



HISTORIC
FRANKLIN
TENNESSEE

ITEM #14
WRKS
11/26/13

MEMORANDUM

November 15, 2013

TO: Board of Mayor and Aldermen

FROM: Eric S. Stuckey, City Administrator *ES*
Russell Truell, Assistant City Administrator / CFO
Joe York, Streets Director
Brian Wilcox, Purchasing Manager

SUBJECT: Consider bid award to Bobcat of Nashville of La Vergne, TN in the total amount of \$47,146.15 for one (1) trailered mulch applicator for the Stormwater Division of the Streets Department (Purchasing Office Procurement Solicitation No. 2014-011; \$45,000 budgeted in the Stormwater Fund for fiscal year 2014; Contract No. 2013-0207)

Purpose

The purpose of this procurement is to purchase a trailered mulch applicator. This equipment would be used for stormwater projects involving slope stabilization. The new equipment would be an addition to the Streets Department's fleet of equipment and would not be replacing equipment already in the City's fleet.

Background

The City published on October 23, 2013 a Notice to Bidders in the *Williamson Herald* for supply, delivery and training on the use and service of a minimum of one (1) new and unused trailered mulch applicator. In addition, bid documents were sent on or about the same date directly to six (6) potential bidders known or thought to be interested in this solicitation. Bids from three (3) vendors were publicly opened at the bid opening held on November 7, 2013. A tabulation of the bids received for this solicitation is attached.

Financial Impact

The apparent lowest, most responsive and responsible bid, from Bobcat of Nashville of La Vergne, TN is in the total amount of \$47,146.15 for a 2014 Finn BB302 Bark Blower mulch applicator. This bid was identified because it is the lowest bid that meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. The Streets Department Stormwater Division budget for fiscal year 2014 allocates \$45,000 out of the Stormwater Fund for the purchase of a mulch applicator. The Bobcat of Nashville bid amount is \$2,146.15 (5%) over budget.

Options

In accordance with the bid documents, the City reserves the right to reject any and all bids. The Streets Department has also considered the options of outsourcing mulch application as needed, and renting equipment as needed, instead of purchasing the equipment.

Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Bobcat of Nashville of La Vergne, TN in the total amount of \$47,146.15 for a 2014 Finn BB302 Bark Blower mulch applicator. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

City of Franklin, Tennessee
Tabulation of Bids *

Purchasing Office Solicitation No.:		2014-011 (trailer mulch applicator)						
Notice to Bidders published in the Williamson Herald on:		10/24/13						
Number of vendors that were notified of / that responded to this solicitation for bids:		6 / 3						
Date and time bids due and publicly opened:		11/7/13 2:00 PM						
Present at opening of bids:		Mike Nelson of Bobcat of Nashville; and Dee Settle, Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office						
Target meeting of BOMA at which recommendation will be considered:		12/10/13						
Bids received from:	Bid No.:	Year, Make & Model:	Does the bid MOES ¹ ? / If not, how many exceptions do not MOES ¹ ?	Total delivered bid price, per unit:	Payment terms:	Estimated time of delivery after receipt of order:	Bid price per unit is valid through:	
Bobcat of Nashville 149 Industrial Blvd La Vergne, TN 37086 Mike Nelson, Territory Manager 615/416-4554 mnelson@bobcatofnashville.com	1 of 1	2014 Finn BB302	Bidder takes no exceptions	\$47,146.15	net 30 days	30 days or less	02/28/14	
Finn Corporation 9281 Le Saint Dr. Fairfield, OH 45014 Rob Jelinek, VP Sales & Mktg. 800/543-7166 rjelinek@Finncorp.com	1 of 1	Finn BB302	No / 2 (trip and travel fee during and after first year)	\$49,975.00	net 30 days	21 days	01/31/14	
Stowers Machinery Corp. 215 Interchange Dr. Crossville, TN 38571 Jared Ross, Salesman 931/212-3693 jross@stowerscat.com	1 of 1	2013 Finn BB302	No / 2 (trip and travel fee during and after first year) (Bid submittal does not include description of product, description of warranty and	\$47,000.00	net 30 days	60 days	02/01/14	

¹MOES indicates "meet(s) or exceed(s) specifications"

*Shaded bid is apparent lowest best bid