City of Franklin

Quarterly Report

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Quarter Ended September 30, 2013

This quarterly report format has been developed for emphasis on significant items within each fund.

In each fund, certain revenues and expenditures have been highlighted. If in future reports additional information or comparison is desired, we will incorporate it into subsequent reports.

Executive Summary

Consistent with the 1st quarter of prior years, the General Fund shows a current year deficit of almost \$1.8 million. The primary factor of a deficit in the 1st quarter is property tax billings do not occur until the 2nd quarter (October 1).

The Sanitation & Environmental Services Fund has used only 15% of the budgeted operating subsidy from the General Fund.

Road Impact Fees, Facilities Taxes, and Hotel/Motel Taxes show increases in collections compared to the previous year.

Consistent with the 1st quarter in prior years, the General Fund shows a deficit at the end of the first quarter as property tax billings occur in the 2nd quarter (October 1).

Summary of All Funds

| | | | | | | | Page Reference |
|-------------------------------|----------------|------------------------|------------------------|-------------------------------|------------|--|-------------------|
| Fried | Beg Fund | Bauana | F un on diturne | End Fund | Increase / | Deimen Frater | for Additional |
| Fund | Balance | Revenue | Expenditures | Balance | (Decrease) | Primary Factor Property tax billings do | Information |
| | | | | | | not occur until Oct. 1 | |
| General | \$28,890,118 | \$10,239,488 | \$12,022,958 | \$27,106,648 | -6.17% | (2nd quarter) | 4 |
| | | | | | | Additional gasoline | |
| | | | | | | taxes are anticipated to | |
| | | | | | | offset expenditures incurred in the 1st | |
| Street Aid | \$0 | \$1,046,459 | \$1,046,459 | \$0 | | quarter | 5 |
| Street Ald | φυ | φ1,040,400 | ψ1,040,400 | | | Only 15% of budgeted | 5 |
| | | | | | | transfer from General | |
| | | | | | | has been needed | |
| Sanitation & Envir. Services. | \$0 | \$1,868,934 | \$1,868,934 | \$0 | | through 1st quarter | 6 |
| | | | | | | Collections have | |
| | | | | | | exceeded debt service | |
| | (\$054.000) | ¢4.040.440 | ¢4.070.400 | (******** | 00.400/ | expenditures by over | - |
| Road Impact | (\$854,829) | \$1,248,119 | \$1,076,132 | (\$682,842) | 20.12% | \$170,000 Collections have | 7 |
| | | | | | | exceeded budgeted | |
| | | | | | | expenditures by over | |
| Facilities Tax | \$3,147,824 | \$645,899 | \$159,207 | \$3,634,516 | 15.46% | \$480,000 | 8 |
| | | | | | | Additional stormwater | |
| | | | | | | fees are anticipated to | |
| | | | | | | offset expenditures | |
| | | • -•·••• | | | | incurred in the 1st | |
| Stormwater | \$5,615,101 | \$581,360 | \$674,083 | \$5,522,378 | -1.65% | quarter | 9 |
| | | | | | | Fines and confiscations have exceeded | |
| | | | | | | budgeted expenditures | |
| Drug | \$121,781 | \$32,684 | \$24,699 | \$129,766 | 6.56% | by almost \$8,000 | 10 |
| Didg | φ121,701 | | <i>\</i> | <i><i><i>ϕ</i>:20,100</i></i> | 0.0070 | Additional hotel/motel | 10 |
| | | | | | | taxes and collection of | |
| | | | | | | \$500,000 | |
| | | | | | | reimbursement on the | |
| | | | | | | Eastern Flank Road are | |
| | | | | | | anticipated to offset | |
| Hotel/Motel | \$1,124,507 | \$643,225 | \$1,153,217 | \$614,515 | -45.35% | expenditures incurred in the 1st guarter | 11 |
| HOTEI/MOTEI | \$1,124,507 | \$0 1 0,220 | ψ1,100,217 | ψ014,515 | -40.0070 | | 11 |
| | | | | | | Additional grant revenue | |
| | | | | | | is anticipated to offset | |
| | | | | | | expenditures incurred in | |
| Transit | \$0 | \$443,030 | \$443,030 | \$0 | | the 1st quarter | 12 |
| | | | | | | Additional grant races | |
| | | | | | | Additional grant revenue is anticipated to offset | |
| | | | | | | expenditures incurred in | |
| CDBG | \$23,545 | \$42,507 | \$44,700 | \$21,352 | 9.31% | the 1st quarter | 13 |
| | <i>4_3,010</i> | . , | . , | | | Property tax billings do | .0 |
| | | | | | | not occur until Oct. 1 | |
| Debt Service | \$84,729 | \$1,898,384 | \$2,986,438 | (\$1,003,325) | -1284.16% | (2nd quarter) | 14 |
| | | | | | | Upcoming bond issue is | |
| | #000 / / C | \$664,985 | ¢7 175 600 | (¢6 100 000) | 1702 409/ | anticipated to offset | 4- |
| Capital Projects | \$382,419 | φ004,900 | \$7,175,630 | (\$6,128,226) | -1702.49% | deficit | 15 |

| Fund | Beg Fund Balance | Revenue | Expenditures | End Fund Balance | Increase / (Decrease) | Primary Factor | Page Reference for Additional Information |
|--------------------|---------------------|-------------|--------------|---------------------|--------------------------|---|---|
| Water & Wastewater | | \$7,459,869 | \$4,830,432 | | | Lower expenditures in 1st quarter compared to last year (ex. no ARRA expenditures in 2014) | 16 |

Note: As an enterprise fund (which is similar to a private business), Water & Wastewater does not have a fund balance.

General Fund Budget

Fiscal Year 2014 Amended Budget (as proposed)

GENERAL FUND

| | | 1st Qtr | | |
|-------------------------|------------|---------------|------------|---|
| | | Amendments | Amended | |
| Revenues | Original | (as proposed) | Budget | Amendment Description |
| Local Taxes | 37,430,490 | | 37,430,490 | |
| Licenses & Permits | 4,395,000 | | 4,395,000 | |
| Intergovernmental | 14,318,767 | (2,355,000) | 11,963,767 | Interfund services from revenue to reduction of exp |
| Charges for Services | 73,700 | 0 | 73,700 | |
| Fines & Fees | 1,020,000 | 0 | 1,020,000 | |
| Use of Money & Property | 344,001 | 0 | 344,001 | |
| Other Revenue | 320,000 | 0 | 320,000 | |
| TOTAL | 57,901,958 | (2,355,000) | 55,546,958 | |

| | | 1st Qtr | | |
|-----------------------------------|------------|---------------|------------|---|
| | | Amendments | Amended | |
| Expenditures | Original | (as proposed) | Budget | Amendment Description |
| Elected Officials | 259,437 | 0 | 259,437 | |
| Administration | 667,753 | , | 00.1,202 | Interfund services from revenue to reduction of exp |
| Capital Investment Planning | 234,830 | | 187,864 | Interfund services from revenue to reduction of exp |
| Project & Facilities Management | 905,290 | (181,058) | 724,232 | Interfund services from revenue to reduction of exp |
| Human Resources | 1,406,554 | (281,311) | 1,125,243 | Interfund services from revenue to reduction of exp |
| Law | 461,705 | (92,341) | 369,364 | Interfund services from revenue to reduction of exp |
| Communications | 446,162 | (89,232) | 356,930 | Interfund services from revenue to reduction of exp |
| Parks | 3,442,168 | 0 | 3,442,168 | |
| Police | 13,439,104 | 0 | 13,439,104 | |
| Fire | 12,732,033 | 0 | 12,732,033 | |
| Finance | 927,839 | (185,568) | 742,271 | Interfund services from revenue to reduction of exp |
| MIT | 4,085,017 | 0 | 4,085,017 | |
| Purchasing | 204,798 | (40,960) | 163,838 | Interfund services from revenue to reduction of exp |
| Revenue Management | 1,288,838 | (1,128,744) | 160,094 | Interfund services from revenue to reduction of exp |
| Court | 250,875 | 0 | 250,875 | |
| Building & Neighborhood Services | 2,244,317 | 0 | 2,244,317 | |
| Planning & Sustainability | 1,426,112 | 0 | 1,426,112 | |
| Engineering | 876,347 | (175,269) | 701,078 | Interfund services from revenue to reduction of exp |
| Traffic Operations Center | 3,715,502 | 0 | 3,715,502 | |
| Streets-Maintenance | 3,557,200 | 0 | 3,557,200 | |
| Streets - Traffic | 1,190,925 | 0 | 1,190,925 | |
| Streets - Fleet Maintenance | 646,456 | 0 | 646,456 | |
| General Expense | 1,454,320 | 0 | 1,454,320 | |
| Appropriations | 421,375 | 0 | 421,375 | |
| Economic Development | 119,318 | 0 | 119,318 | |
| Transfer to Street Aid | 490,135 | 0 | 490,135 | |
| Transfer to Sanitation & Env Svcs | 508,148 | 0 | 508,148 | |
| Transfer to Transit | 499,400 | 0 | 499,400 | |
| TOTAL | 57,901,958 | (2,355,000) | 55,546,958 | |

General Fund

City of Franklin TN General Fund For the Three Months Ending September 30, 2013

| Revenues Local Sales Tax Property Taxes Collected Sales Tax (State) Business Tax (from State) Franchise Fees Beer Tax Income Tax (State) | \$6,407,384 14,629 1,071,785 752,515 91,698 396,950 0 234,290 160,525 | \$6,170,640 (18,133) 1,040,054 766,424 115,834 403,652 7,757 214,241 | 103.8% (80.7%) 103.1% 98.2% 79.2% 98.3% 0.0% 109.4% | \$27,500,000 6,040,528 4,820,000 2,935,000 2,275,000 1,690,000 915,000 | 23.3% 0.2% 22.2% 25.6% 4.0% 23.5% |
|---|---|---|--|--|--|
| Property Taxes Collected Sales Tax (State) Business Tax (from State) Franchise Fees Beer Tax Income Tax (State) | $\begin{array}{c} 14,629\\ 1,071,785\\ 752,515\\ 91,698\\ 396,950\\ 0\\ 234,290\\ 160,525\end{array}$ | (18,133) 1,040,054 766,424 115,834 403,652 7,757 214,241 | (80.7%) 103.1% 98.2% 79.2% 98.3% 0.0% | 6,040,528 4,820,000 2,935,000 2,275,000 1,690,000 | 0.2% 22.2% 25.6% 4.0% 23.5% |
| Sales Tax (State) Business Tax (from State) Franchise Fees Beer Tax Income Tax (State) | 1,071,785 752,515 91,698 396,950 0 234,290 160,525 | 1,040,054 766,424 115,834 403,652 7,757 214,241 | 103.1% 98.2% 79.2% 98.3% 0.0% | 4,820,000 2,935,000 2,275,000 1,690,000 | 22.2% 25.6% 4.0% 23.5% |
| Business Tax (from State) Franchise Fees Beer Tax Income Tax (State) | 752,515 91,698 396,950 0 234,290 160,525 | 766,424 115,834 403,652 7,757 214,241 | 98.2% 79.2% 98.3% 0.0% | 2,935,000 2,275,000 1,690,000 | 25.6% 4.0% 23.5% |
| Franchise Fees Beer Tax Income Tax (State) | 91,698 396,950 0 234,290 160,525 | 115,834 403,652 7,757 214,241 | 79.2% 98.3% 0.0% | 2,275,000 1,690,000 | 4.0% 23.5% |
| Beer Tax Income Tax (State) | 396,950 0 234,290 160,525 | 403,652 7,757 214,241 | 98.3% 0.0% | 1,690,000 | 23.5% |
| Income Tax (State) | 0 234,290 160,525 | 7,757 214,241 | 0.0% | | |
| | 234,290 160,525 | 214,241 | | 915,000 | |
| | 160,525 | , | 109 4% | | 0.0% |
| Wholesale Liquor tax | , | | 103.470 | 1,050,000 | 22.3% |
| City Court Fines | 450.000 | 178,291 | 90.0% | 1,013,500 | 15.8% |
| Hazard Mitigation Grant Program | 156,020 | 342,240 | 45.6% | 0 | 0.0% |
| Building Permits | 308,327 | 231,630 | 133.1% | 935,000 | 33.0% |
| Traffic Operations Center Grant (Federal) | 0 | 114,266 | 0.0% | 2,000,000 | 0.0% |
| TVA in Lieu of Tax (State) | 0 | 178,183 | 0.0% | 750,000 | 0.0% |
| Mixed Drink Tax | 154,106 | 136,598 | 112.8% | 625,000 | 24.7% |
| Other Revenues | 491,259 | 549,792 | 89.4% | 2,997,930 | 16.4% |
| Total Revenues | 10,239,488 | 10,431,469 | 98.2% | 55, 546, 958 | 18.4% |
| Expenditures: | | | | | |
| Salaries & Wages | 5,004,792 | 4,715,241 | 106.1% | 27,631,530 | 18.1% |
| Employee Benefits | 2,158,799 | 2,956,556 | 73.0% | 10,892,835 | 19.8% |
| Utilities | 505,791 | 535,235 | 94.5% | 2,130,049 | 23.7% |
| Equipment (>\$25,000) | 1,429 | 210,625 | 0.7% | 3,771,000 | 0.0% |
| Transfers To Other Funds | 995,912 | 229,537 | 433.9% | 1,497,683 | 66.5% |
| Contractual Services | 937,311 | 855,900 | 109.5% | 2,379,745 | 39.4% |
| Operational Units | 30,189 | 29,269 | 103.1% | 556,386 | 5.4% |
| Repair & Maintenance Services | 496,860 | 372,207 | 133.5% | 1,319,062 | 37.7% |
| Equipment (<\$25,000) | 428,639 | 204,300 | 209.8% | 930,502 | 46.1% |
| Debt Service/Lease Payments | 293,899 | 32,135 | 914.6% | 1,179,073 | 24.9% |
| Other Expenditures | 1,169,337 | 1,710,463 | 68.4% | 3,259,093 | 35.9% |
| Total Expenditures | 12,022,958 | 11,851,468 | 101.4% | 55, 546, 958 | 21.6% |
| Total Unallocated Funds | (1,783,470) | (1,419,999) | 125.6% | 0 | 0.0% |

Note: Budget amounts above reflect impact of proposed 1st quarter budget amendment to change presentation of interfund services to other funds from revenue to reduction of expenditures as requested by the State. (Original budget presented both revenues and expenditures of \$57,901,958).

| Local Sales Tax | | | | | | | |
|------------------|-----------|-----------|--------------------------|--|--|--|--|
| Month of Sale | FY 2014 | FY 2013 | Increase / (Decrease) | | | | |
| July | 2,113,374 | 2,003,719 | 5.5% | | | | |
| August | 2,115,836 | 2,101,519 | 0.7% | | | | |
| September | 2,178,174 | 2,065,402 | 5.5% | | | | |
| | 6,407,384 | 6,170,640 | 3.8% | | | | |

Local Sales Taxes have exceeded last year by 3.8%.

Street Aid Fund

City of Franklin TN Street Aid & Trans For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|-----------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$0 | \$16,563 | 0.0% | \$0 | 0.0% |
| Gasoline Tax (State) | 428,265 | 439,113 | 97.5% | 1,802,500 | 23.8% |
| Transfer From General Fund | 618,194 | 0 | 0.0% | 490,135 | 126.1% |
| Other Revenues | 0 | 20 | 0.0% | 50 | 0.0% |
| Total Revenues | 1,046,459 | 455,696 | 229.6% | 2,292,685 | 45.6% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 1,046,187 | 275,856 | 379.3% | 2,292,685 | 45.6% |
| Infrastructure | 0 | 5,590 | 0.0% | 0 | 0.0% |
| Other Expenditures | 272 | 272 | 100.0% | 0 | 0.0% |
| Total Expenditures | 1,046,459 | 281,718 | 371.5% | 2,292,685 | 45.6% |
| Total Unallocated Funds | | ======= 173,978 | ====================================== | 0 | ======== 0.0% |

| Gasoline Tax | | | | | | | |
|--------------|---------|---------|--------------------------|--|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | | |
| July | 140,316 | 141,133 | -0.6% | | | | |
| August | 148,269 | 142,941 | 3.7% | | | | |
| September | 139,679 | 155,039 | -9.9% | | | | |
| | 428,264 | 439,113 | -2.5% | | | | |

Gasoline taxes received from the State in 2014 are slightly less (2.5%) than last year.

Solid Waste Fund

City of Franklin TN Sanitation & Envir Services Fund For the Three Months Ending September 30, 2013

| | Current | Prior | Percent | | Percent |
|-------------------------------|-------------------|------------------|--|-----------------------|-----------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | • • • • • • • • • | • · · · · · · · | | • · · · · · · · · · · | |
| Solid Waste Disposal | \$1,086,658 | \$1,093,451 | 99.4% | \$4,473,800 | 24.3% |
| Tipping Fees | 673,869 | 570,610 | 118.1% | 2,373,100 | 28.4% |
| Transfer From General Fund | 78,424 | 0 | 0.0% | 508,148 | 15.4% |
| Solid Waste Grant (State) | 0 | 0 | 0.0% | 350,000 | 0.0% |
| Other Revenues | 29,983 | 32,383 | 92.6% | 236,700 | 12.7% |
| Total Revenues | 1,868,934 | 1,696,444 | 110.2% | 7,941,748 | 23.5% |
| Expenditures: | | | | | |
| Salaries & Wages | 373,461 | 365,091 | 102.3% | 1,956,196 | 19.1% |
| Employee Benefits | 261,071 | 243,768 | 107.1% | 880,021 | 29.7% |
| Repair & Maintenance Services | 146,712 | 109,194 | 134.4% | 245,000 | 59.9% |
| Operating Services | 454,217 | 391,807 | 115.9% | 1,579,050 | 28.8% |
| Utilities | 361,986 | 331,372 | 109.2% | 1,040,750 | 34.8% |
| Transfers To Other Funds | 5,522 | 7,153 | 77.2% | 569,819 | 1.0% |
| Equipment (>\$25,000) | 0 | 0 | 0.0% | 25,000 | 0.0% |
| Contractual Services | 1,500 | 0 | 0.0% | 0 | 0.0% |
| Operational Units | 47,500 | 45,955 | 103.4% | 185,000 | 25.7% |
| Debt Service | 0 | 3,274 | 0.0% | 375,963 | 0.0% |
| Other Expenditures | 216,965 | 185,329 | 117.1% | 1,084,949 | 20.0% |
| Total Expenditures | 1,868,934 | 1,682,943 | 111.1% | 7,941,748 | 23.5% |
| Total Unallocated Funds | | ====== 13,501 | ====================================== | 0 | ======= 0.0% |

| Disposal Fees | | | | | | |
|---------------|-----------|-----------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 341,316 | 366,256 | -6.8% | | | |
| August | 372,028 | 362,302 | 2.7% | | | |
| September | 373,314 | 364,893 | 2.3% | | | |
| | 1,086,658 | 1,093,451 | -0.6% | | | |

| Tipping Fees | | | | | | | |
|--------------|---------|---------|------------|--|--|--|--|
| | | | Increase / | | | | |
| Month | FY 2014 | FY 2013 | (Decrease) | | | | |
| July | 242,140 | 198,911 | 21.7% | | | | |
| August | 222,982 | 198,445 | 12.4% | | | | |
| September | 208,747 | 173,254 | 20.5% | | | | |
| | 673,869 | 570,610 | 18.1% | | | | |

Disposal Fees are slightly less than 2013; however, Tipping Fees have increased by over 18%.

Road Impact Fund

City of Franklin TN Road Impact Fund For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|--------------------------|---------------------------|------------------------|--|-------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | (\$854,829) | (\$1,240,129) | 68.9% | (\$854,829) | 100.0% |
| Road Impact Fees | 1,248,119 | 460,509 | 271.0% | 3,000,000 | 41.6% |
| Total Revenues | 393,290 | (779,620) | (50.4%) | 2,145,171 | 18.3% |
| Expenditures: | | | | | |
| Transfers To Other Funds | 1,076,132 | 1,106,999 | 97.2% | 3,513,048 | 30.6% |
| Total Expenditures | 1,076,132 | 1,106,999 | 97.2% | 3,513,048 | 30.6% |
| Total Unallocated Funds | (682,842) | (1,886,619) | = 36.2% | (1,367,877) | 49.9% |

| Road Impact Fees | | | | | | |
|------------------|-----------|---------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 153,724 | 101,547 | 51.4% | | | |
| August | 888,987 | 243,928 | 264.4% | | | |
| September | 205,408 | 115,034 | 78.6% | | | |
| | 1,248,119 | 460,509 | 171.0% | | | |

The deficit in Road Impact Fees continues to decline in 2014 due to increased collections

Facilities Tax Fund

City of Franklin TN Facilities Tax Fund For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------|--|------------------------|--|-----------------------|-------------------------------------|
| <u>Revenues</u> | | | | | |
| Beginning Fund Balance | \$3,147,824 | \$1,562,647 | 201.4% | \$3,147,824 | 100.0% |
| Facilities Taxes | 644,164 | 457,584 | 140.8% | 2,000,000 | 32.2% |
| Other Revenues | 1,735 | 1,980 | 87.6% | 5,000 | 34.7% |
| Total Revenues | 3,793,723 | 2,022,211 | 187.6% | 5,152,824 | 73.6% |
| Expenditures: | | | | | |
| Equipment (>\$25,000) | 159,207 | 188,073 | 84.7% | 642,205 | 24.8% |
| Contractual Services | 0 | 0 | 0.0% | 30,000 | 0.0% |
| Other Expenditures | 0 | 0 | 0.0% | 1,562,545 | 0.0% |
| Total Expenditures | 159,207 | 188,073 | 84.7% | 2,234,750 | 7.1% |
| Total Unallocated Funds | ====================================== | ======== 1,834,138 | ====================================== | ======== 2,918,074 | ======== 124.6% |

| Facilities Tax | | | | | | |
|----------------|---------|---------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 188,335 | 129,034 | 46.0% | | | |
| August | 282,956 | 156,599 | 80.7% | | | |
| September | 172,873 | 171,951 | 0.5% | | | |
| | 644,164 | 457,584 | 40.8% | | | |

Collections are almost 41% higher than last year.

Stormwater Fund

City of Franklin TN Stormwater Fund For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|--|------------------------|--|-----------------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$5,615,101 | \$5,858,322 | 95.8% | \$5,615,101 | 100.0% |
| Stormwater Fees | 563,662 | 542,837 | 103.8% | 2,250,000 | 25.1% |
| Other Revenues | 17,698 | 124,168 | 14.3% | 53,500 | 33.1% |
| Total Revenues | 6, 196, 461 | 6,525,327 | 95.0% | 7,918,601 | 78.3% |
| Expenditures: | | | | | |
| Salaries & Wages | 116,462 | 109,026 | 106.8% | 642,042 | 18.1% |
| Employee Benefits | 79,634 | 75,349 | 105.7% | 316,684 | 25.1% |
| Repair & Maintenance Services | 1,135 | 2,352 | 48.3% | 49,810 | 2.3% |
| Operating Services | 80 | 112 | 71.4% | 1,350 | 5.9% |
| Utilities | 11,753 | 9,619 | 122.2% | 46,268 | 25.4% |
| Equipment (>\$25,000) | 0 | 0 | 0.0% | 84,000 | 0.0% |
| Infrastructure | 69,853 | 213,808 | 32.7% | 1,946,000 | 3.6% |
| Contractual Services | 272,507 | 11,841 | 2,301.4% | 397,270 | 68.6% |
| Operational Units | 41,250 | 40,211 | 102.6% | 166,000 | 24.8% |
| Debt Service | 0 | 3,274 | 0.0% | 0 | 0.0% |
| Other Expenditures | 81,409 | 71,712 | 113.5% | 400,227 | 20.3% |
| Total Expenditures | 674,083 | 537,304 | 125.5% | 4,049,651 | 16.6% |
| Total Unallocated Funds | ====================================== | ====== 5,988,023 | ====================================== | ======== 3,868,950 | ======= 1 42.7% |

| Stormwater Fees | | | | | | |
|-----------------|---------|---------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 184,352 | 178,788 | 3.1% | | | |
| August | 189,734 | 175,497 | 8.1% | | | |
| September | 189,576 | 188,552 | 0.5% | | | |
| | 563,662 | 542,837 | 3.8% | | | |

Stormwater fees are almost 4% higher than last year. The Stormwater fund balance has decreased slightly in FY 2014 due to budgeted stormwater projects.

Drug Fund

City of Franklin TN Drug Fund For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-----------------------------|--|------------------------|--|-------------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$121,781 | \$144,788 | 84.1% | \$121,781 | 100.0% |
| Confiscated Goods (Federal) | 13,999 | 1,103 | 1,269.2% | 106,100 | 13.2% |
| Drug Fines Received | 15,645 | 11,489 | 136.2% | 62,090 | 25.2% |
| Other Revenues | 3,040 | 2,026 | 150.0% | 6,610 | 46.0% |
| Total Revenues | 154,465 | 159,406 | 96.9% | 296,581 | 52.1% |
| Expenditures: | | | | | |
| Operational Units | 8,372 | 5,844 | 143.3% | 55,500 | 15.1% |
| Other Expenditures | 16,327 | 5,943 | 274.7% | 82,598 | 19.8% |
| Total Expenditures | 24,699 | 11,787 | 209.5% | 138,098 | 17.9% |
| Total Unallocated Funds | ====================================== | 147,619 | ====================================== | ====== 158,483 | ======== 81.9% |

| Drug Fines | | | | | | |
|------------|---------|---------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 5,814 | 4,111 | 41.4% | | | |
| August | 5,077 | 5,314 | -4.5% | | | |
| September | 4,754 | 2,064 | 130.3% | | | |
| | 15,645 | 11,489 | 36.2% | | | |

Drug Fines are 36% higher than last year. Federal confiscated funds have significantly increased in the 1st quarter of 2014.

Hotel/Motel Tax Fund

City of Franklin TN Hotel/Motel Tax Fund For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|--------------------------|--|------------------------|--|----------------------|-------------------------------------|
| Revenues | | | | Ŭ | <u> </u> |
| Beginning Fund Balance | \$1,124,507 | \$2,103,083 | 53.5% | \$1,124,507 | 100.0% |
| Hotel/Motel Taxes | 642,887 | 581,153 | 110.6% | 2,473,200 | 26.0% |
| Other Revenues | 338 | 103,918 | 0.3% | 20,000 | 1.7% |
| Total Revenues | 1,767,732 | 2,788,154 | 63.4% | 3,617,707 | 48.9% |
| Expenditures: | | | | | |
| Transfers To Other Funds | 403,453 | 347,168 | 116.2% | 1,155,322 | 34.9% |
| Contractual Services | 0 | 2,548 | 0.0% | 112,000 | 0.0% |
| Appropriations | 140,689 | 124,613 | 112.9% | 812,757 | 17.3% |
| Operational Units | 12,403 | (70,784) | (17.5%) | 0 | 0.0% |
| Other Expenditures | 596,672 | 188,833 | 316.0% | 320,500 | 186.2% |
| Total Expenditures | 1,153,217 | 592,378 | 194.7% | 2,400,579 | 48.0% |
| Total Unallocated Funds | ====================================== | ======= 2,195,776 | ====================================== | ======= 1,217,128 | ======= 50.5% |

| Hotel/Motel Taxes | | | | | | |
|-------------------|---------|---------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 220,564 | 211,075 | 4.5% | | | |
| August | 202,941 | 175,021 | 16.0% | | | |
| September | 219,382 | 195,057 | 12.5% | | | |
| | 642,887 | 581,153 | 10.6% | | | |

Hotel/Motel Taxes are over 10% higher than last year. The fund balance has decreased in 2014 as additional tourism (parks) projects are budgeted. Also, grant reimbursement of \$500,000 is anticipated for the Eastern Flank Access Road.

Transit Fund

City of Franklin TN Transit Fund For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|------------------------------------|---------------------------|------------------------|--|---------------------|-------------------------------------|
| Revenues | | | | Ŭ | <u> </u> |
| Transfer From General Fund | \$299,294 | \$229,537 | 130.4% | \$499,400 | 59.9% |
| Transit Operations Grant (Federal) | 118,000 | 52,664 | 224.1% | 823,950 | 14.3% |
| Transit Capital Grant (Fed/State) | 0 | 5,283 | 0.0% | 106,600 | 0.0% |
| Transit Fares | 20,370 | 15,850 | 128.5% | 88,000 | 23.1% |
| Other Revenues | 5,366 | 3,830 | 140.1% | 25,600 | 21.0% |
| Total Revenues | 443,030 | 307,164 | 144.2% | 1,543,550 | 28.7% |
| Expenditures: | | | | | |
| Equipment (>\$25,000) | 0 | 0 | 0.0% | 120,000 | 0.0% |
| Operational Units | 443,030 | 300,629 | 147.4% | 1,423,550 | 31.1% |
| Other Expenditures | 0 | 6,535 | 0.0% | 0 | 0.0% |
| Total Expenditures | 443,030 | 307,164 | 144.2% | 1,543,550 ====== | 28.7% |

| Transit Fares | | | | | | |
|---------------|---------|---------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 5,771 | 4,115 | 40.2% | | | |
| August | 6,629 | 5,371 | 23.4% | | | |
| September | 7,970 | 6,364 | 25.2% | | | |
| | 20,370 | 15,850 | 28.5% | | | |

Fares are over 28% higher in FY 2014.

CDBG Fund

City of Franklin TN Community Development Block Grant For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|-------------------|-------------------------------------|
| Revenues | | | | 0 | <u> </u> |
| Beginning Fund Balance | \$23,545 | (\$6,582) | (357.7%) | \$23,545 | 100.0% |
| CDBG Grant | 42,459 | 56,966 | 74.5% | 203,240 | 20.9% |
| Other Revenues | 48 | 4 | 1,200.0% | 75 | 64.0% |
| Total Revenues | 66,052 | 50,388 | 84.4% | 226,860 | 19.0% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 28,943 | 0 | 0.0% | 0 | 0.0% |
| Operating Services | 0 | 0 | 0.0% | 65 | 0.0% |
| Contractual Services | 15,723 | 56,966 | 27.6% | 200,000 | 7.9% |
| Other Expenditures | 34 | 0 | 0.0% | 3,175 | 1.1% |
| Total Expenditures | 44,700 | 56,966 | 78.5% | 203,240 | 22.0% |
| Total Unallocated Funds | 21,352 | ======= (6,578) | ====================================== | ======= 23,620 | ======= 90.4% |

The fund provides community development assistance to low and moderate income families. The City receives grant reimbursements for eligible expenditures.

Debt Service Fund

City of Franklin TN Debt Service Fund For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|------------------------------------|--|------------------------|--|------------|-------------------------------------|
| Revenues | | | | | <u>0</u> |
| Beginning Fund Balance | \$84,729 | \$318,138 | 26.6% | \$84,729 | 100.0% |
| Property Taxes Collected | 0 | 0 | 0.0% | 5,459,048 | 0.0% |
| Rebate on BAB/RZEDB Bonds | 412,700 | 446,478 | 92.4% | 825,401 | 50.0% |
| Transfer from Solid Waste Fund | 5,522 | 7,153 | 77.2% | 569,819 | 1.0% |
| Transfer from Road Impact Fund | 1,076,132 | 1,106,999 | 97.2% | 3,513,048 | 30.6% |
| Transfer from Hotel/Motel Tax Fund | 403,453 | 347,168 | 116.2% | 1,155,322 | 34.9% |
| Other Revenues | 577 | 22,500,138 | 0.0% | 5,000 | 11.5% |
| Total Revenues | 1,983,113 | 24,726,074 | 8.0% | 11,612,367 | 17.1% |
| Expenditures: | | | | | |
| Debt Service | 2,986,438 | 25,613,213 | 11.7% | 11,565,711 | 25.8% |
| Total Expenditures | 2,986,438 | 25,613,213 | 11.7% | 11,565,711 | 25.8% |
| Total Unallocated Funds | ====================================== | (887, 139) | ====================================== | | ======== (2,150.5%) |

Property tax billings in the 2nd quarter (October 1) are anticipated to cover the fund deficit.

Capital Projects Fund

nd City of Franklin TN Capital Improvement Bonds For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|--|------------------------|--|--------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$382,419 | \$9,266,486 | 4.1% | \$0 | 0.0% |
| Facilities Taxes | 150,333 | 202,093 | 74.4% | 0 | 0.0% |
| Mack Hatcher Grant | 66,196 | 0 | 0.0% | 0 | 0.0% |
| Jackson National Life Grant | 0 | 60,062 | 0.0% | 0 | 0.0% |
| Other Grant Program | 0 | 313,640 | 0.0% | 0 | 0.0% |
| Other Revenues | 448,456 | 511,144 | 87.7% | 0 | 0.0% |
| Total Revenues | 1,047,404 | 10,353,425 | 10.1% | 0 | 0.0% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 16,315 | 0 | 0.0% | 0 | 0.0% |
| Operating Services | 5,582 | 0 | 0.0% | 0 | 0.0% |
| Utilities | 38,344 | 0 | 0.0% | 0 | 0.0% |
| Equipment (>\$25,000) | 91,599 | 436,790 | 21.0% | 0 | 0.0% |
| Infrastructure | 5,841,176 | 1,601,396 | 364.8% | 0 | 0.0% |
| Contractual Services | 17,351 | 144,150 | 12.0% | 0 | 0.0% |
| Operational Units | 58,217 | 167,500 | 34.8% | 0 | 0.0% |
| Other Expenditures | 1,107,046 | 1,435,698 | 77.1% | 0 | 0.0% |
| Total Expenditures | 7,175,630 | 3, 785, 534 | 189.6% | 0 | 0.0% |
| Total Unallocated Funds | ====================================== | ====== 6,567,891 | ====================================== | 0 | ======== 0.0% |

Expenditures in this fund are spend-down of bonds issued in a prior year. Future bond proceeds are anticipated to cover the fund deficit.

Water/Sewer Fund

City of Franklin TN Water & Sewer For the Three Months Ending September 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|--------------|-------------------------------------|
| Revenues | | | | | |
| Customer Service | \$6,273,926 | \$6,441,661 | 97.4% | \$23,146,524 | 27.1% |
| Other Revenues | 1,185,943 | 1,324,925 | 89.5% | 254,100 | 466.7% |
| Total Revenues | 7,459,869 | 7,766,586 | 96.1% | 23,400,624 | 31.9% |
| Expenditures: | | | | | |
| Salaries & Wages | 584,824 | 593,469 | 98.5% | 3,699,728 | 15.8% |
| Employee Benefits | 375,621 | 391,182 | 96.0% | 1,528,644 | 24.6% |
| Water Purchased for Resale | 798,677 | 1,169,398 | 68.3% | 3,500,000 | 22.8% |
| Utilities | 375,673 | 399,645 | 94.0% | 1,675,848 | 22.4% |
| Equipment (>\$25,000) | 0 | 69,420 | 0.0% | 1,360,950 | 0.0% |
| Contractual Services | 109,675 | 77,035 | 142.4% | 212,000 | 51.7% |
| Distribution Systems | 415,732 | 261,246 | 159.1% | 2,000,000 | 20.8% |
| Operational Units | 500,000 | 1,180,273 | 42.4% | 2,000,000 | 25.0% |
| Repair & Maintenance Services | 120,651 | 132,869 | 90.8% | 359,300 | 33.6% |
| Equipment (<\$25,000) | 3,395 | 17,445 | 19.5% | 162,620 | 2.1% |
| Debt Service/Lease Payments | 755,734 | 1,606,876 | 47.0% | 1,624,050 | 46.5% |
| Other Expenditures | 790,450 | 619,624 | 127.6% | 3,321,240 | 23.8% |
| Total Expenditures | 4,830,432 | 6,518,482 | 74.1% | 21,444,380 | 22.5% |
| Total Unallocated Funds | 2,629,437 | 1,248,104 | 210.7% | 1,956,244 | 134.4% |

| Customer Service | | | | | | |
|------------------|-----------|-----------|--------------------------|--|--|--|
| Month | FY 2014 | FY 2013 | Increase / (Decrease) | | | |
| July | 2,100,827 | 2,352,421 | -10.7% | | | |
| August | 2,013,445 | 2,111,759 | -4.7% | | | |
| September | 2,159,654 | 1,977,481 | 9.2% | | | |
| | 6,273,926 | 6,441,661 | -2.6% | | | |

Customer service revenues (water, sewer, reclaimed) are slightly less (2.6%) than last year.

On the Horizon

| Finance Committee | December 4, 2013 (to include presentation of 2013 audit) | | | |
|-------------------|---|--|--|--|
| вома | December 10, 2013 (Board acceptance of audit report) | | | |
| Finance Committee | January 29, 2014 (to include | | | |

one or more 2015 budget presentations)

December

| Su | Мо | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 8 | 9 | 10 | 11 | 12 | 13 | 14 |
| 15 | 16 | 17 | 18 | 19 | 20 | 21 |
| 22 | 23 | 24 | 25 | 26 | 27 | 28 |
| 29 | 30 | 31 | | | | |

January

| Su | Мо | Tu | We | Th | Fr | Sa |
|----|----|----|----|----|----|----|
| | | | 1 | 2 | 3 | 4 |
| 5 | 6 | 7 | 8 | 9 | 10 | 11 |
| 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| 26 | 27 | 28 | 29 | 30 | 31 | |

February

| Su | Мо | Tu | We | Th | Fr | Sa |
|----|----|----|---------|----|----|----|
| | | | | | | 1 |
| 2 | 3 | 4 | 5 12 | 6 | 7 | 8 |
| 9 | 10 | 11 | 12 | 13 | 14 | 15 |
| 16 | 17 | 18 | 19 | 20 | 21 | 22 |
| 23 | 24 | 25 | 26 | 27 | 28 | |
| | | | | | | |