

**Tabulation of Submittals**\*

<b>Purchasing Office Solicitation No.:</b>		2014-007 (Lobbyist and legislative consultant services)					
<b>Notice to potential service providers published in the <i>Williamson Herald</i> on:</b>		9/5/13					
<b>Number of potential service providers that were notified of / that responded to this request for qualifications:</b>		8 / 10					
<b>Date and time submittals due and publicly opened:</b>		10/8/13 2:00 PM					
<b>Present at opening of submittals:</b>		Lou Alsobrooks of Smith Harris & Carr, Cynthia Wiel and Kevin Doherty of Nelson Mullins, Zachary Bates of Farris Bobango, Thomas Lee of Frost Brown Todd; and Dee Settle and Brian Wilcox of the City of Franklin Purchasing Office					
<b>Target meeting of BOMA at which recommendation will be considered:</b>		12/10/13					
<b>Submittals received from:</b>		<b>Is the submittal complete?</b>	<b>Does the submittal take any exceptions to the City's procurement solicitation? / If so, how many?</b>	<b>Average points allocated by submittal evaluation team based on review of submittal (out of a possible 100, utilizing evaluation criteria as listed in RFQ):</b>	<b>Average points allocated by interview team (out of a possible 100, utilizing evaluation criteria as listed in RFQ):</b>	<b>Payment terms:</b>	<b>Submittal is valid and may be accepted through:</b>
Baker Donelson 211 Commerce St., Suite 800 Nashville, TN 37201 Wendell Moore, Sr. Public Policy Advisor 615/726-5692 rwmoore@bakerdonelson.com		Yes	No	74.75	not interviewed	net 30 days	not indicated
Bradley Arant Boult Cummings, LLP 1600 Division St., Suite 700 Nashville, TN 37203 Nathan Ridley, Counsel 615/252-2382 nridley@babco.com		Yes	No	79.75	not interviewed	net 30 days	12/31/2013
Will Denami Gov't. Affairs/Talbert Gov't. Relations LLC PO Box 680541 Franklin, TN 37068 Will Denami, Principal Jill Talbert, Principal 615/598-2727 615/509-8274 willdenami@gmail.com jill@talbertgr.com		Yes	No	56.25	not interviewed	net 30 days	12/31/2013
Farris Mathews Bobango Public Strategies, LLC 618 Church Street, Suite 300 Nashville, TN 37219 Charles B. Welch, Jr., Managing Partner 615/726-1200 cwelch@farrismathews.com		Yes (However, CoF notes submittal does not acknowledge Addendum No. 1.)	No	75.75	not interviewed	net 30 days	not indicated
Frost Brown Todd LLC The Pinnacle at Symphony Place 150 3rd Avenue South, Suite 1900 Nashville, TN 37201 Thomas H. Lee, Member 615/251-5575 tlee@fbtlaw.com		Yes	Yes / 1 (Indemnification; resolved in negotiation)	92.00	89.25	net 30 days	10/8/2014

\*Shaded submittal is the submittal scored highest by the interview team

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Gullett, Sanford, Robinson, and Martin, PLLC 150 Third Ave. S., Suite 1700 Nashville, TN 37201 Matthew Scanlan, Partner 615/244-4994 mscanlan@gprm.com	Yes (However, CoF notes submittal does not acknowledge Addendum No. 1.)	No	71.50	not interviewed	net 30 days	1/15/2014
Nelson Mullins Riley & Scarborough, LLP One Nashville Place, Suite 1100 150 Fourth Avenue, North Nashville, TN 37219 Kevin M. Doherty, Partner 615/664-5304 kevin.doherty@nelsonmullins.com	Yes (However, CoF notes submittal does not acknowledge Addendum No. 1.)	No	46.25	not interviewed	net 30 days	not indicated
Smith Harris and Carr, Co. 511 Union Street, Suite 710 Nashville, TN 37219 Meagan Frazier Grosvenor, Representative 615/255-2643 meagan@smithharriscarr.com	Yes	No	72.75	not interviewed	net 30 days	1/6/2014
Waller 511 Union St., Suite 2700 Nashville, TN 37219 James Weaver, Partner 615/850-8482 james.weaver@wallerlaw.com	Yes	No	76.00	not interviewed	net 30 days	12/31/2013
Windrow Phillips Group 511 Union St., Suite 1820 Nashville, TN 37219 Anna Durham Windrow, Principal 615/838-3536 anna@windrowphillips.com	Yes	Yes / 1 (professional liability insurance coverage)	87.25	88.50	net 30 days	12/31/2013

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