

ADMINISTRATION

Russell B. Truell
Assistant City Administrator, CFO
Finance



Dr. Ken Moore
Mayor

Eric S. Stuckey
City Administrator

MEMORANDUM

**HISTORIC
FRANKLIN
TENNESSEE**

November 10, 2013

TO: Eric Stuckey, City Administrator
FROM: Russ Truell, ACA/CFO
RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for November was \$2,115,836 compared to \$2,101,518 for the same month in 2012, an increase of \$14,317, or 0.7%. [The November remittance is for sales tax collected during the month of September, representing the third month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 3.5% from the prior year.

Year-to-date, the City has received \$4.23 million compared to \$4.22 million in the previous year, a difference of \$123,973 or 3.0%. The State of Tennessee sales tax collections, year-to-date, are \$1.18 billion compared to \$1.14 billion in the prior year, a difference of \$41.3 million or 3.6%.

For budget comparisons, the City anticipated collections of \$4.2 million through two months of the fiscal year. Through September, the City is \$ 8,858 above budgeted collections. As a further comparison, the September collection of \$2.11 million compares to \$1.75 million in 2008, \$1.71 million in 2009, \$1.77 million in 2010 and \$1.84 million in 2011.



TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
 WILLIAMSON COUNTY
 1320 W MAIN ST STE 125
 FRANKLIN TN 37064-3700

November 9, 2013
 Month of: OCTOBER
 Tot. Collections: \$7,469,141.02
 Cost of Admin: \$84,027.85
 Net Collections: \$7,385,113.17

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$259,674.28	\$2,921.34	\$256,752.94
FRANKLIN	\$4,450,417.89	\$50,067.20	\$4,400,350.69
FAIRVIEW	\$145,650.41	\$1,638.57	\$144,011.84
BRENTWOOD	\$2,243,809.53	\$25,242.86	\$2,218,566.67
SPRING HILL	\$198,642.01	\$2,234.72	\$196,407.29
THOMPSON STATION	\$113,782.76	\$1,280.06	\$112,502.70
NOLENSVILLE	\$57,164.14	\$643.10	\$56,521.04

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 741-1028 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted. If you need information concerning other matters, please see the back of this notice for our local offices and phone numbers.

c: County Trustee; City Mayor
 Director of Accounts: County, F & A

$4400350.69 \div 2 = 2200175.35$
 $(-) \times 1\% = 22001.76$

 2,178,173.59



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION
STATE CAPITOL
NASHVILLE, TENNESSEE 37243-0285

LARRY B. MARTIN
COMMISSIONER

FOR IMMEDIATE RELEASE
FRIDAY, NOVEMBER 8, 2013

CONTACT: DAVID THURMAN
615-741-4806

OCTOBER REVENUES

NASHVILLE – Tennessee revenue collections for October fell below the previous year, and below the budgeted estimate. Finance and Administration Commissioner Larry Martin reported today that collections for October were \$827.1 million, which is 1.16% below October 2012.

“We are very disappointed with the negative growth rates reported in corporate tax collections for October and the preceding two months,” Martin said. “However, the sales tax is our best economic indicator, and it reflects modest growth for the month and first quarter of 2013-2014.

“The national and state leading economic indicators continue to indicate a very slow recovery is in progress, and it calls on us to continue to be diligent in monitoring our spending and revenue patterns for the remainder of this year. We are committed to keeping Tennessee’s budget balanced”.

On an accrual basis, October is the third month in the 2013-2014 fiscal year.

October collections were \$17.8 million less than the budgeted estimate. The general fund was under collected by \$13.7 million and the four other funds were under collected by \$4.1 million.

Sales tax collections were \$8.3 million less than the estimate for October. The October growth rate was 2.91%. The year-to-date growth rate was positive 3.38%.

Franchise and excise combined collections for October were \$43.2 million and \$6.7 million below the budgeted estimate of \$49.9 million.

Gasoline and motor fuel collections decreased by 10.83% and they were \$4.6 million below the budgeted estimate of \$72.5 million.

Tobacco tax collections for the month were under collected by \$190,000.

Privilege tax collections were \$341,000 below than the budgeted estimate of \$24.8 million.

Inheritance and Estate taxes were over collected by \$4.6 million for the month.

Business tax collections were \$1.8 million below the October estimate.

All other taxes were under collected by a net of \$0.5 million.

Year-to-date collections for three months were \$101.2 million less than the budgeted estimate. The general fund was under collected by \$96.6 million and the four other funds were under collected by \$4.6 million.

The budgeted revenue estimates for 2013-2014 are based on the State Funding Board’s consensus recommendation of December 19th, 2012 and adopted by the first session of the 108th General Assembly in April 2013. They are available on the state’s website at <http://www.tn.gov/finance/bud/Revenues.shtml>.

Table 1
Revenue Collections by Fund
October
2013-2014

Fund	2013				2012 Actual	2013	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
General Fund	\$669,143,000	\$682,803,000	(\$13,660,000)	-2.00%	\$670,271,000	(\$1,128,000)	-0.17%
Highway Fund	55,851,000	57,303,000	(1,452,000)	-2.53%	62,031,000	(6,180,000)	-9.96%
Sinking Fund	34,229,000	34,291,000	(62,000)	-0.18%	33,405,000	824,000	2.47%
City & County Fund	64,928,000	67,576,000	(2,648,000)	-3.92%	68,135,000	(3,207,000)	-4.71%
Earmarked Fund	2,900,000	2,900,000	0	0.00%	2,899,000	1,000	0.03%
Total	\$827,051,000	\$844,873,000	(\$17,822,000)	-2.11%	\$836,741,000	(\$9,690,000)	-1.16%

Revenue Collections by Tax
October
2013-2014

Tax Source	2013				2012 Actual	2013	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
Franchise & Excise	\$43,228,000	\$49,900,000	(\$6,672,000)	-13.37%	\$65,139,000	(\$21,911,000)	-33.64%
Income	2,751,000	2,891,000	(140,000)	-4.84%	4,120,000	(1,369,000)	-33.23%
Inheritance & Estate	11,114,000	6,494,000	4,620,000	71.14%	8,916,000	2,198,000	24.65%
Gasoline	47,599,000	51,146,000	(3,547,000)	-6.94%	52,045,000	(4,446,000)	-8.54%
Petroleum Special	4,974,000	5,299,000	(325,000)	-6.13%	5,256,000	(282,000)	-5.37%
Tobacco	23,158,000	23,348,000	(190,000)	-0.81%	22,842,000	316,000	1.38%
Beer	1,416,000	1,579,000	(163,000)	-10.32%	1,556,000	(140,000)	-9.00%
Motor Vehicle Registration	19,983,000	18,962,000	1,021,000	5.38%	19,142,000	841,000	4.39%
Motor Vehicle Title	1,045,000	1,046,000	(1,000)	-0.10%	946,000	99,000	10.47%
Mixed Drink	5,946,000	5,620,000	326,000	5.80%	5,516,000	430,000	7.80%
Business	2,814,000	4,636,000	(1,822,000)	-39.30%	5,504,000	(2,690,000)	-48.87%
Privilege	24,476,000	24,817,000	(341,000)	-1.37%	20,052,000	4,424,000	22.06%
Gross Receipts	(103,000)	199,000	(302,000)	-151.76%	236,000	(339,000)	-143.64%
TVA - In Lieu of Tax Payments	27,076,000	28,410,000	(1,334,000)	-4.70%	27,297,000	(221,000)	-0.81%
Alcoholic Beverage	3,899,000	3,828,000	71,000	1.85%	3,726,000	173,000	4.64%
Sales and Use	592,089,000	600,400,000	(8,311,000)	-1.38%	575,341,000	16,748,000	2.91%
Motor Vehicle Fuel	15,340,000	16,060,000	(720,000)	-4.48%	18,858,000	(3,518,000)	-18.66%
Severance	237,000	220,000	17,000	7.73%	223,000	14,000	6.28%
Coin-operated Amusement	9,000	16,000	(7,000)	-43.75%	26,000	(17,000)	-65.38%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$827,051,000	\$844,871,000	(\$17,820,000)	-2.11%	\$836,741,000	(\$9,690,000)	-1.16%

Table 2
Revenue Collections by Fund
Year-to-Date
August - October
2013-2014

Fund	2013 - 2014				2012-2013	2013-2014	
	Actual	Budgeted	B/(W)	Percent		Actual	B/(W)
General Fund	\$2,258,492,000	\$2,355,042,000	(\$96,550,000)	-4.10%	\$2,248,763,000	\$9,729,000	0.43%
Highway Fund	169,002,000	170,862,000	(1,860,000)	-1.09%	169,620,000	(618,000)	-0.36%
Sinking Fund	102,673,000	102,832,000	(159,000)	-0.15%	100,180,000	2,493,000	2.49%
City & County Fund	199,111,000	201,698,000	(2,587,000)	-1.28%	202,389,000	(3,278,000)	-1.62%
Earmarked Fund	8,701,000	8,699,000	2,000	0.02%	8,700,000	1,000	0.01%
Total	\$2,737,979,000	\$2,839,133,000	(\$101,154,000)	-3.56%	\$2,729,652,000	\$8,327,000	0.31%

Revenue Collections by Tax
Year-to-Date
August - October
2013-2014

Tax Source	2013 - 2014				2012-2013	2013-2014	
	Actual	Budgeted	B/(W)	Percent		Actual	B/(W)
Franchise & Excise	\$351,968,000	\$439,400,000	(\$87,432,000)	-19.90%	\$409,727,000	(\$57,759,000)	-14.10%
Income	5,434,000	5,197,000	237,000	4.56%	6,985,000	(1,551,000)	-22.20%
Inheritance & Estate	31,931,000	21,372,000	10,559,000	49.41%	28,469,000	3,462,000	12.16%
Gasoline	150,765,000	157,460,000	(6,695,000)	-4.25%	156,014,000	(5,249,000)	-3.36%
Petroleum Special	15,595,000	16,285,000	(690,000)	-4.24%	16,031,000	(436,000)	-2.72%
Tobacco	68,062,000	70,449,000	(2,387,000)	-3.39%	70,338,000	(2,276,000)	-3.24%
Beer	4,614,000	4,641,000	(27,000)	-0.58%	4,703,000	(89,000)	-1.89%
Motor Vehicle Registration	61,862,000	60,069,000	1,793,000	2.98%	58,879,000	2,983,000	5.07%
Motor Vehicle Title	3,166,000	3,257,000	(91,000)	-2.79%	2,869,000	297,000	10.35%
Mixed Drink	17,712,000	17,035,000	677,000	3.97%	16,473,000	1,239,000	7.52%
Business	31,425,000	32,662,000	(1,237,000)	-3.79%	32,253,000	(828,000)	-2.57%
Privilege	68,411,000	64,827,000	3,584,000	5.53%	56,556,000	11,855,000	20.96%
Gross Receipts	11,929,000	14,519,000	(2,590,000)	-17.84%	11,631,000	298,000	2.56%
TVA - In Lieu of Tax Payments	88,424,000	87,007,000	1,417,000	1.63%	91,709,000	(3,285,000)	-3.58%
Alcoholic Beverage	12,561,000	12,033,000	528,000	4.39%	11,892,000	669,000	5.63%
Sales and Use	1,772,849,000	1,792,200,000	(19,351,000)	-1.08%	1,714,815,000	58,034,000	3.38%
Motor Vehicle Fuel	40,485,000	40,014,000	471,000	1.18%	39,685,000	800,000	2.02%
Severance	697,000	651,000	46,000	7.07%	569,000	128,000	22.50%
Coin-operated Amusement	89,000	57,000	32,000	56.14%	54,000	35,000	64.81%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$2,737,979,000	\$2,839,135,000	(\$101,156,000)	-3.56%	\$2,729,652,000	\$8,327,000	0.31%