | |
| Deferred charge on refundings | 437,949 | 1,314,582 | 1,752,531 |
| Total deferred outflows of resources | 437,949 | 1,314,582 | 1,752,531 |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF NET POSITION (Cont.)

JUNE 30, 2013

| | G | overnmental Activities | usiness-type Activities | Total |
|--|----|---------------------------|----------------------------|-------------------|
| LIABILITIES | | | | |
| Accounts payable | \$ | 11,326,711 | \$ 1,209,156 | \$ 12,535,867 |
| Accrued expenses | | 2,300,160 | - | 2,300,160 |
| Accrued interest | | 1,289,615 | 300,894 | 1,590,509 |
| Unearned revenue | | 1,264,108 | 138,265 | 1,402,373 |
| Long-term liabilities: | | | | |
| Derivative instruments - interest rate swaps | | 3,323,751 | - | 3,323,751 |
| Due within one year | | 10,264,199 | 3,746,020 | 14,010,219 |
| Due in more than one year | | 118,239,750 | 42,831,892 | 161,071,642 |
| Total liabilities | | 148,008,294 | 48,226,227 | 196,234,521 |
| DEFERRED INFLOWS OF RESOURCES | | | | |
| Unavailable revenue - property taxes | | 11,609,500 | | 11,609,500 |
| Total deferred inflows of resources | | 11,609,500 | | 11,609,500 |
| NET POSITION | | | | |
| Net investment in capital assets | | 427,956,937 | 110,724,957 | 538,681,894 |
| Restricted for: | | | | |
| Grant program use | | 23,545 | - | 23,545 |
| Drug fund use | | 121,781 | - | 121,781 |
| Water and sewer | | - | 8,150,100 | 8,150,100 |
| Unrestricted | | 42,077,735 | 15,923,139 | 58,000,874 |
| Total net position | \$ | 470,179,998 | \$ 134,798,196 | \$ 604,978,194 |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF ACTIVITIES FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| Towns (Day of the control of the con | I | Charges for | Operating Grants | Capital Grants | Governmental Busin | Business-type | |
|--|---|-------------------|-------------------|-------------------|--------------------|-------------------|---------------|
| Functions/Programs | Expenses | Services | and Contributions | and Contributions | Activities | Activities | Total |
| Primary government | | | | | | | |
| Governmental activities: | | | | | | | |
| Elected officials | \$ 183,406 \$ | • | | | | | (183,406) |
| Administration | 492,554 | • | • | • | (492,554) | | (492,554) |
| Human resources | 787,765 | • | • | • | (787,765) | | (787,765) |
| Legal | 295,197 | • | • | • | (293,197) | | (293,197) |
| Canital investment planning | 162,043 | | | | (162.049) | | (304,243) |
| Project & facilities management | 710 047 | | | • | (710 947) | | (710.947) |
| Project & facilities management | 176,547 | • | • | • | (176,947) | | (76,947) |
| Nevertue management | 700 548 | | | | (700 548) | | (700 548) |
| Information & technology | 75,527 | | • | • | (4 756 627) | | (4 756 627) |
| Purchasing | 141 705 | • | • | • | (141,705) | • | (141,705) |
| Court | 220.481 | • | • | • | (220,481) | | (220,481) |
| Building & neighborhood services | 2.164.831 | 1.878.490 | 24.612 | 635.725 | 373.996 | | 373,996 |
| Planning | 1.235.714 | 246,980 | ' | 950 | (987,784) | | (987,784) |
| Engineering | 648.601 | | | 408,791 | (239,810) | | (239,810) |
| Traffic Operations Center | 658,063 | • | • | | (658,063) | | (658,063) |
| General government | 2,442,032 | 246,675 | 383,029 | • | (1,812,328) | | (1,812,328) |
| Public safety: | | | | | | | |
| Police | 14,363,457 | 1,233,320 | 889'08 | • | (13,049,449) | • | (13,049,449) |
| Fire | 13,540,246 | • | • | • | (13,540,246) | | (13,540,246) |
| Parks | 3,866,135 | ' ; | 505,260 | | (3,360,875) | | (3,360,875) |
| Streets-maintenance | 15,5/1,631 | 091'/ | 7,581,792 | 23,595,156 | 10,612,477 | | 10,612,477 |
| Streets-traffic | 860,044 | 1 | • | • | (860,044) | | (860,044) |
| Streets-fleet | 601,240 | - (3) 330) | • | • | (601,240) | | (601,240) |
| Storm water | 1,657,722 | 2,863,032 | | | 740 434 | | 740,434 |
| Transit | 1 623 600 | 87.069 | 914 175 | • | (622,356) | ٠ | (627, 356) |
| Interest and amortization on long-term debt | 3,679,511 | - | ' | • | (3,679,511) | | (3,679,511) |
| | 79,645,610 | 12,918,523 | 4,489,556 | 24,640,622 | (37,596,909) | | (37,596,909) |
| Business-type activities: | | | | | | | |
| Water and sewer | | | 4 400 557 | 6,728,662 | (000)03 200 | 6,8/2,152 | 6,8/2,152 |
| Total primary government | \$ 101,618,867 \$ | 35,035,270 | \$ 4,489,556 | \$ 31,369,284 | (37,596,909) | 6,872,152 | (30,724,757 |
| | General revenues: | | | | 250 032 11 | | 220 037 11 |
| | Property taxes | | | | 11,639,973 | | 11,639,97. |
| | Sales laves | | | | 23,993,133 | | 661,699,5,133 |
| | Wholesale privilege tax | | | | 1,585,289 | | 1,585,289 |
| | Beer privilege tax | | | | /15,12 | | 16,12 |
| | wholesale ilquor tax | | | | 010,013,023 | | 0.010,020 |
| | Enquor privilege tax | | | | 11 090 | | 01,920 |
| | Dusiness (av | | | | 7 396 619 | • | 060,111 |
| | Other state shared tayes | | | | 2,396,019 | | 10,965,2 |
| | Access fees and taxes | | | | 6.761 937 | | 6 761 937 |
| | Franchise taxes | | | | 2,173,506 | | 2,173,506 |
| | Investment earnings | | | | 2,870,663 | 132,578 | 3,003,241 |
| | Other | | | | 1,759,454 | 7,793 | 1,767,247 |
| | Total general revenues | | | | 66,539,829 | 140,371 | 66,680,200 |
| | Total canaral ravanuse and transfare | and transfare | | | 008 083 99 | 140371 | 000 089 99 |
| | Total general revenues | and dansters | | | 00,777,029 | 1/6,041 | 00,000,500 |
| | Change in net position | u | | | 28,942,920 | 7,012,523 | 35,955,443 |
| | Net position - beginning of year, as restated | year, as restated | | | 441,237,078 | 127,785,673 | 569,022,751 |
| | Net position - end of year | | | | \$ 470,179,998 | \$ 134,798,196 \$ | 604,978,194 |

The accompanying notes are an integral part of the financial statements.

CITY OF FRANKLIN, TENNESSEE BALANCE SHEET GOVERNMENTAL FUNDS

JUNE 30, 2013

| | | General | | ılti-Purpose pital Project Fund | | Debt Service Fund | Go | Other overnmental Funds | G | Total overnmental Funds |
|--|----|------------|----|---------------------------------------|----|-------------------------|----|-------------------------------|----|-------------------------------|
| ASSETS | | | | | | | | | | |
| Cash and cash equivalents | \$ | 4,994,961 | \$ | 3,070,684 | \$ | 84,729 | \$ | 12,454,993 | \$ | 20,605,367 |
| Investments | | 16,839,248 | | - | | _ | | 214,594 | | 17,053,842 |
| Receivables: | | | | | | | | | | |
| Accounts | | 977,150 | | 531,810 | | _ | | 1,606,049 | | 3,115,009 |
| Property taxes, net of uncollectibles (\$84,649) | | 7,241,457 | | , - | | 5,458,808 | | , , , <u>-</u> | | 12,700,265 |
| Grants | | 942,681 | | _ | | - | | 664,479 | | 1,607,160 |
| Special assessments | | 53,762 | | _ | | _ | | - | | 53,762 |
| Intergovernmental | | 2,910,633 | | _ | | _ | | 326,685 | | 3,237,318 |
| Fines, net of uncollectibles (\$190,159) | | 593,488 | | _ | | _ | | 320,003 | | 593,488 |
| Local option sales tax | | 4,370,220 | | - | | - | | _ | | 4,370,220 |
| Other | | 2,728,601 | | 257 521 | | - | | 400 | | 2,986,532 |
| Due from other funds | | 4,281,687 | | 257,531 | | - | | 400 | | 4,281,687 |
| Inventory | | 1,121,831 | | _ | | _ | | 51,471 | | 1,173,302 |
| Prepaid items | | 619,844 | | - - | | _ | | 51,471 | | 619,844 |
| Total assets | \$ | 47,675,563 | \$ | 3,860,025 | \$ | 5,543,537 | \$ | 15,318,671 | \$ | 72,397,796 |
| LIABILITIES | | | | | | | | | | |
| Accounts payable | \$ | 7,441,185 | \$ | 2,688,265 | \$ | | \$ | 1,197,261 | \$ | 11,326,711 |
| Accrued expenses | Ф | 2,300,160 | Φ | 2,000,203 | Φ | _ | Φ | 1,197,201 | Φ | 2,300,160 |
| Due to other funds | | 2,500,100 | | _ | | _ | | 4,281,687 | | 4,281,687 |
| Unearned revenue | | 1,150,575 | | _ | | _ | | 113,534 | | 1,264,109 |
| Total liabilities | | 10,891,920 | | 2,688,265 | | | | 5,592,482 | | 19,172,667 |
| DEFERRED INFLOWS OF RESOURCES | | | | | | | | | | |
| Unavailable revenue-property taxes | | 178,900 | | _ | | _ | | _ | | 178,900 |
| Unavailable revenue-property tax penalties and interest | | 73,964 | | _ | | _ | | _ | | 73,964 |
| Unavailable revenue-property tax-Jan. 1, 2013 levy | | 6,150,692 | | _ | | 5,458,808 | | _ | | 11,609,500 |
| Unavailable revenue-assessments | | 53,762 | | - | | - | | - | | 53,762 |
| Unavailable revenue-franchise fees | | 440,718 | | - | | _ | | - | | 440,718 |
| Unavailable revenue-court fines | | 593,488 | | - | | - | | - | | 593,488 |
| Unavailable revenue-grant proceeds | | 402,001 | | - | | - | | 548,260 | | 950,261 |
| Unavailable revenue-reimbursements | | - | | 531,810 | | - | | - | | 531,810 |
| Unavailable revenue-lease proceeds | | _ | _ | 257,531 | _ | - | | | | 257,531 |
| Total deferred inflows of resources | _ | 7,893,525 | | 789,341 | | 5,458,808 | | 548,260 | | 14,689,934 |
| FUND BALANCES (DEFICITS) | | | | | | | | | | |
| Non-Spendable | | 1,741,675 | | - | | - | | - | | 1,741,675 |
| Restricted | | - | | - | | - | | 145,326 | | 145,326 |
| Committed | | 17,555,029 | | 382,419 | | 84,729 | | 8,762,925 | | 26,785,102 |
| Assigned | | - | | - | | - | | 1,124,507 | | 1,124,507 |
| Unassigned | | 9,593,414 | | | | | | (854,829) | | 8,738,585 |
| Total fund balances | _ | 28,890,118 | | 382,419 | _ | 84,729 | _ | 9,177,929 | _ | 38,535,195 |
| Total liabilities, deferred inflows of resources, and fund balances (deficits) | \$ | 47,675,563 | \$ | 3,860,025 | \$ | 5,543,537 | \$ | 15,318,671 | \$ | 72,397,796 |

CITY OF FRANKLIN, TENNESSEE RECONCILIATION OF THE BALANCE SHEET OF GOVERNMENTAL FUNDS TO THE STATEMENT OF NET POSITION

JUNE 30, 2013

Amounts reported for the governmental activities in the Statement of Net Position (Pages 12 and 13) are different because:

| Fund balance - total governmental funds (Page 15) | | | \$ | 38,535,195 |
|--|------|----------------------------|----|---------------|
| Capital and other assets used in governmental activities are not financial resources a therefore, are not reported in the governmental funds | ınd, | | | |
| Capital assets, at cost | \$ | 714,414,866 | | |
| Less related accumulated depreciation Other assets | | (161,078,580) 5,236,032 | | |
| | | | | 558,572,318 |
| Receivables not available to pay for current expenditures and, therefore, | | | | |
| are unavailable in the funds | | | | 3,080,435 |
| Net pension and OPEB assets are not financial resources and, therefore, are | | | | |
| not reported in the governmental funds | | | | 2,671,416 |
| Long-term liabilities, including notes, bonds and leases payable, are not due in | | | | |
| the current period and, therefore, are not reported in the governmental funds | | | | |
| Bonds outstanding | | (118,987,000) | | |
| Leases outstanding | | (2,357,012) | | |
| Bond premiums and deferred loss on refunding | | (711,586) | | |
| Derivative instruments | | (3,323,751) | | |
| Compensated absences | | (6,010,402) | | |
| | | | (| (131,389,751) |
| Payables, such as accrued interest payable, are not due and payable in the current | | | | |
| period, and therefore are not reported in the funds | | | | (1,289,615) |
| Net position - governmental activities (Page 13) | | | \$ | 470,179,998 |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES GOVERNMENTAL FUNDS

| | | General Fund | Multi-Purpose Capital Project Fund | | Debt Service Fund | G | Other overnmental Funds | G | Total overnmental Funds |
|--------------------------------------|----|-----------------|--|----|-------------------------|----|-------------------------------|----|-------------------------------|
| Revenues: | | | | | | | | | |
| Taxes | \$ | 36,168,769 | \$ - | \$ | 4,779,633 | \$ | 5,021,114 | \$ | 45,969,516 |
| Licenses and permits | | 4,297,040 | - | | - | | 3,306,075 | | 7,603,115 |
| Fines and fees | | 742,519 | - | | - | | 81,761 | | 824,280 |
| Charges for services | | 68,492 | - | | - | | 9,195,898 | | 9,264,390 |
| Intergovernmental | | 10,941,479 | 1,224,679 | | 904,052 | | 2,902,901 | | 15,973,111 |
| Use of money and property | | 340,308 | 19,894 | | 4,328 | | 452,420 | | 816,950 |
| Miscellaneous and other | _ | 118,762 | 1,394,463 | _ | | _ | | _ | 1,513,225 |
| Total revenues | _ | 52,677,369 | 2,639,036 | _ | 5,688,013 | _ | 20,960,169 | | 81,964,587 |
| Expenditures: | | | | | | | | | |
| Current: | | | | | | | | | |
| Elected officials | | 183,406 | - | | - | | - | | 183,406 |
| Administration | | 478,456 | - | | - | | - | | 478,456 |
| Human resources | | 823,598 | - | | - | | - | | 823,598 |
| Legal | | 283,786 | - | | - | | - | | 283,786 |
| Communications | | 300,211 | - | | - | | - | | 300,211 |
| Capital investment planning | | 159,152 | - | | - | | - | | 159,152 |
| Project & facilities management | | 634,151 | - | | - | | - | | 634,151 |
| Revenue management | | 166,427 | - | | - | | - | | 166,427 |
| Public safety: | | | | | | | | | |
| Police | | 13,589,016 | 4,719 | | - | | 109,365 | | 13,703,100 |
| Fire | | 12,764,085 | 49,338 | | - | | 4,432 | | 12,817,855 |
| Finance | | 687,679 | - | | - | | - | | 687,679 |
| Municipal information and technology | | 3,348,911 | 604,377 | | - | | - | | 3,953,288 |
| Purchasing | | 134,412 | - | | - | | - | | 134,412 |
| Court | | 217,568 | - | | - | | - | | 217,568 |
| Building & neighborhood services | | 2,101,158 | - | | - | | - | | 2,101,158 |
| Planning | | 1,216,935 | - | | - | | - | | 1,216,935 |
| Engineering | | 631,300 | - | | - | | - | | 631,300 |
| Traffic operations center | | 459,315 | - | | - | | - | | 459,315 |
| Parks | | 2,680,421 | 2,376 | | - | | - | | 2,682,797 |
| Streets-maintenance | | 3,408,306 | 617,898 | | - | | 2,341,463 | | 6,367,667 |
| Streets-traffic | | 790,995 | - | | - | | - | | 790,995 |
| Streets-fleet | | 596,448 | - | | - | | - | | 596,448 |
| General government | | 940,840 | 70,746 | | - | | 723,571 | | 1,735,157 |
| Sanitation | | - | - | | - | | 7,025,547 | | 7,025,547 |
| Storm water | | - | 291 | | - | | 1,517,412 | | 1,517,703 |
| Transit | | - | - | | - | | 1,381,776 | | 1,381,776 |
| Debt service | | 1 406 041 | 11 (40 051 | | 10,945,780 | | 2 000 073 | | 10,945,780 |
| Capital outlay | φ. | 1,486,041 | 11,649,051 | Φ | 10.045.700 | d) | 3,808,973 | Φ. | 16,944,065 |
| Total expenditures | \$ | 48,082,617 | \$ 12,998,796 | \$ | 10,945,780 | \$ | 16,912,539 | \$ | 88,939,732 |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES (Cont.) GOVERNMENTAL FUNDS

| | General Fund | Multi-Purpose Capital Project Fund | Debt Service Fund | Other Governmental Funds | Total Governmental Funds |
|---|-----------------|--|-------------------------|--------------------------------|--------------------------------|
| Excess (deficiency) of revenues over (under) expenditures | \$ 4,594,752 | \$ (10,359,760) | \$ (5,257,767) | \$ 4,047,630 | \$ (6,975,145) |
| Other financing sources (uses): | | | | | |
| Issuance of debt | - | 1,475,694 | - | - | 1,475,694 |
| Issuance of refunding bonds | - | - | 22,500,000 | - | 22,500,000 |
| Refunding of debt - Payments to | | | | | |
| refunding bond escrow | - | - | (22,500,000) | - | (22,500,000) |
| Transfers from other funds | - | - | 5,024,358 | 1,715,965 | 6,740,323 |
| Transfers to other funds | (1,715,965 | | | (5,024,358) | (6,740,323) |
| Total other financing sources (uses) | (1,715,965 | 1,475,694 | 5,024,358 | (3,308,393) | 1,475,694 |
| Net changes in fund balances | 2,878,787 | (8,884,066) | (233,409) | 739,237 | (5,499,451) |
| Fund balances - beginning | 26,011,331 | 9,266,485 | 318,138 | 8,438,692 | 44,034,646 |
| Fund balances - ending | \$ 28,890,118 | \$ 382,419 | \$ 84,729 | \$ 9,177,929 | \$ 38,535,195 |

CITY OF FRANKLIN, TENNESSEE

RECONCILIATION OF THE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

FOR THE FISCAL YEAR ENDED JUNE 30, 2013

Amounts reported for the governmental activities in the Statement of Net Position (Page 14) are different because:

| Net changes in fund balances - total governmental funds (Page 18) | | \$ (5,499,451) |
|---|--------------|----------------|
| Governmental funds report capital outlays as expenditures. However, in the statement of activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation expense in the current period. Specifically these items are as follows: | | |
| Acquisition of capital assets | 16,944,065 | |
| Disposals and adjustments of capital assets | (573,538) | |
| Depreciation expense | (14,963,648) | 1,406,879 |
| Revenues in the statement of activities that do not provide current financial | | |
| resources are not reported as revenues in the governmental funds for: | | |
| Property taxes | 41,698 | |
| Franchise fees | (1,298) | |
| Court fines | 356,262 | |
| Hotel/motel taxes | (7,156) | |
| Grant revenues | 1,024,329 | |
| Contributed capital assets | 23,483,813 | 24,897,648 |
| The issuances of long-term debt and related items provide current financial resour governmental funds, while the repayment of the principal of long-term debt consumes the current financial resources of governmental funds. Neither transaction, however, has any effect on net position. Specifically, these items are as follows: | rces to | |
| Bond issuance | 22,500,000 | |
| Bond proceeds | (22,500,000) | |
| Lease issuance, net of unavailable proceeds | (1,475,694) | |
| Change in fair value of derivative instruments | 2,630,350 | |
| Lease payments | 790,029 | |
| Debt payments | 6,469,000 | 8,413,685 |
| Governmental funds report the effect of premiums and similar items when debt is first issued, whereas these amounts are deferred and amortized in the statement of activities for: | | |
| Amortization of premiums and deferred refunding amounts | 56,782 | 56,782 |
| Expenses reported in the statement of activities that do not require the use of | | |
| current financial resources are not reported as expenditures in the governmental funds for: | | |
| Employee benefits and other | (223,226) | |
| Accrued interest | (109,397) | (332,623) |
| Change in net position of governmental activities (Page 14) | | \$ 28,942,920 |
| | | |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (GAAP BASIS) AND ACTUAL GENERAL FUND

| | Budgeted | Budgeted Amounts | | | | | Variance with Final Budget | |
|---|--------------|-------------------------|------------|-------------|------------|--------------|----------------------------|--|
| Revenues: | Original | Final | | - Actual | | Over (Under) | | |
| Taxes: | | | | | | | | |
| Real and personal property taxes | \$ 6,725,285 | \$ | 6,725,285 | \$ | 6,449,332 | \$ | (275,953) | |
| Penalty and interest | 50,000 | | 50,000 | | 49,502 | | (498) | |
| TVA in lieu of tax | 362,364 | | 362,364 | | 339,809 | | (22,555) | |
| Sales tax | 25,242,600 | | 25,572,600 | | 25,995,733 | | 423,133 | |
| Beer tax | 1,546,000 | | 1,546,000 | | 1,585,290 | | 39,290 | |
| Beer privilege tax | 21,000 | | 21,000 | | 21,517 | | 517 | |
| Wholesale liquor tax | 976,700 | | 976,700 | | 1,015,623 | | 38,923 | |
| Liquor privilege tax | 80,000 | | 80,000 | | 91,920 | | 11,920 | |
| Mixed drink tax | 570,000 | | 570,000 | | 608,953 | | 38,953 | |
| Business tax | 15,000 | | 15,000 | | 11,090 | | (3,910) | |
| Total Taxes | 35,588,949 | | 35,918,949 | | 36,168,769 | | 249,820 | |
| Licenses and permits: | | | | | | | | |
| Mechanical licenses | 6,180 | | 6,180 | | 3,850 | | (2,330) | |
| Mechanical permits | 152,000 | | 152,000 | | 103,374 | | (48,626) | |
| Building permits | 875,000 | | 918,093 | | 1,046,947 | | 128,854 | |
| Plumbing licenses | 4,840 | | 4,840 | | 3,802 | | (1,038) | |
| Plumbing permits | 128,750 | | 128,750 | | 128,139 | | (611) | |
| Electric permits | 390,000 | | 433,093 | | 233,078 | | (200,015) | |
| Inspection Fees | 98,040 | | 98,040 | | 73,546 | | (24,494) | |
| Site review, rezoning and submittal fees | 80,650 | | 80,650 | | 161,354 | | 80,704 | |
| Beer permits and licenses | 15,000 | | 15,000 | | 13,000 | | (2,000) | |
| Yard sale permits | 9,500 | | 9,500 | | 8,660 | | (840) | |
| Business license | 285,000 | | 285,000 | | 318,552 | | 33,552 | |
| Alarm permits | 21,630 | | 21,630 | | 23,835 | | 2,205 | |
| Miscellaneous permits | 5,150 | | 5,150 | | 4,100 | | (1,050) | |
| Franchise taxes | 2,187,400 | | 2,187,400 | _ | 2,174,803 | | (12,597) | |
| Total Licenses and permits | 4,259,140 | _ | 4,345,326 | _ | 4,297,040 | | (48,286) | |
| Fines and fees: | | | | | | | | |
| Fines - city court | 935,000 | | 935,000 | | 641,695 | | (293,305) | |
| Fines - general sessions | 66,950 | | 66,950 | | 79,344 | | 12,394 | |
| Parking tickets | 15,000 | | 15,000 | | 17,744 | | 2,744 | |
| Confiscated goods | - | | - | | 3 | | 3 | |
| Building & street standards board of appeals fees | 500 | | 500 | | 500 | | - | |
| Business tax fees | 3,000 | | 3,000 | | 3,233 | | 233 | |
| Tree bank fees | 1,000 | | 1,000 | | - | | (1,000) | |
| Beer board violations | | | | _ | | | <u>-</u> | |
| Total Fines and fees | 1,021,450 | | 1,021,450 | | 742,519 | | (278,931) | |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (GAAP BASIS) AND ACTUAL (Cont.) GENERAL FUND

| FOR THE FISCA | Budgeted | Amounts | | Variance with Final Budget | |
|---|---------------|---------------|---------------|-------------------------------|--|
| Revenues (Cont.): | Original | Final | Actual | Over (Under) | |
| Charges for services: | | | | | |
| Regional fire training | 1,000 | 1,000 | 3,000 | 2,000 | |
| Maps sold | 1,000 | 1,000 | 2,798 | 1,798 | |
| Plans sold | 200 | 200 | 2,850 | 2,650 | |
| Records sold | 200 | 200 | 19 | 19 | |
| Accident reports | 10,000 | 10,000 | 450 | (9,550) | |
| Fingerprinting fees | 1,550 | 1,550 | - | (1,550) | |
| Offender registry | 1,550 | 1,550 | 2,100 | 550 | |
| License seizure fees | 1,030 | 1,030 | 485 | (545) | |
| Citizens Academies | 1,030 | 1,030 | 1,820 | 790 | |
| Background checks | 1,030 | 1,030 | - | (1,030) | |
| 3rd party billable overtime | 50,000 | 50,000 | 47,810 | (2,190) | |
| Compost vouchers | 5,000 | 5,000 | 7,160 | 2,160 | |
| Charge station fees | 200 | 200 | - | (200) | |
| Total Charges for services | 73,590 | 73,590 | 68,492 | (5,098) | |
| Intergovernmental: | | | | | |
| Admin charges to other funds | 2,297,740 | _ | _ | _ | |
| State income tax | 1,246,000 | 1,246,000 | 1,329,465 | 83,465 | |
| Sales tax | 4,375,000 | 4,375,000 | 4,324,811 | (50,189) | |
| State beer tax | 36,000 | 36,000 | 30,894 | (5,106) | |
| State excise tax | 25,000 | 25,000 | 38,427 | 13,427 | |
| In lieu of tax - TVA | 758,100 | 758,100 | 712,731 | (45,369) | |
| Business tax from state | 2,575,000 | 2,575,000 | 3,151,224 | 576,224 | |
| Federal and state financial assistance programs | 2,196,432 | 2,196,432 | 1,353,927 | (842,505) | |
| Total Intergovernmental | 13,509,272 | 11,211,532 | 10,941,479 | (270,053) | |
| | | | | | |
| Use of money and property: | | | | | |
| Interest income | 356,260 | 356,260 | 166,679 | (189,581) | |
| Rebates on purchases | 25,750 | 25,750 | 55,675 | 29,925 | |
| Rent - mall and other | 1 | 1 | 1 | - | |
| Park concessions and rentals | 41,200 | 41,200 | 19,895 | (21,305) | |
| Sale of surplus assets Electric charging stations | 103,000 | 103,000 | 97,844 214 | (5,156) 214 | |
| Total Use of money and property | 526,211 | 526,211 | 340,308 | (185,903) | |
| Miscellaneous: | | | | | |
| Miscellaneous income | 100,000 | 100,000 | 118,762 | 18,762 | |
| In-kind grant contributions | - | - | - | - | |
| Insurance reimbursements | | | | | |
| Total Miscellaneous | 100,000 | 100,000 | 118,762 | 18,762 | |
| Total revenues | \$ 55,078,612 | \$ 53,197,058 | \$ 52,677,369 | \$ (519,689) | |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (GAAP BASIS) AND ACTUAL (Cont.) GENERAL FUND

| | | Budgeted Amounts | | | | | Variance with Final Budget | | |
|-------------------------------------|----|------------------|----|-----------|----|-----------|-------------------------------|--------------|--|
| Expenditures: | 0 | Original | | Final | | Actual | Ov | Over (Under) | |
| Elected officials: | | | | | | | | | |
| Current | | | | | | | | | |
| Personnel | \$ | 145,157 | \$ | 145,157 | \$ | 141,275 | \$ | (3,882) | |
| Services | | 29,860 | | 35,260 | | 31,938 | | (3,322) | |
| Supplies | | 8,080 | | 8,080 | | 10,024 | | 1,944 | |
| Business expenses | | 248 | | 248 | | 169 | | (79) | |
| Total current | | 183,345 | | 188,745 | | 183,406 | | (5,339) | |
| Total Elected officials | | 183,345 | - | 188,745 | | 183,406 | | (5,339) | |
| Administration: Current | | | | | | | | | |
| Personnel | | 461,728 | | 461,728 | | 470,739 | | 9,011 | |
| Services | | 92,025 | | 92,025 | | 96,690 | | 4,665 | |
| Supplies | | 35,500 | | 35,500 | | 25,590 | | (9,910) | |
| Business expenses | | 10,277 | | 10,277 | | 3,343 | | (6,934) | |
| Reimbursement of interfund services | | | | (117,906) | | (117,906) | | | |
| Total current | | 599,530 | | 481,624 | | 478,456 | | (3,168) | |
| Total Administration | | 599,530 | | 481,624 | | 478,456 | | (3,168) | |
| Human resources: | | | | | | | | | |
| Current | | | | | | | | | |
| Personnel | | 760,790 | | 760,790 | | 747,009 | | (13,781) | |
| Services | | 348,490 | | 383,490 | | 288,488 | | (95,002) | |
| Supplies | | 39,120 | | 39,120 | | 36,047 | | (3,073) | |
| Business expenses | | 3,081 | | 3,081 | | 2,350 | | (731) | |
| Reimbursement of interfund services | | | | (250,296) | - | (250,296) | | | |
| Total current | | 1,151,481 | | 936,185 | | 823,598 | | (112,587) | |
| Capital outlay | | 100,000 | | 100,000 | | | | (100,000) | |
| Total Human resources | | 1,251,481 | | 1,036,185 | _ | 823,598 | - | (212,587) | |
| Legal: Current | | | | | | | | | |
| Personnel | | 259,709 | | 259,709 | | 266,341 | | 6,632 | |
| Services | | 116,800 | | 116,800 | | 84,211 | | (32,589) | |
| Supplies | | 11,510 | | 11,510 | | 9,967 | | (1,543) | |
| Business expenses | | 7,333 | | 7,333 | | 2,337 | | (4,996) | |
| Reimbursement of interfund services | | <u> </u> | | (79,070) | | (79,070) | | <u> </u> | |
| Total current | | 395,352 | | 316,282 | | 283,786 | | (32,496) | |
| Total Legal | | 395,352 | | 316,282 | | 283,786 | | (32,496) | |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET (GAAP BASIS) AND ACTUAL (Cont.) GENERAL FUND

| | Budgeted Ar | mounts | | Variance with Final Budget Over (Under) | |
|---|-------------|-------------|-------------|---|--|
| Expenditures (Cont.): | Original | Final | Actual | | |
| Communications: | | | | | |
| Current | | | | | |
| Personnel | 287,386 | 294,386 | 291,653 | (2,733) | |
| Services | 51,570 | 51,570 | 36,439 | (15,131) | |
| Supplies | 23,610 | 23,610 | 36,706 | 13,096 | |
| Operational units | 8,500 | 8,500 | 9,025 | 525 | |
| Business expenses | 862 | 862 | 774 | (88) | |
| Reimbursement of interfund services | | (74,386) | (74,386) | | |
| Total current | 371,928 | 304,542 | 300,211 | (4,331) | |
| Total Communications | 371,928 | 304,542 | 300,211 | (4,331) | |
| Capital investment planning: Current | | | | | |
| Personnel | 184,429 | 184,429 | 188,108 | 3,679 | |
| Services | 23,415 | 23,415 | 9,707 | (13,708) | |
| Supplies | 3,590 | 3,590 | 2,001 | (1,589) | |
| Business expenses | 1,922 | 1,922 | 2,007 | 85 | |
| Reimbursement of interfund services | | (42,671) | (42,671) | | |
| Total current | 213,356 | 170,685 | 159,152 | (11,533) | |
| Total Capital investment planning | 213,356 | 170,685 | 159,152 | (11,533) | |
| Project & facilities management: | | | | | |
| Current | | | | | |
| Personnel | 371,948 | 371,948 | 357,348 | (14,600) | |
| Services | 277,940 | 277,940 | 340,795 | 62,855 | |
| Supplies | 76,773 | 76,773 | 65,527 | (11,246) | |
| Business expenses | 41,716 | 41,716 | 34,156 | (7,560) | |
| Reimbursement of interfund services | | (163,675) | (163,675) | | |
| Total current | 768,377 | 604,702 | 634,151 | 29,449 | |
| Capital outlay | 50,000 | 50,000 | | (50,000) | |
| Total Project and facilities management | 818,377 | 654,702 | 634,151 | (20,551) | |
| Revenue management: Current | | | | | |
| Personnel | 939,705 | 939,705 | 978,671 | 38,966 | |
| Services | 45,783 | 45,783 | 16,376 | (29,407) | |
| Supplies | 26,951 | 26,951 | 17,253 | (9,698) | |
| Business expenses | 354,484 | 354,484 | 341,745 | (12,739) | |
| Reimbursement of interfund services | | (1,187,618) | (1,187,618) | - | |
| Total current | 1,366,923 | 179,305 | 166,427 | (12,878) | |
| Total Revenue management | 1,366,923 | 179,305 | 166,427 | (12,878) | |

| | Budgeted Ar | nounts | | Variance with Final Budget |
|--|---------------|---------------------|------------|-------------------------------|
| Expenditures (Cont.): | Original | Final | Actual | Over (Under) |
| Police department: | | | 1100001 | o (ender) |
| Current | | | | |
| Personnel | 10,860,195 | 10,860,195 | 10,524,324 | (335,871) |
| Services | 906,816 | 906,816 | 1,027,268 | 120,452 |
| Supplies | 858,510 | 858,510 | 893,407 | 34,897 |
| Operational units | 96,150 | 96,150 | 142,648 | 46,498 |
| Business expenses | 290,544 | 465,544 | 507,169 | 41,625 |
| Debt service/leases | 411,000 | 411,000 | 494,200 | 83,200 |
| Total current | 13,423,215 | 13,598,215 | 13,589,016 | (9,199) |
| Total Police department | 13,423,215 | 13,598,215 | 13,589,016 | (9,199) |
| Fire department: | | | | |
| Current | | | | |
| Personnel | 11,075,224 | 11,175,224 | 11,128,038 | (47,186) |
| Services | 769,063 | 769,063 | 872,035 | 102,972 |
| Supplies | 605,919 | 605,919 | 564,259 | (41,660) |
| Operational units | 8,000 | 8,000 | 14,160 | 6,160 |
| Business expenses | 161,339 | 161,339 | 152,850 | (8,489) |
| Debt service/leases | 56,302 | 56,302 | 32,743 | (23,559) |
| Total current | 12,675,847 | 12,775,847 | 12,764,085 | (11,762) |
| Capital outlay | 75,000 | 75,000 | 75,737 | 737 |
| Total Fire department | 12,750,847 | 12,850,847 | 12,839,822 | (11,025) |
| Finance: | | | | |
| Current | | | | |
| Personnel | 697,221 | 722,221 | 706,198 | (16,023) |
| Services | 32,020 | 45,870 | 61,313 | 15,443 |
| Supplies | 25,150 | 25,150 | 10,958 | (14,192) |
| Business expenses | 72,611 | 72,611 | 74,610 | 1,999 |
| Reimbursement of interfund services | | (165,400) | (165,400) | (12.772) |
| Total current Total Finance | 827,002 | 700,452 | 687,679 | (12,773) |
| i otai Finance | 827,002 | 700,452 | 687,679 | (12,773) |
| Municipal information and technology: | | | | |
| Current | | | | |
| Personnel | 1,320,203 | 1,320,203 | 1,268,851 | (51,352) |
| Services | 1,287,690 | 1,507,690 | 1,456,265 | (51,425) |
| Supplies | 142,380 | 252,380 | 316,769 | 64,389 |
| Business expenses | 10,446 | 10,446 | 24,835 | 14,389 |
| Debt service/leases | 128,540 | 228,540 | 282,191 | 53,651 |
| Total current | 2,889,259 | 3,319,259 | 3,348,911 | 29,652 |
| Capital outlay Total Municipal information and technology | <u>45,000</u> | 45,000 3,364,259 | 3,348,911 | (45,000) |
| rotai wiumcipai imormation and technology | 2,934,239 | 3,304,239 | 3,348,911 | (15,348) |

| | Budgeted Ar | mounts | | Variance with Final Budget |
|---|-------------|-----------|----------------------|-------------------------------|
| Expenditures (Cont.): | Original | Final | Actual | Over (Under) |
| Purchasing: | | | <u>.</u> | |
| Current | | | | |
| Personnel | 181,238 | 181,238 | 168,452 | (12,786) |
| Services | 35,505 | 35,505 | 7,195 | (28,310) |
| Supplies | 3,320 | 3,320 | 2,333 | (987) |
| Business expenses | 922 | 922 | 629 | (293) |
| Reimbursement of interfund services | <u> </u> | (44,197) | (44,197) | |
| Total current | 220,985 | 176,788 | 134,412 | (42,376) |
| Total Purchasing | 220,985 | 176,788 | 134,412 | (42,376) |
| Court: | | | | |
| Current | | | | |
| Personnel | 188,843 | 188,843 | 191,328 | 2,485 |
| Services | 20,750 | 20,750 | 13,162 | (7,588) |
| Supplies | 8,300 | 8,300 | 10,277 | 1,977 |
| Business expenses | 83,664 | 83,664 | 2,801 | (80,863) |
| Total current | 301,557 | 301,557 | 217,568 | (83,989) |
| Total Court | 301,557 | 301,557 | 217,568 | (83,989) |
| Building & neighborhood services (Codes): | | | | |
| Current | | | | |
| Personnel | 1,833,805 | 1,919,991 | 1,743,499 | (176,492) |
| Services | 69,572 | 69,572 | 181,548 | 111,976 |
| Supplies | 93,650 | 93,650 | 122,802 | 29,152 |
| Operational units | 1,079,470 | 1,079,470 | 24,612 | (1,054,858) |
| Business expenses | 30,948 | 30,948 | 28,697 | (2,251) |
| Debt service/leases | 7,000 | 7,000 | <u>-</u> | (7,000) |
| Total current Capital outlay | 3,114,445 | 3,200,631 | 2,101,158 651,873 | (1,099,473) 651,873 |
| Total Building & neighborhood services | 3,114,445 | 3,200,631 | 2,753,031 | (447,600) |
| Planning & sustainability: Current | | | | |
| Personnel | 1,149,061 | 1,149,061 | 1,122,535 | (26,526) |
| Services | 84,775 | 84,775 | 62,159 | (22,616) |
| Supplies | 20,970 | 20,970 | 24,581 | 3,611 |
| Operational units | - | - | 1,584 | 1,584 |
| Business expenses | 6,554 | 6,554 | 6,076 | (478) |
| Total current | 1,261,360 | 1,261,360 | 1,216,935 | (44,425) |
| Total Planning & sustainability | 1,261,360 | 1,261,360 | 1,216,935 | (44,425) |

| | Budgeted A | mounts | | Variance with Final Budget |
|-------------------------------------|---------------------|---------------------|-----------|-------------------------------|
| Expenditures (Cont.): | Original | Final | Actual | Over (Under) |
| Engineering: | | | | |
| Current | | | | |
| Personnel | 770,897 | 770,897 | 716,196 | (54,701) |
| Services | 52,060 | 52,060 | 56,374 | 4,314 |
| Supplies | 32,465 | 32,465 | 25,562 | (6,903) |
| Business expenses | 7,181 | 7,181 | 5,689 | (1,492) |
| Reimbursement of interfund services | - | (172,521) | (172,521) | (1, 1, 2) - |
| Total current | 862,603 | 690,082 | 631,300 | (58,782) |
| Total Engineering | 862,603 | 690,082 | 631,300 | (58,782) |
| Traffic operations center: | | | | |
| Current | | | | |
| Personnel | 267,892 | 267,892 | 240,683 | (27,209) |
| Services | 167,835 | 167,835 | 126,642 | (41,193) |
| Supplies | 31,470 | 31,470 | 45,831 | 14,361 |
| Business expenses | 1,927 | 1,927 | 1,700 | (227) |
| Debt service/leases | 10,339 | 10,339 | 44,459 | 34,120 |
| Total current | 479,463 | 479,463 | 459,315 | (20,148) |
| Capital outlay | 1,415,000 | 1,415,000 | 546,579 | (868,421) |
| Total Traffic operations center | 1,894,463 | 1,894,463 | 1,005,894 | (888,569) |
| Parks: | | | | |
| Current | | | | |
| Personnel | 1,923,974 | 1,923,974 | 1,825,830 | (98,144) |
| Services | 404,295 | 404,295 | 410,640 | 6,345 |
| Supplies | 369,900 | 369,900 | 425,599 | 55,699 |
| Operational units | - | - | 7,014 | 7,014 |
| Business expenses | 51,030 | 51,030 | 11,338 | (39,692) |
| Total current | 2,749,199 | 2,749,199 | 2,680,421 | (68,778) |
| Capital outlay | 454,203 | 454,203 | 164,616 | (289,587) |
| Total Parks | 3,203,402 | 3,203,402 | 2,845,037 | (358,365) |
| Streets-Maintenance: | | | | |
| Current | | | | |
| Personnel | 2,017,391 | 2,017,391 | 2,010,801 | (6,590) |
| Services | 963,410 | 963,410 | 977,319 | 13,909 |
| Supplies | 370,890 | 370,890 | 354,583 | (16,307) |
| Operational units | 5,000 | 5,000 | 12,094 | 7,094 |
| Business expenses | 55,651 | 55,651 | 59,883 | 4,232 |
| Debt service/leases | 40,211 | 40,211 | (6,374) | (46,585) |
| Total current Capital outlay | 3,452,553 37,000 | 3,452,553 37,000 | 3,408,306 | (44,247) (37,000) |
| Total Streets-Maintenance | 3,489,553 | 3,489,553 | 3,408,306 | (81,247) |
| | | , , | , , | |

| | Budgeted | Amounts | | Variance with Final Budget |
|--------------------------------------|---------------|---------------|---------------|-------------------------------|
| Expenditures (Cont.): | Original | Final | Actual | Over (Under) |
| Streets-Traffic: | | | | |
| Current | | | | |
| Personnel | 563,075 | 563,075 | 552,939 | (10,136) |
| Services | 112,280 | 112,280 | 77,559 | (34,721) |
| Supplies | 302,340 | 302,340 | 113,203 | (189,137) |
| Business expenses | 19,627 | 19,627 | 47,294 | 27,667 |
| Total current | 997,322 | 997,322 | 790,995 | (206,327) |
| Capital outlay | 226,000 | 226,000 | 47,236 | (178,764) |
| Total Streets-traffic | 1,223,322 | 1,223,322 | 838,231 | (385,091) |
| Streets - Fleet: | | | | |
| Current | | | | |
| Personnel | 465,472 | 465,472 | 452,624 | (12,848) |
| Services | 343,850 | 368,850 | 392,551 | 23,701 |
| Supplies | (239,350) | (239,350) | (255,009) | (15,659) |
| Business expenses | 6,102 | 6,102 | 6,282 | 180 |
| Total current | 576,074 | 601,074 | 596,448 | (4,626) |
| Total Streets-fleet | 576,074 | 601,074 | 596,448 | (4,626) |
| General government: | | | | |
| Current | | | | |
| Personnel | 1,279,250 | 828,000 | 254,034 | (573,966) |
| Services | 65,500 | 65,500 | 125,383 | 59,883 |
| Supplies | (100,000) | (100,000) | (74,260) | 25,740 |
| Operational units | - | - | 175,596 | 175,596 |
| Business expenses | - | - | 2,100 | 2,100 |
| Debt service/leases | 200,000 | | | |
| Total current | 1,444,750 | 793,500 | 482,853 | (310,647) |
| Capital outlay | 30,000 | 30,000 | | (30,000) |
| Total General Government | 1,474,750 | 823,500 | 482,853 | (340,647) |
| Contributions: | | | | |
| Appropriations | 531,382 | 531,382 | 457,987 | (73,395) |
| Total Contributions | 531,382 | 531,382 | 457,987 | (73,395) |
| Total expenditures | \$ 53,289,511 | \$ 51,242,957 | \$ 48,082,617 | \$ (3,160,340) |
| Excess of revenues over expenditures | \$ 1,789,101 | \$ 1,954,101 | \$ 4,594,752 | \$ 2,640,651 |

| | Budgeted An | nounts | | Variance with Final Budget |
|--------------------------------------|-----------------------|-------------|-------------|-------------------------------|
| | Original | Final | Actual | Over (Under) |
| Other financing sources (uses): | | | | |
| Transfer to other funds | (1,789,101) | (1,954,101) | (1,715,965) | (238,136) |
| Total other financing sources (uses) | (1,789,101) | (1,954,101) | (1,715,965) | (238,136) |
| Net changes in fund balances | <u>\$ -</u> <u>\$</u> | - \$ | 2,878,787 | \$ 2,878,787 |
| Fund balance - beginning of year | | _ | 26,011,331 | |
| Fund balance - end of year | | \$ | 28,890,118 | |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF NET POSITION PROPRIETARY FUND (WATER AND SEWER FUND)

JUNE 30, 2013

ASSETS

| Current assets: | |
|---|----------------|
| Cash and cash equivalents | \$ 14,103,231 |
| Cash and cash equivalents-restricted | 6,599,054 |
| Investments-restricted | 1,551,046 |
| Accounts receivable, net of allowance for doubtful accounts (\$9,000) | 3,959,401 |
| Grants receivable | 1,615 |
| Inventory | 204,954 |
| Total current assets | 26,419,301 |
| Noncurrent assets: | |
| Capital assets (net of accumulated depreciation): | |
| Land | 5,288,148 |
| Buildings and improvements | 2,641,390 |
| Utility plant in service | 145,217,013 |
| Machinery and equipment | 935,671 |
| Construction in progress | 1,208,318 |
| Total capital assets (net of accumulated depreciation): | 155,290,540 |
| Total assets | 181,709,841 |
| DEFERRED OUTFLOWS OF RESOURCES | |
| Deferred charge on refundings | 1,314,582 |
| LIABILITIES | |
| Current liabilities: | |
| Accounts payable | 1,209,156 |
| Accrued interest | 300,894 |
| Unearned revenue | 138,265 |
| Compensated absences payable | 327,899 |
| Current maturities of long-term debt | 3,418,121 |
| Total current liabilities | 5,394,335 |
| Noncurrent liabilities: | |
| Compensated absences payable | 374,824 |
| Long-term debt, net of current maturities | 42,457,068 |
| Total noncurrent liabilities | 42,831,892 |
| Total liabilities | 48,226,227 |
| NET POSITION | |
| Net investment in capital assets | 110,724,957 |
| Restricted-system improvements | 8,150,100 |
| Unrestricted | 15,923,139 |
| Total net position | \$ 134,798,196 |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION PROPRIETARY FUND (WATER AND SEWER FUND)

| Operating revenues: | |
|--|-------------------|
| Metered water sales | \$ 8,746,584 |
| Sewer service charges | 12,219,785 |
| Reclaimed water sales | 135,041 |
| Other revenues from operations | 1,015,337 |
| Total operating revenues | 22,116,747 |
| Operating expenses: | |
| Water and sewer billing expenses | 128,912 |
| Water distribution expenses | 1,481,777 |
| Water plant expenses | 5,246,810 |
| Water administration | 1,136,515 |
| Sewer administration | 966,571 |
| General administration | 700,800 |
| Sewer collection expenses | 1,889,877 |
| Sewer plant expenses | 3,203,226 |
| Reclaimed water expenses | 126,190 |
| Depreciation | 5,371,233 |
| Total operating expenses | 20,251,911 |
| Operating income | 1,864,836 |
| Nonoperating revenues (expenses): | |
| Interest income | 132,578 |
| Gain (loss) on sale of assets | 7,793 |
| Interest expense | (1,721,346) |
| Total nonoperating revenues (expenses) | (1,580,975) |
| Net loss before contributions and transfers | 283,861 |
| Contributions and transfers: | |
| Tap and access fees | 3,385,726 |
| Capital contributions | (219,880) |
| Developer contributions | 3,562,816 |
| Total contributions and transfers | 6,728,662 |
| Change in position | 7,012,523 |
| Net position, beginning of year, as restated | 127,785,673 |
| Net position, end of year | \$ 134,798,196 |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF CASH FLOWS PROPRIETARY FUND (WATER AND SEWER FUND)

| Cash flows from operating activities: | |
|---|----------------------|
| Cash received from customers | \$ 23,196,144 |
| Cash paid to employees for services | (2,829,597) |
| Cash paid to suppliers of goods and services | (11,994,694) |
| Net cash provided by operating activities | 8,371,853 |
| Cash flows from capital and related financing activities: | |
| Purchases of property, plant and equipment | (2,697,875) |
| Contributions from access and tap fees and grant funds | 3,165,846 |
| Sales of property, plant and equipment | 137,032 |
| Interest paid on long-term debt | (1,731,357) |
| Issuance of debt | 821,158 |
| Payments on long-term debt and capital lease obligations | (3,748,879) |
| Net cash used in capital and related financing activities | (4,054,075) |
| Cash flows from investing activities: | |
| Proceeds from sales of investments, net | 5,661,079 |
| Interest received from investments | 132,578 |
| Net cash provided by investing activities | 5,793,657 |
| Net increase in cash and restricted cash | 10,111,435 |
| Cash and restricted cash, beginning of year | 10,590,850 |
| Cash and restricted cash, end of year | \$ 20,702,285 |
| Cash and cash equivalents | |
| Unrestricted cash and cash equivalents | \$ 14,103,231 |
| Restricted cash and cash equivalents | 6,599,054 |
| Total cash and cash equivalents | <u>\$ 20,702,285</u> |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF CASH FLOWS (Cont.) PROPRIETARY FUND (WATER AND SEWER FUND)

| D '11' 4' | e 4• | • | 4 1 • 1 | 11 4. |
|----------------|--------------|---------------|-----------------|------------------|
| Reconciliation | ot operating | f income to n | et casn provide | d by operations: |

| Operating income | \$ 1,864,836 |
|---|-----------------|
| Adjustments to reconcile operating income to net cash provided | |
| by operating activities: | |
| Depreciation | 5,371,233 |
| Change in: | |
| Accounts receivable | 542,896 |
| Grants receivable | 97,659 |
| Inventory | 64,444 |
| Compensated absences | (47,274) |
| Deferred revenue | (171,480) |
| Accounts payable | 649,539 |
| Net cash provided by operating activities | \$ 8,371,853 |
| Supplemental schedule of non-cash capital and related financing activities: | |
| Capital assets added as developer contributions | \$ 3,562,816 |

\$ 63,532,465

CITY OF FRANKLIN, TENNESSEE STATEMENT OF FIDUCIARY NET POSITION FIDUCIARY FUND (PENSION FUND)

DECEMBER 31, 2012

ASSETS

Net position held in trust for pension benefits

| Investments at fair value: | | |
|------------------------------------|-----------|------------|
| Short-term investments | \$ | 5,585,088 |
| Equity securities and mutual funds | | 57,947,377 |
| Total investments | | 63,532,465 |
| Total assets | <u>\$</u> | 63,532,465 |

CITY OF FRANKLIN, TENNESSEE STATEMENT OF CHANGES IN FIDUCIARY NET POSITION FIDUCIARY FUND (PENSION FUND)

FOR THE YEAR ENDED DECEMBER 31, 2012

| Additions: | |
|--|---------------|
| Contributions: | |
| Employer contributions | \$ 4,251,668 |
| Employee contributions | 335,123 |
| Total contributions | 4,586,791 |
| Investment income: | |
| Net appreciation in investments | 6,483,450 |
| Investment earnings | 203,539 |
| Total investment income | 6,686,989 |
| | |
| Total additions | 11,273,780 |
| | |
| Deductions: | |
| Pension benefits | 2,881,112 |
| Administration expense | 101,670 |
| | |
| Total deductions | 2,982,782 |
| | |
| Net increase | 8,290,998 |
| | 55.041.465 |
| Net position held in trust for pension benefits - beginning | 55,241,467 |
| Not and the hold to the second | ф. (2.522.465 |
| Net position held in trust for pension benefits - ending | \$ 63,532,465 |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A. Reporting entity

The City of Franklin was incorporated in 1799. The City operates under a mayor-alderman form of government. The City provides the following services: public safety, streets, sanitation, parks, planning, codes, and water and sewer services. As required by U.S. generally accepted accounting principles, these financial statements present all funds, which comprise the City.

The accompanying financial statements present the government and component units, if any. Component units are entities for which the government is considered to be financially accountable. Component units, although legally separate entities, are required to be presented in the government's financial statements using either a "blended" or "discrete" presentation. Based on the City's analysis as of June 30, 2013, the City had no component units which were required to be included in these financial statements.

Joint Operation of the Cool Springs Conference Center: In June 1999, the City completed construction of the Conference Center at Cool Springs (Conference Center), which operates a conference center facility. An Interlocal Agreement executed between the City and County (the Parties) provides for equal ownership by each of the Parties of a one-half undivided interest in the Conference Center and further specifies that each of the Parties shall be entitled to one-half of the net revenue and shall be responsible for one-half of all costs and expenses of the operation and maintenance of the Conference Center. The City's undivided interest in the investment in the Conference Center facility totaled \$6,172,334 at June 30, 2013, and is accounted for as a joint venture asset of the City. The City's one-half interest in Conference Center operations is presented with governmental activities in the statements of net position and activities. Complete financial statements for the Conference Center may be obtained from the Department of Finance at City Hall.

Franklin Housing Authority: The City's officials are also responsible for appointing the members of the board of the Franklin Housing Authority; however, the City does not provide funding, has no obligation for the debt issued by the Authority, and cannot impose its will upon the operations of the Authority.

Franklin Industrial Development Board: The City, through the Industrial Development Board, has in the past authorized issuance of various Industrial Revenue Bonds to provide financial assistance to private sector entities for the acquisition of industrial and commercial facilities deemed to be in the public interest. The activities of the Board relate solely to the issuance of such bonds. The bonds are secured by the property financed and payable solely from payments received on the underlying mortgage loans. Neither the City, State, nor any political subdivision thereof is obligated in any manner for repayment of bonds. Accordingly, the bonds are not reported as liabilities in the accompanying financial statements. Also, the Board's action do not require the substantive approval of the City.

In accordance with GASB Statement 61, "The Financial Reporting Entity," the Housing Authority and Industrial Development Board are not shown in the City's financials as a component unit.

B. Basis of presentation - government-wide financial statements

The government-wide financial statements (i.e., the statement of net position and the statement of activities) report information on all of the nonfiduciary activities of the primary government. The effect of all significant interfund activity has been removed from these statements. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support.

The Statement of Net Position presents the City's non-fiduciary assets and liabilities, with the difference reported as net position. Net position is reported in three categories:

Net investment in capital assets consists of capital assets, net of accumulated depreciation and reduced by outstanding debt that is attributable to the acquisition, construction and improvement of those assets. Debt that was issued for capital purposes is not a part of the calculation of net investment in capital assets, until the proceeds have been used to acquire capital assets.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

B. Basis of presentation - government-wide financial statements (Cont.)

Restricted net position result from restriction placed on net position by external sources such as creditors, grantors and contributors, or imposed by law through constitutional provisions or enabling legislation.

Unrestricted net position consist of net position which do not meet the definition of the two proceeding categories.

The statement of activities demonstrates the degree to which the direct expenses of the given function or segment are offset by program revenues. Direct expenses are those that are clearly identifiable with a specific function or segment. Program revenues include: (1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment and (2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Taxes and other items not properly included among program revenues are reported instead as general revenues.

Generally, the effect of interfund activity has been eliminated from the government-wide financial statements. Exceptions to this general rule are payments in lieu of taxes and certain charges between the government's utility divisions and various other functions of the government. Elimination of these charges would distort the direct costs and program revenues reported for the various functions concerned.

When both restricted and unrestricted resources are available for use, it is the City's policy to use restricted resources first, then unrestricted resources as they are needed.

C. Basis of presentation - fund financial statements

Separate financial statements are provided for governmental funds and the proprietary fund. Major individual governmental funds and the major individual enterprise fund are reported as separate columns in the fund financial statements. Non major funds are combined and reported in a single column.

The City reports the following major governmental funds:

The General Fund is the government's primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The Debt Service Fund was established to service the general obligation debt of the City through interfund transfers and property tax collections.

The Multi-Purpose Capital Project Fund was established to account for the various capital projects of the City.

The City reports the following major proprietary fund:

The Water and Sewer Fund accounts for the water, sewer, and reclaimed water services provided to customers of the system.

Additionally, the City reports the following fiduciary fund type:

The Pension Fund accounts for the activities of the pension plan maintained for employees of the City, which accumulates resources for pension payments to qualified employees.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

D. Measurement focus and basis of accounting

The government-wide financial statements are reported using the economic resources measurement focus and the accrual basis of accounting, as are proprietary fund financial statements. Revenues are recorded when earned and expenses recorded when a liability is incurred, regardless of the timing of related cash flows. Property taxes are recognized as revenues in the year for which they are levied. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within sixty days (60) of the end of the current fiscal period. Generally, expenditures are recorded when a liability is incurred, as under accrual accounting; however, debt service expenditures, as well as expenditures related to compensated absences and claims and judgments, are recorded only when payment is due.

Property taxes, state shared revenue, grants, and interest associated with the current fiscal period are all considered to be susceptible to accrual and have been recognized as revenues of the current fiscal period. All other revenue items are considered to be measurable and available only when cash is received by the government.

E. Budgetary information

Annual budgets are adopted on a basis consistent with U.S. generally accepted accounting principles for the General Fund, the Debt Service Fund and the Special Revenue Funds. The Board of Mayor and Aldermen approves and appropriates the budgets for these funds annually. All annual appropriations lapse at fiscal year-end.

As an extension of the formal budgetary process, the Board of Mayor and Aldermen may transfer or appropriate additional funds for expenditures not anticipated at the time of budget adoption. The City's policy is to not allow expenditures to exceed budgetary amounts at the total fund expenditure level without obtaining additional appropriation approval from the Board.

F. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance

1. Cash and cash equivalents

The City's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition.

2. Investments

State statutes authorize the City to invest in certificates of deposit, obligations of the U.S. Treasury, agencies and instrumentalities, obligations guaranteed by the U.S. government or its agencies, repurchase agreements, and the State's investment pool. Pension Fund investments also include various domestic and international equities, private equity funds, fixed income and mutual funds and funds invested in real estate and timberlands.

Investments for the City are reported at fair value; securities traded on a national or international exchange are valued primarily at quoted market prices.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

F. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance (Cont.)

3. Inventories and prepaid items

Inventories are valued at cost in the governmental activities and the lower of cost or market in the business-type activities using the first-in/first-out (FIFO) method. The costs of governmental fund-type inventories are recorded as expenditures when consumed rather than when purchased (consumption method).

Certain payments to vendors reflect costs applicable to future accounting periods and are recorded as prepaid items in both government-wide and fund financial statements.

4. Capital assets

Capital assets, including property, plant, equipment, and infrastructure assets (e.g., roads, bridges, sidewalks, and similar items) are reported in the applicable governmental or business-type activities columns in the government-wide financial statements. Capital assets are defined by the government as assets with an initial, individual cost of more than \$25,000 and an estimated useful life in excess of three years. Donated capital assets are recorded at estimated fair value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value or materially extend the useful life of the asset are not capitalized. Major outlays for capital assets and improvements are capitalized as projects are constructed. Interest incurred during the construction phase of capital assets of business-type activities is included as part of the capitalized value of the assets constructed.

Capital assets of the City are depreciated using the straight line method over the following useful lives:

Infrastructure50 yearsBuildings and improvements25 - 50 yearsDistribution systems10 - 50 yearsEquipment3 - 10 yearsFurniture and fixtures3 - 10 years

5. Deferred outflows/inflows of resources

In addition to assets, the statement of financial position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, *deferred outflows of resources*, represents a consumption of net position that applies to a future period(s) and so will *not* be recognized as an outflow of resources (expense/expenditure) until then. The City has only one item that qualifies for reporting in this category. It is the deferred charge on bond refundings reported in the statement of net position. A deferred charge on refunding results from the difference in the carrying value of refunded debt and its reacquisition price. This amount is deferred and amortized over the shorter of the life of the refunded or refunding debt.

In addition to liabilities, the statement of financial position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, *deferred inflows of resources*, represents an acquisition of net position that applies to a future period(s) and so will *not* be recognized as an inflow of resources (revenue) until that time. The City has one item of this type that qualifies for reporting on the statement of net position. Property taxes levied on January 1, 2013, will not be available for collection until fiscal year 2014, beginning October 2013. A second item, which arises under a modified accrual basis of accounting, qualifies for reporting in this category. Accordingly, the item, *unavailable revenue*, is reported in the governmental funds balance sheet. The governmental funds report unavailable revenues from uncollected property taxes (including penalties and interest), franchise fees, hotel/motel taxes, court fines, and grants. These amounts are deferred and recognized as an inflow of resources in the period that the amounts become available.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

F. Assets, liabilities, deferred outflows/inflows of resources, and net position/fund balance (Cont.)

6. Net position flow assumption

Sometimes the City will fund outlays for a particular purpose from both restricted (e.g., restricted bond or grant proceeds) and unrestricted resources. In order to calculate the amounts to report as restricted – net position and unrestricted – net position in the government-wide and proprietary fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the City's policy to consider restricted – net position to have been depleted before unrestricted – net position is applied.

7. Fund balance flow assumptions

Sometimes the City will fund outlays for a particular purpose from both restricted and unrestricted resources (the total of committed, assigned, and unassigned fund balance). In order to calculate the amounts to report as restricted, committed, assigned, and unassigned fund balance in the governmental fund financial statements, a flow assumption must be made about the order in which the resources are considered to be applied. It is the City's policy to consider restricted fund balance to have been depleted before using any of the components of unrestricted fund balance. Further, when the components of unrestricted fund balance can be used for the same purpose, committed fund balance is depleted first, followed by assigned fund balance. Unassigned fund balance is applied last.

8. Fund balance policies

In accordance with GASB No. 54, the governmental funds report fund balances in classifications that comprise a hierarchy based primarily on the extent to which the City is bound to honor constraints on the specific purposes for which amounts in those funds can be spent. The categories of fund balance are as follows:

Nonspendable - The nonspendable fund balance classification includes amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact.

Restricted - Fund balance is reported as restricted when constraints placed on the use of resources are either: (a) externally imposed by creditors (such as through debt covenants), grantors, contributors, or laws or regulations of other governments; or (b) imposed by law through constitutional provisions or enabling legislation.

Committed - Amounts that can only be used for specific purposes pursuant to constraints imposed by ordinance of the Board of Mayor and Alderman level of decision-making authority, are reported as committed fund balance. Committed fund balance also incorporates contractual obligations to the extent that existing resources in the fund have been specifically committed for use in satisfying those contractual requirements. These commitments are provided for in accordance with the "Utilization and Replacement of Funds from Certain Reserve Accounts" policy approved by the Board of Mayor and Aldermen on August 28, 2012.

Assigned - Amounts that are constrained by the City's intent to be used for specific purposes, but are neither restricted nor committed, are reported as assigned fund balance. Amounts that can only be used for specific purposes pursuant to constraints imposed by resolution of the Board of Mayor and Alderman or where the Board of Mayor and Alderman have authorized the City Administrator to assign fund balance up to certain amounts.

Unassigned - Unassigned fund balance is the residual classification for the general fund. This classification represents fund balance that has not been assigned to other funds and that has not been restricted, committed, or assigned to specific purposes within the general fund. In other governmental funds, if expenditures incurred for specific purposes have exceeded the amounts restricted, committed, or assigned to those purposes, those amounts are reported as a negative unassigned fund balance.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

G. Revenues and expenditures/expenses

1. Program revenues

Amounts reported as program revenues include: (1) charges to customers or applicants for goods, services, or privileges provided, (2) operating grants and contributions, and (3) capital grants and contributions, including special assessments.

Internally dedicated resources are reported as general revenues rather than as program revenues. Likewise, general revenues include all taxes.

2. Property taxes

Property taxes are levied annually on January 1 for all real and personal property located in the City's legal boundaries. The taxes are due and payable from the following October through February in the year succeeding the tax levy. An unperfected lien attaches by statute to property on March 1 for unpaid taxes from the prior year's levy. Taxes uncollected by April 1, the year after due may be submitted to the Chancery Court for collection. Tax liens become perfected at the time the court enters judgment.

Assessed values are established by the State of Tennessee at the following rates of assessed market value:

| Public Utility Property | 55% |
|------------------------------------|-----|
| Industrial and Commercial Property | |
| Real | 40% |
| Personal | 30% |
| Farm and Residential Property | 25% |

For fiscal year 2013, taxes were levied at a rate of \$.3765 per \$100 of assessed valuation.

3. Compensated Absences

City policy provides for the accumulation of unused vacation days equal to those earned in the current year. It also provides for the accumulation of sick days. No amounts of sick leave are vested in the event of employee termination; however, the employee is entitled to payment for unused sick leave upon retirement up to a maximum of 120 days.

All annual leave is accrued when incurred in the government-wide and proprietary fund (Water and Sewer) financial statements. A liability for these amounts is reported in the governmental funds (specifically General, Sanitation, and Storm Water) only if amounts are actually due employees as a result of termination and / or retirement.

4. Proprietary fund operating and nonoperating revenues and expenses

Proprietary funds distinguish operating revenues and expenses from nonoperating items. Operating revenues and expenses generally result from providing services and delivering goods in connection with the proprietary fund's principal ongoing operations. The principal operating revenues of the various utility funds are charges to customers for sales and services. The Water and Sewer Fund also recognizes as operating revenue the portion of tap fees intended to recover the cost of connecting new customers to the system. Operating expenses for the enterprise fund include the cost of sales and services, administrative expenses, and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Cont.)

G. Revenues and expenditures/expenses (Cont.)

5. Bond premiums, discounts and issuance costs

In the governmental funds, bond premiums, discounts and issuance costs are treated as other financing sources or uses or expenditures in the year of issue. In the government-wide and proprietary fund statements, bond premiums and discounts are deferred and amortized over the term of the related bonds. In accordance with early implementation of GASB Statement No.65, "Items Previously Recorded as Assets and Liabilities," issuance costs, except prepaid insurance costs, in the government-wide and proprietary fund statements are expensed as a period cost rather than amortized over the term of the related bonds.

H. Estimates

Estimates used in the preparation of financial statements require management to make assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

I. Restatement of Net Position

The City adopted GASB Statement No. 65, "Items Previously Reported as Assets and Liabilities," for the year ended June 30, 2013. The Statement established accounting and financial reporting standards that, among other things, recognized as outflows or inflows of resources, certain items that were previously reported as assets and liabilities. As a result, costs related to the issuance of debt, previously deferred, were restated as if they had been reported as an outflow of resources when incurred. The impact on the financial statements was a decrease in beginning net position as follows:

| | Statement of Activities | | |
|--|-------------------------|--------------------------|--|
| | Governmental Activities | Business-type Activities | |
| Net position - beginning of year, as previously reported | \$ 442,087,085 | \$ 127,942,399 | |
| Restatement of deferred charge for debt issuance costs | (850,007) | (156,726) | |
| Net position - beginning of year, as restated | <u>\$ 441,237,078</u> | <u>\$ 127,785,673</u> | |

NOTE 2 - STEWARDSHIP, COMPLIANCE, AND ACCOUNTABILITY

Deficit fund equity

The Road Impact Fee fund has a deficit fund balance at June 30, 2013 of \$854,829. The City expects to fund the Road Impact Fee Fund deficit with anticipated collections from new development in the near future (within the next 12 months).

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS

A. Deposits and Investments

The City is authorized to invest funds in, among other things, financial institutions and direct obligations of the Federal Government. During 2013, the City, except for the Pension Fund, invested in certificates of deposit, interest-bearing checking accounts, and government sponsored agency securities.

1. Deposits

Custodial credit risk: The City's policies limit deposits to those instruments allowed by applicable state laws as described above. State statutes require that all deposits with financial institutions must be collateralized by securities whose market value is equal to 105% of the value of uninsured deposits. The deposits must be collateralized by federal depository insurance, by the Tennessee Bank Collateral Pool, by collateral held by the City's agent in the City's name, or by the Federal Reserve Banks acting as third party agents. As of June 30, 2013, all bank deposits were fully collateralized or insured.

2. Investments:

Interest Rate Risk: Investments held for longer periods are subject to increased risk for adverse interest rate changes. City policy provides that to the extent practicable, investments are matched with anticipated cash flows. Typically certificates of deposit are issued for periods less than one year and investments in the Local Government Investment Pool are available daily. At June 30, 2013, investments of the City had average weighted maturities as noted below.

Credit Risk: The City's general investment policy is derived from the model investment policy created by the Government Finance Officers Association. Its general objectives are safety, liquidity, and yield and its standard of care to be used by investment officials is formulated around the prudent-person rule: investments are made as a prudent person should be expected to make, with discretion and intelligence, to produce reasonable income, preserve capital and, in general, avoid speculative investments.

As of June 30, 2013, the City, exclusive of the Pension Fund, had the following investments with the noted weighted average maturities:

| | | Weighted Average |
|------|-------------------|----------------------|
| Fair | Value | Maturity (Years) |
| \$ | 2,587,630 | 1.11 |
| | 7,628,826 | - |
| | 284,082 | 0.94 |
| | 600,000 | 1.79 |
| | 2,490,375 | 2.13 |
| , | 2,506,400 | 2.65 |
| | 2,507,57 <u>5</u> | 0.05 |
| \$ 1 | <u>8,604,888</u> | |
| | | 0.88 |
| | \$ | 7,628,826 284,082 |

The certificates of deposit and money market accounts are in banks covered by the State collateral pool or under FDIC. Of the municipal bonds, Elizabethtown, KY BAB (\$101,510) are rated Aa2 by Moody's, Hamilton County, TN (\$80,864) are Aa1 by Moody's and AA+ by Fitch, and Norwalk, CT GO (\$101,708) are Aaa by Moody's. All federal securities, guaranteed by or linked to the U.S. government, are rated Aaa by Moody's and AA+ by Standard & Poor's.

As of June 30, 2013, the investments that constituted a concentration risk due to the investments exceeding 5% of the portfolio balance were the certificates of deposit, the money market accounts, Federal Home Loan Bank, Federal Home Loan Mortgage Corporation, and the Federal Farm Credit Bank.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

A. Deposits and Investments (Cont.)

As of December 31, 2012 the City of Franklin's Pension Fund had the following investments:

| | | Weighted Average |
|----------------------------------|----------------------|------------------|
| Investment Type | Fair Value | Maturity (Years) |
| Investments Available for Sale | \$ 63,532,465 | |
| Total Investments at Fair Value | <u>\$ 63,532,465</u> | |
| Portfolio Weighted Avg. Maturity | | n/a |

Investments available for sale include short-term investments, domestic corporate stock, foreign stock, private equity funds, mutual funds, investments in timberland and real estate funds, bond funds and other investments.

B. Receivables

Property tax receivables are shown net of an allowance for uncollectibles. The allowance is recorded based on the past history of collections. Court fines receivable are also shown net of an allowance for uncollectibles. The allowance is recorded based on management's estimate of what portion of the outstanding receivable will be collected in the future.

The allowances for uncollectible customer accounts recorded in the proprietary funds are based on past history of uncollectible accounts and management's analysis of current accounts. Bad debts in the proprietary fund are recorded by the direct write-off method.

Receivables as of June 30, 2013, including the applicable allowances for uncollectible accounts, are as follows:

| | General Fund | ulti-Purpose pital Project Fund | D | ebt Service Fund | Wa | nter & Sewer Fund | Othe | er Governmental Funds | Total |
|------------------------|---------------------|---------------------------------------|----|---------------------|----|----------------------|------|--------------------------|------------------|
| Receivables: | | | | | | | | | |
| Accounts | \$ 977,150 | \$ 531,810 | \$ | - | \$ | 3,968,401 | \$ | 1,606,049 | \$ 7,083,410 |
| Property taxes | 7,326,106 | - | | 5,458,808 | | - | | - | 12,784,914 |
| Grants | 942,681 | - | | - | | 1,615 | | 664,479 | 1,608,775 |
| Special assessments | 53,762 | - | | - | | - | | - | 53,762 |
| Intergovernmental | 2,910,633 | - | | - | | - | | 326,685 | 3,237,318 |
| Fines | 783,647 | - | | - | | - | | - | 783,647 |
| Local option sales tax | 4,370,220 | - | | - | | - | | - | 4,370,220 |
| Other | 2,728,601 | 257,531 | | <u>-</u> | | | | 400 | 2,986,532 |
| Gross receivables | 20,092,800 | 789,341 | | 5,458,808 | | 3,970,016 | | 2,597,613 | 32,908,578 |
| Less: Allowance for | | | | | | | | | |
| uncollectibles | (274,808) | - | | - | | (9,000) | | _ | (283,808) |
| Net total receivables | \$ 19,817,992 | \$ 789,341 | \$ | 5,458,808 | \$ | 3,961,016 | \$ | 2,597,613 | \$ 32,624,770 |

Governmental funds defer revenue recognition in connection with resources that have been received, but not yet earned. At the end of the current fiscal year, various components of unearned revenue reported in the governmental funds were as follows:

| | Unearne | |
|--|---------|-----------|
| Confiscated funds | \$ | 21,838 |
| Tree bank reserve | | 126,430 |
| Affordable housing reserves | | 113,534 |
| Sidewalk reserve | | 15,600 |
| Parkland reserve | | 986,707 |
| Total unearned revenue for fund financial statements | \$ | 1,264,109 |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

C. Capital Assets

Capital asset activity for the year ended June 30, 2013 was as follows:

| | Balance | | | Disposals and | Balance |
|---|----------------|-------------------|---------------|---------------|----------------|
| Governmental activities: | June 30, 2012 | Reclassifications | Additions | Adjustments | June 30, 2013 |
| Capital assets, not being depreciated: | | | | | |
| Land | \$ 50,041,471 | \$ - | \$ 2,718,479 | \$ 407,498 | |
| Construction in process | 26,450,622 | (16,772,251) | 10,245,571 | | 19,923,942 |
| Total capital assets, not being depreciated | 76,492,093 | (16,772,251) | 12,964,050 | 407,498 | 72,276,394 |
| Capital assets, being depreciated: | | | | | |
| Buildings and improvements | 65,287,160 | 43,500 | 785,180 | - | 66,115,840 |
| Improvements other than buildings | 21,538,482 | 138,623 | 167,081 | - | 21,844,186 |
| Equipment | 44,010,277 | 1,339,283 | 3,027,754 | 471,555 | 47,905,759 |
| Infrastructure | 467,538,029 | 15,250,845 | 23,483,813 | | 506,272,687 |
| Total capital assets, being depreciated | 598,373,948 | 16,772,251 | 27,463,828 | 471,555 | 642,138,472 |
| Accumulated depreciation | | | | | |
| Buildings and improvements | 9,314,232 | - | 1,332,173 | - | 10,646,405 |
| Improvements other than buildings | 5,268,721 | - | 1,063,364 | - | 6,332,085 |
| Machinery and equipment | 26,175,594 | - | 3,683,038 | 305,515 | 29,553,117 |
| Infrastructure | 105,661,900 | <u>-</u> | 8,885,073 | | 114,546,973 |
| Total accumulated depreciation | 146,420,447 | | 14,963,648 | 305,515 | 161,078,580 |
| Total capital assets being depreciated, net | 451,953,501 | 16,772,251 | 12,500,180 | 166,040 | 481,059,892 |
| Total governmental activities capital assets, net | 528,445,594 | | 25,464,230 | 573,538 | 553,336,286 |
| Business-type activities: | | | | | |
| Capital assets, not being depreciated: | | | | | |
| Land | 5,288,148 | _ | _ | _ | 5,288,148 |
| Construction in process | 274,429 | (730,235) | 1,744,974 | 80,850 | 1,208,318 |
| Total capital assets, not being depreciated | 5,562,577 | (730,235) | 1,744,974 | 80,850 | 6,496,466 |
| Conital assets being demociated. | | | | | |
| Capital assets, being depreciated: Buildings and improvements | 11,291,016 | | | | 11,291,016 |
| Utility plant in service | 192,872,483 | 730,235 | 4,281,806 | _ | 197,884,524 |
| Machinery and equipment | 3,925,815 | 730,233 | 233,911 | 49,392 | 4,110,334 |
| Total capital assets, being depreciated | 208,089,314 | 730,235 | 4,515,717 | 49,392 | 213,285,874 |
| | | | | | _ |
| Accumulated depreciation | | | | | |
| Buildings and improvements | 8,342,411 | - | 307,215 | - | 8,649,626 |
| Utility plant in service | 47,880,185 | - | 4,787,326 | 1.003 | 52,667,511 |
| Machinery and equipment | 2,898,974 | | 276,692 | | 3,174,663 |
| Total accumulated depreciation | 59,121,570 | | 5,371,233 | 1,003 | 64,491,800 |
| Total capital assets being depreciated, net | 148,967,744 | 730,235 | (855,516) | 48,389 | 148,794,074 |
| Business-type activities capital assets, net | 154,530,321 | | 889,458 | 129,239 | 155,290,540 |
| Total capital assets, net | \$ 682,975,915 | \$ - | \$ 26,353,688 | \$ 702,777 | \$ 708,626,826 |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

C. Capital Assets (Cont.)

Depreciation expense was charged to functions/programs of the primary government for the year ended June 30, 2013, as follows:

| Governmental activities: | | |
|--|-----------|------------|
| General government | \$ | 234,727 |
| Police department | | 1,202,961 |
| Fire department | | 635,362 |
| Highways and streets | | 9,164,162 |
| Engineering | | 6,207 |
| Traffic operations center | | 230,951 |
| Stormwater | | 87,637 |
| Sanitation | | 853,427 |
| Transit | | 241,824 |
| Parks | | 1,167,191 |
| Maintenance | | 70,704 |
| Finance | | 2,708 |
| Municipal information and technology | | 1,065,787 |
| Total depreciation expense – governmental activities | \$ | 14,963,648 |
| Business-type activities: | | |
| Water and sewer | | 5,371,233 |
| Total depreciation expense | <u>\$</u> | 20,334,881 |
| | | |

D. Interfund Receivables, Payables and Transfers

During the course of operations, numerous transactions occur between individual funds for goods provided or services rendered. These receivables and payables are classified as "due from other funds" or "due to other funds" on the balance sheet.

The following is a summary of transfers during the year ended June 30, 2013:

| Transfer from | Transfer to | Amount |
|-----------------|-------------------|-----------------|
| General | Street Aid | \$ 573,132 |
| General | Sanitation | 728,483 |
| General | Transit Authority | 414,350 |
| Sanitation | Debt Service | 561,628 |
| Road Impact Fee | Debt Service | 2,865,306 |
| Hotel/Motel Tax | Debt Service | 1,597,424 |
| Total | | \$ 6,740,323 |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

D. Interfund Receivables, Payables and Transfers (Cont.)

The purposes of the transfers are:

- The transfers from the General Fund to the Street Aid, Sanitation, and Transit Authority funds are for providing the annual operating subsidy.
- The transfers from the Sanitation, Road Impact, and Hotel/Motel funds to the Debt Service Fund are for the purpose of transferring funds to cover annual debt service requirements.

Interfund balances below are expected to be repaid within the next fiscal year and are considered ordinary in nature. The composition of interfund balances as of June 30, 2013, are as follows:

| Due from | Due to An | | Amount |
|-------------------|-----------|----|-----------|
| Street Aid | General | \$ | 207,526 |
| Sanitation | General | | 480,119 |
| Road Impact Fee | General | | 854,829 |
| Drug Fund | General | | 133,309 |
| Transit Authority | General | | 2,605,904 |
| Total | | \$ | 4,281,687 |

The purposes of the interfund balances are:

- The balance between the General Fund and the Street Aid Fund is due to a negative cash balance in the Street Aid Fund at year end due to outstanding receivables.
- The balance between the General Fund and the Sanitation Fund is due to a negative cash balance in the Sanitation Fund at year end due to outstanding receivables.
- The balance between the General Fund and the Road Impact Fee Fund is due to a negative cash balance in the Road Impact Fee Fund at year end because of a deficit fund balance.
- The balance between the General Fund and the Drug Fund is due to a negative cash balance position in the operating account at year-end.
- The balance between the General Fund and the Transit Authority Fund is due to a negative cash balance in the Transit Fund at year-end because of outstanding grants receivable.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

E. Capital Leases

The City has entered into four (4) lease agreements as lessee for financing the acquisition of equipment:

- 1. DeLage Leasing for \$360,791,
- 2. PNC Leasing for \$341,691
- 3. SunTrust Leasing for \$2,495,788, and
- 4. U.S. Bank for \$1,767,897.

The DeLage lease (\$360,791), PNC lease (\$341,691), and SunTrust lease (\$2,495,788) have been utilized to their full extent under the respective agreements. Of the \$1,767,897 U.S. Bank lease, \$1,469,965 has been used with \$297,931 remaining.

These lease agreements qualify as capital leases for accounting purposes and, therefore, have been recorded at the present value of their future minimum lease payments as of the inception date. The assets acquired through capital leases are as follows:

Assets:

| 911 Dispatch Equipment | \$ 1,202,017 |
|--|--------------|
| 3 Recycling Trucks | 230,400 |
| Compost Screener | 112,550 |
| Disaster Recovery Equipment | 360,791 |
| Utility Billing Software | 341,691 |
| Police Vehicles & Equipment | 620,271 |
| Traffic Operations Center Equipment | 67,291 |
| Parks Wood Chipper | 67,192 |
| 2 Refuse Truck | 456,897 |
| Fire Vehicles | 49,338 |
| Police Vehicles | 441,508 |
| Information & Technology Hardware | 477,413 |
| Information & Technology Data Center | 17,578 |
| Information & Technology Power Equipment System | 223,298 |
| | 4,668,235 |
| Less: Accumulated Depreciation (\$425,756 in 2013) | (1,114,065) |
| Total | \$ 3,554,170 |

The future minimum lease obligations and the net present value of these minimum lease payments as of June 30, 2013 were as follows:

Year Ending June 30,

| 2014 | \$ 1,146,926 |
|---|--------------|
| 2015 | 1,154,030 |
| 2016 | 135,704 |
| Total minimum lease payments | 2,436,660 |
| Less: Amount representing interest | (79,648) |
| Present value of minimum lease payments | 2,357,012 |
| Amount due within one year | 1,095,615 |
| | |
| Long-term portion | \$ 1,261,397 |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

F. Long-term Debt

Long-term debt at June 30, 2013, is comprised of the following:

| Governmental Activities: | | |
|--|------|-------------|
| General obligation bonds: | | |
| City of Clarksville, Pooled Loan Program - 2001 | | |
| variable rate of interest; final maturity May 25, 2017 | \$ | 1,672,000 |
| Tennessee Municipal Variable Rate Pooled Loan | | |
| Program - 2001; variable rate of interest, final maturity | | |
| May 25, 2018 | | 815,000 |
| Series 2004 - General Obligation Refunding Bonds, 2.00% | | |
| to 3.625% interest, final maturity, October 1, 2014 | | 1,375,000 |
| City of Clarksville, Pooled Loan Program - 2004 | | |
| variable rate of interest, final maturity May 25, 2017 | | 2,050,000 |
| City of Lawrenceburg, TN Loan Agreement 2005 | | |
| variable rate of interest, final maturity July 1, 2020 | | 2,715,000 |
| Series 2007 - General Obligation Public Improvement Bonds - 101-A-1, | | |
| variable rate of interest, final maturity June 1, 2037 | | 20,000,000 |
| Series 2009B - General Obligation Build America Bonds (BAB) | | |
| 4.45% to 5.70% interest, final maturity, March 1, 2029 | | 30,625,000 |
| Series 2009A - General Oligation Public Improvement Bonds | | |
| 2.50% interest, final maturity, March 1, 2017 | | 8,060,000 |
| Series 2010 - General Obligation Recovery Zone Economic Development | | |
| Bonds (RZEDB), 4.625% to 5.375% interest, final maturity March 1, 2030 | | 15,725,000 |
| Series 2010 - General Obligation Refunding Bonds, 2.00% to 3.00% | | |
| interest, final maturity March 1, 2024 | | 14,240,000 |
| Series 2012 - General Obligation Refunding Bonds, 2.13% | | |
| interest, final maturity May 1, 2027 | | 21,710,000 |
| | | |
| Total Governmental Activities Long-Term Debt | \$ 1 | 118,987,000 |

The aforementioned bonds are secured by the full faith and credit of the City. During 2013, debt service for the aforementioned debt was provided by the Debt Service Fund through property tax collections as well as transfers from the Sanitation Fund, Road Impact Fund and the Hotel/Motel Tax Fund.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

F. Long-term Debt (Cont.)

Business - Type Activities: Revenue and tax bonds: Series 2005 - Sewer and Water Revenue and Tax Refunding Bonds: 3.00% to 5.00% interest; final maturity April 1, 2025 \$ 23,805,000 Series 2011 - SunTrust Loan Program, 2.48% interest; final maturity May 25, 2026 17,565,000 Notes payable: Drinking Water SRF Loan provided through ARRA funding, 2.82% interest; final maturity December 20, 2030 1,355,347 Clean Water SRF Loan provided through ARRA funding, 2.69% interest; final maturity October 20, 2032 1,840,236 Total Business-Type Activities Long-Term Debt \$ 44,565,583

The aforementioned bonds are secured by the full faith and credit of the City and backed by the revenues of the Water and Sewer Fund. During 2013, debt service for the aforementioned debt was provided solely by the Water and Sewer Fund.

The annual requirements, by type of issue, to amortize outstanding bonds and notes payable at June 30, 2013, are as follows:

| Year Ending | Revenue and | d Tax Bonds | General Obligation Bonds | | General Obligation Bonds Total | | tal |
|-------------|---------------|---------------|--------------------------|---------------|--------------------------------|---------------|-----|
| June 30, | Principal | Interest | Principal | Interest | Principal | Interest | |
| 2014 | 3,304,351 | 1,698,629 | 6,665,000 | 4,801,859 | 9,969,351 | 6,500,488 | |
| 2015 | 3,358,090 | 1,565,559 | 6,309,000 | 4,637,871 | 9,667,090 | 6,203,430 | |
| 2016 | 3,411,934 | 1,430,642 | 6,058,000 | 4,472,858 | 9,469,934 | 5,903,500 | |
| 2017 | 3,510,885 | 1,293,872 | 6,222,000 | 4,311,386 | 9,732,885 | 5,605,258 | |
| 2018 | 3,579,947 | 1,152,999 | 5,363,000 | 4,145,842 | 8,942,947 | 5,298,841 | |
| 2019 - 2023 | 18,264,723 | 3,549,687 | 27,475,000 | 17,418,182 | 45,739,723 | 20,967,869 | |
| 2024 - 2028 | 8,399,631 | 581,916 | 38,065,000 | 10,246,315 | 46,464,631 | 10,828,231 | |
| 2029 - 2033 | 736,022 | 38,944 | 15,480,000 | 2,725,682 | 16,216,022 | 2,764,626 | |
| 2034 - 2037 | | | 7,350,000 | 673,126 | 7,350,000 | 673,126 | |
| Totals | \$ 44,565,583 | \$ 11,312,248 | \$ 118,987,000 | \$ 53,433,121 | <u>\$ 163,552,583</u> | \$ 64,745,369 | |

Interest on variable rate debt with associated interest rate swaps has been calculated at the fixed swap rate. Interest on variable rate debt without interest rate swaps has been calculated at the interest rate in effect at June 30, 2013.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

F. Long-term Debt (Cont.)

Management believes that the City is in compliance with all significant debt covenants and restrictions as set forth in the bond agreements.

Long-term liability activity for the year ended June 30, 2013, was as follows:

| | Beginning | | Reductions/ | | Ending | | Due Within | | |
|-------------------------------|-----------|-------------|------------------|----|--------------|----|-------------|----|------------|
| | | Balance | Additions | Α | Amortization | | Balance | | One Year |
| Governmental activities: | | | | | | | | | |
| General obligation bonds | \$ | 125,456,000 | \$ 22,500,000 | \$ | 28,969,000 | \$ | 118,987,000 | \$ | 6,665,000 |
| Unamortized bond premiums | | 1,286,579 | - | | 137,044 | | 1,149,535 | | 127,262 |
| Interest rate swaps | _ | 5,954,101 | | | 2,630,350 | | 3,323,751 | | _ |
| Total bonds payable | | 132,696,680 | 22,500,000 | | 31,736,394 | | 123,460,286 | | 6,792,262 |
| Capital lease obligations | | 1,413,816 | 1,733,225 | | 790,029 | | 2,357,012 | | 1,095,615 |
| Compensated absences | | 5,820,958 | 2,565,766 | | 2,376,322 | | 6,010,402 | | 2,376,322 |
| Total long-term liabilities | \$ | 139,931,454 | \$ 26,798,991 | \$ | 34,902,745 | \$ | 131,827,700 | \$ | 10,264,199 |
| Business-type activities: | | | | | | | | | |
| Bonds and notes payable | \$ | 47,415,991 | \$ 821,158 | \$ | 3,671,566 | \$ | 44,565,583 | \$ | 3,304,351 |
| Unamortized bond premiums | | 1,423,377 | | | 113,771 | | 1,309,606 | | 113,770 |
| Total bonds and notes payable | | 48,839,368 | 821,158 | | 3,785,337 | | 45,875,189 | | 3,418,121 |
| Capital lease obligations | | 77,313 | - | | 77,313 | | - | | - |
| Compensated absences | | 749,997 | 280,625 | | 327,899 | | 702,723 | | 327,899 |
| Total long-term liabilities | \$ | 49,666,678 | \$ 1,101,783 | \$ | 4,190,549 | \$ | 46,577,912 | \$ | 3,746,020 |

Issuance of Bonds

In September 2012, the City issued \$22,500,000 General Obligation Refunding Bonds, Series 2012 (Series 2012 bonds). The Series 2012 bonds were issued to provide the funds necessary to refund the aggregate outstanding principal (\$22,500,000) of the City's Series 2008 Tennessee Municipal Bond Fund variable rate debt and pay for the costs of issuance. There was no significant economic gain or loss as a result of the transaction. The refunding transaction was completed in order to reduce the City's variable rate exposure. There was no deferred loss on the refunding, as there was no significant difference between the reacquisition price and the net carrying value of the old debt. The Series 2012 bonds bear interest at 2.13% and mature in various amounts through May 2027.

Advance Refunding of Debt

In prior years, the City defeased certain bonds by placing the proceeds of new bonds in irrevocable trusts to provide for all future debt service requirements on the retired bonds. Accordingly, the trust account assets and the liability for the defeased bonds are not included in the City's financial statements. As of June 30, 2013, outstanding bonds considered as defeased were as follows:

 General Obligation VI-B-1 - 2004
 \$ 650,000

 Total
 \$ 650,000

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

F. Long-term Debt (Cont.)

Contingent Liability

The City of Franklin entered a standby loan agreement with the City of Franklin Industrial Development Board in December 2005, subsequent to an Industrial Development Board bond issue for \$15 million. The bond issue provided funds to purchase land for the site of the Nissan North America Headquarters project, a 500,000 square feet building on a 50 – acre campus in the McEwen Economic Development District of Franklin. The Development District is a taxincrement financing district, created under Tennessee Law, which is designed to provide funds which will retire the bond issue from property taxes on future development.

At the inception of the project, the Industrial Development Board had approximately two years of debt service escrowed. As of January 2008, this escrow was fully spent and the City of Franklin began, as agreed, to make available short-term loans while the proceeds from the Development District were insufficient to cover the debt service. These loans apply only to project years three through seven (2009 through 2015), and cannot exceed \$5 million at any time during that period. As of June 30, 2013, expected development in the area is proceeding as projected in the debt repayment plan. Through June 30, 2013, the City has lent \$2,612,828 to the Industrial Development Board under standby loan agreement. This amount will be repaid through future property taxes on the development.

Swap Agreements

The City has two interest rate swap agreements which are considered to be derivative financial instruments under GASB Statement 53, "Accounting and Financial Reporting for Derivative Instruments." Accordingly, the derivatives are reported in the statement of net position at fair value, and are tested for effectiveness to qualify for hedge accounting.

Both pay-fixed interest rate swap transactions are associated with variable debt. Combining a pay-fixed receive-variable rate swap with variable debt results in "synthetic" fixed rate debt: The economics are similar to fixed rate debt, but another instrument is involved unlike regular fixed rate debt. Each time the City created synthetic fixed rate debt, a comparison and determination was made that the fixed rate on regular debt would have been higher than the fixed rate on the swap.

For both swaps, there are two main strategies the City pursued with respect to each transaction. Each swap can achieve one or more of these strategies. Then as a result of execution of the derivative, its value will change with respect to how prevailing rates on each reporting period compare to when the derivative was put in place. The accumulated changes in fair value, or total fair value of the derivatives are a function of how prevailing interest rates and other market factors affect each transaction at each reporting period. Pursuant to GASB 53, each swap transaction is then evaluated to determine what type of accounting treatment to apply.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

F. Long-term Debt (Cont.)

(i) Mitigate the effect of fluctuations in variable interest rates. This is the primary function of both swaps where the City pays a fixed rate, and receives a variable rate. In an interest rate environment whose level is generally higher than the rate at which the City is fixed, the swap would result in a positive value to the City. Correspondingly, a lower rate environment than the fixed rate would result in a negative value to the City. The value primarily depends on the overall level of interest rates on the reporting date compared to what the City pays. The overall level of long term interest rates from period to period is the primary driver of changes in value recorded from the investment derivatives where the City pays fixed and receives a variable rate. Interest rates have trended lower since inception of the pay fixed swaps and are expected to continue to trend lower, therefore, the mark-to-market value is generally more negative to the City.

(ii) Reduce interest expense from expected benefit resulting from the difference between short and long term rates. This is the function of the swap where the City receives floating amounts based on a longer term index with the expectation of receiving an ongoing net benefit compared to short term rates paid on the variable bonds being hedged. Longer term interest rates, such as the 5 Year Constant Maturity Swap (CMS) Index, are generally higher than shorter term interest rates, such as a weekly rate, which the City pays on the variable bonds. Therefore, when shorter term interest rates came close to, or exceeded longer term rates, the City entered into a swap whose receipts on the receive floating leg are based on a longer term index that is expected to outperform the payments on the City's variable debt. Part of the fair value of this swap is determined by the prevailing level of short term versus long term rates, that is, the steepness of the yield curve. The higher the level of long term rates compared to shorter term rates, the higher the expected benefit to the City, therefore, the higher the mark-to-market value of the swap. The City pays a fixed rate on this swap transaction, therefore the other part of the value of this swap is determined by the prevailing level of interest rates compared to when the City entered into the swap transaction. Since interest rates have trended lower since inception, the mark-to-market value will be more negative to the City, even though the City may be receiving a net benefit from the receipts based on the 5 Year CMS Index.

2007 Swap Agreement

Effective March 1, 2007, the City entered into an interest rate swap agreement with Depfa Bank in connection with its \$20,000,000 Local Government Public Improvement Bonds, Series 101-A-1 variable rate revenue bonds. Under the swap, the City pays a fixed rate of 3.59% and receives a variable payment of 63% of the 5-year London Interbank Offering Rate (LIBOR) (commonly referred to as a constant maturity swap). The swap has an original notional amount of \$20,000,000 equal to the outstanding principal balance on the bonds issued. The notional value of the swap decreases on the same schedule as the bond principal payments until termination on June 1, 2037. As of June 30, 2013, none of the original notional amount has been retired.

2005 Swap Agreement

In 2005, the City entered into an interest rate swap agreement with SunTrust Bank in connection with its \$4,500,000 variable rate loan from the City of Lawrenceburg Public Building Authority. Under the swap the City makes monthly payments based on a fixed rate of 3.65% and receives monthly payments based on 75% of the one-month LIBOR plus 18 basis points. The swap has a notional amount of \$4,500,000 and expires on July 1, 2020. Of the original notional amount, \$1,500,000 has been retired as of June 30, 2013. SunTrust may terminate the agreement at any time in the event of a default and the City may terminate the agreement at any time by paying a termination payment in an amount equal to the market value at the date of termination.

Pursuant to GASB No. 53, the swap transactions were evaluated for hedge effectiveness and the cumulative change in fair value of the transactions has been recorded within the statement of activities.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

F. Long-term Debt (Cont.)

| Swap Agreement | 2007 Swap Agreement with Depfa Bank | 2005 Swap Agreement with <u>SunTrust Bank</u> |
|--|-------------------------------------|---|
| Original Notional Amount | \$ 20,000,000 | \$ 4,500,000 |
| Less Amount Retired Current Notional Amount | <u>-</u> <u>\$20,000,000</u> | (1,785,000) \$ 2,715,000 |
| Effective Date Termination Date | 3/1/2007 6/1/2037 | 9/1/2005 7/1/2020 |
| Final Bond Maturity | 6/1/2037 | 7/1/2020 |
| City pays | 3.59% Fixed | 3.65% Fixed |
| Payments made by the City* | \$ 718,000 | \$ 111,562 |
| City Receives* | 63% of 5 Year LIBOR CMS | LIBOR x 75% + 0.18% |
| Payments received by the City* | \$ 25,508 | \$ 10,217 |
| Net receipts/(disbursements)* | \$ (692,492) | \$ (101,345) |
| Fair Value of Swap Agreement | \$ (3,079,842) | \$ (243,909) |

^{*} Based on the period July 1, 2012 to June 30, 2013.

The valuations provided are derived from proprietary models based upon well-recognized principles and estimates about relevant future market conditions. The fair values take into consideration the prevailing interest rate environment and the specific terms and conditions of each swap. All fair values were estimated using the zero-coupon discounting method. This method calculates the future payments required by the swap, assuming that the current forward rates implied by the yield curve are the market's best estimate of future spot interest rates. These payments are then discounted using the spot rates implied by the current yield curve for a hypothetical zero-coupon rate bond due on the date of each future net settlement payment on the swaps.

Below is a list of risks inherent in the type of swaps the City entered into:

Tax Risk

The risk that changes or proposed changes in tax laws or events relating to the tax-exempt status of the City's obligations or of tax-exempt obligations generally will cause interest rates on the debt of the City to increase.

Basis Risk

The risk that the interest rate payable by the City on floating rate debt may not exactly coincide with payment made to the City pursuant to an interest rate swap based upon a floating rate index.

Termination Risk

The risk that the City may have to pay a substantial sum of money if either the City or the counterparty chooses to terminate a swap agreement prior to its otherwise stated termination date or if the agreement terminates for some other reason, including the occurrence of an event of default or a termination event in respect of either party to the swap agreement.

Credit Risk

The City at June 30, 2013 had no credit risk since the swaps had negative values. If the value were a positive amount, then the City would be exposed to risk with Depfa Bank, with a rating by Moody's/Standard & Poor's/Fitch as of June 30, 2013 of Baa3/BBB/BBB+, or SunTrust, with ratings of A3/BBB+/BBB+.

CITY OF FRANKLIN, TENNESSEE NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 3 - DETAILED NOTES ON ALL ACTIVITIES AND FUNDS (Cont.)

G. Fund Balances

| | | Multi-Purpose | e | Debt | State | | Road Impact | | | | Hotel / Motel | Transit | | Other |
|------------------------------------|-----------------|-------------------------|----------|-----------------|--------------------|--------------------|----------------|------------------------|---------------------|--------------|---------------|-------------------|--------------|------------------------------|
| Fund balances: | General Fund | Capital Project Fund | | Service Fund | Street Aid Fund | Sanitation Fund | r Fee | Facilities Tax Fund | Storm Water Fund | Drug Fund | Tax Fund | Authority Fund | CDBG Fund | Governmental Funds Totals |
| Non-spendable | \$ 1,741,675 | 8 | <u>↔</u> | ' | \$ | \$ | - - | \$ | · | - S | · · | · · | · · | \$ 1,741,675 |
| Restricted | | | | • | | | | | | 121,781 | | | 23,545 | 145,326 |
| Committed | 17,555,029 | 382,419 | 19 | 84,729 | 1 | | | 3,147,824 | 5,615,101 | 1 | • | • | 1 | 26,785,102 |
| Assigned | • | | 1 | • | | | | • | • | • | 1,124,507 | • | • | 1,124,507 |
| Unassigned | 9,593,414 | | ' | • | ' | | - (854,829) | - | 1 | | 1 | ' | | 8,738,585 |
| Total fund balances | \$28,890,118 | \$ 382,419 | 19 \$ | 84,729 | \$ | \$ | - \$ (854,829) | \$ 3,147,824 | \$ 5,615,101 | \$ 121,781 | \$ 1,124,507 | \$ | \$ 23,545 | \$ 38,535,195 |
| | | | | | | | | | | | | | | |
| Reason for Restriction/Commitment: | | | | | | | | | | | | | | |
| Non-spendable inventory/prepaids | \$ 1,741,675 \$ | * | ↔ | • | · • | ss | - \$ | · * | · • | • | • | • | \$ | \$ 1,741,675 |
| Restricted by state law | 1 | | | • | • | | | 1 | 1 | 121,781 | 1 | 1 | • | 121,781 |
| Restricted by federal regulations | 1 | | | • | • | | | 1 | 1 | • | 1 | 1 | 23,545 | 23,545 |
| Committed stabilization reserve | 17,555,029 | | | • | • | | | 1 | 1 | • | 1 | 1 | • | 17,555,029 |
| Committed by board ordinance | 1 | 382,419 | 19 | 84,729 | | | | 3,147,824 | 5,615,101 | • | 1 | 1 | • | 9,230,073 |
| Assigned by board resolution | 1 | | | • | | | | 1 | 1 | • | 1,124,507 | 1 | • | 1,124,507 |
| Unassigned | 9,593,414 | | , | • | • | | | 1 | 1 | • | 1 | 1 | • | 9,593,414 |
| Unassigned - negative fund balance | | | ' | • | ' | | - (854,829) | - | 1 | | 1 | ' | | (854,829) |
| Total fund balances | \$28,890,118 | \$ 382,419 | 19 \$ | 84,729 | \$ | \$ | - \$ (854,829) | \$ 3,147,824 | \$ 5,615,101 | \$ 121,781 | \$ 1,124,507 | - - | \$ 23,545 | \$ 38,535,195 |
| | | | | | | | | | | | | | | |

Fund Balance Policy - General Fund:

The City has a "Fund Balance Policy Statement" specifying the following commitments of fund balance of the General Fund:

Financial Stabilization Reserve – an amount of committed fund balance equal to 33% of General Fund budgeted expenditures. The reserve is for covering contingencies, emergencies such as natural and man-made disaster expenditures, cash flow stabilization, debt service, property/casualty/health insurance loss reserves, and other post employment benefits (OPEB), as further described below.

| \$ 2,659,853 | 2,659,853 | 7,447,588 | 1,595,912 | urance Commitment 2,127,882 | 1,063,941 | \$ 17,555,029 |
|------------------------|----------------------|----------------------|-------------------------|---|------------------------------------|---------------|
| Contingency Commitment | Emergency Commitment | Cash Flow Commitment | Debt Service Commitment | Property/Casualty/Health Insurance Commitment | Retiree Health Benefits Commitment | |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 4 - OTHER INFORMATION

A. Risk Management

The City is exposed to various risks of losses related to torts, theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; and natural disasters. The City decided it is more economically feasible to purchase commercial insurance for certain general liability, auto liability, errors and omissions, worker's compensation, and physical damage coverage. The City pays an annual premium to Travelers Companies for its general liability and casualty insurance coverage. The City also carries commercial insurance for all other risks of loss, including employees' health and accident and environmental. In the past three fiscal years, the City has had certain settlements which exceeded insurance coverage, primarily personnel-related judgments.

B. Self-Insured Employee Health Insurance

The City provides medical and dental insurance to its employees and retains the risk of loss to a limit of \$105,000 per year, per employee. The City has obtained stop/loss commercial insurance policy to cover claims beyond this liability.

All full-time employees of the City are eligible to participate. Claim payments are made by the respective fund of the employee/ claimant. Liabilities are reported when it is probable that a claim/loss has occurred and the amount of the claim/loss can be reasonably estimated.

Claim liabilities are based on estimates of the ultimate cost of claims that have been reported but not settled, and of claims that have been incurred but not reported. The process used to compute claims liabilities is subject to judgment and estimation, and accordingly, does not necessarily result in an exact amount. Changes in the balance of claims liabilities during the past two fiscal years were as follows:

| Year | Liability, | Cla | ims and Changes | Claims | Liability, |
|-----------|-----------------|-----|-----------------|-------------------|-----------------|
| Ending | July 1 | | in Estimates | Paid | June 30 |
| 6/30/2013 | \$ 1,227,329 | \$ | 7,566,121 | \$ (7,709,122) | \$ 1,084,328 |
| 6/30/2012 | \$ 1,093,489 | \$ | 7,024,066 | \$ (6,890,226) | \$ 1,227,329 |

C. Commitments and Contingencies

1. Grants

Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the Federal and State governments. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures which may be disallowed by the grantors cannot be determined at this time although the City's management expects such amounts, if any, to be immaterial.

2. Litigation

The City is a defendant in various lawsuits; however, the outcome of these lawsuits is not presently determinable. City Management, in consultation with legal counsel, does not expect any possible liability to materially exceed the City's limits of insurance.

3. Offset Fee Agreement - Water and Sewer Fund

The City, under an agreement with the developer of a local residential complex, had agreed to credit the water customers monthly for reclaimed water over a period of time until the original offset was reduced to zero in return for the developer's installation of specified reclaimed water infrastructure contributed to the City. A credit will be applied against revenues from the sale of water under the agreement. The remaining balance on the agreement amounted to \$138,265 at June 30, 2013 and is presented as unearned revenue until such time as it is earned under terms of the agreement.

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 4 - OTHER INFORMATION (Cont.)

C. Commitments and Contingencies (Cont.)

4. Water Purchase Contract

The Water and Sewer Fund is committed under a long-term contract for the purchase of water. Minimum payments under the contract in future years are as follows:

| Year Ending June 30, | <u>Amount</u> |
|----------------------|---------------|
| 2014 | \$ 46,325 |
| 2015 | 46,325 |
| 2016 | 46,325 |
| 2017 | 46,325 |
| 2018 | 46,325 |
| 2019-2029 | 509,575 |
| | \$ 741,200 |

5. Construction Contracts

As of June 30, 2013, construction funds of \$6,599,054 are restricted assets of the Water and Sewer Fund. These funds are restricted for future capital projects.

During 2013, various street, public works and park improvement projects were in process. At June 30, 2013, there was approximately \$26,332,000 in uncompleted construction projects. These projects are being currently funded by the General, Street Aid, Storm Water, Hotel/Motel Tax, and the Multi-Purpose Capital Project funds.

6. Fuel-Hedging Program

The City participates in a fuel hedging program with the Metropolitan Government of Nashville and Davidson County. The City's objective is to hedge the changes in cash flows due to market price fluctuations related to a portion of expected purchases of fuel. Through its participation in the program, the City is committed to its portion of the fuel hedge contracts through June 30, 2014. Renewals of the contracts are expected in the normal course of operations. At June 30, 2013, the contracts are in a liability position; however, the City's portion of the contracts, approximately 6%, is immaterial to the financial statements.

D. Employee Retirement Systems and Pension Plans

The City of Franklin administers the City of Franklin Employees' Pension Plan and Trust (the "Plan"), a single employer defined benefit pension plan. The assets of the Plan are held for investment and may be used only for the payment of benefits to members of the Plan. The Plan's fiscal year ends on December 31. It was deemed impractical to report the financial activity of the Plan as of and for the year ended June 30, 2013. Accordingly, all financial statement information regarding the Plan is as of December 31, 2012 and the year then ended.

Plan Description

Membership of the Plan consisted of the following at January 1, 2013, the date of the latest actuarial valuation:

| Retirees participants and beneficiaries | 128 |
|---|------------|
| Disabled participants | 4 |
| Vested terminated participants | 123 |
| Active plan members | <u>572</u> |
| Total | <u>827</u> |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 4 - OTHER INFORMATION (Cont.)

D. Employee Retirement Systems and Pension Plans (Cont.)

The Plan is a single-employer defined benefit pension plan that covers the full time employees (who work 30 hours or more per week and are employed for 1 year) of the City including all departments, except for certain department heads who may opt out of the Plan. The Plan provides retirement, termination and death benefits to plan members and beneficiaries. Cost-of-living adjustments (COLA) to plan members and beneficiaries in receipt of monthly benefits are provided at the discretion of the Board of Mayor and Aldermen. Section 4-204(3)(p) of the City's Charter assigns the Human Resources Director the responsibility to administer the pension program under the direction of the City Administrator. All of the benefits and provisions of the Plan are at the discretion of the Board of Mayor and Aldermen consistent with the laws of Tennessee and the Federal government.

Summary of Significant Accounting Policies

Benefits and refunds of the defined benefit plan are recognized when due and payable in accordance with the terms of the Plan. The financial statements of the Plan are presented solely in the Comprehensive Annual Financial Report of the City; there are no separate financial statements of the Plan issued. Administrative costs are paid from the pension fund as shown on page 34.

Funding Policy

For employees hired before February 15, 2010, the City of Franklin Employees' Pension Plan is funded entirely by the City of Franklin; employees are not required to contribute to the Plan. Additionally, Plan members hired after July 1, 1995 through February 14, 2010 are required to contribute between 3% and 10% of their annual covered salary to a cash balance plan or 401(a) defined contribution Plan. Any plan member may also voluntarily contribute between 1% and 10% of their annual covered salary. For these Plan employees, there is also an optional 457 plan available.

Plan members hired on or after February 15, 2010 are required to contribute 5% of their compensation to participate in the Plan. (These employees hired on or after February 15, 2010, may select the City of Franklin 2010 Defined Contribution which also requires a 5% contribution but includes a 5% employer match. An additional 3% may be contributed that would be matched by the City). The Plan changes for employees hired on or after February 15, 2010 was due to a freeze on admittance to the prior non-contributory Pension Plan approved in January 2010. This approval was due to actuarial reports that showed that the Plan was underfunded and would require substantial increases in annual contributions for many years in order to bring the Plan to a fully-funded level.

The City has no regulatory amount to contribute but has established an informal policy to annually contribute an actuarial determined amount in four (4) quarterly installments on approximately the first day of each quarter during the fiscal year based on the previous January 1 actuarial valuation. The Plan has no long-term contracts for contributions to the Plan and no legally required reserves.

Annual Pension Cost and Net Pension Asset

The City's annual pension cost and net pension obligation (asset) relating to the Plan for the year ended June 30, 2013 were as follows:

| Annual required contribution | \$ 4,019,328 |
|--|----------------------|
| Interest on the net pension asset | (159,020) |
| Adjustment to the annual required contribution | 232,338 |
| Annual pension cost | 4,092,646 |
| Contributions made | 4,251,668 |
| Increase in net pension asset | (159,022) |
| Net pension asset, beginning of year | (2,120,294) |
| | |
| Net pension asset, end of year | <u>\$(2,279,316)</u> |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 4 - OTHER INFORMATION (Cont.)

D. Employee Retirement Systems and Pension Plans (Cont.)

The annual pension cost, percentage of annual pension cost contributed, and net pension asset for the current year and each of the two preceding years were as follows:

| Fiscal Year Ended | Annual Pension <u>Cost</u> | Percentage of Annual Pension Cost Contributed | Net Pension <u>Asset</u> |
|-------------------|-------------------------------|---|--------------------------|
| June 30, 2013 | \$4,092,646 | 103.9% | \$(2,279,316) |
| June 30, 2012 | 4,339,464 | 100.8% | (2,120,294) |
| June 30, 2011 | 5,136,484 | 102.8% | (2.086.938) |

Funded Status and Funding Progress

As of January 1, 2012, the actuarial valuation date for fiscal year 2013, the funded status of the plan was as follows:

| Actuarial accrued liability (a) | \$64,505,222 |
|---|---------------------|
| Actuarial value of plan assets (b) | 55,241,467 |
| Unfunded actuarial accrued liability (a) - (b) | <u>\$ 9,263,755</u> |
| Funded ratio (b) / (a) | 85.6% |
| Covered payroll (c) | \$29,869,786 |
| Unfunded actuarial accrued liability as | |
| a percentage of covered payroll [(a) - (b)] / (c) | 31.0% |

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the projected salary increases. Amounts determined regarding the funded status of the Plan and the annual required contributions of the employer are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

The schedule of funding progress, presented as required supplementary information immediately following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of Plan assets is increasing or decreasing over time relative to the actuarial accrued liabilities for benefits.

Actuarial Methods and Assumptions

The annual required contribution for the Plan was determined as part of the January 1, 2012, actuarial valuation using the following methods and assumptions:

| Actuarial cost method: Amortization method: | entry age normal level dollar, closed |
|--|---|
| Remaining amortization period: | 20 years |
| Inflation rate: | 1.8% (CPI for all urban consumers last 12 months) |
| Discount rate: | 7.5% |
| Investment return: | 7.5% |
| Projected salary increases: | 3.5% |
| Cost of living adjustments: | 2.0% |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 4 - OTHER INFORMATION (Cont.)

E. Post Employment Benefits

Plan Description

The City of Franklin self-insures its retired employees for healthcare benefits (the "OPEB Plan"). Benefits are established and amended by an insurance committee. The City provides health insurance from the date the employee retires up until the age of 65. No health insurance is available to retirees with less than 20 years of service. For retirees after 20 years of service and at least age 62, retirees pay only the employees' rate at the time of retirement. For retirees after 30 years and at least age 55, retirees pay Cobra rates less \$333.25/month for single coverage or less \$705.04/month for family coverage. (The City pays either the \$333.25 or \$705.04). Retirees age 61 and under with at least 25 years of service are eligible for insurance under Option II (high deductible plan) at the full rate less \$125 per month for single coverage or \$275 per month for family coverage.

Funding Policy

The premium requirements of OPEB Plan members are established and may be amended by the insurance committee. Claims liabilities of the OPEB Plan are periodically computed using the actuarial and statistical techniques to establish premiums.

Annual OPEB Cost and Net OPEB Asset

The City's annual OPEB cost and net OPEB asset for the year ended June 30, 2013 were as follows:

| Annual required contribution | \$ 302,400 |
|--|-------------|
| Interest on the net OPEB asset | (17,900) |
| Adjustment to the annual required contribution | 34,200 |
| Annual OPEB cost | 318,700 |
| Contributions made | 114,900 |
| Decrease in net pension asset | 203,800 |
| Net OPEB asset, beginning of year | (595,900) |
| | |
| Net OPEB asset, end of year | \$(392,100) |

The annual OPEB cost, the percentage of annual OPEB cost contributed to the OPEB Plan, and the net OPEB asset for the current year and the two preceding years were as follows:

| Fiscal Year Ended | Annual OPEB <u>Cost</u> | Percentage of Annual OPEB Cost Contributed | Net OPEB <u>Asset</u> |
|-------------------|----------------------------|---|--------------------------|
| June 30, 2013 | \$318,700 | 36.1% | \$(392,100) |
| June 30, 2012 | 317,400 | 85.9% | (595,900) |
| June 30, 2011 | 291,500 | 89.0% | (640,500) |

Funding Status and Funding Progress

The funded status of the OPEB Plan as of the valuation date June 30, 2013, was as follows:

| Actuarial accrued liability (a) | \$4,460,600 |
|--|--------------|
| Actuarial value of plan assets (b) | _1,064,000 |
| Unfunded actuarial accrued liability (a) - (b) | \$3,396,600 |
| Funded ratio (b)/(a) | 23.9% |
| Covered payroll (c) | \$29,869,786 |
| Unfunded actuarial accrued liability as | |
| a percentage of covered payroll [(a)-(b)]/(c) | 11.4% |

NOTES TO FINANCIAL STATEMENTS JUNE 30, 2013

NOTE 4 - OTHER INFORMATION (Cont.)

E. Post Employment Benefits (Cont.)

Actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future, and actuarially determined amounts are subject to continual revision as actual results are compared to past expectations and new estimates are made about the future.

The schedule of funding progress, presented as required supplementary information immediately following the notes to the financial statements, presents multiyear trend information about whether the actuarial value of plan assets is increasing or decreasing over time relative to the actuarial accrued liability for benefits.

Actuarial Methods and Assumptions

Calculations are based on the types of benefits provided under the terms of the substantive plan at the time of each valuation and on the pattern of sharing of costs between the employer and plan members to that point. Actuarial calculations reflect a long-term perspective. Consistent with that perspective, actuarial methods and assumptions used include techniques that are designed to reduce short-term volatility in actuarial accrued liabilities and the actuarial value of assets.

The annual required contribution for the plan was determined as part of the June 30, 2013 actuarial valuation using the following methods and assumptions:

Actuarial cost method: projected unit credit method

Amortization method: level dollar, closed

Remaining amortization period: 25 years (began as 30 years on June 30, 2008)
Inflation rate: 1.8% (CPI for all urban consumers last 12 months)

Discount rate: 3.0% Investment return: 3.0%

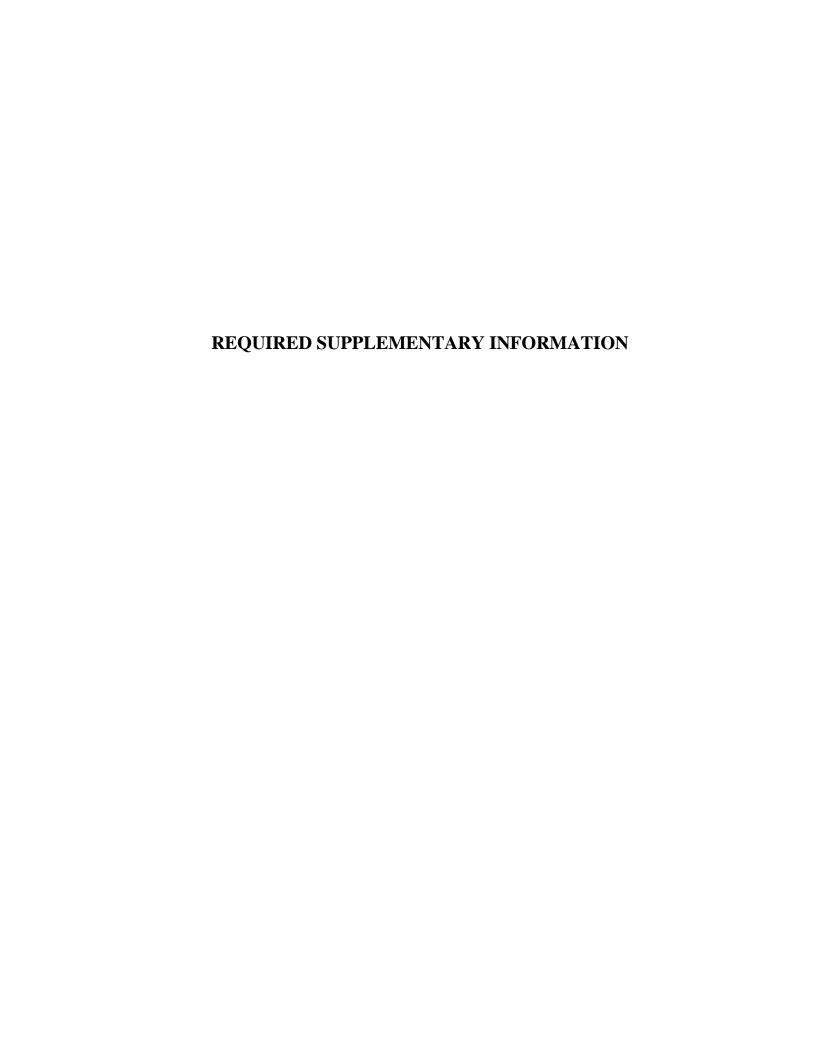
Projected healthcare cost increases: 8.0% (for year beginning 7/1/2010), reduced by

.25% annually until 3% reached

F. Subsequent Event

In December 2013, the City of Franklin is anticipating two (2) general obligation bond issues. The first (\$7,500,000) is being issued to provide monies to finance the: (i) design, construction and improvements to, streets and roads and acquisition of rights-of-way in connection therewith; (ii) design, construction and improvements to sidewalks, signalization, and signage; (iii) design, construction and equipping of a public works facility, (iv) acquisition of all property real and personal, appurtenant thereto, or connected with any of the foregoing; (v) payment of legal, fiscal, administrative, architectural and engineering costs incident to any of the foregoing; (vi) reimbursement of the City for prior expenditures for the foregoing; and (vii) payment of costs of issuance of the bonds. The bonds were authorized for issuance by initial resolution on May 22, 2012.

The second (\$10,000,000) is being issued to provide monies to fund certain unfunded pension obligations of the City and particularly for the purpose of funding the unfunded portion of the present value of benefits less the present value of future normal costs, as certified by the City's actuarial consultant, for past and continuing service of City employees and to pay the costs of issuance of the bonds. The bonds were authorized for issuance by initial resolution on September 24, 2013.



CITY OF FRANKLIN, TENNESSEE SCHEDULES OF FUNDING PROGRESS - EMPLOYEE RETIREMENT SYSTEM

June 30, 2013 (Unaudited)

City of Franklin Employees' Pension Plan

| | | | en or a | mini Binprojees 1 | ension i iun | | |
|---------------|--------------------------------|-------------------------------|---|-----------------------------|----------------------------|-----------------------------|---|
| Year Ended | Actuarial Valuation Date | Actuarial Value of Assets (a) | Actuarial Accrued Liability (AAL) (b) | Unfunded AAL (UAAL) (b)-(a) | Funded Ratio (a/b) | Covered Payroll (c) | UAAL as a Percentage of Covered Payroll ((b-a)/c) |
| | | | | | | | |
| 6/30/2013 | 1/1/2012 | \$ 55,241,467 | \$ 64,505,222 | \$ 9,263,755 | 85.6% | \$ 29,869,786 | 31.0% |
| 6/30/2012 | 1/1/2011 | 54,086,646 | 57,900,531 | 3,813,885 | 93.4% | 27,958,552 | 13.6% |
| 6/30/2011 | 1/1/2010 | 43,406,019 | 51,465,753 | 8,059,734 | 84.3% | 29,389,625 | 27.4% |
| 6/30/2010 | 1/1/2009 | 32,235,206 | 45,852,365 | 13,617,159 | 70.3% | 26,815,255 | 50.8% |
| 6/30/2009 | 1/1/2008 | 38,122,589 | 43,299,578 | 5,176,989 | 88.0% | 23,660,124 | 21.9% |
| 6/30/2008 | 1/1/2007 | 32,581,714 | 39,456,058 | 6,874,344 | 82.6% | 22,014,626 | 31.2% |
| | | | | | | | |

The above schedule is designed to show the extent to which a pension plan has been successful over time in setting aside assets sufficient to cover its actuarial accrued liability.

City of Franklin Retiree Health Insurance

| | | | | City of Frai | IKIII | i Retiree meare | ii iiisui ance | | | |
|--------------------------------|---|---|---|---|--|---|--|---|---|--|
| Actuarial Valuation Date | | Actuarial Value of Assets (a) | | Accrued | | AAL (UAAL) | Funded Ratio (a/b) | | Covered Payroll (c) | UAAL as a Percentage of Covered Payroll ((b-a)/c) |
| 6/30/2013 | \$ | 1,064,000 | \$ | 4,460,600 | \$ | 3,396,600 | 23.9% | \$ | 29,869,786 | 11.4% |
| 6/30/2012 | | 1,075,000 | | 3,702,500 | | 2,627,500 | 29.0% | | 27,958,552 | 9.4% |
| 6/30/2011 | | 1,027,000 | | 3,679,200 | | 2,652,200 | 27.9% | | 29,389,625 | 9.0% |
| 6/30/2010 | | 980,600 | | 3,324,000 | | 2,343,400 | 29.5% | | 26,815,255 | 8.7% |
| 7/1/2008 | | 731,700 | | 2,820,700 | | 2,089,000 | 25.9% | | 23,660,124 | 8.8% |
| 7/1/2007 | | - | | 2,566,400 | | 2,566,400 | 0.0% | | 22,014,626 | 11.7% |
| | Valuation Date 6/30/2013 6/30/2012 6/30/2011 6/30/2010 7/1/2008 | Actuarial Valuation Date 6/30/2013 \$ 6/30/2012 6/30/2011 6/30/2010 7/1/2008 | Valuation Date Assets (a) 6/30/2013 \$ 1,064,000 6/30/2012 1,075,000 6/30/2011 1,027,000 6/30/2010 980,600 7/1/2008 731,700 | Actuarial Valuation Date Value of (a) Lia 6/30/2013 \$ 1,064,000 \$ 6/30/2012 6/30/2012 1,075,000 \$ 1,027,000 6/30/2011 1,027,000 \$ 980,600 7/1/2008 731,700 \$ 731,700 | Actuarial Value of Valuation Date Actuarial (a) Actuarial Accrued Liability (AAL) 6/30/2013 \$ 1,064,000 \$ 4,460,600 6/30/2012 1,075,000 3,702,500 6/30/2011 1,027,000 3,679,200 6/30/2010 980,600 3,324,000 7/1/2008 731,700 2,820,700 | Actuarial Value of Date Actuarial (a) Actuarial Actuarial Accrued Accrued Liability (AAL) 6/30/2013 \$ 1,064,000 \$ 4,460,600 \$ 6/30/2012 6/30/2012 1,075,000 3,702,500 6/30/2011 1,027,000 3,679,200 6/30/2010 980,600 3,324,000 7/1/2008 731,700 2,820,700 | Actuarial Value of Date Actuarial (a) Actuarial (UAAL) Unfunded (UAAL) 6/30/2013 \$ 1,064,000 \$ 4,460,600 \$ 3,396,600 6/30/2012 1,075,000 3,702,500 2,627,500 6/30/2011 1,027,000 3,679,200 2,652,200 6/30/2010 980,600 3,324,000 2,343,400 7/1/2008 731,700 2,820,700 2,089,000 | Actuarial Valuation Value of Assets Accrued Liability (AAL) AAL (UAAL) Funded (a/b) 6/30/2013 \$ 1,064,000 \$ 4,460,600 \$ 3,396,600 23.9% 6/30/2012 1,075,000 3,702,500 2,627,500 29.0% 6/30/2011 1,027,000 3,679,200 2,652,200 27.9% 6/30/2010 980,600 3,324,000 2,343,400 29.5% 7/1/2008 731,700 2,820,700 2,089,000 25.9% | Actuarial Value of Date Actuarial (a) Actuarial (b) Unfunded (UAAL) Funded (a/b) 6/30/2013 \$ 1,064,000 \$ 4,460,600 \$ 3,396,600 23.9% \$ 6/30/2012 1,075,000 3,702,500 2,627,500 29.0% 6/30/2011 1,027,000 3,679,200 2,652,200 27.9% 6/30/2010 980,600 3,324,000 2,343,400 29.5% 7/1/2008 731,700 2,820,700 2,089,000 25.9% | Actuarial Value of Valuation Date Assets (a) Liability (AAL) (b) (b) (b) (a) (b) (c) 6/30/2013 \$ 1,064,000 \$ 4,460,600 \$ 3,396,600 23.9% \$ 29,869,786 6/30/2012 1,075,000 3,702,500 2,627,500 29.0% 27,958,552 6/30/2011 1,027,000 3,679,200 2,652,200 27.9% 29,389,625 6/30/2010 980,600 3,324,000 2,343,400 29.5% 26,815,255 7/1/2008 731,700 2,820,700 2,089,000 25.9% 23,660,124 |

The above schedule is designed to show the extent to which a post employment healthcare plan has been successful over time in setting aside assets sufficient to cover its actuarial accrued liability.

CITY OF FRANKLIN, TENNESSEE SCHEDULES OF EMPLOYER CONTRIBUTIONS - EMPLOYEE RETIREMENT SYSTEM

June 30, 2013 (Unaudited)

City of Franklin Employees' Pension Plan

| | Annual Required | | |
|-----------|--------------------|------------------------------|---------------------------|
| Year | Contribution (ARC) | Amount <u>Contributed</u> | Percentage Contributed |
| 6/30/2013 | \$4,019,328 | \$4,251,668 | 105.8% |
| 6/30/2012 | 4,276,055 | 4,372,820 | 102.3% |
| 6/30/2011 | 5,077,499 | 5,282,084 | 104.0% |
| 6/30/2010 | 5,545,133 | 6,084,380 | 109.7% |
| 6/30/2009 | 4,496,826 | 5,923,380 | 131.7% |
| 6/30/2008 | 4,434,811 | 4,436,828 | 100.0% |

The above schedule is designed to show the extent to which employer contributions to a pension plan compare to the actuarial required contribution (ARC).

City of Franklin Retiree Health Insurance

| Year | Annual Required Contribution (ARC) | Amount Contributed | Percentage Contributed |
|-----------|---|-----------------------|---------------------------|
| 6/30/2013 | \$302,400 | \$114,900 | 38.0% |
| 6/30/2012 | 301,800 | 272,800 | 90.4% |
| 6/30/2011 | 302,600 | 259,300 | 85.7% |
| 6/30/2010 | 271,200 | 422,700 | 155.9% |
| 6/30/2009 | 267,700 | 204,800 | 76.5% |
| 6/30/2008 | - | 898,100 | N/A |

The above schedule is designed to show the extent to which employer contributions to the retiree health insurance plan compare to the actuarial required contribution (ARC).

CITY OF FRANKLIN, TENNESSEE NON MAJOR GOVERNMENTAL FUNDS

NONMAJOR GOVERNMENTAL FUNDS SUMMARY PAGE:

State Street Aid Fund - To account for the receipt and usage of the City's share of State gasoline taxes. State law requires these gasoline taxes to be used to maintain streets.

Sanitation Fund - To account for the City's solid waste collection, fleet maintenance, and disposal operations.

Facilities Tax Fund - To account for the proceeds of a tax on the privilege of engaging in the business of development and the expenditures of such monies as required by City Ordinance 88-12.

Road Impact Fee Fund - To account for the proceeds of road impact fees on new development and the expenditures of such monies as required by City Ordinance 88-13.

Drug Fund - To account for drug fines received and usage of those monies to further drug investigations.

Hotel / Motel Tax Fund - To account for the receipt of Hotel / Motel tax which has been designated for use in retiring debt related to the Conference Center which is jointly owned by the City and County, and property acquired for park purposes.

Storm Water Fund - To account for the City's storm water operations.

Transit Authority Fund - To account for the financial activities of the City's mass transit operations.

CDBG Fund - To account for CDBG grant revenues and expenditures.

CITY OF FRANKLIN, TENNESSEE COMBINING BALANCE SHEET NONMAJOR GOVERNMENTAL FUNDS JUNE 30, 2013

| | | | | Spec | Special Revenue Funds | spu | | | | |
|--|-----------------------|-----------------------|--------------------|--------------|-------------------------|---------------------|----------------------|-------------------------|--------------------------|--------------------------------------|
| | State Street Aid | Sanitation | Road Impact Fee | Facilities | Storm Water | Drug | Hotel / Motel Tax | Transit Authority | CDBG | Other Governmental |
| ASSETS | Fund | Fund | Fund | Tax Fund | Fund | Fund | Fund | Fund | Fund | Funds Totals |
| Cash and cash equivalents Investments | ∞ | S | S | \$ 3,147,824 | \$ 5,238,311 214,594 | \$ 253,079 | \$ 1,066,741 | \$ 2,612,831 | \$ 136,207 | \$ 12,454,993 214,594 |
| Receivables: Accounts (net of allowance for | | | | | | | | | | |
| uncollectible accounts) | 1 (| 1,089,118 | 1 | 1 | 231,481 | 3,583 | 280,902 | ı | 965 | 1,606,049 |
| Intergovernmental Grants | 313,756 | 39,309 | | | 3,691 | | 12,929 505,260 | 108,362 | 7,857 | 326,685 664,479 |
| Other Inventory | ' ' | 51,471 | 1 1 | 1 1 | 400 | | | | 1 1 | 400 51,471 |
| Total assets | \$ 313,756 | \$ 1,179,898 | \$ | \$ 3,147,824 | \$ 5,688,477 | \$ 256,662 | \$ 1,865,832 | \$ 2,721,193 | \$ 145,029 | \$ 15,318,671 |
| LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES | VS NCES | | | | | | | | | |
| Liabilities: Accounts payable Due to other funds Unearned revenue | \$ 106,230 207,526 | \$ 660,470 480,119 | \$ 854,829 | | \$ 69,685 | \$ 1,572 133,309 | \$ 236,065 | \$ 115,289 2,605,904 | \$ 7,950 - 113,534 | \$ 1,197,261 4,281,687 113,534 |
| Total liabilities | 313,756 | 1,140,589 | 854,829 | | 69,685 | 134,881 | 236,065 | 2,721,193 | 121,484 | 5,592,482 |
| Deferred inflows of resources: Unavailable revenues - grant proceeds | 1 | 39,309 | 1 | 1 | 3,691 | | 505,260 | | | 548,260 |
| Fund balances: Non-spendable | • | ' | ı | | • | , | | ' | ' | , |
| Restricted | , , | | 1 1 | 3 147 824 | 5615101 | 121,781 | 1 1 | 1 1 | 23,545 | 145,326 |
| Assigned Unassigned | | | - (854,829) | | | ' ' | 1,124,507 | ' ' | 1 1 | 1,124,507 (854,829) |
| Total fund balances | 1 | | (854,829) | 3,147,824 | 5,615,101 | 121,781 | 1,124,507 | 1 | 23,545 | 9,177,929 |
| Total liabilities, deferred inflows of resources and fund balances | \$ 313,756 | \$ 1,179,898 | se | \$ 3,147,824 | \$ 5,688,477 | \$ 256,662 | \$ 1,865,832 | \$ 2,721,193 | \$ 145,029 | \$ 15,318,671 |

CITY OF FRANKLIN, TENNESSEE COMBINING STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES NONMAJOR GOVERNMENTAL FUNDS FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| | | | | Spe | Special Revenue Funds | S | | | | |
|---|--------------------|--------------------|--------------------|------------------------|-----------------------|--------------|---------------|-------------------|--------------|------------------------------|
| | State | | Road | | ; | | Hotel / Motel | Transit | | Other |
| Revenues: | Street Aid Fund | Sanitation Fund | Impact Fee Fund | Facilities Tax Fund | Storm Water Fund | Drug Fund | Tax Fund | Authority Fund | CDBG Fund | Governmental Funds Totals |
| Taxes | | | | | | | | | | |
| Hotel / Motel tax | · S | · • | | · • | · · | | \$ 2,403,775 | s . | 1 | \$ 2,403,775 |
| Facilities tax | • | • | • | 2,617,339 | • | • | | • | • | 2,617,339 |
| Licenses and permits | • | • | 3,306,075 | • | • | • | • | • | • | 3,306,075 |
| Fines and fees | • | • | • | • | • | 81,761 | • | • | • | 81,761 |
| Charges for services | • | 6,855,652 | • | • | 2,253,177 | | • | 84,069 | • | 9,195,898 |
| Intergovernmental | | | | | | | | | | |
| Gas & motor fuel | 1,100,193 | • | • | • | • | • | • | • | • | 1,100,193 |
| Petroleum special | 128,034 | • | • | • | • | • | • | • | • | 128,034 |
| Gas 1989 | 177,911 | • | • | • | • | ٠ | • | • | • | 177,911 |
| Gas 3 cent | 330,203 | • | • | • | • | • | • | • | • | 330,203 |
| Grants | | • | 1 | • | ' ' | 1 | 000'09 | 914,175 | 192,385 | 1,166,560 |
| Use of money and property | 20 | 64,590 | (30,000) | 7,262 | 130,719 | 4,597 | 253,434 | 21,597 | 201 | 452,420 |
| Total revenues | 1,736,361 | 6,920,242 | 3,276,075 | 2,624,601 | 2,383,896 | 86,358 | 2,717,209 | 1,022,841 | 192,586 | 20,960,169 |
| Expenditures: | | | | | | | | | | |
| Current: | | | | | | | | | | |
| General government | • | • | • | • | • | • | 561 112 | • | 162 459 | 723 571 |
| Dollo | • | 1 | 1 | i | 1 | 100 325 | 201,112 | 1 | 102,401 | 10,027 |
| Fonce | • | • | • | ' ' | | 109,303 | | | | 505,601 |
| Fire | • | • | • | 4,452 | | • | • | | • | 4,432 |
| Highways and streets | 2,315,994 | i | 25,469 | • | • | • | • | i | 1 | 2,341,463 |
| Storm water | • | • | • | • | 1,517,412 | • | • | • | • | 1,517,412 |
| Sanitation | • | 7,025,547 | i | • | • | • | • | i | • | 7,025,547 |
| Transit | • | • | • | • | • | • | • | 1,381,776 | • | 1,381,776 |
| Capital outlay | 10,062 | 61,550 | ' | 1,034,992 | 1,109,705 | ' | 1,537,249 | 55,415 | 1 | 3,808,973 |
| Total expenditures | 2,326,056 | 7,087,097 | 25,469 | 1,039,424 | 2,627,117 | 109,365 | 2,098,361 | 1,437,191 | 162,459 | 16,912,539 |
| Excess (deficiency) of revenues over (under) expenditures | (589,695) | (166,855) | 3,250,606 | 1,585,177 | (243,221) | (23,007) | 618,848 | (414,350) | 30,127 | 4,047,630 |
| Other financing sources (uses) Transfers in | 573,132 | 728,483 | • | 1 | ٠ | ı | 1 | 414,350 | | 1,715,965 |
| Transfers out | ' | (561,628) | (2,865,306) | | | - | (1,597,424) | | - | (5,024,358) |
| | 573,132 | 166,855 | (2,865,306) | | | • | (1,597,424) | 414,350 | 1 | (3,308,393) |
| Net changes in fund balances | (16,563) | • | 385,300 | 1,585,177 | (243,221) | (23,007) | (978,576) | 1 | 30,127 | 739,237 |
| Fund balances - beginning | 16,563 | • | (1,240,129) | 1,562,647 | 5,858,322 | 144,788 | 2,103,083 | 1 | (6,582) | 8,438,692 |
| Fund balances - ending | . | · • | \$ (854,829) | \$ 3,147,824 | \$ 5,615,101 | 121,781 | \$ 1,124,507 | \$ | 23,545 | \$ 9,177,929 |
| | | | | | | | | | | |

CITY OF FRANKLIN, TENNESSEE STATE STREET AID FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | | Budgeted | Am | nounts | | | Variance with Final Budget |
|--------------------------------------|-----------|-----------|----|-----------|----|-----------|-------------------------------|
| | | Original | | Final | | Actual | Over (Under) |
| Revenues: | | | | | | | |
| Intergovernmental: | | | | | | | |
| Gasoline tax, State of Tennessee: | | | | | | | |
| Gas & motor fuel | \$ | 1,120,595 | \$ | 1,120,595 | \$ | 1,100,193 | (20,402) |
| Petroleum special | | 130,795 | | 130,795 | | 128,034 | (2,761) |
| Gas 1989 | | 180,285 | | 180,285 | | 177,911 | (2,374) |
| Gas 3 cent | | 335,825 | | 335,825 | | 330,203 | (5,622) |
| Use of money and property: | | | | | | | |
| Interest earned | | | | | _ | 20 | 20 |
| Total revenues | | 1,767,500 | | 1,767,500 | | 1,736,361 | (31,139) |
| Expenditures: | | | | | | | |
| Current: | | | | | | | |
| Highways and streets: | | | | | | | |
| Street maintenance and improvement | | 2,176,762 | | 2,341,762 | | 2,315,994 | (25,768) |
| Capital outlay | | | | <u>-</u> | | 10,062 | 10,062 |
| Total expenditures | | 2,176,762 | | 2,341,762 | | 2,326,056 | (15,706) |
| Excess (deficiency) of revenues | | | | | | | |
| over (under) expenditures | | (409,262) | | (574,262) | | (589,695) | (15,433) |
| Other financing sources (uses) | | | | | | | |
| Operating transfers from other funds | | 409,262 | | 574,262 | | 573,132 | (1,130) |
| Net changes in fund balances | <u>\$</u> | | \$ | | | (16,563) | <u>\$ (16,563)</u> |
| Fund balance - beginning | | | | | | 16,563 | |
| Fund balance - ending | | | | | \$ | | |

CITY OF FRANKLIN, TENNESSEE SANITATION FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | | Budgeted | Am | ounts | | | iance with |
|--|----|-----------|----|-----------|----|-----------|-----------------|
| | (| Original | | Final | | Actual | er (Under) |
| Revenues: Intergovernmental: | | | | | | | |
| Grants | \$ | 360,000 | \$ | 360,000 | \$ | - | \$ (360,000) |
| Charges for services: | | | | | | | |
| Garbage fees | | 7,120,000 | | 7,120,000 | | 6,731,914 | (388,086) |
| Other revenues | | 44,550 | | 44,550 | | 32,347 | (12,203) |
| Sale/lease of waste containers | | 64,900 | | 64,900 | | 91,391 | 26,491 |
| Uses of money and property: Sale of surplus property | | 41,200 | | 41,200 | | 64,590 | 23,390 |
| Total revenues | | 7,630,650 | | 7,630,650 | _ | 6,920,242 | (710,408) |
| Expenditures: | | | | | | | |
| Current: | | | | | | | |
| Personnel | | 2,870,423 | | 2,870,423 | | 2,890,103 | 19,680 |
| Services | | 3,533,796 | | 3,533,796 | | 3,390,339 | (143,457) |
| Supplies | | 498,261 | | 498,261 | | 490,030 | (8,231) |
| Operational units | | 195,942 | | 195,942 | | 183,819 | (12,123) |
| Business expenses | | 77,031 | | 77,031 | | 74,484 | (2,547) |
| Debt service/leases | | 92,137 | | 92,137 | | (3,228) | (95,365) |
| Capital outlay | | 720,000 | | 720,000 | | 61,550 | (658,450) |
| Total expenditures | | 7,987,590 | | 7,987,590 | | 7,087,097 | (900,493) |
| Excess (deficiency) of revenues | | | | | | | |
| over (under) expenditures | | (356,940) | | (356,940) | | (166,855) | 190,085 |
| Other financing sources (uses) | | | | | | | |
| Operating transfers from other funds | | 916,747 | | 916,747 | | 728,483 | (188,264) |
| Operating transfers to other funds | - | (559,807) | | (559,807) | | (561,628) | (1,821) |
| Total other financing sources (uses) | | 356,940 | | 356,940 | | 166,855 | (190,085) |
| Net changes in fund balances | \$ | | \$ | | | - | \$ |
| Fund balance - beginning | | | | | | | |
| Fund balance - ending | | | | | \$ | | |

CITY OF FRANKLIN, TENNESSEE ROAD IMPACT FEE FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | | Budgeted | An | nounts | | Fin | riance with al Budget |
|--|----|------------------|----|------------------|----------------------|-----|--------------------------|
| | | Original | | Final | Actual | Ove | er (Under) |
| Revenues: | | | | | | | |
| Licenses and permits: Road impact fee Use of money and property: | \$ | 3,000,000 | \$ | 3,000,000 | \$ 3,306,075 | \$ | 306,075 |
| Interest earned Contributions from developer | | 500 | | 500 | (30,000) | | (500) (30,000) |
| Total revenues | | 3,000,500 | | 3,000,500 | 3,276,075 | | 275,575 |
| Expenditures: Other costs Total expenditures | _ | 25,100 25,100 | | 25,100 25,100 | 25,469 25,469 | | 369 369 |
| Excess (deficiency) of revenues over (under) expenditures | | 2,975,400 | | 2,975,400 | 3,250,606 | | 275,206 |
| Other financing sources (uses): Transfer to other funds | | (2,867,667) | | (2,867,667) | (2,865,306) | | 2,361 |
| Net changes in fund balances | \$ | 107,733 | \$ | 107,733 | 385,300 | \$ | 277,567 |
| Fund balance - beginning | | | | | (1,240,129) | | |
| Fund balance - ending | | | | | \$ (854,829) | | |

CITY OF FRANKLIN, TENNESSEE FACILITIES TAX FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | Budgeted | Am | ounts | | | riance with nal Budget |
|------------------------------|-----------------|----|-----------|-----------------|----|---------------------------|
| | Original | | Final | Actual | Ov | er (Under) |
| Revenues: | | | | _ | | _ |
| Licenses and permits: | | | | | | |
| Facilities tax | \$ 2,163,974 | \$ | 2,163,974 | \$ 2,617,339 | \$ | 453,365 |
| Use of money and property | | | | | | |
| Interest earned | 3,430 | | 3,430 | 7,262 | | 3,832 |
| Total revenues | 2,167,404 | | 2,167,404 | 2,624,601 | | 457,197 |
| Expenditures: | | | | | | |
| Other costs | 24,900 | | 24,900 | 4,432 | | (20,468) |
| Capital outlay | 1,144,000 | | 1,214,000 | 1,034,992 | | (179,008) |
| Total expenditures | 1,168,900 | _ | 1,238,900 | 1,039,424 | - | (199,476) |
| Net changes in fund balances | \$ 998,504 | \$ | 928,504 | 1,585,177 | \$ | 656,673 |
| Fund balance - beginning | | | | 1,562,647 | | |
| Fund balance - ending | | | | \$ 3,147,824 | | |

CITY OF FRANKLIN, TENNESSEE STORM WATER FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | | ed Amounts | - | Variance with Final Budget |
|---------------------------------------|--------------|-------------------|--------------|----------------------------|
| Devenues | Original | <u>Final</u> | Actual | Over (Under) |
| Revenues: | | | | |
| Intergovernmental: | | | | |
| Grants | \$ | - \$ - | \$ - | \$ - |
| Charges for services: | | | | |
| Customer service | 2,185,66 | 0 2,185,660 | 2,253,177 | 67,517 |
| Uses of money and property: | | | | |
| Interest earnings | 43,38 | 0 43,380 | 20,719 | (22,661) |
| Contributions from civic organization | 2 220 04 | 2 220 040 | 110,000 | 110,000 |
| Total revenues | 2,229,04 | 0 2,229,040 | 2,383,896 | 154,856 |
| Expenditures: | | | | |
| Current: | | | | |
| Personnel | 944,86 | 944,862 | 903,101 | (41,761) |
| Services | 373,35 | 5 373,355 | 258,393 | (114,962) |
| Supplies | 280,68 | 0 280,680 | 172,484 | (108,196) |
| Operational units | 171,44 | 9 171,449 | 160,842 | (10,607) |
| Business expenses | 23,12 | 4 23,124 | 12,771 | (10,353) |
| Debt service/leases | | | 9,821 | 9,821 |
| Capital outlay | 2,015,00 | 0 2,015,000 | 1,109,705 | (905,295) |
| Total expenditures | 3,808,47 | 3,808,470 | 2,627,117 | (1,181,353) |
| Net changes in fund balances | \$ (1,579,43 | 0) \$ (1,579,430) | (243,221) | \$ 1,336,209 |
| Fund balance - beginning | | | 5,858,322 | |
| Fund balance - ending | | | \$ 5,615,101 | |

CITY OF FRANKLIN, TENNESSEE DRUG FUND

SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | Budgeted | Am | | | | Fin | iance with al Budget |
|----------------------------------|--------------|----|---------|----|----------|-----|-------------------------|
| | Original | | Final | _ | Actual | Ove | er (Under) |
| Revenues: | | | | | | | |
| Use of money and property: | | | | | | | |
| Interest earned | \$ 4,350 | \$ | 4,350 | \$ | 1,840 | \$ | (2,510) |
| Sale of surplus property | - | | - | | 2,757 | | 2,757 |
| Fines and fees: | | | | | | | |
| Drug fines | 60,280 | | 60,280 | | 55,078 | | (5,202) |
| Seized assets/unclaimed evidence | 105,060 | | 105,060 | _ | 26,683 | | (78,377) |
| Total revenues | 169,690 | | 169,690 | | 86,358 | | (83,332) |
| Expenditures: | | | | | | | |
| Current: | | | | | | | |
| Public safety: | | | | | | | |
| Drug-related | 145,500 | | 145,500 | | 109,365 | | (36,135) |
| Total expenditures | 145,500 | | 145,500 | | 109,365 | | (36,135) |
| Net changes in fund balances | \$ 24,190 | \$ | 24,190 | | (23,007) | \$ | (47,197) |
| Fund balance - beginning | | | | | 144,788 | | |
| Fund balance - ending | | | | \$ | 121,781 | | |

CITY OF FRANKLIN, TENNESSEE HOTEL / MOTEL TAX FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | | Budgeted | An | nounts | | | iance with |
|---|----|------------------|----|------------------|----|-------------|----------------------|
| | | Original | | Final | | Actual | er (Under) |
| Revenues: Intergovernmental: | | | | | | | |
| Grants | \$ | - | \$ | 560,000 | \$ | 60,000 | \$ (500,000) |
| Taxes: | | | | | | | |
| Hotel / Motel tax | | 2,280,000 | | 2,280,000 | | 2,403,775 | 123,775 |
| Use of money and property: | | | | | | | |
| Distributions from conference center | | - | | - | | 246,461 | 246,461 |
| Interest earned Contributions from civic organization | | 25,550 40,000 | | 25,550 40,000 | | 6,973 | (18,577) (40,000) |
| Total revenues | | 2,345,550 | _ | 2,905,550 | | 2,717,209 | (188,341) |
| Expenditures: Current: | | | | | | | |
| Miscellaneous | | 498,452 | | 498,452 | | 561,112 | 62,660 |
| Capital outlay | | 100,000 | | 1,642,000 | | 1,537,249 | (104,751) |
| Total expenditures | _ | 598,452 | | 2,140,452 | | 2,098,361 | (42,091) |
| Excess (deficiency) of revenues | | | | | | | |
| over (under) expenditures | - | 1,747,098 | | 765,098 | | 618,848 | (146,250) |
| Other financing sources (uses): | | | | | | | |
| Transfer to other funds | | (1,590,583) | _ | (1,590,583) | | (1,597,424) | (6,841) |
| Net changes in fund balances | \$ | 156,515 | \$ | (825,485) | | (978,576) | \$ (153,091) |
| Fund balance - beginning | | | | | _ | 2,103,083 | |
| Fund balance - ending | | | | | \$ | 1,124,507 | |

CITY OF FRANKLIN, TENNESSEE TRANSIT AUTHORITY FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | (| <u>Budgeted</u> Original | Am | ounts Final | Actual | Fin | iance with al Budget er (Under) |
|---------------------------------|----|-----------------------------|----|----------------|---------------|-----|---------------------------------------|
| Revenues: | | | | | | | |
| Intergovernmental: | | | | | | | |
| Grants | \$ | 703,123 | \$ | 882,997 | \$ 914,175 | \$ | 31,178 |
| Charges for services: | | | | | | | |
| Transit fares | | 74,500 | | 74,500 | 87,069 | | 12,569 |
| Uses of money and property: | | | | | | | |
| Rental income | | 9,700 | | 9,700 | 9,700 | | - |
| Interest earnings | | 8,100 | | 8,100 | 11,897 | | 3,797 |
| Sale of surplus property | | 7,500 | | 7,500 | | | (7,500) |
| Total revenues | | 802,923 | | 982,797 | 1,022,841 | | 40,044 |
| Expenditures: | | | | | | | |
| Current: | | | | | | | |
| Operations | | 1,210,015 | | 1,389,889 | 1,381,776 | | (8,113) |
| Capital outlay | | 56,000 | | 56,000 | 55,415 | | (585) |
| Total expenditures | | 1,266,015 | | 1,445,889 | 1,437,191 | | (8,698) |
| Excess (deficiency) of revenues | | | | | | | |
| over (under) expenditures | | (463,092) | | (463,092) | (414,350) | | 48,742 |
| Other financing sources (uses): | | | | | | | |
| Transfer from other funds | | 463,092 | | 463,092 | 414,350 | | (48,742) |
| Net changes in fund balances | \$ | | \$ | | - | \$ | |
| Fund balance - beginning | | | | | | | |
| Fund balance - ending | | | | | \$ | | |

CITY OF FRANKLIN, TENNESSEE COMMUNITY DEVELOPMENT BLOCK GRANT (CDBG) FUND SCHEDULE OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | | Budgeted | Am | <u>ounts</u> | | | iance with |
|------------------------------|-----------|-----------------|----|--------------|---------------|-----|------------|
| | | Original | | Final | Actual | Ove | er (Under) |
| Revenues: | | | | | | | |
| Intergovernmental: | | | | | | | |
| Grants | \$ | 227,180 | \$ | 227,180 | \$ 192,385 | \$ | (34,795) |
| Uses of money and property: | | | | | | | |
| Interest | | 630 | | 630 | 201 | | (429) |
| Total revenues | | 227,810 | _ | 227,810 | 192,586 | | (35,224) |
| Expenditures: | | | | | | | |
| Current: | | | | | | | |
| Operations | | 227,180 | | 227,180 | 162,459 | | (64,721) |
| Total expenditures | | 227,180 | | 227,180 | 162,459 | | (64,721) |
| Net changes in fund balances | <u>\$</u> | 630 | \$ | 630 | 30,127 | \$ | 29,497 |
| Fund balance - beginning | | | | | (6,582) | | |
| Fund balance - ending | | | | | \$ 23,545 | | |

CITY OF FRANKLIN, TENNESSEE DEBT SERVICE FUND STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE - BUDGET AND ACTUAL

| | Budgeted | An | nounts | | | | riance with nal Budget |
|--------------------------------------|-----------------|----|-------------|----|--------------|----|---------------------------|
| | Original | | Final | | Actual | Ov | er (Under) |
| Revenues: | | | | | | | |
| Taxes: | | | | | | | |
| Property tax apportionment | \$ 5,004,285 | \$ | 5,004,285 | \$ | 4,779,633 | \$ | (224,652) |
| Intergovernmental: | | | | | | | |
| Rebates on BAB / RZEDB bonds | 904,053 | | 904,053 | | 904,052 | | (1) |
| Use of money and property: | | | | | | | |
| Interest earned | 10,000 | | 10,000 | | 4,328 | | (5,672) |
| Total revenues | 5,918,338 | | 5,918,338 | | 5,688,013 | | (230,325) |
| Expenditures: | | | | | | | |
| Principal | 6,588,000 | | 6,588,000 | | 6,469,000 | | (119,000) |
| Interest | 4,204,531 | | 4,204,531 | | 4,277,301 | | 72,770 |
| Current: | | | | | | | |
| Debt service fees | 133,864 | | 133,864 | | 152,479 | | 18,615 |
| Bond issuance costs | | _ | 47,000 | | 47,000 | | <u>-</u> |
| Total expenditures | 10,926,395 | | 10,973,395 | _ | 10,945,780 | | (27,615) |
| Excess (deficiency) of revenues | | | | | | | |
| over (under) expenditures | (5,008,057) | | (5,055,057) | | (5,257,767) | | (202,710) |
| Other financing sources (uses) | | | | | | | |
| Bond proceeds | - | | - | | 22,500,000 | | 22,500,000 |
| Refunding of bonds | - | | = | | (22,500,000) | (| (22,500,000) |
| Operating transfers from other funds | | | | | | | |
| From Sanitation | 559,807 | | 559,807 | | 561,628 | | 1,821 |
| From Road Impact | 2,867,667 | | 2,867,667 | | 2,865,306 | | (2,361) |
| From Hotel/Motel | 1,590,583 | | 1,590,583 | | 1,597,424 | | 6,841 |
| | 5,018,057 | | 5,018,057 | | 5,024,358 | | 6,301 |
| Net changes in fund balances | \$ 10,000 | \$ | (37,000) | | (233,409) | \$ | (196,409) |
| Fund balance - beginning | | | | | 318,138 | | |
| Fund balance - ending | | | | \$ | 84,729 | | |

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| | | | Balance 6/30/2012 | | | | Balance 6/30/2013 |
|---|----------------|----------------------------|--------------------------|-------------|------------------|----------------|--------------------------|
| Source/Grant Name | CFDA Number | Grant Number | (Receivable) Unearned | Adjustments | Cash Receipts | Expenditures | (Receivable) Unearned |
| U.S. DEPARTMENT OF JUSTICE | | | | | | | |
| Justice Assistance (ARRA) | 16.808 | 2009-SB-B9-2260 | \$ | - \$ | \$ 12,607 | \$ (12,607) | - \$ |
| Justice Assistance Bullstwoof Vast Deorgen | 16.808 | 2009-DJ-BX-0964 | (805 0) | . (8 | 10,131 | (10,131) | - (506.9) |
| Dunctivoor vest rrogiam Total ITS Department of Instice | 10.007 | V/N | (9,598) | | 33 973 | | (6,232) |
| U.S. DEPARTMENT OF TRANSPORTATION | | | | | | | (2)-(2) |
| Transit Operating Assistance Grant ** | 20.507 | TN-04-0038 | | | 532 | (532) | , |
| Transit Capital Grant ** | 20.507 | TN-90-0303 | | | 7.086 | 0 | • |
| Transit Capital Grant ** | 20.507 | TN-04-0046 | | | 32,208 | _ | ٠ |
| Transit Capital Grant ** | 20.507 | TN-90-X281-00 | | | , | | (44,332) |
| Transit Operating Assistance Grant ** | 20.507 | TN-90-X339-00 | | , | 377,147 | _ | ` ' |
| Replacement Vehicle-PM-Planning & Equipment ** | 20.507 | TN-90-X328-00 | (6,800) | - (0 | 58,539 | (51,739) | |
| Passed through the Nashville Metropolitan Transit Authority ** | 6 | COOKE EN LEEF | | í | 000 | | (100 5 5 |
| New Freedom Funds | 20.521 | 700X-/c-NI | (15,745) | - (6 | 89,865 | (89,091) | (14,9/1) |
| Passed through the 1N Department of Transportation | 9 | 00 000 | | ć | 0.44 | | (000 001) |
| IOC Phase III, Infrastructure Upgrades | * 20.205 | 103487.00 | (7,437) | - (7 | 225,443 | | (190,800) |
| Eastern Flank Battletield Access Improvements | * 20.205 | #114978.00 | | | - 6 | _ | (505,260) |
| Franklin Fight Against Impaired Driving Franklin Ficht Acainst Impaired Drivino | 20.601 | 154AL-13-83 154AT-12-46 | - (13 104) | | 22,143 28,258 | (34,865) | (12,722) |
| Total ITS Denartment of Transportation | | | (43,101) | | 841 221 | 5 | (768 085) |
| U.S. DEP ARITHMENT OF THE INTERIOR Descend through the TV Dan of Enginement and Conservation | | | | | | | (20) |
| National Register Nominations | 15 904 | #2011-0122 | (1 900) | 6 | 2.850 | (950) | , |
| Battlefield Acquisition | 15 928 | 47-11-CW-1819 | | · | 962 69 | (9) | • |
| Battlefield Acquisition | 15.928 | 47-11-CW-2011 | | | 112,800 |) | 1 |
| Total U.S. Department of the Interior | | | (1,900) | - (0 | 178,446 | (176,546) | 1 |
| U.S. DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT | | | | | | | |
| Community Development Block Grant Passed through the TN Housing Development Agency | 14.218 | B-MC-47-0014 | (54,265) | (9 | 208,867 | (162,459) | (7,857) |
| Emergency Shelter Grant Emergency Shelter Grant | 14.231 | ESG-11-26 ESG-12-12 | (6969) | - (6 | 6,969 | - (24.612) | (3.733) |
| Total U.S. Department of Housing and Urban Development | | | (61,234) | 4) | 236,715 | | (11,590) |
| U.S. DEPARTMENT OF HOMELAND SECURITY - FEMA Passed through the TN Emergency Management Agency | | | | | | | |
| Hazard Mitigation Grant Program | * 97.039 | HMGP-1909-0049 | (274,344) | | 274,344 | (133,730) | (133,730) |
| Hazard Mitigation Grant Program | * 97.039 | HMGP-1909-0061 | (1,504) | 4) (152) | ' | (410,992) | (412,648) |
| FEMA-May 2010 Flood | 97.036 | FEMA-1909-DR-TN | (31,915) | 5) | ' | | (31,915) |
| Total U.S. Department of Homeland Security - FEMA | | | (307,763) | 3) (152) | 274,344 | (544,722) | (578,293) |
| Total Enderal Assistance | | | \$ (423,596) | (15) | \$ 1 564 699 | \$ (2.505.214) | \$ (1 364 263) |
| TOTAL I CALCIAL ASSISTANCE | | | | ÷ | ÷ | 9 | |

Note: All Federal financial assistance programs utilize the accrual basis of accounting.

^{*} Major program ** Passed through to the Transportation Management Association Group.

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF STATE FINANCIAL ASSISTANCE FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| Source/Grant Name | State Grant Number | Balance 6/30/2012 (Receivable) Unearned | Adiustments | Cash Receipts | Expenditures | Balance 6/30/2013 (Receivable) Unearned |
|--|-----------------------|--|-------------|------------------|----------------|--|
| TENNESSEE DEPARTMENT OF TRANSPORTATION | | | | | | |
| Local Interstate Connecting | 10752.00 | · · | | \$ 313,640 | \$ (313,640) | |
| Transit Capital Grant ** | TN-90-0303 | (332) | • | 1,219 | (887) | • |
| Transit Operating Assistance Grant ** | TN-04-0038 | • | • | 29 | (67) | • |
| Transit Capital Investment Grant ** | TN-04-0046 | (336) | • | 3,690 | (4,026) | (672) |
| Replacement Vehicle-PM-Planning & Equipment ** | TN-90-X328-00 | (850) | 1 | 1,700 | (850) | 1 |
| Transit Operating Assistance Grant ** | TN-90-X339-00 | 1 | • | 12,204 | (47,143) | (34,939) |
| New Freedom Funds ** | TN-57-X002 | (7,872) | 1 | 38,969 | (44,545) | (13,448) |
| FY 13 Operating Assistance ** | GG133406600 | 1 | • | 214,524 | (214,524) | 1 |
| Special Litter Grant | Z13ALG016 | • | ' | ' | ' | ' |
| Total Tennessee Department of Transportation | | (9,390) | 1 | 586,013 | (625,682) | (49,059) |
| TENNESSEE DEPARTMENT OF ENVIRONMENT & CONSERVATION | | | | | | |
| Capitalization Grants for Clean Water State RLF | CGA 2009-250 | (97,658) | 1 | 678,634 | (580,976) | 1 |
| Jackson National Life Insurance Project | GG1134897 | (27,542) | • | 72,516 | (44,974) | |
| Harlin Hayes House Roof | GG1238993 | • | • | 60,000 | (60,000) | • |
| FY 2011 Local Parks & Recreation | GG1135125 | 1 | 1 | • | (65,000) | (65,000) |
| Household Hazardous Waste Facility | 34420 | • | • | ' | • | • |
| Total Tennessee Department of Environment and Conservation | | (125,200) | | 811,150 | (750,950) | (65,000) |
| TENNESSEE EMERGENCY MANAGEMENT AGENCY | | | | | | |
| TEMA-May 2010 Flood | | (32,340) | • | , | , | (32,340) |
| Hazard Mitigation Grant Program | E-24547 E-24547 | (45,724) | - (65) | 45,724 | (22,289) | (22,289) |
| Trazara Minganon Orant Togram | 1+0+7-7 | (102) | (32) | 1 00 | (20,400) | (100,00) |
| Total Tennessee Emergency Management Agency | | (78,315) | (56) | 45,724 | (90,788) | (123,438) |
| TENNESSEE DEPARTMENT OF AGRICULTURE TAEP Community Tree Planting Project | DG1339727 | 1 | | | (7,014) | (7,014) |
| Total Tennessee Department of Agriculture | | 1 | ' | ' | (7,014) | (7,014) |
| | | | | | | |
| Total State Financial Assistance | | \$ (212,905) | (65) | \$ 1,442,887 | \$ (1,474,434) | \$ (244,511) |

Note: All state financial assistance programs utilize the accrual basis of accounting.

^{**} Passed through to The Transportation Management Association Group

SCHEDULE OF PRINCIPAL AND INTEREST REQUIREMENTS GENERAL OBLIGATION DEBT JUNE 30, 2013 CITY OF FRANKLIN, TENNESSEE

| ig Authority f Franklin, | ment 2007 (2) | Interest | | 000,81/ | 718,000 | 718,000 | 718,000 | 718,000 | 718,000 | 718,000 | 718,000 | 718,000 | 718,000 | 718,000 | 718,000 | 675,818 | 631,840 | 585,170 | 536,705 | 486,445 | 434,390 | 379,643 | 323,100 | 263,865 | 201,938 | 137,318 | 70,005 | \$ 13,342,237 |
|--|----------------------------|-----------|-----|---------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------------|
| Public Building Authority of Franklin. | TN Loan Agreement 2007 (2) | Principal | | - | • | • | • | • | • | • | • | • | • | 1 | 1,175,000 | 1,225,000 | 1,300,000 | 1,350,000 | 1,400,000 | 1,450,000 | 1,525,000 | 1,575,000 | 1,650,000 | 1,725,000 | 1,800,000 | 1,875,000 | 1,950,000 | \$ 20,000,000 |
| Authority | ent 2005 (1) | Interest | 900 | 860,66 | 88,330 | 77,015 | 65,335 | 53,290 | 40,698 | 27,740 | 14,235 | • | • | • | • | • | • | • | • | • | • | 1 | • | 1 | • | • | - | 465,741 |
| Public Building Authority of the City of Lawrenceburs. | TN Loan Agreement 2005 (1) | Principal | 000 | \$ 000,062 \$ | 310,000 | 320,000 | 330,000 | 345,000 | 355,000 | 370,000 | 390,000 | • | • | • | • | • | | | | • | • | • | • | • | • | | - | \$ 2,715,000 \$ |
| ınicipal iable Rate | ram 2004 | Interest | | 0,/0 | 5,214 | 3,564 | 1,815 | • | • | • | • | • | • | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | 1 | • | - 1 | 17,358 |
| Tennessee Municipal Bond Fund Variable Rate | Pool Loan Program 2004 | Principal | | 4/0,000 \$ | 500,000 | 530,000 | 550,000 | • | • | • | • | • | • | 1 | • | • | | • | • | • | • | • | 1 | • | • | • | - 1 | 2,050,000 \$ |
| gation onds | 4 | Interest | | \$ 671,75 | 7,794 | ٠ | • | • | • | • | • | • | • | • | • | • | | | | • | • | • | • | • | • | | - | 39,919 \$ |
| General Obligation Refunding Bonds | Series 2004 | Principal | | 945,000 \$ | 430,000 | | • | • | • | | | • | | • | • | • | | | | • | • | | , | | | | - 1 | 1,375,000 \$ |
| icipal ble Rate | ım 2001 | Interest | | 7,090 | 2,185 | 1,663 | 1,125 | 571 | • | | • | • | • | • | | | | | | | | • | 1 | | | , | - | 8,234 \$ |
| Tennessee Municipal Bond Fund Variable Rate | Pool Loan Program 2001 | Principal | 000 | 155,000 \$ | 158,000 | 163,000 | 168,000 | 173,000 | | | | | | | | | | | | | | | | | | | - | 815,000 \$ |
| ınicipal iable Rate | ram 2001 | Interest | | \$, 816,6 | 4,208 | 2,851 | 1,449 | • | • | • | • | • | • | • | ٠ | ٠ | | | | ٠ | ٠ | | | • | ٠ | ٠ | - | 14,026 |
| Tennessee Municipal Bond Fund Variable Rate | Pool Loan Program 2001 | Principal | | 397,000 \$ | 411,000 | 425,000 | 439,000 | • | ٠ | ٠ | | • | • | • | • | • | • | | | • | • | | | | • | | | 1,672,000 \$ |
| | | ļ | | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 | 2029 | 2030 | 2031 | 2032 | 2033 | 2034 | 2035 | 2036 | 2037 | S |

Notes:

⁽¹⁾ The City has an interest rate swap (variable to fixed) agreement with SunTrust Bank. (2) The City has an interest rate swap (variable to fixed) agreement with Depfa Bank.

SCHEDULE OF PRINCIPAL AND INTEREST REQUIREMENTS (Cont.) GENERAL OBLIGATION DEBT CITY OF FRANKLIN, TENNESSEE

JUNE 30, 2013

| | Federall Build Ame | Federally Taxable Build America Bonds | Capital Improvement Bonds | Improvem Bonds | ent | Federally Recovery Z | Federally Taxable Recovery Zone Bonds | General In Refundii | General Improvement Refunding Bonds | General Improvement Refunding Bonds | provement 1g Bonds | | | |
|------|-----------------------|--|------------------------------|-------------------|----------|-------------------------|--|------------------------|--|--|-----------------------|----------------|---------------|-----------|
| 1 | Series 2009 (3) | 2009 (3) | Serie | Series 2009 | | Series 2 | Series 2010 (4) | Serie | Series 2010 | Series 2012 | 2012 | | Total | |
| | Principal | Interest | Principal | Int | Interest | Principal | Interest | Principal | Interest | Principal | Interest | Principal | Interest | set |
| | 6 | 100031 | - 1 | 6 | | 6 | | 900 211 1 | 6 | 000 030 1 | 0.00 | | 6 | 0.00 |
| 2014 | - | | 000,040,000 | • | 000,102 | - | 671,061 | 000,611,1 | \$ 455,005 | 000,000,1 | 3 924,840 | 0,000,000 | • | 4,801,839 |
| 2015 | ' | 1,559,925 | 1,990,000 | | 153,000 | 1 | 795,729 | 1,135,000 | 436,150 | 1,375,000 | 867,336 | 6,309,000 | 4,637,87 | 7,871 |
| 2016 | • | 1,559,925 | 2,040,000 | | 103,250 | • | 795,729 | 1,175,000 | 402,100 | 1,405,000 | 808,761 | 6,058,000 | , | 4,472,858 |
| 2017 | 1 | 1,559,925 | 2,090,000 | | 52,250 | 1 | 795,729 | 1,210,000 | 366,850 | 1,435,000 | 748,908 | 6,222,000 | 4,311,386 | 1,386 |
| 2018 | 2,140,000 | 1,559,925 | • | | ٠ | 1 | 795,729 | 1,240,000 | 330,550 | 1,465,000 | 687,777 | 5,363,000 | 4,145,842 | 5,842 |
| 2019 | 2,205,000 | 1,464,695 | • | | • | • | 795,729 | 1,280,000 | 293,350 | 1,495,000 | 625,368 | 5,335,000 | | 3,937,840 |
| 2020 | 2,270,000 | 1,364,368 | • | | • | • | 795,729 | 1,315,000 | 254,950 | 1,530,000 | 561,681 | 5,485,000 | | 3,722,468 |
| 2021 | 2,340,000 | 1,258,813 | • | | • | • | 795,729 | 1,360,000 | 215,500 | 1,560,000 | 496,503 | 5,650,000 | 3,498,780 | 8,780 |
| 2022 | 2,410,000 | 1,146,493 | • | | • | 1 | 795,729 | 1,410,000 | 161,100 | 1,595,000 | 430,047 | 5,415,000 | 3,251,369 | 1,369 |
| 2023 | 2,490,000 | 1,027,198 | • | | ٠ | 1 | 795,729 | 1,470,000 | 104,700 | 1,630,000 | 362,100 | 5,590,000 | 3,007,725 | 7,727 |
| 2024 | 2,565,000 | 905,188 | • | | ٠ | 1,985,000 | 795,729 | 1,530,000 | 45,900 | 1,665,000 | 292,662 | 7,745,000 | 2,757,479 | 7,479 |
| 2025 | 2,650,000 | 776,938 | • | | ٠ | 2,140,000 | 703,923 | • | ' | 1,700,000 | 221,733 | 7,665,000 | 2,420,594 | 0,594 |
| 2026 | 2,740,000 | 641,125 | • | | • | 2,195,000 | 602,273 | • | ' | 1,735,000 | 149,313 | 7,895,000 | | 2,068,529 |
| 2027 | 2,835,000 | 493,850 | • | | • | 2,255,000 | 495,266 | • | • | 1,770,000 | 75,402 | 8,160,000 | | ,696,358 |
| 2028 | 2,935,000 | 337,925 | • | | ٠ | 2,315,000 | 380,261 | • | ' | • | • | 6,600,000 | _ | ,303,356 |
| 2029 | 3,045,000 | 173,562 | • | | • | 2,380,000 | 259,881 | • | ' | • | 1 | 6,825,000 | | 970,148 |
| 2030 | 1 | • | • | | • | 2,455,000 | 131,956 | • | ' | 1 | 1 | 3,905,000 | | 618,401 |
| 2031 | 1 | • | • | | • | 1 | 1 | • | ' | 1 | 1 | 1,525,000 | | 434,390 |
| 2032 | 1 | • | • | | • | 1 | 1 | 1 | 1 | 1 | 1 | 1,575,000 | | 379,643 |
| 2033 | • | • | • | | • | 1 | • | • | • | • | • | 1,650,000 | | 323,100 |
| 2034 | • | • | • | | • | 1 | • | • | • | • | 1 | 1,725,000 | • | 263,865 |
| 2035 | 1 | • | • | | • | 1 | 1 | • | ' | 1 | 1 | 1,800,000 | | 201,938 |
| 2036 | ' | • | • | | • | 1 | • | ' | ' | • | • | 1,875,000 | | 137,318 |
| 2037 | 1 | ' | ' | | 1 | | 1 | 1 | 1 | ' | ' | 1,950,000 | | 70,005 |
| | \$ 30,625,000 | \$ 17,389,777 | 8,060,000 | € | 510,000 | \$ 15,725,000 | \$ 11,326,579 | \$ 14,240,000 | \$ 3,066,813 | \$ 21,710,000 | \$ 7,252,437 | \$ 118,987,000 | \$ 53,433,121 | 3,121 |

Notes:

(3) The City receives a 35% direct payment interest rebate on this issue. (The interest amounts above are not netted by the rebate).

(4) The City receives a 45% direct payment interest rebate on this issue. (The interest amounts above are not netted by the rebate).

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF PRINCIPAL AND INTEREST REQUIREMENTS PROPRIETARY FUND DEBT JUNE 30, 2013

| | Š | Sewer & Water | W. | ıter | | Sewer & Water | & W | ater | | | | | | | | | | | |
|------|---------------|--|--------------|--|---|---------------------------------|--------------|--------------|---|-----------------------------------|-----------------|---------|----|--------------------------------|----------|----------|---------------|---------------|-----------|
| | Revent Bo | enue & Tax refund Bonds-Series 2005 | ax r ries | Revenue & Tax refunding Bonds-Series 2005 | | Refunding SunTrust Loan 2011 | ındin Loa | ig n 2011 | | Drinking Water SRF & ARRA Loan | ater SR Loan | ÷ | | Clean Water SRF & ARRA Loan | iter S | RF m | To | Totals | |
| | Principal | al | | Interest | | Principal | | Interest | Ь | Principal | Interest | rest | Pı | Principal | I | Interest | Principal | Interest | |
| 2014 | \$ 2,010 | 2,010,000 | \$ | 1,179,375 | S | 1,160,000 | S | 433,215 | ↔ | 60,775 | ⇔ | 37,439 | s | 73,576 | ⇔ | 48,600 | \$ 3,304,351 | \$ 1,698,629 | 59 |
| 2015 | 2,030 | 2,030,000 | | 1,078,875 | | 1,190,000 | | 404,385 | | 62,510 | | 35,703 | | 75,580 | | 46,596 | 3,358,090 | 1,565,559 | 29 |
| 2016 | 2,050 | 2,050,000 | | 977,375 | | 1,220,000 | | 374,811 | | 64,296 | | 33,918 | | 77,638 | | 44,538 | 3,411,934 | 1,430,642 | 42 |
| 2017 | 2,11: | 2,115,000 | | 874,875 | | 1,250,000 | | 344,493 | | 66,133 | | 32,080 | | 79,752 | | 42,424 | 3,510,885 | 1,293,872 | 72 |
| 2018 | 2,150 | 2,150,000 | | 769,125 | | 1,280,000 | | 313,431 | | 68,023 | | 30,191 | | 81,924 | | 40,252 | 3,579,947 | 1,152,999 | 66 |
| 2019 | 2,22(| 2,220,000 | | 661,625 | | 1,310,000 | | 281,625 | | 69,965 | | 28,248 | | 84,156 | | 38,020 | 3,684,121 | 1,009,518 | 18 |
| 2020 | 2,24 | 2,240,000 | | 550,625 | | 1,345,000 | | 249,064 | | 71,964 | | 26,250 | | 86,448 | | 35,728 | 3,743,412 | 861,667 | 57 |
| 2021 | 2,25: | 2,255,000 | | 438,625 | | 1,380,000 | | 215,636 | | 74,020 | | 24,193 | | 88,802 | | 33,373 | 3,797,822 | 711,827 | 27 |
| 2022 | 2,280 | 2,280,000 | | 325,875 | | 1,415,000 | | 181,340 | | 76,134 | | 22,080 | | 91,220 | | 30,955 | 3,862,354 | 560,250 | 20 |
| 2023 | 1,55: | ,555,000 | | 211,875 | | 1,450,000 | | 146,175 | | 78,310 | | 19,904 | | 93,704 | | 28,471 | 3,177,014 | 406,425 | 25 |
| 2024 | 1,45(| ,450,000 | | 134,125 | | 1,485,000 | | 110,143 | | 80,546 | | 17,667 | | 96,257 | | 25,919 | 3,111,803 | 287,854 | 54 |
| 2025 | 1,45(| ,450,000 | | 61,625 | | 1,520,000 | | 73,243 | | 82,848 | | 15,366 | | 828,86 | | 23,298 | 3,151,726 | 173,532 | 32 |
| 2026 | | 1 | | • | | 1,560,000 | | 35,464 | | 85,215 | | 12,999 | | 101,570 | | 20,605 | 1,746,785 | 890'69 | 28 |
| 2027 | | • | | • | | • | | • | | 87,648 | | 10,565 | | 104,338 | | 17,838 | 191,986 | 28,403 | 93 |
| 2028 | | • | | • | | • | | • | | 90,153 | | 8,061 | | 107,178 | | 14,998 | 197,331 | 23,059 | 65 |
| 2029 | | ' | | • | | • | | • | | 92,729 | | 5,485 | | 110,098 | | 12,078 | 202,827 | 17,563 | 53 |
| 2030 | | 1 | | • | | • | | • | | 95,377 | | 2,837 | | 113,096 | | 6,079 | 208,473 | 11,916 | 16 |
| 2031 | | 1 | | • | | • | | • | | 48,701 | | 403 | | 116,176 | | 6,000 | 164,877 | 6,403 | 93 |
| 2032 | | • | | • | | • | | • | | 1 | | i | | 119,340 | | 2,836 | 119,340 | 2,836 | 36 |
| 2033 | | ' | | 1 | | 1 | | 1 | | | | ' | | 40,505 | | 226 | 40,505 | 226 | <u> 7</u> |
| | \$ 23,805,000 | 5,000 | S | 7,264,000 | S | 17,565,000 | S | 3,163,025 | s | 1,355,347 | \$ 3 | 363,389 | S | 1,840,236 | s | 521,834 | \$ 44,565,583 | \$ 11,312,248 | 8 |

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF UTILITY RATE STRUCTURE AND NUMBER OF CUSTOMERS

FOR THE FISCAL YEAR ENDED JUNE 30, 2013 UNAUDITED

| TT4.11. | • | • |
|---------|-----|-------|
| Utility | Sei | vices |

| | N | lumber | | |
|--------------------------|--------|-------------|-------|----------------|
| Service: | of (| Customers | | Fees |
| Water | | 17,024 | \$ | 8,746,584 |
| Sewer | | 21,513 | | 12,219,785 |
| Reclaimed | | 44 | | 135,041 |
| Utility Rates | | | | |
| Water Residential Rates: | | | | |
| Gallons | | City Limits | | de City Limits |
| First 1,000 Gallons | \$ | 11.14 | \$ | 13.36 |
| Next 9,000 Gallons | | 3.85 | | 5.98 |
| Next 15,000 Gallons | | 4.78 | | 6.56 |
| All Additional Usage | | 5.71 | | 7.14 |
| Water Commercial Rates: | | | | |
| Gallons | | City Limits | | de City Limits |
| First 1,000 Gallons | \$ | 15.85 | \$ | 18.11 |
| Next 9,000 Gallons | | 3.84 | | 5.94 |
| Next 15,000 Gallons | | 4.77 | | 6.52 |
| All Additional Usage | | 5.70 | | 7.10 |
| Sewer Residential Rates: | | | | |
| Gallons | Inside | City Limits | | de City Limits |
| First 1,000 Gallons | \$ | 19.21 | \$ | 20.42 |
| Next 14,000 Gallons | | 5.62 | | 6.08 |
| Over 15,000 Gallons | | 4.47 | | 4.93 |
| Sewer Commercial Rates: | | | | |
| Gallons | Inside | City Limits | Outsi | de City Limits |
| First 1,000 Gallons | \$ | 35.49 | \$ | 38.23 |
| Next 14,000 Gallons | | 4.57 | | 7.14 |
| Over 15,000 Gallons | | 3.58 | | 5.25 |
| Reclaimed Water Rate: | | | | |
| Gallons | | City Limits | | de City Limits |
| For each 1,000 Gallons | \$ | 0.97 | \$ | 0.97 |
| | | | | |

Rates above were effective January 1, 2013. A minimum bill of 1,000 gallons per customer is levied.

Other Utility Fees

Tap Fees:

| Meter Size | Wate | r Tap Fee | Sewo | er Tap Fee |
|------------|------|-----------|------|------------|
| 3/4" | \$ | 903 | \$ | 1,444 |
| 1" | | 3,612 | | 5,775 |
| 1-1/2" | | 8,619 | | 13,860 |
| 2" | | 11,558 | | 18,480 |
| 3" | | 25,284 | | 40,425 |
| 4" | | 36,120 | | 57,750 |
| 6" | | 86,688 | | 138,600 |
| 8" | | 108,360 | | 173,250 |

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF UTILITY RATE STRUCTURE AND NUMBER OF CUSTOMERS (Cont.) FOR THE FISCAL YEAR ENDED JUNE 30, 2013

UNAUDITED

Installation Charges:

| Water | | |
|--------------|-------------------------|------------------------|
| Meter Size | Installation-Meter Only | Installation-Complete |
| 3/4" | \$ 315 | \$ 756 |
| 1" | 374 | 897 |
| 1-1/2" | 656 | 1,444 |
| 2" | 1,362 | 2,223 |
| 3" | 1,581 | 3,654 |
| 4" | 2,668 | 5,492 |
| 6" | 4,723 | 7,387 |
| 8" | 10,293 | 14,110 |
| Sewer | | |
| Meter Size | Installation-Meter Only | Installation-Complete |
| 3/4" | \$ 263 | \$ 1,240 |
| 1" | 263 | 1,240 |
| 1-1/2" | 263 | 1,240 |
| 2" | 263 | 1,240 |
| 3" | 263 | 1,240 |
| 4" | 263 | 1,240 |
| 6" | 263 | 1,240 |
| 8" | 263 | 1,240 |
| Reclaimed | | |
| Meter Size | Installation-Meter Only | Installation-Complete |
| 3/4" | \$ 500 | 720 |
| 1" | 500 | 854 |
| 1-1/2" | 500 | 1,375 |
| 2" | 500 | 2,117 |
| 3" | 500 | 3,480 |
| 4" | 500 | 5,230 |
| 6" | 500 | 7,035 |
| 8" | 500 | 13,438 |
| Access Fees: | | |
| Meter Size | Water Access Fee | Sewer Access Fee |
| 3/4" | \$ 1,186 | \$ 2,100 |
| 1" | 4,746 | \$,400 |
| 1-1/2" | 11,390 | 20,160 |
| 2" | 15,187 | 26,880 |
| 3" | 33,222 | 58,800 |
| 4" | 47,460 | 84,000 |
| 6" | 113,904 | 201,600 |
| 8" | 142,380 | 252,000 |
| Irrigation: | | |
| Meter Size | Irrigation Meter | Reclaimed Disposal Fee |
| 3/4" | \$ 3,150 | \$ 450 |
| 1" | 4,725 | 1,800 |
| 1-1/2" | 6,300 | 4,320 |
| 2" | 7,875 | 5,760 |
| 3" | 9,450 | 12,600 |
| 4" | 11,025 | 18,000 |
| 6" | 12,600 | 43,200 |
| 8" | 14,175 | 54,000 |
| | | |

84 out of 100

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF UNACCOUNTED FOR WATER

FOR THE FISCAL YEAR ENDED JUNE 30, 2013 UNAUDITED

All volumes in millions of gallons (US) per year (MG/Yr)

| WATER SUPPLIED | | |
|--|--------------------------|----------------------------|
| Volume from own sources: | 468,976 | MG/Yr |
| Master meter error adjustment (under-registered): | | MG/Yr |
| Water imported: Water exported: | 1,640,182 | MG/Yr MG/Yr |
| TOTAL WATER SUPPLIED | 2,119,158 | |
| TOTAL WATER SUITLIED | 2,119,136 | MO/11 |
| AUTHORIZED CONSUMPTION | | |
| Billed metered: | 1,475,394 | |
| Billed unmetered: | 71 070 | MG/Yr |
| Unbilled metered: Unbilled unmetered (1.25% of Total Water Supplied): | 26,489 | MG/Yr MG/Yr |
| TOTAL AUTHORIZED CONSUMPTION | 1,573,761 | |
| | | |
| WATER LOSSES (Water Supplied - Authorized Consumption) | 545,397 | MG/Yr |
| Apparent Losses | | |
| Unauthorized consumption (.25% of Total Water Supplied) | 5,298 | MG/Yr |
| Customer metering inaccuracies (Billed metered + Billed unmetered) / 98%) - (Billed metered + Billed unmetered) | 31,577 | MG/Yr |
| Systematic data handling errors | | MG/Yr |
| Total Apparent Losses | 36,875 | MG/Yr |
| Deal Losses (Convent Annual Deal Losses on CADL) | | |
| Real Losses (Current Annual Real Losses or CARL) Real Losses = Water Losses - Apparent Losses: | 508 522 | MG/Yr |
| TOTAL WATER LOSSES | | MG/Yr |
| TOTAL WITH BOOKE | 5.5,557 | 1110/11 |
| NON-REVENUE WATER | | |
| Non-revenue water = Total Water Loss + Unbilled metered + Unbilled unmetered: | 643,764 | MG/Yr |
| | | |
| SYSTEM DATA | | |
| Length of Mains: | 285.0 | miles |
| Number of <u>active and inactive</u> service connections: | 20,000 | |
| Connection density: Average length of customer service line: | 70 40.0 | conn. / mile main ft |
| Average operating pressure: | 70.0 | |
| | | r · |
| | | |
| COST DATA Total annual cost of anatotina system. | \$ 0.640.221 | \$ / xxxx |
| Total annual cost of operating water system: Customer retail unit cost (applied to Apparent Losses): | \$ 9,640,221 \$ 10.92 | \$ / 1000 gallons (US) |
| Variable production cost (applied to Real Losses): | | \$ / Millon gallons |
| | | - |
| PERFORMANCE INDICATORS | | |
| Financial Indicators Non research was persont by uslymp of Water Symplical | 30.4% | |
| Non-revenue water as percent by volume of Water Supplies: Non-revenue water as percent by cost of operating system: | 17.9% | |
| Annual cost of Apparent Losses: | \$ 402,675 | |
| Annual cost of Real Losses: | \$ 1,108,577 | |
| O C LIBERT L. A. P. C. | | |
| Operational Efficiency Indicators Apparent Losses per service connection per day: | 5.05 | gallons/connection/day |
| Real Losses per service connection per day: | | gallons/connection/day |
| Real Losses per length of main per day: | N/A | |
| Real Losses per service connection per day per psi pressure: | | gallons/connection/day/psi |
| Unavoidable Annual Real Losses (UARL): | | million gallons / year |
| (From above) Real Losses = Current Annual Real Losses (CARL): Infrastructura Lockego Index (ILI) (CARL / ILARL): | | million gallons / year |
| Infrastructure Leakage Index (ILI) (CARL/UARL): | 3.51 | |

Note: This schedule is presented in the American Water Works Association (AWWA) Water Loss Reporting Model format.

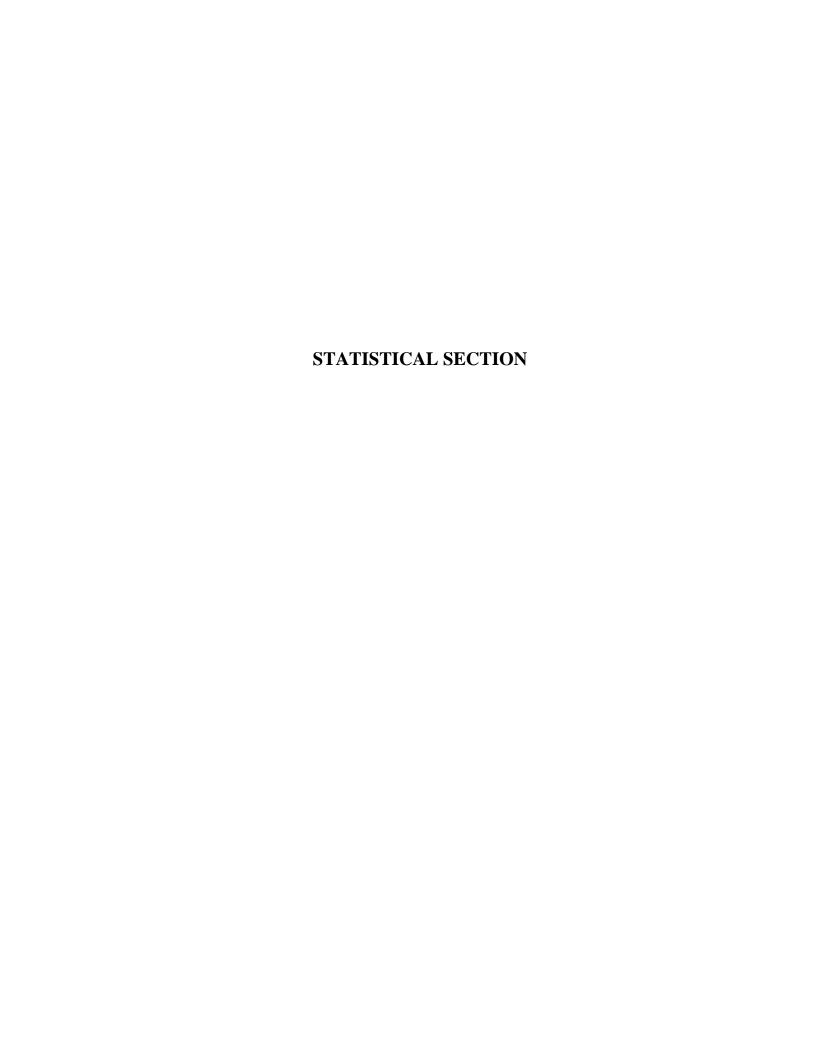
WATER AUDIT DATA VALIDITY SCORE:

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF CHANGES IN PROPERTY TAXES RECEIVABLE - BY LEVY YEAR

FOR THE FISCAL YEAR ENDED JUNE 30, 2013

| Year of Levy | | Balance e 30, 2012 | | Taxes Levied | | Adjustments and Collections | Balance June 30, 2013 |
|--|---------------------|-----------------------|---------|--------------------|-------|-----------------------------|--|
| 2012 | \$ | - | \$ | 11,902,186 | \$ | (11,724,940) | \$ 177,246 |
| 2011 | | 199,513 | | | | (143,129) | 56,384 |
| 2010 | | 77,895 | | - | | (53,009) | 24,886 |
| 2009 | | 22,825 | | - | | (4,102) | 18,723 |
| 2008 | | 11,000 | | - | | (1,154) | 9,846 |
| 2007 | | 24,365 | | - | | (515) | 23,850 |
| 2006 | | 2,978 | | - | | (196) | 2,782 |
| 2005 | | 1,424 | | - | | (128) | 1,296 |
| 2004 | | 2,028 | | - | | (41) | 1,987 |
| 2003 | | 3,428 | | <u>-</u> | | | 3,428 |
| | (11,927,214) | \$ 320,428 | | | | | |
| Balances included in | Consider Allowan | red current reve | | counts: 2003-2012 | levie | s | \$ 61,865 79,663 178,900 320,428 |
| Balances not included 2013 tax levy du | | | d unava | ilable revenue and | amoi | unts payable to others | 12,459,500 |
| Total property tax reco | eivable | | | | | | \$ 12,779,928 |

Note: Taxes become delinquent in March of the year following the tax year of levy. Delinquent taxes are turned over to the County Clerk and Master for collection proceedings.



CITY OF FRANKLIN, TENNESSEE STATISTICAL SECTION SUMMARY PAGE

This part of the City of Franklin, Tennessee's comprehensive annual financial report presents detailed information as a context for understanding what the information in the financial statements, the note disclosures, and the required supplementary information says about the City's overall financial health.

Contents:

Financial Trends

These schedules contain trend information to help readers understand how the City's financial performance and financial position have changed over time.

86

Revenue Capacity

These schedules contain information to help readers assess the City's revenue sources, including its most significant local tax sources, local sales tax and its property tax.

90

Debt Capacity

These schedules present information to help readers assess the affordability of the City's current levels of outstanding debt and the City's ability to issue additional debt in the future.

95

Demographic and Economic Information

These schedules offer demographic and economic indicators to help readers understand the environment within which the City's financial activities take place.

100

Operating Information

These schedules contain service and infrastructure data to help readers understand how the information in the City's financial report relates to the services the City provides and the activities it performs.

102

Except where noted, the information in these schedules is derived from the City's Comprehensive Annual Financial Reports for the relevant years. The information has been restated, where applicable and feasible, for application of new GASB pronouncements.

Financial Trends Information -Net Position By Component ared using the accrual basis of account

| | | | | | (Prepared 1 | using the accrua | (Prepared using the accrual basis of accounting) | g) | | | | |
|--|--------------|-------------------------------------|-------------------------------|--------|--------------------|----------------------|--|-------------------|--------------------------|----------------|-------------------------|-------------------------|
| | | 2004 | 2005 | 7 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
| Governmental activities: Net investment in capital assets Restricted for: | & | 54,632,992 | \$ 254,632,992 \$ 274,575,227 | \$ 314 | 314,309,351 | \$ 354,087,255 | 5 \$ 387,399,795 | \$ 398,721,876 | \$ 391,009,711 | \$ 393,091,861 | \$ 394,771,670 | \$ 427,956,937 |
| Street maintenance and improvements Other projects | | 2,533,649 1,690,759 | 983,107 | | 900,412 295,536 | 1,069,415 381,491 | 5 1,048,827 1 257,521 | 31,817 335,343 | 2,168,363 | - 288,957 | 161,351 | 145,326 |
| Capital projects Unrestricted | | 4,881,853 27,146,454 | 9,041,671 28,382,567 | 35 | 34,680,258 | 53,444,430 | 0 34,055,155 | 23,793,595 | 31,620,382 | 37,054,884 | 46,304,057 | 42,077,735 |
| Total net position | \$ | 290,885,707 | \$ 313,216,408 | \$ 35(| 350,185,557 | \$ 408,982,591 | 1 \$ 422,761,298 | \$ 422,882,631 | \$ 424,798,456 | \$ 430,435,702 | \$ 441,237,078 | \$ 470,179,998 |
| Business-type activities: Net investment in capital assets Restricted for: | ↔ | 88,725,684 | 88,725,684 \$ 85,142,612 | ∞ ∞ | 83,019,594 | \$ 92,918,459 | 9 \$ 105,088,556 | \$ 107,235,256 | \$ 102,547,138 | \$ 105,910,754 | \$ 106,880,291 | \$ 110,724,957 |
| Water & Sewer Unrestricted | | 2,844,501 | 11,962,212 | 11 | 13,957,292 | 15,774,391 | - 9,997,061 | 13,428,223 | 13,376,540 5,230,958 | 9,975,225 | 6,684,374 14,221,008 | 8,150,100 15,923,139 |
| Total net position | \$ | 91,570,185 | \$ 97,104,824 | \$ | 96,976,886 | \$ 108,692,850 | 0 \$ 115,085,617 | \$ 120,663,479 | \$ 121,154,636 | \$ 123,191,621 | \$ 127,785,673 | \$ 134,798,196 |
| Primary government: Net investment in capital assets Restricted for: | 89 | 43,358,676 | \$ 343,358,676 \$ 359,717,839 | \$ 397 | 397,328,945 | \$ 453,483,827 | 7 \$ 492,488,351 | \$ 505,957,132 | \$ 493,556,849 | \$ 499,002,615 | \$ 501,651,961 | \$ 538,681,894 |
| Street maintenance and improvements Other projects Capital projects | | 2,533,649 1,690,759 4 881 853 | 983,107 233,836 | | 900,412 | 1,069,415 | 5 1,048,827 1 257,521 | 31,817 | 272,367 | 288,957 | 161,351 | 145,326 |
| Capital projects Water & Sewer Unrestricted | | -,091,093 | 40,344,779 | 34 | 48,637,550 | 62,740,708 | 44,052,216 | 37,221,818 | 13,376,540 38,747,336 | 9,975,225 | 6,684,374 | 8,150,100 58,000,874 |
| Total net position | & % | \$ 382,455,892 | \$ 410,321,232 | \$ 447 | 447,162,443 | \$ 517,675,441 | 1 \$ 537,846,915 | \$ 543,546,110 | \$ 545,953,092 | \$ 553,627,323 | \$ 569,022,751 | \$ 604,978,194 |

Financial Trends Information -Changes in Net Position

(Prepared using the accrual basis of accounting)

| | | | (1 repared t | ising the accidan | basis of accounting | 18) | | | | |
|--|----------------------|---------------------------------|---------------------|--------------------|----------------------|----------------------|-----------------------|----------------------|-------------------------|----------------------|
| Governmental activities: | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
| Revenues: | | | | | | | | | | |
| Program revenues: | | | | | | | | | | |
| Charges for services-Codes | , , , , , , | \$ 1,580,815 | , , , , , , , , , , | , , , , , , , , | | , , , , , , , , | | , , , , | , , , , , , , , | \$ 1,878,490 |
| Charges for services-Sanitation | 925,187 | 1,433,575 | 2,472,557 | 2,666,408 | 3,201,109 | 4,554,150 | 4,753,448 | 6,673,158 | 6,888,014 | 6,855,652 |
| Charges for services-Storm water | 761,867 | 1,728,455 | 1,868,164 | 1,913,537 | 1,959,658 | 2,009,142 | 2,088,080 | 2,108,109 | 2,151,430 | 2,363,177 |
| Charges for services-Police | 811,377 | 813,651 | 1,108,503 | 998,848 | 983,845 | 1,267,107 | 1,245,405 | 990,092 | 1,134,311 | 1,233,320 |
| Charges for services-Streets | 1,283,574 | - | - | - | - | - | - | 940 | 6,100 | 7,160 |
| Other charges for services | 353,495 | 380,282 | 453,708 | 395,219 | 674,752 | 555,202 | 127,492 | 450,152 | 647,572 | 580,724 |
| Operating grants & contributions | 626,335 | 2,572,276 | 2,095,578 | 1,768,421 | 3,334,814 | 2,836,769 | 3,358,092 | 4,217,716 | 5,572,231 | 4,489,556 |
| Capital grants & contributions | 20,848,604 | 24,204,441 | 32,471,262 | 42,284,692 | 29,769,464 | 12,760,014 | 12,129,244 | 11,893,536 | 26,221,640 | 24,640,622 |
| General revenues: | | | | | | | | | | |
| Property taxes | 8,649,772 | 9,059,834 | 9,880,639 | 9,832,508 | 10,409,885 | 10,936,742 | 11,415,775 | 11,728,305 | 11,550,562 | 11,659,973 |
| Sales taxes | 18,296,971 | 19,785,941 | 22,005,703 | 23,885,264 | 23,185,434 | 21,152,554 | 20,969,821 | 22,720,666 | 24,197,413 | 25,995,733 |
| Other taxes and fees | 11,371,386 | 12,928,838 | 19,154,473 | 25,589,305 | 20,510,224 | 17,214,042 | 16,182,779 | 22,723,385 | 21,811,094 | 24,254,006 |
| Other | 987,175 | 1,684,572 | 2,203,517 | 1,663,403 | 2,568,298 | 1,327,007 | 1,188,770 | (173,794) | (4,881,649) | 4,630,117 |
| Transfers | | | | | (225,000) | (45,000) | (45,000) | | | |
| Total revenues | 66,150,695 | 76,172,680 | 95,601,104 | 113,698,401 | 99,565,815 | 75,594,186 | 74,181,670 | 84,853,531 | 97,137,792 | 108,588,530 |
| Expenses: | | | | | | | | | | |
| General government: | | | | | | | | | | |
| General government | 7,057,964 | 8,716,441 | 12,312,610 | 4,976,177 | 4,561,315 | 1,729,144 | 3,464,483 | 1,294,801 | 3,205,578 | 2,442,032 |
| Capital investment planning | 7,037,904 | 8,710,441 | 12,312,010 | 4,970,177 | 4,301,313 | 1,729,144 | 193,505 | 233,651 | 208,446 | 162,049 |
| Administration | 1,400,291 | 944,626 | 1,195,689 | 1,250,834 | 1,146,961 | 882.070 | 390.182 | 507.073 | 595,811 | 492,554 |
| City recorder | 1,400,291 | 359,575 | 305,395 | 984,697 | 1,154,396 | 1,177,821 | 390,182 | 1,295,430 | 1,361,604 | 176,518 |
| | - | 339,373 | 303,393 | 964,097 | 1,134,390 | 1,177,621 | 393,034 | 1,293,430 | 1,501,004 | 170,316 |
| Public safety: Police | 8,993,401 | 9.184.543 | 9.891.449 | 12,704,967 | 11.800.152 | 13,737,798 | 14,744,499 | 15.461.749 | 15,154,496 | 14,363,457 |
| Fire | 7,705,307 | 8,807,357 | 9,693,129 | 10,065,274 | 12,168,985 | 13,072,914 | 13,044,366 | 13,197,463 | 13,197,477 | 13,540,246 |
| Highways and streets | 9,364,145 | 12,218,546 | 8,846,698 | 12,825,296 | 12,950,825 | 15,346,785 | 15,873,886 | 16,734,751 | 21,221,774 | 16,431,675 |
| Street-Fleet | 7,304,143 | 12,210,340 | 0,040,070 | 12,023,270 | 12,750,625 | 13,340,763 | 662,683 | 523,234 | 592,074 | 601,240 |
| Engineering | 652,481 | 572,720 | 731,762 | 1,033,507 | 1,088,120 | 1,239,061 | 797,691 | 1,007,478 | 1,228,832 | 1,306,664 |
| Storm water | 550,338 | 574,611 | 682,426 | 1,160,588 | 693,434 | 744,156 | 1,126,529 | 1,319,328 | 1,508,125 | 1,622,743 |
| Sanitation | 3,975,139 | 5,285,255 | 6,068,689 | 5,909,657 | 6,832,313 | 6,906,679 | 6,344,279 | 8,180,396 | 7,961,729 | 7,837,722 |
| Samation | 3,773,137 | 5,265,255 | 0,000,000 | 3,707,037 | 0,032,313 | 0,700,077 | 0,544,277 | 0,100,370 | 7,501,725 | 7,037,722 |
| Transit | | | | 1,112,289 | 1,203,579 | 1,210,274 | 1,030,107 | 1,257,352 | 1 200 056 | 1,623,600 |
| | 001 202 | 1 122 484 | 1 270 012 | | | | | | 1,398,956 | , , |
| Parks | 981,303 | 1,132,484 | 1,370,912 | 744,627 | 1,616,753 | 3,068,887 | 3,306,523 | 3,801,959 | 3,688,466 | 3,866,135 |
| Maintenance | - | 302,014 | 278,848 | 381,635 | 583,917 | 595,609 | 523,339 | 747,101 | 863,314 | 710,947 |
| Elected officials | 815,881 | 908,806 | 1,009,100 | 1,079,229 | 176,746 1,373,042 | 161,495 1,436,862 | 193,640 1,372,885 | 133,300 1,408,303 | 202,515 1,223,706 | 183,406 1,235,714 |
| Planning | | 1,188,400 | 1,340,976 | 1,079,229 | 1,855,258 | 1,430,862 | 2,005,803 | 1,852,075 | 1,900,692 | |
| Building & neighborhood services Courts | 1,036,270 162,170 | 1,188,400 | 1,340,976 | 241,389 | 245,205 | 242,314 | 2,005,803 | 249,454 | 284,907 | 2,164,831 220,481 |
| | | | | | | | | | 1,049,741 | 787,765 |
| Human resources Channel 10 | 474,376 | 467,804 97,582 | 655,974 | 653,686 | 644,672 | 845,231 151,468 | 689,024 261,568 | 952,403 315,291 | 324,603 | 304,243 |
| | 640.004 | 798,925 | 87,641 | 119,458 | 127,036 | 1,032,382 | 793,781 | 865,832 | 893,037 | 700,548 |
| Finance | 649,904 | 198,923 | 787,936 | 986,677 134,768 | 950,729 358,431 | 217,008 | 239,619 | 344,610 | 387,283 | 293,197 |
| Legal Purchasing | - | - | - | 172,489 | 188,179 | 123,527 | 131,633 | 145,891 | 159,188 | 141,705 |
| Municipal information and tech | 884.066 | 995,098 | 1,569,736 | 2,808,228 | 2,974,551 | 3,509,093 | 3,354,101 | 3,468,124 | 3,993,526 | 4,756,627 |
| Interest expense on long-term debt | 732,798 | 967,929 | 1,605,208 | 2,116,737 | 2,368,353 | 2,505,069 | 1,061,285 | 3,919,236 | 3,730,536 | 3,679,511 |
| | | | | | | | | | | |
| Total expenses | 45,435,834 | 53,705,038 | 58,631,655 | 63,197,483 | 67,062,952 | 71,877,310 | 72,265,845 | 79,216,285 | 86,336,416 | 79,645,610 |
| Change in net position | \$ 20,714,861 | \$ 22,467,642 | \$ 36,969,449 | \$ 50,500,918 | \$ 32,502,863 | \$ 3,716,876 | \$ 1,915,825 | \$ 5,637,246 | \$ 10,801,376 | \$ 28,942,920 |
| Business-Type activities: | | | | | | | | | | |
| Revenues: | | | | | | | | | | |
| Program revenues: | | | | | | | | | | |
| Charges for services | \$ 11,801,510 | \$ 12,506,189 | \$ 13,183,105 | \$ 13,651,464 | \$ 14,148,119 | \$ 16,635,455 | \$ 16,260,341 | \$ 19,411,483 | \$ 21,253,689 | \$ 22,116,747 |
| Capital grants & contributions | 4,705,522 | 6,530,477 | 3,371,583 | 6,477,369 | 9,909,838 | 8,613,893 | 3,881,605 | 3,841,390 | 5,307,632 | 6,728,662 |
| General revenues: | | | | | | | | | | |
| Other sources | (416,561) | 410,630 | 868,311 | 820,123 | 535,059 | 38,719 | 68,934 | 180,868 | (7,153) | 140,371 |
| Transfers | - | - | - | - | 225,000 | 45,000 | 45,000 | - | - | - |
| Total revenues | 16,090,471 | 19,447,296 | 17,422,999 | 20,948,956 | 24,818,016 | 25,333,067 | 20,255,880 | 23,433,741 | 26,554,168 | 28,985,780 |
| | | | | | ,, | | | | | |
| Expenses: | | | | | | | | | | |
| Water & sewer | 12,991,989 | 13,912,657 | 17,550,937 | 17,378,465 | 18,425,249 | 19,755,205 | 19,764,723 | 21,396,756 | 21,960,116 | 21,973,257 |
| Change in net position | \$ 3,098,482 | \$ 5,534,639 | \$ (127,938) | \$ 3,570,491 | \$ 6,392,767 | \$ 5,577,862 | \$ 491,157 | \$ 2,036,985 | \$ 4,594,052 | \$ 7,012,523 |
| Change in net position | 9 3,070,402 | ψ <i>5,55</i> 4 ,055 | (121,730) | 9 3,370,491 | 9 0,372,101 | ψ <i>5,511</i> ,602 | Ψ 1 /1,13/ | ± 2,030,783 | φ 1,3,71,032 | Ψ 1,012,023 |
| | | | | | | | | | | |

Financial Trends Information -Fund Balances - Governmental Funds

(Prepared using the modified accrual basis of accounting)

| | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|------------------------------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------------|------------------|---------------|
| | | | | | | | | | | |
| General Fund | | | | | | | | | | |
| Non-Spendable | \$ 215,797 | \$ 345,620 | \$ 308,850 | \$ 294,580 | \$ 236,942 | \$ 513,119 | \$ 489,453 | \$ 522,733 | \$ 1,423,017 | \$ 1,741,675 |
| Restricted | - | - | - | - | - | - | - | - | - | - |
| Committed | 18,328,102 | 23,994,718 | 24,924,130 | 29,140,144 | 30,080,531 | 18,915,942 | 16,180,105 | 17,180,294 | 17,736,715 | 17,555,029 |
| Assigned | 0.505.505 | | 2 100 575 | 0.40.207 | - | | 0.044.015 | 7.250.720 | - 051 500 | 0.502.414 |
| Unassigned | 8,506,605 | 603,730 | 2,190,576 | 949,287 | 446,308 | 9,333,732 | 9,244,815 | 7,258,739 | 6,851,599 | 9,593,414 |
| Total General Fund | \$ 27,050,504 | \$ 24,944,068 | \$ 27,423,556 | \$ 30,384,011 | \$ 30,763,781 | \$ 28,762,793 | \$ 25,914,373 | \$ 24,961,766 | \$ 26,011,331 | \$ 28,890,118 |
| All Other Governmental Funds | | | | | | | | | | |
| Special Revenue Funds | | | | | | | | | | |
| Non-Spendable | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |
| Restricted | 7,138,367 | 7,044,680 | 12,071,932 | 11,945,075 | 9,462,222 | 3,761,542 | 272,367 | 288,957 | 161,351 | 145,326 |
| Committed | 277,135 | 1,054,002 | 1,640,902 | 2,255,949 | 3,573,362 | 4,754,751 | 7,303,746 | 8,040,949 | 9,524,052 | 8,762,925 |
| Assigned | - | - | - | - | - | - | - | - | - | 1,124,507 |
| Unassigned | | | | (793,331) | (440,843) | (3,838,212) | (3,561,327) | (1,088,155) | (1,246,711) | (854,829) |
| Total Special Revenue Funds | 7,415,502 | 8,098,682 | 13,712,834 | 13,407,693 | 12,594,741 | 4,678,081 | 4,014,786 | 7,241,751 | 8,438,692 | 9,177,929 |
| Debt Service Fund | | | | | | | | | | |
| Non-Spendable | - | - | - | - | - | - | - | - | - | - |
| Restricted | - | - | - | - | - | - | - | - | - | - |
| Committed | - | - | - | - | - | - | 465,190 | 1,099,568 | 318,138 | 84,729 |
| Assigned | - | - | - | - | - | - | - | - | - | - |
| Unassigned | - | - | - | - | - | - | - | - | - | - |
| Total Debt Service Fund | | | | | | | 465,190 | 1,099,568 | 318,138 | 84,729 |
| Capital Project Fund | | | | | | | | | | |
| Non-Spendable | _ | | _ | - | _ | _ | - | _ | _ | _ |
| Restricted | _ | _ | _ | _ | _ | _ | _ | _ | _ | _ |
| Committed | 1,690,759 | 9,041,671 | _ | 9,120,160 | _ | _ | 12,691,653 | 12,058,809 | 9,266,485 | 382,419 |
| Assigned | - | _ | _ | _ | _ | _ | - | - | _ | - |
| Unassigned | _ | _ | (1,216,204) | _ | (13,849,061) | (11,992,169) | _ | _ | _ | _ |
| 3 | | | | | | | | | | |
| Total Capital Projects Fund | 1,690,759 | 9,041,671 | (1,216,204) | 9,120,160 | (13,849,061) | (11,992,169) | 12,691,653 | 12,058,809 | 9,266,485 | 382,419 |
| | | | | | | | | | | |
| Total All Other Governmental Funds | 9,106,261 | 17,140,353 | 12,496,630 | 22,527,853 | (1,254,320) | (7,314,088) | 17,171,629 | 20,400,128 | 18,023,315 | 9,645,077 |
| Total Governmental Funds | \$ 36,156,765 | \$ 42,084,421 | \$ 39,920,186 | \$ 52,911,864 | \$ 29,509,461 | \$ 21,448,705 | \$ 43,086,002 | \$ 45,361,894 | \$ 44,034,646 | \$ 38,535,195 |

CITY OF FRANKLIN, TENNESSEE Financial Trends Information Changes in Fund Balances - Governmental Funds

Changes in Fund Balances - Governmental Funds
(Prepared using the modified accrual basis of accounting)

| Doronnoc | 2007 | 2005 | 2006 | ANK 3008 1200 1000 1000 1000 1000 1000 1000 1 | 2006 | 3000 | 2010 | 2011 | 2013 | 2013 |
|--|---|---------------|----------------|---|-----------------|---------------|---------------|---------------|----------------|-----------------|
| Taxes | \$ 32 989 084 | \$ 35.475.678 | \$ 40 358 863 | \$ 43 954 432 | \$ 43.673.109 | \$ 40.086.682 | \$ 41 242 751 | \$ 42 519 192 | \$ 42 985 437 | \$ 45 969 516 |
| Ticenses and nermits | | 4619746 | 6 908 558 | 6 532 260 | 6 502 784 | 3 765 669 | 3.266.126 | 6 198 399 | 5 329 720 | 7,603,115 |
| Fines and fees | 796,601 | 717.877 | 1 022 408 | 985 180 | 951 314 | 1 213 327 | 1 213 643 | 945 045 | 1.084.450 | 824.280 |
| Charge for carriose | 1 701 830 | 3.066.290 | 71,022,17 | 7 664 553 | 478,776 | 6676 550 | 6 941 540 | 8 908 640 | 0.186.771 | 0.24,200 |
| Intergovernmental | 5 154 507 | 6.268.757 | 7.039 176 | 10 246 007 | 17 980 903 | 15 100 893 | 8 155 250 | 16 698 318 | 25 631 707 | 15 973 111 |
| Uses of money and property | 649.789 | 1.282,069 | 4.022,396 | 2,045,124 | 2.827.770 | 1.593,380 | 1.313,866 | 1.394.821 | 1,319,104 | 816.950 |
| Miscellaneous | 511,386 | 1,750,000 | 352,038 | 512,774 | 118,122 | 387.919 | 331,740 | 215,110 | 496,948 | 1.513.225 |
| Total revenues | 45,546,284 | 53,216,257 | 64,030,656 | 68,940,330 | 77,280,828 | 68,824,420 | 62,464,916 | 76,879,525 | 86,033,637 | 81,964,587 |
| Expenditures | | | | | | | | | | |
| Elected officials | • | • | • | • | 176,746 | 161,435 | 193,640 | 136,692 | 202,515 | 183,406 |
| Administration | 1,336,029 | 970,733 | 1,165,433 | 1,209,609 | 1,151,644 | 861,498 | 379,780 | 495,904 | 582,714 | 478,456 |
| Human resources | • | 86,550 | 84,048 | 640,239 | 645,386 | 802,800 | 689,703 | 889,713 | 1,069,174 | 823,598 |
| Legal | • | • | • | 123,775 | 355,360 | 218,523 | 234,653 | 334,594 | 387,358 | 283,786 |
| Communications | 724,989 | 746,855 | 737,586 | 105,768 | 116,387 | 110,511 | 250,304 | 305,346 | 318,505 | 300,211 |
| Capital investment planning | • | • | • | • | • | • | 193,505 | 236,110 | 206,418 | 159,152 |
| Project & facilities management | 796,193 | 877,707 | 987,339 | 373,350 | 522,552 | 581,352 | 511,567 | 738,229 | 782,167 | 634,151 |
| Revenue management | • | 338,697 | 302,844 | 969,927 | 1,112,775 | 1,167,045 | 385,355 | 1,283,643 | 1,341,821 | 166,427 |
| Tublica Dolica | 8 382 140 | 8 804 570 | 0.435.821 | 11 979 817 | 70 818 71 | 12 961 061 | 13 704 946 | 14 400 073 | 14 414 100 | 13 703 100 |
| Torico Establishment | 7 546 008 | 8,118,860 | 8 807 673 | 11,77,314 | 12,864,924 | 12,701,001 | 12,704,740 | 12 450 350 | 12 460 480 | 12,702,100 |
| Linean | 000000000000000000000000000000000000000 | 0,410,000 | 270,170,0 | 845 587 | 905,888 | 959 004 | 176 227 | 836 972 | 877.470 | 687,119,21 |
| Municipal information and technology | 565 054 | 646.097 | 803 731 | 1 326 674 | 1 585 448 | 1817 711 | 1875.688 | 2/630,572 | 2,671,668 | 3 953 288 |
| Purchasing | 100,000 | 100,000 | 10,,000 | 1,520,07 | 184 052 | 119,710,1 | 129 065 | 140 776 | 156 738 | 134.412 |
| Court | 454 124 | 481 601 | 845 668 | 239 496 | 239.482 | 243,246 | 268 352 | 247.575 | 281 966 | 217,717 |
| Duilding & maighbouhood commisses | 121,124 | 177,027 | 200,000 | 064,652 | 1 827,482 | 1 052 048 | 1 057 105 | 1 860 210 | 1 050 127 | 000,117 |
| Duming & neighborhood services | 107,093 | 1165 103 | 1306 516 | 1,709,602 | 1,000,000 | 1,332,340 | 1,637,163 | 1,609,310 | 1,936,127 | 1,216,025 |
| Flammig | 960,630 | 1,163,193 | 015,062,1 | 1,093,062 | 1,520,076 | 1,366,061 | 1,400,790 | 1,302,339 | 761 939 | 1,210,933 |
| Englied mg | 626,466 | 061,100 | 616,000 | 167,260 | CCC,UCU,1 | 077,7771 | 115,121 | 1 100 104 | 722,405 | 031,300 |
| Trainc operations center | • | 173 300 | - 000 377 | - 739 607 1 | 1 047 502 | 7 155 901 | 2 2 1 0 1 5 6 | 2 162 220 | 253,493 | 459,315 |
| Falks Greats-maintenance | 3 230 016 | 173,067 | 27,0,082 | 3 175 780 | 1,947,393 | 6 863 071 | 6,516,130 | 5,102,220 | 6 787 477 | 6367,667 |
| Streets-maintenance | 3,230,010 | 407,571,0 | 2,441,732 | 3,173,163 | 4,000,100 | 0,000,021 | 0,041,414 | 0,000,342 | 0,262,477 | 700,005 |
| Sueets-traine | | | | | | • | • | 913,788 | 746,377 | 566,067 |
| Streete_fleet | , | , | , | , | , | , | 289 099 | 870 078 | 286 777 | 506.448 |
| General government | 6 292 394 | 4 850 503 | 5 087 787 | (215 294) | 1 059 147 | 713 022 | 3 227 691 | 943 197 | 1 127 485 | 1735 157 |
| Sanitation | 3.518.543 | 4.744.880 | 5.548.426 | 5.954.751 | 6.438.933 | 6.129.249 | 5.636.808 | 7.366.610 | 7.265.672 | 7.025.547 |
| Storm water | 529 347 | 534 935 | 633 195 | 1 012 728 | 573 359 | 644 762 | 1 048 680 | 1 246 262 | 1 401 563 | 1 517 703 |
| Transit | 883,254 | 1.030,481 | 1.240,277 | 973,234 | 1.014.582 | 1.026,204 | 858,064 | 1,195,802 | 1,185,600 | 1,381,776 |
| Debt service | | | | | | | | | | |
| Principal | 1,716,946 | 1,946,000 | 2,725,000 | 3,318,000 | 3,463,000 | 3,628,000 | 4,584,980 | 5,823,000 | 6,361,000 | 6,469,000 |
| Interest | 539,767 | 887,477 | 1,520,878 | 1,877,869 | 2,161,712 | 2,309,437 | 1,350,478 | 4,199,034 | 4,261,808 | 4,277,301 |
| Other charges | 147,236 | 122,055 | 74,417 | 243,294 | 156,521 | 158,249 | 109,485 | 583,532 | 85,493 | 199,479 |
| Capital outlay - noncapital | 441,368 | 3,562,508 | 6,859,583 | 3,011,051 | 552,973 | 718,047 | | 1 | 1 | |
| Capital outlay - capital | 15,855,200 | 24,183,869 | 18,862,605 | 22,554,777 | 41,685,682 | 41,358,605 | 25,089,968 | 18,595,950 | 16,004,450 | 16,944,065 |
| Total expenditures | 54,667,183 | 71,614,534 | 70,510,362 | 76,358,294 | 100,792,343 | 102,470,674 | 87,240,874 | 90,492,066 | 88,048,447 | 88,939,732 |
| Excess (deficiency) of revenues over (under) expenditures | (9,120,899) | (18,398,277) | (6,479,706) | (7,417,964) | (23,511,515) | (33,646,254) | (24,775,958) | (13,612,541) | (2,014,810) | (6,975,145) |
| Other financing sources (uses): | | | | | | | | | | |
| Proceeds from issuance of long-term debt | 9,770,000 | 26,967,194 | 4,315,468 | 20,356,658 | 520,183 | 25,630,498 | 45,881,353 | 33,206,236 | 687,562 | 1,475,694 |
| Transfer to bond escrow agent | 7 015 766 | (2,504,317) | - 500 573 0 | - 227.080.2 | - 271 240 3 | - 4 202 016 | - 050 20 2 | (17,317,803) | - 104 405 3 | (22,500,000) |
| Operating transfers in | (7.015.766) | 4,923,234 | (9.673.897) | (5,040,755) | (5.470.176) | (4.428,016) | (7.000.030) | (7.831.891) | (5.794,421) | (6,740,323) |
| Total other financing sources (uses) | 1,933,609 | 24,462,877 | 4,315,468 | 20,356,658 | 295,183 | 25,585,498 | 45,836,353 | 15,888,433 | 687,562 | (21,024,306) |
| Net changes in fund balances | \$ (7,187,290) | \$ 6,064,600 | \$ (2,164,238) | \$ 12,938,694 | \$ (23,216,332) | (8,060,756) | \$ 21,060,395 | \$ 2,275,892 | \$ (1,327,248) | \$ (27,999,451) |
| Debt service as a % of noncapital expenditures | 6.19% | 6.23% | 8.36% | 10.11% | %82.6 | %26'6 | 9.73% | 14.75% | 14.86% | 15.20% |
| The state of the s | | | 2 2 2 | | | | | | | 1 |

Revenue Capacity Information -Local Sales Tax Collections

| FISCAL YEAR | Estimate of Taxable Sales to Local Sales Tax | Local Sales Tax Rate (City & Willamson County) | al Local Sales ax Collected | Dess: County Ortion (1/2 of tax) | Adr | Less: County nin Fee (1% of ty's 1/2 of tax) | ocal Sales Tax ceived by City | Percent of General Fund Revenue |
|----------------|--|---|------------------------------------|--|-----|--|--------------------------------------|------------------------------------|
| 2013 | \$ 2.334.072.548 | 2.25% | \$ 52.516.632 | \$ (26,258,316) | \$ | (262,583) | \$ 25.995.733 | 49.35% |
| 2012 | 2,172,607,228 | 2.25% | 48,883,663 | (24,441,831) | | (244,418) | 24,197,413 | 47.48% |
| 2011 | 2,040,014,905 | 2.25% | 45,900,335 | (22,950,168) | | (229,502) | 22,720,666 | 44.81% |
| 2010 | 1,882,812,211 | 2.25% | 42,363,275 | (21,181,637) | | (211,816) | 20,969,821 | 45.41% |
| 2009 | 1,899,219,214 | 2.25% | 42,732,432 | (21,366,216) | | (213,662) | 21,152,554 | 42.25% |
| 2008 | 2,081,744,916 | 2.25% | 46,839,261 | (23,419,630) | | (234,196) | 23,185,434 | 42.31% |
| 2007 | 2,144,580,382 | 2.25% | 48,253,059 | (24,126,529) | | (241,265) | 23,885,264 | 45.08% |
| 2006 | 1,975,820,696 | 2.25% | 44,455,966 | (22,227,983) | | (222,280) | 22,005,703 | 46.65% |
| 2005 | 1,776,515,466 | 2.25% | 39,971,598 | (19,985,799) | | (199,858) | 19,785,941 | 48.07% |
| 2004 | 1,642,825,679 | 2.25% | 36,963,578 | (18,481,789) | | (184,818) | 18,296,971 | 47.43% |

Tennessee Code Annotated Section 67-6-702 authorizes the levy of a local option sales tax. The maximum rate authorized is 2.75%. The current rate is 2.25%. The tax is applied only to the first \$1,600 of any single article of personal property.

The City receives 1/2 of the 2.25% rate collected within the City. Williamson County receives the other 1/2, plus an administrative fee of 1% of the City's 1/2 of the tax.

CITY OF FRANKLIN, TENNESSEE

Revenue Capacity Information - Assessed Value and Estimated Actual Value of Taxable Property

| Total | Direct Rate | 0.3765 | 0.3765 | 0.4340 | 0.4340 | 0.4340 | 0.4340 | 0.4340 | 0.5500 | 0.5500 | 0.5500 |
|--|-----------------------------------|-------------------|----------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Taxable Assessed Value as a Percentage | of Estimated Actual Value | 30.81% | 30.86% | 27.79% | 26.30% | 26.12% | 30.19% | 30.40% | 27.52% | 29.31% | 29.52% |
| | Estimated Actual Taxable Value | \$ 10,442,405,019 | 10,298,785,436 | 9,963,638,570 | 10,225,661,696 | 9,637,668,952 | 7,948,798,841 | 7,433,188,531 | 6,162,312,297 | 5,292,203,841 | 5,010,082,404 |
| | Total Taxable Assessed Value | \$ 3,217,787,361 | 3,178,038,662 | 2,769,192,347 | 2,689,334,028 | 2,516,989,208 | 2,399,581,643 | 2,259,868,386 | 1,696,054,165 | 1,551,200,437 | 1,478,940,190 |
| Assessment | Local Assessment | · • | 471,130 | • | 192,390 | 192,390 | 192,390 | 221,540 | 685,190 | 210,789 | 495,210 |
| Public Utility Assessment | State Assessment | \$ 56,228,260 | 54,282,799 | 52,470,801 | 47,032,940 | 42,896,113 | 46,132,783 | 45,208,630 | 38,205,538 | 38,207,039 | 36,527,952 |
| rty Assessment | Intangible Property | \$ 1,275,280 | 915,060 | 531,997 | 572,304 | • | • | • | • | • | 1 |
| Personal Property Assessment | Commercial Property | \$ 148,889,463 | 152,009,171 | 148,428,180 | 129,518,412 | 121,389,801 | 125,258,855 | 116,376,596 | 98,346,952 | 100,221,979 | 96,306,693 |
| y Assessment Industrial & | Commercial Property | \$ 1,487,649,998 | 1,477,904,852 | 1,171,557,561 | 1,140,259,084 | 1,029,940,678 | 1,000,170,840 | 967,302,320 | 719,932,760 | 685,839,480 | 675,626,160 |
| Real Property Assessment Industrie | Residential & Farm Property | \$ 1,523,744,360 | 1,492,455,650 | 1,396,203,808 | 1,371,758,898 | 1,322,570,226 | 1,227,826,775 | 1,130,759,300 | 838,883,725 | 726,721,150 | 669,984,175 |
| | FISCAL YEAR | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |

Source: Tax Aggregate Report of Tennessee

Note: Property of the City is reappraised periodically. Tax rates are per \$100 of assessed value.

Revenue Capacity Information - Property Tax Rates - Direct and Overlapping Governments*

| | | | Direct Rate | | Overlapping Rate | |
|-------------|-------|-----------|-------------------|-------------------------------------|------------------------|---------------------|
| | | | City of Franklin* | | Williamson County ** | Total Direct |
| Fiscal Year | Gener | eral Fund | Debt Service Fund | Debt Service Fund Total Direct Rate | Total Overlapping Rate | and Overlapping |
| 2013 | \$ | 0.2149 | \$ 0.1616 | \$ | \$ 2.9510 | \$ 3.3275 |
| 2012 | | 0.2108 | 0.1657 | 0.3765 | 2.9510 | 3.3275 |
| 2011 | | 0.2410 | 0.1930 | | 3.1800 | 3.6140 |
| 2010 | | 0.3200 | 0.1140 | | 3.1700 | 3.6040 |
| 2009 | | 0.4340 | - | 0.4340 | 3.1700 | 3.6040 |
| 2008 | | 0.4340 | - | 0.4340 | 3.0700 | 3.5040 |
| 2007 | | 0.4340 | | 0.4340 | 3.0300 | 3.4640 |
| 2006 | | 0.5500 | | 0.5500 | 3.5900 | 4.1400 |
| 2005 | | 0.5500 | - | 0.5500 | 3.4800 | 4.0300 |
| 2004 | | 0.5500 | - | 0.5500 | 3.6600 | 4.2100 |

Beginning in fiscal year 2010, the direct rate was separated between the General Fund and the Debt Service Fund.

Per \$100 of assessed valuation

Levied on County property within the City. Rate is applicable to City property located in the special school district; substantially all of the City's assessed property is in the special school district are as follows:

| 4 | | | | | | | | | | |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| | 2.2000 | 2.2000 | 2.2000 | 2.2000 | 2.2000 | 2.2000 | 2.2000 | 2.7200 | 2.7200 | 2.7200 |
| • | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |
| • | | | | | | | | | | |

Revenue Capacity Information -Principal Property Taxpayers, Current Year and Nine Years Ago

2004 2013 Assessed Percent of Total Assessed **Percent of Total** Valuation ** **Taxpayer** Valuation Valuation * Valuation Ad Valorem Tax Atmos Energy Corp 14,888,363 1.01% 21,157,660 0.66% Middle TN Electric Membership Corp 6,787,211 0.46% 13,420,158 0.42% **Bell South Telecommunications** 8,628,301 0.58% Real and Personal Property Tax Galleria Associates 36,411,360 2.46% 59,953,120 1.86% HRLP Cool Springs LLC 36,540,840 1.14% Carothers Office ACQ LLC 29,792,480 0.93% Landings F C LP 1.07% 24,381,720 15,861,235 0.76% Wyndchase LLC 13,104,858 0.89% 24,208,600 0.75% Farms Apartments Associate 19,126,880 0.59% 18,110,880 Lightman Cool Springs 0.56% Williamson Farmers Co-Op 0.83% 12,216,497 Crescent Resources 11,204,920 0.76% Boyle Cool Springs Joint Venture 18,131,240 0.56% Williams W. Fred Trust 16,626,040 1.12% Franklin Realco LLC 16,834,200 0.52% Alara Franklin Corp 0.49% 15,710,680 Franklin Cool Springs Corp 9,926,486 0.67% 15,669,347 0.49% AGL/SLC McEwen No 1 LLC 15,176,080 0.47% United Dominion Realty LP 0.56% 14,421,957 0.45% 8,252,484 Weaks Realty 13,555,760 0.42% AGL/SLC McEwen No 2 LLC 13,177,520 0.41% 8,400,000 0.57% Cool Springs Market LP Crown Brook Ltd 9,600,000 0.65% Hammons John O. 8,276,360 0.56% Thoroughbred Village LLC 9,241,120 0.62% Noble Investments 8,792,520 0.59% **Totals** \$ 198,217,755 13.40% 369,369,122 11.48%

^{*} Total assessed valuation in 2004 (tax year 2003) was \$1,478,940,190.

^{**} Total assessed valuation in 2013 (tax year 2012) is \$3,217,787,361.

CITY OF FRANKLIN, TENNESSEE

Revenue Capacity Information - Property Tax Levies and Collections

| Total Tax Levy | Collected Within One Year of Levy | Percent Collected | Collections in Subsequent Years | Total Collections | Total Collections as Percent of Total Levy | On | Outstanding Delinquent Taxes |
|----------------|---|----------------------|---------------------------------------|----------------------|--|----|------------------------------------|
| ,902,186 | ↔ | 98.51% | S | \$ 11,724,940 | 98.51% | ↔ | 177,246 |
| ,718,525 | 11,519,012 | 98.30% | 143,129 | 11,662,141 | 99.52% | | 56,384 |
| ,785,700 | | 97.87% | 252,833 | 11,760,814 | %62'66 | | 24,886 |
| ,468,281 | 11,159,219 | 97.31% | 290,339 | 11,449,558 | 99.84% | | 18,723 |
| ,739,928 | 10,429,879 | 97.11% | 300,203 | 10,730,082 | 99.91% | | 9,846 |
|),212,816 | 10,042,817 | 98.34% | 146,149 | 10,188,966 | %12.66 | | 23,850 |
| 9,611,622 | | 98.17% | 173,558 | 9,608,840 | %26.66 | | 2,782 |
| 328,587 | | 98.11% | 174,920 | 9,327,291 | %66.66 | | 1,296 |
| 8,619,512 | | 98.25% | 149,237 | 8,617,525 | %86.66 | | 1,987 |
| 3,134,453 | 7,970,209 | %86'.26 | 160,816 | 8,131,025 | %96.66 | | 3,428 |

Debt Capacity Information -Ratios of Outstanding Debt by Type

| | Governmental Activities | d Activities | Business-ty | usiness-type Activities | | | | | | |
|-----|----------------------------|----------------|--------------------------------|-------------------------|-------------------|-----------|-----------------|----------------|---|----------|
| () | General bligation Bonds | | Water & Sewer Revenue & Tax | | Total Outstanding | Personal | Percentage of | | Ã | Debt Per |
| | * | Capital Leases | Bonds * | Capital Leases | Debt | Income ** | Personal Income | Population *** | | apita |
| | \$ 120,136,535 | \$ 2,357,012 | \$ 45,875,189 | · | \$ 168,368,736 | \$59,399 | 4.54% | 62,487 | s | 2,694.46 |
| | 126,742,579 | 1,413,816 | 48,839,368 | 77,313 | 177,073,076 | 59,399 | 4.77% | 62,487 | | 2,833.76 |
| | 133,230,841 | 1,366,034 | 51,972,602 | 177,540 | 186,747,017 | 59,399 | 5.03% | 62,487 | | 2,988.57 |
| | 122,794,047 | 1,881,353 | 53,969,872 | • | 178,645,272 | 56,871 | 5.59% | 56,219 | | 3,177.67 |
| | 82,749,628 | • | 46,243,053 | • | 128,992,681 | 52,455 | 4.37% | 56,219 | | 2,294.47 |
| | 60,117,258 | • | 35,200,000 | • | 95,317,258 | 56,395 | 3.01% | 56,219 | | 1,695.46 |
| | 63,580,258 | • | 37,310,000 | • | 100,890,258 | 54,367 | 3.76% | 49,412 | | 2,041.82 |
| | 46,586,662 | • | 39,350,000 | • | 85,936,662 | 52,336 | 3.32% | 49,412 | | 1,739.19 |
| | 45,016,194 | • | 41,315,000 | • | 86,331,194 | 48,559 | 3.83% | 46,416 | | 1,859.94 |
| | 22,450,000 | • | 44,195,000 | • | 66,645,000 | 45,730 | 3.14% | 46,416 | | 1,435.82 |

This amount includes unamortized premiums U.S. Bureau of Economic Analysis Statistics for Williamson County. Tennessee Certified Populations * * * * *

Debt Capacity Information -Ratios of General Bonded Debt Outstanding

| Net General Obligation Debt Per Capita | 1,921.23 | 2,114.54 | 2,175.93 | 1,471.92 | 1,069.34 | 1,286.74 | 942.82 | 969.84 | 483.67 |
|---|-------------------------------|---------------|----------------|---------------|---------------|---------------|---------------|---------------|---------------|
| Net Obliga Per | € | | | | | | | | |
| Population **** | 62,487 | 62,487 | 56,219 | 56,219 | 56,219 | 49,412 | 49,412 | 46,416 | 46,416 |
| Ratio of Net General Obligation Debt to Appraised Value | 1.15% | 1.33% | 1.20% | %98.0 | 0.76% | %98:0 | 0.76% | 0.85% | 0.45% |
| Appraise Value *** | \$ 10,442,405,019 | 9,963,638,570 | 10,225,661,696 | 9,637,668,952 | 7,948,798,841 | 7,433,188,531 | 6,162,312,297 | 5,292,203,841 | 5,010,082,404 |
| Net General Obligation Debt Service | \$ 120,051,806 | 132,131,273 | 122,328,857 | 82,749,628 | 60,117,258 | 63,580,258 | 46,586,662 | 45,016,194 | 22,450,000 |
| Less: Amounts Available in Debt Service Fund ** | \$ 84,729 | 1,099,568 | 465,190 | 1 | | 1 | 1 | ı | • |
| General Obligation Debt * | \$ 120,136,535 126,742,579 | 133,230,841 | 122,794,047 | 82,749,628 | 60,117,258 | 63,580,258 | 46,586,662 | 45,016,194 | 22,450,000 |
| FISCAL | 2013 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |

^{* * *} * * * * * *

This amount includes unamortized premiums Fund began in 2010 State of TN Comptroller Division of Property Assessment Tennessee Certified Populations

Debt Capacity Information - Direct and Overlapping Governmental Activities Debt June 30, 2013

| Jurisdiction | Debi | Debt Outstanding | Percentage Applicable to City | Estin Ove | Estimated Share of Overlapping Debt |
|---|---------------|--------------------------------|----------------------------------|--------------|--|
| Williamson County Franklin Special School District Subtotal, overlapping debt | \$ | 462,165,000 46,617,809 | 38.55% * 100.00% ** | € | 178,164,608 46,617,809 224,782,417 |
| City of Franklin general obligation direct debt | | | | | 120,136,535 |
| Total direct and overlapping debt | | | | ↔ | 344,918,952 |
| * Based upon Assessed Value of Property in: County City | ⊗ | 8,347,827,247 3,217,787,361 | | | |

** All of the Special School District is located within the City of Franklin

CITY OF FRANKLIN, TENNESSEE

Debt Capacity Information -Legal Debt Margin Information

| Fiscal Year | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|-----------------------------|------------------|--|------------------|------------------|------------------|------------------|------------------|------------------|--|------------------|
| Assessed Value | \$ 1,478,940,190 | \$ 1,478,940,190 \$ 1,551,200,437 \$ 1,696,0 | \$ 1,696,054,165 | \$ 2,259,868,386 | \$ 2,399,581,643 | \$ 2,516,989,208 | \$ 2,689,334,028 | \$ 2,769,192,347 | 054,165 \$ 2,259,868,386 \$ 2,399,581,643 \$ 2,516,989,208 \$ 2,689,334,028 \$ 2,769,192,347 \$ 3,178,038,662 \$ 3,217,787,361 | \$ 3,217,787,361 |
| General Obligation Debt* | \$ 22,450,000 | 22,450,000 \$ 45,016,194 \$ 46 | \$ 46,586,662 | \$ 63,580,258 | \$ 60,117,258 | \$ 82,749,628 | \$ 122,794,047 | \$ 133,230,841 | \$ 63,580,258 \$ 60,117,258 \$ 82,749,628 \$ 122,794,047 \$ 133,230,841 \$ 126,742,579 \$ 120,136,535 | \$ 120,136,535 |
| Debt as % of Assessed Value | 1.52% | 2.90% | 2.75% | 2.81% | 2.51% | 3.29% | 4.57% | 4.81% | 3.99% | 3.73% |

Note - The City has no legal debt limit.

*This amount includes unamortized premiums.

Debt Capacity Information -Water & Sewer Fund Pledged-Revenue Coverage

| | | Total Coverage | 5,392,912 2.62 | ,827,823 2.33 | ,525,484 1.87 | ,586,308 1.53 | | 3,762,048 3.19 | | | ,504,781 2.52 | (1 |
|-------------------------------|----------------------------------|----------------|----------------|---------------|---------------|---------------|------------|----------------|------------|------------|---------------|------------|
| Debt Service Requirements *** | | Interest T | 8 | 1,714,353 4, | • | | | 1,652,048 | | | | |
| Debt Se | | Principal | \$ 3,671,566 | 3,113,470 | 3,032,418 | 3,032,418 | 2,180,000 | 2,110,000 | 2,040,000 | 1,965,000 | 2,201,850 | 1,585,000 |
| | Net Revenue Available for | Debt Service | \$ 14,105,102 | 11,260,752 | 8,472,373 | 7,004,751 | 11,667,224 | 12,006,188 | 9,656,427 | 6,276,635 | 8,844,034 | 5,908,071 |
| | Direct Operating | Expense** | \$ 14,880,678 | 15,293,416 | 14,961,368 | 13,206,129 | 13,584,035 | 12,586,828 | 11,370,863 | 11,146,363 | 9,738,762 | 9,470,639 |
| | Contributions, Taps, & Access | Fees | ↔ | | | | | 9,909,838 | | | | |
| | Gross | Revenues* | \$ 22,257,118 | 21,246,536 | 19,592,351 | 16,329,275 | 16,637,366 | 14,683,178 | 14,549,921 | 14,051,415 | 12,964,822 | 12,010,756 |
| | | Fiscal Year | 2013 | 2012 | 2011 | 2010 | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |

Includes nonoperating revenues
Excludes depreciation and amortization
Includes revenue and tax bonds

* * * * * *

Demographic and Economic Information - Demographic and Economic Statistics, Last Ten Fiscal Years

| | | | | Education Level in | | |
|-----------------------|--|--|----------------------------|---------------------------|---|---------------------|
| | | | Per Capita Personal | Years of | School Enrollment | Unemployment Rate |
| Year | Population * | Personal Income ** | Income *** | Schooling*** | **** | **** |
| 2013 | 62,487 | \$3,711,665,313 | \$59,399 | 14.2 | 12,911 | 5.8% |
| 2012 | 62,487 | 3,711,665,313 | 59,399 | 14.2 | 12,058 | 5.9% |
| 2011 | 62,487 | 3,711,665,313 | 59,399 | 14.2 | 12,229 | 7.1% |
| 2010 | 56,219 | 3,132,354,023 | 56,871 | 14.5 | 11,193 | %6.9 |
| 2009 | 56,219 | 3,132,354,023 | 52,455 | 14.4 | 10,950 | 8.4% |
| 2008 | 56,219 | 3,132,354,023 | 56,395 | 14.4 | 10,489 | 4.8% |
| 2007 | 49,412 | 2,705,554,060 | 54,367 | 14.4 | 9,138 | 4.2% |
| 2006 | 49,412 | 2,561,567,492 | 52,336 | 13.9 | 9,057 | 4.0% |
| 2005 | 46,416 | 2,272,852,272 | 48,559 | 13.9 | 8,355 | 4.0% |
| 2004 | 46,416 | 2,115,780,528 | 45,730 | 13.9 | 8,144 | 4.5% |
| * | Tennessee Certified Population reports | pulation reports | | | | |
| * * | Personal Income is cal- | Personal Income is calculation of Population times Per Capita Personal Income | s Per Capita Personal Inco | ome | | |
| * * * | U.S. Bureau of Econor | J.S. Bureau of Economic Analysis (BEA) for Williamson County: 2011 is most recent year available | lliamson County: 2011 is | most recent year avail | lable | |
| * * * | Williamson County Of | Williamson County Office of Economic Development, for Adults Age 25 or Older | nent, for Adults Age 25 o | r Older | | |
| * * * * | Tennessee Department | of Education Annual Repo | rts. Population of Frankl | in is compared to Cour | Tennessee Department of Education Annual Reports. Population of Franklin is compared to County's to estimate from total county students the | county students the |
| | enrollment from Franklin. | lin. | | | | |
| * * * * * | U.S. Bureau of Labor | U.S. Bureau of Labor Statistics, rate for June of each year | ach year | | | |

CITY OF FRANKLIN, TENNESSEE

Demographic and Economic Information - Principal Employers, Current Year and Nine Years Ago

| | | 2004 | | | 2013 | |
|-------------------------------|-------------|------|---------------------|--------------|------|---------------------|
| | | | Percentage of Total | | | Percentage of Total |
| Employer | Employees * | Rank | City Employment | Employees ** | Rank | City Employment |
| Vanderbilt Medical Group | | | | 3,600 | 1 | 10.70% |
| Community Health Systems | | | | 2,800 | 2 | 8.32% |
| Nissan North America | | | | 1,600 | 3 | 4.75% |
| Williamson Medical Center | 1,100 | 3 | 4.40% | 1,412 | 4 | 4.20% |
| HCA | | | | 1,400 | 5 | 4.16% |
| Verizon Wireless | | | | 1,300 | 9 | 3.86% |
| Ford Motor Credit | 2,400 | 7 | 9.59% | 800 | 7 | 2.38% |
| Mars Pet Foods | | | | 750 | 8 | 2.23% |
| UnitedHealth Group | | | | 750 | 8 | 2.23% |
| Lee Company | 700 | 4 | 2.80% | 700 | 10 | 2.08% |
| Cool Springs Galleria Mall*** | 3,500 | 1 | 13.99% | | | |
| Progeny Marketing Innovations | 625 | 5 | 2.50% | | | |
| AIM Healthcare | 500 | 9 | 2.00% | | | |
| Atmos Energy | 454 | 7 | 1.81% | | | |
| Plus Mark | 450 | ∞ | 1.80% | | | |
| LDM Technologies | 380 | 6 | 1.52% | | | |
| Apcom, Inc. | 350 | 10 | 1.40% | | | |
| Total | 10,459 | | 41.80% | 15,112 | | 44.91% |
| | | | | | | |

City's 2004 Comprehensive Annual Financial Report

 ^{**} Williamson County Office of Economic Development, Williamson County Top 25 (Private) Employers 2012
 *** Williamson County Office of Economic Development does not report Williamson County Government,
 Williamson County Schools, and Cool Springs Galleria Mall in its Top 25 (Private) Employers 2012

Operating Information - Full-Time Equivalent Employees by Function

| Function/Program | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|---|------|------|------|------|----------|---------------|------|------|------|------|
| Administration | 18 | 10 | 111 | 6 | 6 | 6 | 5 | 5 | 9 | 5 |
| Building and Neighborhood Services | 18 | 20 | 23 | 25 | 27 | 27 | 28 | 28 | 28 | 30 |
| Capital Investment Planning | * | * | * | * | * | * | 2 | 2 | 2 | 1 |
| Communications | * | 1 | 1 | 1 | 1 | 1 | 8 | 3 | 8 | 3 |
| Court | В | æ | 8 | æ | α | \mathcal{C} | 3 | 2 | 2 | 2 |
| Engineering | 7 | ∞ | 9 | 6 | 11 | 6 | 8 | ∞ | ∞ | 10 |
| Finance | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 11 | 6 | 6 |
| Fire | 131 | 138 | 142 | 156 | 158 | 158 | 158 | 158 | 158 | 160 |
| HR | 5 | 5 | 9 | 9 | 9 | 8 | 8 | 6 | 10 | 11 |
| Law | * | * | * | ю | 33 | 33 | 8 | 4 | 4 | 4 |
| MIT | 6 | 6 | 10 | 14 | 17 | 17 | 17 | 17 | 17 | 19 |
| Parks | 14 | 15 | 18 | 20 | 25 | 29 | 29 | 30 | 31 | 33 |
| Planning and Sustainability | 6 | 6 | 111 | 12 | 13 | 17 | 18 | 18 | 18 | 15 |
| Police | 141 | 151 | 160 | 169 | 176 | 176 | 176 | 175 | 175 | 175 |
| Projects and Facilities Management | * | 5 | 5 | 5 | 5 | 5 | 7 | 9 | 9 | 9 |
| Purchasing | * | * | * | 7 | 2 | 2 | 2 | 2 | ю | 3 |
| Revenue Management | * | 7 | 7 | 11 | 14 | 14 | 14 | 13 | 14 | 15 |
| Solid Waste | 46 | 49 | 51 | 53 | 99 | 59 | 51 | 51 | 52 | 49 |
| Stormwater | 5 | 6 | 6 | 11 | 11 | 11 | 11 | 11 | 16 | 16 |
| Streets | 35 | 37 | 37 | 41 | 41 | 43 | 52 | 52 | 47 | 49 |
| Traffic Operations Center | * | * | 3 | 33 | 3 | 3 | 8 | 8 | æ | 4 |
| Water & Sewer | 75 | 74 | 83 | 79 | 81 | 80 | 81 | 82 | 83 | 84 |
| | 527 | 561 | 297 | 643 | 673 | 685 | 069 | 069 | 695 | 703 |

Note 1: The City's 9 elected officials (Mayor and 8 Aldermen) and City Judge are not included in the numbers above. Note 2: An asterisk (*) indicates the department had not been created in the year shown.

CITY OF FRANKLIN, TENNESSEE

Operating Information -Operating Indicators by Function

| Function/Program | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|--|-------------------------|-------------|-------------------------|-------------|-----------|-----------------|-----------------|-------------------------|-------------------------|-------------------------|
| Police Calls for service | 52,640 | 54,560 | 62,600 | 55,400 | 68,758 | 74,127 | 76,545 | 64,719 | 75,700 | 77,964 |
| Fire Number of alarms | 4,245 | 4,876 | 4,952 | 5,200 | 5,410 | 5,540 | 5,878 | 5,746 | 5,767 | 6,115 |
| Sanitation Landfill usage Recycling (tons) | 33,437 | 52,395 * | 76,319 | 79,121 * | 81,535 | 70,525 5,957 | 71,589 5,233 | 64,619 5,556 | 59,212 6,209 | 54,190 6,781 |
| Codes Single family permits | 846 | 903 | 850 | 780 | 899 | 618 | 170 | 309 | 331 | 485 |
| Water Average daily usage Water storage capacity (gallons) | 5,797,010 10,000,000 | 4,529,169 | 6,035,953 10,000,000 | 6,066,378 | 5,860,000 | 5,675,000 | 5,300,000 | 5,704,268 12,000,000 | 5,872,863 12,000,000 | 5,805,912 12,000,000 |

Source: City of Franklin departments

^{*} An asterisk (*) indicates the department had not previously recorded or performed the Function/Program.

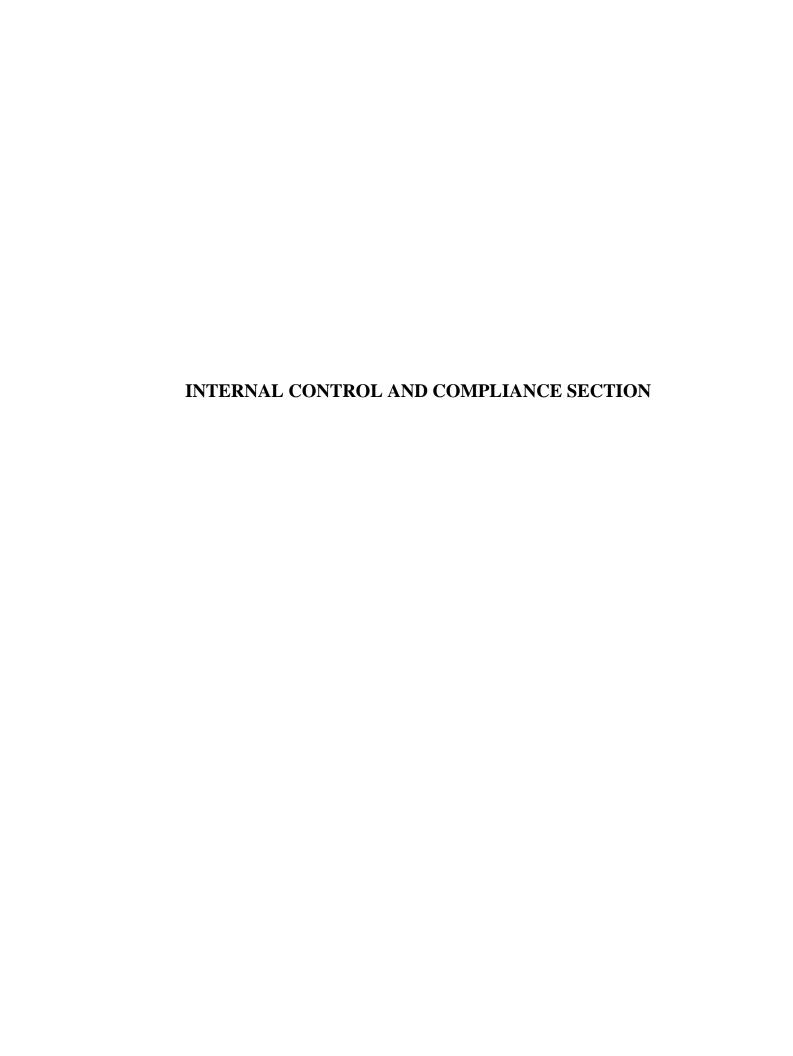
CITY OF FRANKLIN, TENNESSEE

Operating Information - Capital Asset Statistics by Function

| Function/Program | rogram | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 |
|------------------|---|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-------------------|------------------|
| Police | Police stations Police vehicles (radio equipped) | 1 119 | 1 127 | 1 139 | 1 131 | 1 133 | 1 149 | 1 136 | 1 133 | 1 152 | 1 156 |
| D | Fire stations Fire trucks Fire hydrants | 5 12 1,975 | 5 14 1,981 | 5 15 1,915 | 5 17 1,916 | 6 17 1,954 | 6 19 2,045 | 6 19 2,074 | 6 19 1,957 | 6 19 3,155* | 6 22 3325* |
| Street | Streets (miles) | 235 | 250 | 275 | 290 | 287 | 283 | 283 | 285 | 286 | 293 |
| Parks | Number of parks | 9 | 9 | 9 | 6 | 10 | 16 | 16 | 16 | 16 | 16 |
| Water | Water lines (miles) Sewer lines (miles) | 300 | 301 227 | 275 311 | 285 328 | 274 337 | 272 347 | 276 350 | 284 355 | 283 352 | 285 354 |

Source: City of Franklin departments

^{*} Provided by City of Franklin Fire Department (for hydrants within City limits)





INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Mayor and Alderman City of Franklin, Tennessee

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Franklin, Tennessee (the "City"), as of and for the year ended June 30, 2013 (except for the Fiduciary Pension Fund, which was as of and for the year ended December 31, 2012), and the related notes to the financial statements, which collectively comprise the City's basic financial statements, and have issued our report thereon dated December 10, 2013.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the City's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the City's internal control. Accordingly, we do not express an opinion on the effectiveness of the City's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the City's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Nashville, Tennessee December 10, 2013

Crosslin & Associates, P.C.



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY OMB CIRCULAR A-133

To the Board of Mayor and Alderman City of Franklin, Tennessee

Report on Compliance for Each Major Federal Program

We have audited the City of Franklin, Tennessee's (the "City") compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on each of the City's major federal programs for the year ended June 30, 2013. The City's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the City's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the City's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the City's compliance.

Opinion on Each Major Program

In our opinion, the City complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal programs for the year ended June 30, 2013.

Report on Internal Control Over Compliance

Management of the City is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the City's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the City's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance vith a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

Nashville, Tennessee December 10, 2013

Crosslin & Associates, P.C.

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE FISCAL YEAR ENDED JUNE 30, 2013

SECTION I - SUMMARY OF AUDITOR'S RESULTS

Financial Statements

| Type of auditor's report issued: | <u>Unmodified</u> | | | |
|---|-------------------|---------------|---------------|-----------|
| Internal control over financial reporting: | | | | |
| Material weakness identified? | yes | X | _no | |
| Significant deficiencies identified not considered | | 37 | | 1 |
| to be material weaknesses? | yes | $\frac{X}{X}$ | _none reporte | a |
| Noncompliance material to financial statements noted? | yes | X | _no | |
| Federal Awards | | | | |
| Internal control over major programs: | | | | |
| Material weakness identified? | yes | X | no | |
| Significant deficiencies identified not considered | | | | |
| to be material weaknesses? | yes | X | _none reporte | d |
| Type of auditor's report issued on compliance: | | | | |
| for major programs: | <u>Unmodified</u> | | | |
| Any audit findings disclosed that are required | | | | |
| to be reported in accordance with Circular | | | | |
| A-133, Section 510(a) | yes | X | _no | |
| Identification of major programs: | | | | |
| CFDA Number and Name of Federal Program or Cluster | | | | |
| 20.205 - Transportation Planning and Construction, inclu- | ding ARRA | | \$ | 914,051 |
| 97.039 - Hazard Mitigation | | | Ψ | 544,722 |
| 2 | | | \$ | 1,458,773 |
| | | | <u>·</u> | , , |
| Dollar threshold used to distinguish between | | | | |
| Type A and Type B programs: | | | \$ | 300,000 |
| Audites qualified as law risk audites? | *** | v | | |
| Auditee qualified as low-risk auditee? | yes | X | no | |

CITY OF FRANKLIN, TENNESSEE SCHEDULE OF FINDINGS AND QUESTIONED COSTS (Cont.) FOR THE FISCAL YEAR ENDED JUNE 30, 2013

SECTION II - FINANCIAL STATEMENT FINDINGS

None reported.

SECTION III - FEDERAL AUDIT FINDINGS AND QUESTIONED COSTS

None reported.

SECTION IV - SUMMARY OF PRIOR AUDIT FINDINGS

There were no prior year audit findings.