

Tabulation of Bids*

Purchasing Office Solicitation No.:		2014-016 (truck-mounted knuckle boom loader and brush body)						
Notice to Bidders published in the Williamson Herald on:		11/14/13						
Number of vendors that were notified of / that responded to this solicitation for bids:		10 / 5						
Date and time bids due and publicly opened:		11/26/13 2:00 PM						
Present at opening of bids:		Byron Bruner of Rush Truck Center - Nashville, Jim Cook of Neely Coble Co., and Joe Connolly of Stringfellow, Inc.; Becky Caldwell of the City of Franklin Sanitation and Environmental Services Department; and Dee Settle, Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office						
Target meeting of BOMA at which recommendation will be considered:		12/10/13						
Bids received from:		Bid No.:	Year, Make & Model:	Does the bid item MOES¹? / If not, how many exceptions do not MOES¹?	Total delivered bid price, per unit:	Payment terms:	Estimated time of delivery after receipt of order:	Bid price per unit is valid through:
CMI Equipment Sales, Inc. 2405 Dickerson Road P.O. Box 78098 Nashville, TN 37207 Chad M. Ray, Regional Sales Manager 615/227-7800 cmiequip@bellsouth.net		1 of 1	Petersen TL3 loader with 18' x 24CY body mounted on 2015 Freightliner M2-106	No / 18 (ISO cert. facility; min. lift capacity; hoses; boom pivot mount; boom pivot construction; boom pivot stops; boom rotation; tip boom construction; tip boom extension; hydraulic controls; trash bucket; bucket capacity at 15 foot radius; bucket capacity at 20 foot radius; port tubing; computer printout oil testing; hoist system; warranties for chassis and cab (drive train 200,000 miles); warranties for loader and trash body (hydraulic cyl., loader and trash body - all 12 months) CoF also notes bid packet is missing 3 references and documentation of credentials to perform warranty work.	\$140,334.00	net 30 days	150-165 days	02/28/14
MHC Kenworth 550 Spence Ln Nashville, TN 37210 Joe Fischer, New Truck Sales 615/366-5454 joe.fischer@mhctruck.com		1 of 2	Petersen loader and brush body mounted on 2014 Kenworth T370	No / at least 18 (ISO cert. facility; min. lift capacity; hoses; boom pivot mount; boom pivot construction; boom pivot stops; boom rotation; tip boom construction; tip boom extension; hydraulic controls; trash bucket; bucket capacity at 15 foot radius; bucket capacity at 20 foot radius; port tubing; computer printout oil testing; hoist system; hydraulic cyl. warranty, loader warranty, trash body warranty) CoF also notes bid package includes vendor Ts&Cs; and does not include a complete set of CoF specifications marked as to compliance, documentation of service facility's credentials to perform warranty work, and 3 references.	\$143,871.00	net 30 days	100 days	02/28/14
		2 of 2	PacMac loader and brush body mounted on 2014 Kenworth T370	Bidder takes no exceptions. However, CoF notes bid package includes vendor Ts&Cs, and does not include documentation of service facility's credentials to perform warranty work and 3 references.	\$146,022.58	net 30 days	90 days	02/28/14

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid

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Mid-Tenn Ford Truck Sales 1319 Foster Ave. Nashville, TN 37210 Andrew "Drew" Burger, Fleet Manager 615/259-2050 aburger@midtenntrucks.com	1 of 1	Pac-Mac 20 mounted on 2015 Ford F750	No / at least 7 (rear axle ratio; radial rear tires; mirrors; driver's seat; engine, drive train and transmission warranties) CoF also notes bid package does not include a complete set of CoF specifications marked as to compliance, and documentation of service facility's credentials to perform warranty work.	\$130,200.30	net 30 days	220 days	02/01/
Rush Truck Centers of TN, Inc. DBA Rush Truck Center - Nashville 900 Expo Dr. Smyrna, TN 37167 Byron Bruner, Truck Sales 615/220-7777 brunerb@rush-enterprises.com	1 of 2	Petersen loader and brush body mounted on 2015 Peterbilt 337	No / at least 24 (ISO cert. facility; min. lift capacity; hoses; boom pivot mount; boom pivot construction; boom pivot stops; boom rotation; tip boom construction; tip boom extension; hydraulic controls; trash bucket; bucket capacity at 15 foot radius; bucket capacity at 20 foot radius; port tubing; computer printout oil testing; hoist system; fire extinguisher; total chassis warranty; cab perf. corrosion warranty; summary descr. of extended warranties; towing / roadside assistance; hydraulic cyl. warranty, loader warranty, trash body warranty) CoF notes reference on both the submittal form and the specs to "see CMI" for warranty for loader and trashbody - documents not found in the packet; and missing documentation of service facility's credentials to perform warranty work.	\$139,000.00	No, payment on delivery	90 - 120 days	02/28/14
	2 of 2	PacMac loader and brush body mounted on 2015 Peterbilt 337	No / 5 (fire extinguisher; total chassis warranty; cab perf. corrosion warranty; summary descr. of extended warranties; towing / roadside assistance) CoF notes reference on the submittal form to "see Stringfellow" for warranty for loader and trashbody - documents not found in the packet; and missing documentation of service facility's credentials to perform warranty work.	\$143,000.00	No, payment on delivery	90 - 120 days	02/28/14

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Stringfellow, Inc. 2710 Locust Street Nashville, TN 37207 Joe Connolly, Environmental Sales Manager 615/226-4900 joe@stringfellow.bz	1 of 1	PacMac KBF 20H-HJ loader and TKB2030 brush body mounted on 2015 Freightliner M2-106	Bidder takes no exceptions	\$144,621.00	net 30 days	90-120 days	02/28/14

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid




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#06 12-10-13
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MEMORANDUM

December 2, 2013

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator 
Russell Truell, Assistant City Administrator / CFO
Becky Caldwell, Sanitation and Environmental Services Director
Brian Wilcox, Purchasing Manager

SUBJECT: Consider bid award to Stringfellow, Inc. of Nashville, TN in the total amount of \$144,621 for one (1) truck-mounted knuckle boom loader and brush body for the Collection Division of the Sanitation and Environmental Services Department (Purchasing Office Procurement Solicitation No. 2014-016; \$144,621 to be budgeted in the Capital Improvements Fund for fiscal year 2014; Contract No. 2013-0220)

Purpose

The purpose of this procurement is to purchase a new truck-mounted knuckle boom loader and brush body for the Collection Division of the Sanitation and Environmental Services Department. This vehicle would be used by City crews to pick up residential brush, appliances, construction material, storm debris and anything else not suitable for a rollout container. The new truck would replace a 2006 Freightliner with EZ Loader Boom that has had heavy wear and tear and is scheduled this current fiscal year to be taken out of service and sold as surplus property of the City. The Sanitation and Environmental Services (SES) Department operates a fleet of four (4) knuckle boom trucks.

Background

The City published on November 14, 2013 a Notice to Bidders in the *Williamson Herald* for a minimum of one (1) new and unused truck-mounted knuckle boom loader and brush body. In addition, bid documents were sent on or about the same date directly to ten (10) potential bidders known or thought to be interested in this solicitation. Bids from five (5) vendors were publicly opened at the bid opening held on November 26, 2013. A tabulation of the bids received for this solicitation is attached.

Financial Impact

The apparent lowest, most responsive and responsible bid, from Stringfellow, Inc. of Nashville, is in the total amount of \$144,621 for a PacMac KBF-20H-HJ loader and TKB2030 brush body mounted on 2015 Freightliner M2-106 cab and chassis. This bid was identified because it is the lowest bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. As the FY2014 City budget anticipates this purchase to be financed by means of the City's FY2014 master lease arrangement, \$144,621 would, subject to the approval of the Board of Mayor and Aldermen, be budgeted in the Capital Improvements Fund for fiscal year 2014.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Stringfellow, Inc. of Nashville, in the total amount of \$144,621 for a truck-mounted knuckle boom loader and brush body. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.