




HISTORIC  
FRANKLIN  
TENNESSEE

ITEM #15  
WRKS  
11/26/13

## MEMORANDUM

November 15, 2013

**TO:** Board of Mayor and Aldermen

**FROM:** Eric S. Stuckey, City Administrator   
Russell Truell, Assistant City Administrator / CFO  
Becky Caldwell, Sanitation and Environmental Services Director  
Brian Wilcox, Purchasing Manager

**SUBJECT:** Consider bid award to Stringfellow, Inc. of Nashville, TN in the total amount of \$103,769 for one (1) solid waste container service truck for the Collection Division of the Sanitation and Environmental Services Department (Purchasing Office Procurement Solicitation No. 2014-012; \$103,769 to be budgeted in the Capital Improvements Fund for fiscal year 2014; Contract No. 2013-0208)

### Purpose

The purpose of this procurement is to purchase a solid waste container service truck. This vehicle would be used to deliver, maneuver and service both empty and full front-load solid waste containers ("dumpsters") used by commercial customers of the Sanitation and Environmental Services Department. The new vehicle would replace a similar vehicle that has recently been taken out of service and disposed of as surplus property of the City. The replaced vehicle was a 1994 model truck that had outlived its service life and had encountered service issues not worth addressing given the age of the vehicle. The department has another solid waste container service truck, this one a 2001 model, which is still in service.

### Background

The City published on October 24, 2013 a Notice to Bidders in the *Williamson Herald* for supply and delivery of a minimum of one (1) new and unused solid waste container service truck. In addition, bid documents were sent on or about the same date directly to eight (8) potential bidders known or thought to be interested in this solicitation. Bids from eight (8) vendors were publicly opened at the bid opening held on November 7, 2013. A tabulation of the bids received for this solicitation is attached.

### Financial Impact

The apparent lowest, most responsive and responsible bid, from Stringfellow, Inc. of Nashville, TN is in the total amount of \$116,374 for a G&H 8000 front-load solid waste container handler mounted on a 2014 Kenworth T270 chassis. This bid was identified because it is the lowest bid that most closely meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation. Included in the Stringfellow bid for this same body and chassis is an offer to deduct \$12,605 if the City would wish to forego a frictionless braking system the City had specified. Staff recommends the City accept this offer. The result would be the same body and chassis but without the frictionless braking system for \$103,769. As the FY2014 City budget anticipates this purchase to be financed by means of the City's FY2014 master lease arrangement, \$103,769 would, subject to the approval of the Board of Mayor and Aldermen, be budgeted in the Capital Improvements Fund for fiscal year 2014.

### Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

### Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Stringfellow, Inc. of Nashville, TN in the total amount of \$103,769 for a G&H 8000 front-load solid waste container handler mounted on a 2014 Kenworth T270 chassis but without the City-specified frictionless braking system. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

City of Franklin, Tennessee

**Tabulation of Bids \***

Purchasing Office Solicitation No.:		2014-012 (solid waste container service truck)					
Notice to Bidders published in the <i>Williamson Herald</i> on:		10/24/13					
Number of vendors that were notified of / that responded to this solicitation for bids:		8 / 5					
Date and time bids due and publicly opened:		11/7/13 2:00 PM					
Present at opening of bids:		Chad Ray of CMI Equipment, John Anderson of Stringfellow, Inc., Pat Graham of Cherokee, Charlie Akers of Municipal Equipment, Inc., Page Large of Cumberland, and Jim Cook of Neely Cable Co.; and Dee Settle, Suzanne Ward and Brian Wilcox of the City of Franklin Purchasing Office					
Target meeting of BOMA at which recommendation will be considered:		12/10/13					
Bids received from:	Bid No.:	Year, Make & Model:	Does/Do the bid item(s) MOES <sup>1</sup> ? / If not, how many exceptions do not MOES <sup>1</sup> ?	Total delivered bid price, per unit:	Payment terms:	Estimated time of delivery after receipt of order:	Bid price per unit is valid through:
CMI Equipment Sales, Inc. 2405 Dickerson Road Nashville, TN 37207 Chad M. Ray, Regional Sales Manager 615/227-7800 cmiequip@bellsouth.net	1 of 2	Stellar ECCR mounted on 2015 Freightliner M2106	No / 7 (Halogen headlights instead of LED; drive-train warranty is 60 mos /100K miles instead of 60/unlimited; container is hailed rear of rear axle instead of over; body lift arms and frame construction; body fork construction; body hydraulics; body bushings)	\$112,204.00	net 30 days	120 days	01/31/14
	2 of 2	Stellar ECCR mounted on 2014 Kenworth T270	No / 10 (total chassis warranty is 24 mos /300K miles instead of 24/unlimited; drive-train warranty is 60 mos /500K miles instead of 60/unlimited; transmission warranty is 60 mos /400K miles instead of 60/unlimited; cab perforation corrosion warranty is 36 mos /unlimited miles instead of 60/unlimited; Halogen headlights instead of LED; container is hailed rear of rear axle instead of over; body lift arms and frame construction; body fork construction; body hydraulics; body bushings)	\$112,899.00	net 30 days	60-90 days	01/31/14
Cumberland International 1901 Lebanon Pike Nashville, TN 37210 Page Large, Govt. and Municipal Sales Mgr. 615/864-2309 wlarge@cumberlandintltrucks.com	1 of 1	an unspecified body mounted on 2015 International DuraStar	No / unknown (original CoF specifications submitted instead of revised per addendum) (CoF also notes that ID and description of body, references, CoF Std. Ts&Cs and CoF A/E. of Non- Collusion were not included in bid submittal)	\$112,501.05	net 30 days	120 days	01/31/14
Municipal Equipment, Inc. 6305 Shepherdsville Road Louisville, KY 40228 Mike Coriell, President 800/248-7590 mequip@iglou.com	1 of 1	Galbreath LCH R mounted on 2014/15 Kenworth T270	No / 9 (total chassis warranty is 24 mos /300K miles instead of 24/unlimited; drive-train warranty is 60 mos /500K miles instead of 60/unlimited; transmission warranty is 60 mos /400K miles instead of 60/unlimited; cab perforation corrosion warranty is 36 mos /unlimited miles instead of 60/unlimited; engine belts; Halogen headlights instead of LED; body lift arms and frame construction; body hydraulics; body bushings)	\$127,873.00	net 30 days	90 days	01/31/14

<sup>1</sup>MOES indicates "meet(s) or exceed(s) specifications"

\*Shaded bid is apparent lowest best bid

**City of Franklin, Tennessee**  
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Neely Cable Co., Inc. 319 Fesslers Lane P.O. Box 100347 Nashville, TN 37210 Jim Cook, Sales Representative 615/244-8900 jimc@neelycable.com	1 of 2	Galbreath LCH R mounted on 2015 Freightliner M2106	No / 5 (Halogen headlights instead of LED, drive-train warranty is 60 mos./100K miles instead of 60/unlimited; body lift arms and frame construction; body hydraulics; body bushings)	\$127,470.00	net 30 days	135 days	01/31/14
	2 of 2	same as no. 1 but without specified frictionless braking system	No / 6 (same as for no. 1 plus frictionless braking system)	\$114,865.00			
Stringfellow, Inc. 2710 Locust Street Nashville, TN 37207 Joe Connolly, Environmental Sales Mgr. 615/226-4900 joe@stringfellow.biz	1 of 4	G&H 8000 mounted on a 2014 Kenworth T270	No / 1 (hydraulic cylinders warranty is 12 mos. instead of 60)	\$116,374.00	Net 30 days	60 - 90 days	01/31/14
	2 of 4	same as no. 1 but without specified frictionless braking system	No / 2 (same as for no. 1 plus frictionless braking system)	\$103,769.00			
	3 of 4	G&H 8000 mounted on a 2015 Freightliner M2106	No / 3 (Halogen headlights instead of LED, drive-train warranty is 60 mos./100K miles instead of 60/unlimited; hydraulic cylinders warranty is 12 mos. instead of 60)	\$112,394.00	Net 30 days	90 - 120 days	01/31/14
	4 of 4	same as no. 3 but without specified frictionless braking system	No / 4 (same as for no. 3 plus frictionless braking system)	\$99,789.00			

<sup>1</sup>MOES indicates "meet(s) or exceed(s) specifications"

\*Shaded bid is apparent lowest best bid