Quarterly Report

Inside This Report

Page

- 2 Summary of All Funds
- 3 Budget
- 4 General Fund
- 5 Street Aid Fund
- 6 Solid Waste Fund
- 7 Road Impact Fund
- 8 Facilities Tax Fund
- 9 Stormwater Fund
- **10** Drug Fund
- 11 Hotel/Motel Tax Fund
- 12 Transit Fund
- 13 CDBG Fund
- 14 Debt Service Fund
- 15 Capital Projects Fund
- 16 Water/Sewer Fund
- 17 On the Horizon

Fiscal Year 2013 (Unaudited)

This quarterly report format has been developed for emphasis on significant items within each fund.

In each fund, certain revenues and expenditures have been highlighted. If in future reports additional information or comparison is desired, we will incorporate it into subsequent reports.

Executive Summary

The General Fund shows a current year surplus of \$2.8 million. The factors for the resulting surplus are:

- 1. \$500,000 additional pension contribution budgeted but not used,
- 2. \$1,300,000 for personnel vacancies, primarily in Police, Fire, BNS, and Parks.
- 3. \$1,000,000 in operating and capital expenditures not incurred, primarily in the Traffic Operations Center department.

The Solid Waste and Transit funds used only 79% and 89%, respectively, of the budgeted operating subsidies from the General Fund.

Both Road Impact Fees and Facilities Taxes showed increases in collections compared to the previous year.

Summary of All Funds

| | | | | | | | Page |
|-------------------------------|--------------------------|-------------------------------|------------------------------|-----------------------|--------------------|--|-------------------|
| | | | | | | | Reference |
| | Beg Fund | | | End Fund | Increase / | | for Additional |
| Fund | Balance | Revenue | Expenditures | Balance | (Decrease) | Primary Factor | Information |
| | | | · | | , | Surplus for year due to | |
| | | | | | | additional pension | |
| | | | | | | contribution not used, | |
| | | | | | | personnel vacancies, | |
| | | | | | | and operating and | |
| 0 | COC 044 004 | \$50,677,060 | ¢40.700.500 | ¢20,000,440 | 11.070/ | capital, primarily in the | 4 |
| General | \$26,011,331 | \$52,677,369 | \$49,798,582 | \$28,890,118 | 11.07% | TOC dept., not used Gas tax revenue is | 4 |
| | | | | | | tracking slightly less | |
| Street Aid | \$16,563 | \$2,309,493 | \$2,326,056 | \$0 | | (98%) of budget. | 5 |
| 0.0017.10 | ψ.ο,οοο | + =,===, :== | | *** | | Transfer from General is | |
| | | | | | | 79% of amount | |
| | | | | | | budgeted due to lower | |
| | | | | | | disposal costs and | |
| Solid Waste | \$0 | \$7,648,725 | \$7,648,725 | \$0 | | capital items. | 6 |
| | | | | | | Collections exceeded | |
| | | | | | | budget by 16%. Deficit | |
| Bood Immost | (ft4 040 400) | \$3,276,074 | \$2,890,774 | (\$854,829) | 31.07% | is reduced by \$385,300 from last year. | 7 |
| Road Impact | (\$1,240,129) | \$3,270,074 | \$2,090,774 | (\$654,629) | 31.07 /6 | Collections exceeded | / |
| Facilities Tax | \$1,562,647 | \$2,624,601 | \$1,039,424 | \$3,147,824 | 101.44% | budget by 21%. | 8 |
| T domines Tax | Ψ1,002,011 | ψ <u>2,</u> σ <u>2</u> .,σσ . | ψ.,σσσ, : <u>Σ</u> . | ψο,,οΣ. | | Only \$2.6 million of \$3.8 | Ŭ |
| | | | | | | million budgeted was | |
| Stormwater | \$5,858,322 | \$2,383,896 | \$2,627,117 | \$5,615,101 | -4.15% | spent. | 9 |
| | | | | | | Drug fine collections are | |
| Drug | \$144,788 | \$86,358 | \$109,365 | \$121,781 | -15.89% | 9% above last year. | 10 |
| | | | | | | Hotel/Motel collections | |
| | 00.400.000 | #0.470.740 | #0.440.004 | 04 404 507 | 40.500/ | exceeded last year by | 4.4 |
| Hotel/Motel | \$2,103,083 | \$2,470,748 | \$3,449,324 | \$1,124,507 | -46.53% | 10% and budget by 5% | 11 |
| | | | | | | Grant revenues were higher than anticipated | |
| | | | | | | and reduced the transfer | |
| | | | | | | needed from the General | |
| Transit | \$0 | \$1,437,192 | \$1,437,192 | \$0 | | Fund. | 12 |
| | 1 | . , - , - | . , . , . , | * - | | Approximately 75% of | |
| | | | | | | budget was used in | |
| CDBG | (\$6,582) | \$192,586 | \$162,459 | \$23,545 | 457.72% | 2013 | 13 |
| | | | | | | Includes \$22.5 million in | |
| | | | | | | grant proceeds | |
| | | | | | | (revenue) and | |
| Data Camilia | C240.420 | #22 040 274 | \$22.44F.700 | 004 700 | 72 270/ | expenditures (pay off of | 4.4 |
| Dept Service | \$318,138 | \$33,∠1∠,3/1 | ф33,445,780 | \$84,729 | -13.31% | ' | 14 |
| Capital Projects | \$9.266.485 | \$4 114 730 | \$12 998 796 | \$382 419 | -95 87% | | 15 |
| Debt Service Capital Projects | \$318,138 \$9,266,485 | \$33,212,371 \$4,114,730 | \$33,445,780 \$12,998,796 | \$84,729 \$382,419 | -73.37% -95.87% | expenditures (pay off of prior bond issue) Spend-down of prior year bond proceeds | 14 15 |

General Fund Budget

Fiscal Year 2013 Amended Budget

GENERAL FUND

| | | | 2nd Qtr | 3rd Quarter | | | |
|-------------------------|------------|------------|-------------|-------------|-------------|---------------|------------|
| | | 1st Qtr | Amendments | Amendments | 4th Quarter | 4th Quarter | Amended |
| Revenues | Original | Amendments | (no change) | (no change) | Amendments | Re-Allocation | Budget |
| Local Taxes | 35,588,949 | 165,000 | 0 | 0 | 165,000 | 0 | 35,918,949 |
| Licenses & Permits | 4,259,140 | 86,186 | 0 | 0 | 0 | 0 | 4,345,326 |
| Intergovernmental | 13,509,272 | 0 | 0 | 0 | (2,297,740) | 0 | 11,211,532 |
| Charges for Services | 73,590 | 0 | 0 | 0 | 0 | 0 | 73,590 |
| Fines & Fees | 1,021,450 | 0 | 0 | 0 | 0 | 0 | 1,021,450 |
| Use of Money & Property | 526,211 | 0 | 0 | 0 | 0 | 0 | 526,211 |
| Other Revenue | 100,000 | 0 | 0 | 0 | 0 | 0 | 100,000 |
| TOTAL | 55,078,612 | 251,186 | 0 | 0 | (2,132,740) | 0 | 53,197,058 |

| | | | 2nd Qtr | 3rd Quarter | | | |
|----------------------------------|------------|------------|-------------|-------------|-------------|---------------|------------|
| | | 1st Qtr | Amendments | Amendments | 4th Quarter | 4th Quarter | Amended |
| Expenditures | Original | Amendments | (no change) | (no change) | Amendments | Re-Allocation | Budget |
| Elected Officials | 183,345 | 0 | 0 | 0 | 0 | 5,400 | 188,745 |
| Administration | 599,530 | 0 | 0 | 0 | (117,906) | 0 | 481,624 |
| Capital Investment Planning | 213,356 | 0 | 0 | 0 | (42,671) | 0 | 170,685 |
| Project & Facilities Management | 818,377 | 0 | 0 | 0 | (163,675) | 0 | 654,702 |
| Human Resources | 1,251,481 | 35,000 | 0 | 0 | (250,296) | 0 | 1,036,185 |
| Law | 395,352 | 0 | 0 | 0 | (79,070) | 0 | 316,282 |
| Communications | 371,928 | 0 | 0 | 0 | (74,386) | 7,000 | 304,542 |
| Parks | 3,203,402 | 0 | 0 | 0 | 0 | 0 | 3,203,402 |
| Police | 13,423,215 | 0 | 0 | 0 | 0 | 175,000 | 13,598,215 |
| Fire | 12,750,847 | 0 | 0 | 0 | 0 | 100,000 | 12,850,847 |
| Finance | 827,002 | 0 | 0 | 0 | (165,400) | 38,850 | 700,452 |
| MIT | 2,934,259 | 130,000 | 0 | 0 | 0 | 300,000 | 3,364,259 |
| Purchasing | 220,985 | 0 | 0 | 0 | (44,197) | 0 | 176,788 |
| Revenue Management | 1,366,923 | 0 | 0 | 0 | (1,187,618) | 0 | 179,305 |
| Court | 301,557 | 0 | 0 | 0 | 0 | 0 | 301,557 |
| Building & Neighborhood Services | 3,114,445 | 86,186 | 0 | 0 | 0 | 0 | 3,200,631 |
| Planning & Sustainability | 1,261,360 | 0 | 0 | 0 | 0 | 0 | 1,261,360 |
| Engineering | 862,603 | 0 | 0 | 0 | (172,521) | 0 | 690,082 |
| Traffic Operations Center | 1,894,463 | 0 | 0 | 0 | 0 | 0 | 1,894,463 |
| Streets-Maintenance | 3,489,553 | 0 | 0 | 0 | 0 | 0 | 3,489,553 |
| Streets - Traffic | 1,223,322 | 0 | 0 | 0 | 0 | 0 | 1,223,322 |
| Streets - Fleet Maintenance | 576,074 | 0 | 0 | 0 | 0 | 25,000 | 601,074 |
| General Expense | 1,474,750 | 0 | 0 | 0 | 0 | (651,250) | 823,500 |
| Appropriations | 415,640 | 0 | 0 | 0 | 0 | 0 | 415,640 |
| Economic Development | 115,742 | 0 | 0 | 0 | 0 | 0 | 115,742 |
| Transfer to Street Aid | 409,262 | 0 | 0 | 0 | 165,000 | 0 | 574,262 |
| Transfer to Solid Waste | 916,747 | 0 | 0 | 0 | 0 | 0 | 916,747 |
| Transfer to Transit | 463,092 | 0 | 0 | 0 | 0 | 0 | 463,092 |
| TOTAL | 55,078,612 | 251,186 | 0 | 0 | (2,132,740) | 0 | 53,197,058 |

General Fund

City of Franklin TN General Fund For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|--|--------------|--------------|--------------|--------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| - | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | |
| Local Sales Tax | \$25,995,733 | \$24,197,413 | 107.4% | \$25,572,600 | 101.7% |
| Property Taxes Collected | 6,449,332 | 6,420,171 | | 6,725,285 | 95.9% |
| Sales Tax (State) | 4,324,811 | | | 4,375,000 | 98.9% |
| Business Tax (from State) | 3,151,224 | | | 2,575,000 | |
| Franchise Fees | 2,174,803 | 1,900,254 | 114.4% | 2,187,400 | 99.4% |
| Water and Sewer Admin Fees | 0 | | | 0 | 0.0% |
| Beer Tax | 1,585,289 | 1,503,877 | | 1,546,000 | 102.5% |
| Income Tax (State) | 1,329,465 | 793,173 | 167.6% | 1,246,000 | 106.7% |
| Wholesale Liquor tax | 1,015,623 | 915,105 | 111.0% | 976,700 | 104.0% |
| City Court Fines | 738,783 | 885,664 | 83.4% | 1,016,950 | 72.6% |
| Hazard Mitigation Grant Program | 794,484 | 0 | 0.0% | 904,780 | 87.8% |
| Building Permits | 1,046,947 | 855,409 | 122.4% | 918,093 | 114.0% |
| Traffic Operations Center Grant (Feder | 222,307 | 100,933 | 220.3% | 864,000 | 25.7% |
| TVA in Lieu of Tax (State) | 712,731 | 722,090 | 98.7% | 758,100 | 94.0% |
| Mixed Drink Tax | 608,953 | 568,754 | 107.1% | 570,000 | 106.8% |
| Other Revenues | 2,526,882 | | | 2,961,150 | |
| Total Revenues | 52,677,369 | 50,965,432 | | 53,197,058 | 99.0% |
| Expenditures: | | | | | |
| Salaries & Wages | 25,352,539 | 25,307,523 | 100.2% | 25,701,289 | 98.6% |
| Employee Benefits | 10,897,481 | 9,990,857 | | 11,968,563 | 91.1% |
| Utilities | 2,042,307 | | | 2,136,755 | 95.6% |
| Equipment (>\$25,000) | 681,735 | 663,000 | | 1,796,451 | 37.9% |
| Transfers To Other Funds | 1,715,965 | | | 1,954,101 | 87.8% |
| Contractual Services | 1,975,720 | 1,358,932 | 145.4% | 1,891,888 | 104.4% |
| Operational Units | 386,733 | 619,162 | 62.5% | 1,197,120 | 32.3% |
| Repair & Maintenance Services | 1,527,931 | 1,400,731 | 109.1% | 1,148,520 | 133.0% |
| Equipment (<\$25,000) | 1,092,983 | 1,154,725 | 94.7% | 1,127,439 | 96.9% |
| Debt Service/Lease Payments | 847,219 | 608,915 | 139.1% | 753,392 | 112.5% |
| Other Expenditures | 3,277,970 | | | 3,521,540 | |
| Total Expenditures | | 49,915,867 | 99.8% | 53,197,058 | |
| Total Unallocated Funds | | 1,049,565 | | 0 | 0.0% |
| | | | | | ======= |

| Local Sales Tax | | | | | | |
|-----------------|-----------|-----------|------------|--|--|--|
| Month of | | | Increase / | | | |
| Sale | FY 2013 | FY 2012 | (Decrease) | | | |
| July | 2,003,719 | 1,925,395 | 4.1% | | | |
| August | 2,101,519 | 1,843,928 | 14.0% | | | |
| September | 2,065,402 | 1,946,970 | 6.1% | | | |
| October | 2,026,866 | 1,881,099 | 7.7% | | | |
| November | 2,176,371 | 1,998,723 | 8.9% | | | |
| December | 3,012,759 | 2,902,675 | 3.8% | | | |
| January | 1,948,752 | 1,722,901 | 13.1% | | | |
| February | 1,856,748 | 1,729,002 | 7.4% | | | |
| March | 2,265,006 | 2,191,406 | 3.4% | | | |
| April | 2,168,372 | 1,897,741 | 14.3% | | | |
| May | 2,109,923 | 1,989,477 | 6.1% | | | |
| June | 2,260,296 | 2,168,096 | 4.3% | | | |

25,995,733 24,197,413 107.4%

Local Sales Taxes have exceeded last year by over 7%.

Street Aid Fund

City of Franklin TN Street Aid & Trans For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|-------------------------------|-----------|------------------|--------------|-----------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| | | | | | |
| <u>Revenues</u> | | | | | |
| Beginning Fund Balance | \$16,563 | \$0 | 0.0% | \$16,563 | 100.0% |
| Gasoline Tax (State) | 1,736,341 | 1,748,202 | 99.3% | 1,767,500 | 98.2% |
| Transfer From General Fund | 573,132 | 0 | 0.0% | 574,262 | 99.8% |
| Other Revenues | 20 | 116 | 16.9% | 0 | 0.0% |
| Total Revenues | 2,326,056 | 1,748,319 | 133.0% | 2,358,325 | 98.6% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 2,313,507 | 1,717,603 | 134.7% | 2,341,762 | 98.8% |
| Infrastructure | 10,062 | 10,807 | 93.1% | 0 | 0.0% |
| Contractual Services | 1,400 | 1,957 | 71.5% | 0 | 0.0% |
| Other Expenditures | 1,088 | 1,389 | 78.3% | 0 | 0.0% |
| Total Expenditures | 2,326,056 | 1,731,756 | 134.3% | 2,341,762 | 99.3% |
| Total Unallocated Funds | 0 | ====== 16,563 | 0.0% | 16,563 | 0.0% |

| Gasoline Tax | | | | | | |
|--------------|---------|---------|------------|--|--|--|
| | | | Increase / | | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | | |
| July | 141,133 | 150,983 | -6.5% | | | |
| August | 142,941 | 146,193 | -2.2% | | | |
| September | 155,040 | 147,215 | 5.3% | | | |
| October | 149,148 | 145,593 | 2.4% | | | |
| November | 132,034 | 142,551 | -7.4% | | | |
| December | 150,729 | 150,496 | 0.2% | | | |
| January | 135,308 | 140,212 | -3.5% | | | |
| February | 120,616 | 120,335 | 0.2% | | | |
| March | 154,183 | 143,732 | 7.3% | | | |
| April | 141,453 | 151,933 | -6.9% | | | |
| May | 152,386 | 150,667 | 1.1% | | | |
| June | 161,370 | 158,293 | 1.9% | | | |

1,736,341 1,748,202 -0.7%

Gasoline taxes received from the State in 2013 are slightly less than last year.

Solid Waste Fund

City of Franklin TN Solid Waste Fund

For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|-------------------------------|-------------|-------------|--------------|-------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | |
| Solid Waste Disposal | \$4,417,799 | \$4,334,914 | 101.9% | \$4,395,000 | 100.5% |
| Tipping Fees | | 2,443,774 | 94.7% | 2,725,000 | 84.9% |
| Transfer From General Fund | 728,482 | 1,314,772 | 55.4% | 916,747 | 79.5% |
| Solid Waste Grant (State) | 0 | 0 | 0.0% | 350,000 | 0.0% |
| Other Revenues | 188,328 | 588,190 | 32.0% | 160,650 | 117.2% |
| Total Revenues | 7,648,725 | 8,681,651 | 88.1% | 8,547,397 | 89.5% |
| Expenditures: | | | | | |
| Salaries & Wages | 1,902,389 | 2,036,583 | 93.4% | 1,918,438 | 99.2% |
| Employee Benefits | 987,714 | 1,014,205 | 97.4% | 951,985 | 103.8% |
| Repair & Maintenance Services | 428,620 | 412,202 | 104.0% | 203,300 | 210.8% |
| Operating Services | 1,590,521 | 1,355,437 | 117.3% | 2,094,790 | 75.9% |
| Utilities | 1,316,466 | 1,311,978 | 100.3% | 1,193,546 | 110.3% |
| Transfers To Other Funds | 561,628 | 543,115 | 103.4% | 559,807 | 100.3% |
| Equipment (>\$25,000) | 61,550 | 872,864 | 7.1% | 445,000 | 13.8% |
| Contractual Services | 18,113 | 1,236 | 1,465.5% | 0 | 0.0% |
| Operational Units | 183,819 | 171,593 | 107.1% | 195,942 | 93.8% |
| Debt Service | (3,228) | 95,410 | (3.4%) | 92,137 | (3.5%) |
| Other Expenditures | 601,133 | 867,028 | 69.3% | 892,452 | 67.4% |
| Total Expenditures | 7,648,725 | -,,- | 88.1% | -,,- | |

| | Disposal Fees | | | | | | |
|-----------|---------------|-----------|------------|--|--|--|--|
| | | | Increase / | | | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | | | |
| July | 366,256 | 357,839 | 2.4% | | | | |
| August | 362,302 | 358,257 | 1.1% | | | | |
| September | 364,893 | 359,985 | 1.4% | | | | |
| October | 361,127 | 359,409 | 0.5% | | | | |
| November | 367,000 | 362,749 | 1.2% | | | | |
| December | 367,922 | 359,419 | 2.4% | | | | |
| January | 364,855 | 363,310 | 0.4% | | | | |
| February | 364,298 | 361,399 | 0.8% | | | | |
| March | 373,844 | 361,027 | 3.6% | | | | |
| April | 375,564 | 364,862 | 2.9% | | | | |
| May | 375,095 | 360,867 | 3.9% | | | | |
| June | 374,643 | 365,791 | 2.4% | | | | |
| | 4,417,799 | 4,334,914 | 1.9% | | | | |

| Tipping Fees | | | | | | |
|--------------|-----------|-----------|------------|--|--|--|
| | | | Increase / | | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | | |
| July | 198,911 | 223,140 | -10.9% | | | |
| August | 198,445 | 240,615 | -17.5% | | | |
| September | 173,254 | 220,100 | -21.3% | | | |
| October | 203,743 | 197,253 | 3.3% | | | |
| November | 189,414 | 209,599 | -9.6% | | | |
| December | 180,159 | 208,925 | -13.8% | | | |
| January | 183,313 | 179,193 | 2.3% | | | |
| February | 165,269 | 158,940 | 4.0% | | | |
| March | 170,347 | 204,216 | -16.6% | | | |
| April | 218,589 | 190,282 | 14.9% | | | |
| May | 226,830 | 214,965 | 5.5% | | | |
| June | 205,842 | 196,546 | 4.7% | | | |
| | 2,314,116 | 2,443,774 | -5.3% | | | |

Road Impact Fund

City of Franklin TN Road Impact Fund For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|--------------------------|---------------|-------------|--------------|---------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| | | | | | _ |
| Revenues | | | | | |
| Beginning Fund Balance | (\$1,240,129) | (\$796,990) | 155.6% | (\$1,240,129) | 100.0% |
| Road Impact Fees | 3,488,544 | 1,461,757 | 238.7% | 3,000,000 | 116.3% |
| Road Impact Credits | (182,469) | (70,112) | 260.3% | 0 | 0.0% |
| Other Revenues | (30,000) | 0 | 0.0% | 500 | (6,000.0%) |
| Total Revenues | 2,035,946 | 594,655 | 342.4% | 1,760,371 | 115.7% |
| Expenditures: | | | | | |
| Transfers To Other Funds | 2,865,306 | 1,821,447 | 157.3% | 2,867,667 | 99.9% |
| Contractual Services | 25,468 | 13,338 | 190.9% | 25,000 | 101.9% |
| Other Expenditures | 0 | 0 | 0.0% | 100 | 0.0% |
| Total Expenditures | 2,890,774 | 1,834,784 | 157.6% | 2,892,767 | 99.9% |
| Total Unallocated Funds | (854,829) | (1,240,129) | 68.9% | (1,132,396) | 75.5% |

| Road Impact Fees | | | | | | |
|------------------|-----------|---------|------------|--|--|--|
| Incre | | | | | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | | |
| July | 101,547 | 72,303 | 40.4% | | | |
| August | 243,928 | 119,382 | 104.3% | | | |
| September | 115,034 | 80,711 | 42.5% | | | |
| October | 155,759 | 57,477 | 171.0% | | | |
| November | 475,078 | 419,098 | 13.4% | | | |
| December | 309,281 | 53,677 | 476.2% | | | |
| January | 170,291 | 38,265 | 345.0% | | | |
| February | 123,224 | 116,544 | 5.7% | | | |
| March | 155,557 | 89,904 | 73.0% | | | |
| April | 138,340 | 91,712 | 50.8% | | | |
| May | 375,885 | 199,646 | 88.3% | | | |
| June | 1,124,620 | 123,038 | 814.0% | | | |
| | | · | • | | | |

3,488,544 1,461,757 138.7%

The deficit in Road Impact Fees has decreased in 2013 to almost \$850,000 as shown above, Fee collections more than doubled in 2013 from 2012.

Facilities Tax Fund

City of Franklin TN Facilities Tax Fund

For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|-------------------------|-------------|-------------|--------------|------------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| | | | | | _ |
| Revenues | | | | | |
| Beginning Fund Balance | \$1,562,647 | (\$291,165) | (536.7%) | \$1,562,647 | 100.0% |
| Facilities Taxes | 2,617,339 | 1,845,690 | 141.8% | 2,163,974 | 121.0% |
| Other Revenues | 7,262 | 8,122 | 89.4% | 3,430 | 211.7% |
| Total Revenues | 4,187,248 | 1,562,647 | 268.0% | 3,730,051 | 112.3% |
| Expenditures: | | | | | |
| Equipment (>\$25,000) | 1,034,992 | 0 | 0.0% | 1,144,000 | 90.5% |
| Other Expenditures | 4,432 | 0 | 0.0% | 94,900 | 4.7% |
| Total Expenditures | 1,039,424 | 0 | 0.0% | 1,238,900 | 83.9% |
| Total Unallocated Funds | 3,147,824 | 1,562,647 | 201.4% | <i>2,491,151</i> | 126.4% |

| Facilities Tax | | | | | |
|----------------|-----------|-----------|------------|--|--|
| | | | Increase / | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | |
| July | 129,034 | 144,273 | -10.6% | | |
| August | 156,599 | 108,287 | 44.6% | | |
| September | 171,951 | 264,898 | -35.1% | | |
| October | 158,433 | 139,605 | 13.5% | | |
| November | 282,226 | 309,959 | -8.9% | | |
| December | 263,070 | 83,451 | 215.2% | | |
| January | 154,265 | 74,070 | 108.3% | | |
| February | 124,139 | 147,114 | -15.6% | | |
| March | 192,990 | 106,169 | 81.8% | | |
| April | 192,337 | 144,359 | 33.2% | | |
| May | 313,792 | 197,459 | 58.9% | | |
| June | 478,503 | 126,046 | 279.6% | | |
| | 2,617,339 | 1,845,690 | 41.8% | | |

Collections are almost 42% higher than last year.

Stormwater Fund

City of Franklin TN Stormwater Fund

For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|------------------------------|------------------|-------------|--------------|-------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| | | | | | |
| Revenues | | | | | |
| Beginning Fund Balance | \$5,858,322 | \$6,095,953 | 96.1% | \$5,858,322 | 100.0% |
| Stormwater Fees | 2,225,948 | 2,127,733 | 104.6% | 2,163,000 | 102.9% |
| Other Revenues | 157,948 | 185,668 | 85.1% | 66,040 | 239.2% |
| Total Revenues | 8,242,217 | 8,409,354 | 98.0% | 8,087,362 | 101.9% |
| Expenditures: | | | | | |
| Salaries & Wages | 594,355 | 577,006 | 103.0% | 617,414 | 96.3% |
| Employee Benefits | 308,746 | 311,164 | | 327,448 | |
| Repair & Maintenance Service | | 52,284 | | 24,500 | |
| Operating Services | 633 | 3,273 | 19.4% | | |
| Utilities | 44,832 | 27,753 | 161.5% | 43,830 | 102.3% |
| Equipment (>\$25,000) | 136,846 | 55,300 | 247.5% | 145,000 | 94.4% |
| Infrastructure | 972,859 | 1,094,170 | 88.9% | 1,870,000 | 52.0% |
| Contractual Services | 155,882 | 32,350 | 481.9% | 271,260 | 57.5% |
| Operational Units | 160,842 | 150,144 | 107.1% | 171,449 | 93.8% |
| Debt Service | 9,821 | 13,094 | 75.0% | 0 | 0.0% |
| Other Expenditures | 203,187 | 234,493 | 86.6% | 334,949 | 60.7% |
| Total Expenditures | <i>2,627,117</i> | 2,551,033 | 103.0% | 3,808,470 | 69.0% |
| Total Unallocated Funds | 5,615,101 | 5,858,322 | 95.8% | 4,278,892 | 131.2% |

| Stormwater Fees | | | | | |
|-----------------|---------|---------|-----------------------|--|--|
| Month | FY 2013 | FY 2012 | Increase / (Decrease) | | |
| July | 178,788 | 176,814 | 1.1% | | |
| August | 175,497 | 177,264 | -1.0% | | |
| September | 188,553 | 177,768 | 6.1% | | |
| October | 186,878 | 175,670 | 6.4% | | |
| November | 188,227 | 177,047 | 6.3% | | |
| December | 186,539 | 177,609 | 5.0% | | |
| January | 185,420 | 178,205 | 4.0% | | |
| February | 192,547 | 177,811 | 8.3% | | |
| March | 188,407 | 177,298 | 6.3% | | |
| April | 176,260 | 178,252 | -1.1% | | |
| May | 188,300 | 175,286 | 7.4% | | |
| June | 190,532 | 178,709 | 6.6% | | |

2,225,948 2,127,733 4.6%

Stormwater fees are almost 5% higher than last year. The Stormwater fund balance has decreased slightly in FY 2013 due to budgeted stormwater projects.

Drug Fund

City of Franklin TN Drug Fund For the Twelve Months Ending June 30, 2013

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-----------------------------|---------------------------|------------------------|--|-----------|-------------------------------------|
| <u>Revenues</u> | | | | | |
| Beginning Fund Balance | \$144,788 | \$269,691 | 53.7% | \$144,788 | 100.0% |
| Confiscated Goods (Federal) | 23,459 | 121,312 | 19.3% | 103,000 | 22.8% |
| Drug Fines Received | 55,078 | 50,708 | 108.6% | 60,280 | 91.4% |
| Other Revenues | 7,821 | 6,381 | 122.6% | 6,410 | 122.0% |
| Total Revenues | 231,146 | 448,093 | 51.6% | 314,478 | 73.5% |
| Expenditures: | | | | | |
| Operational Units | 34,815 | 27,649 | 125.9% | 42,000 | 82.9% |
| Other Expenditures | 74,550 | 275,656 | 27.0% | 103,500 | 72.0% |
| Total Expenditures | 109,365 | 303,305 | 36.1% | 145,500 | 75.2% |
| Total Unallocated Funds | 121,781 | 144,788 | 84.1% | 168,978 | 72.1% |

| Drug Fines | | | | | | |
|------------|---------|---------|------------|--|--|--|
| | | | Increase / | | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | | |
| July | 4,111 | 7,040 | -41.6% | | | |
| August | 5,314 | 4,044 | 31.4% | | | |
| September | 2,065 | 4,386 | -52.9% | | | |
| October | 2,936 | 4,596 | -36.1% | | | |
| November | 5,412 | 4,235 | 27.8% | | | |
| December | 3,351 | 2,379 | 40.9% | | | |
| January | 3,250 | 3,672 | -11.5% | | | |
| February | 5,586 | 3,045 | 83.4% | | | |
| March | 5,478 | 3,439 | 59.3% | | | |
| April | 9,213 | 4,803 | 91.8% | | | |
| May | 5,603 | 3,435 | 63.1% | | | |
| June | 2,759 | 5,633 | -51.0% | | | |
| | 55,078 | 50,708 | 8.6% | | | |

Drug Fines are slightly higher than last year. Federal confiscated funds are only 19% of last year.

Hotel/Motel Tax Fund

City of Franklin TN Hotel/Motel Tax Fund

For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|-------------------------------|------------|------------------|--------------|-------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | ¢2 102 002 | ¢1 044 004 | 100 10/ | ¢2 102 002 | 100.00/ |
| Beginning Fund Balance | | \$1,944,996 | | \$2,103,083 | |
| Hotel/Motel Taxes | | 2,185,953 | | 2,280,000 | |
| Other Revenues | 66,973 | 140,406 | 47.7% | 625,550 | 10.7% |
| Total Revenues | 4,573,831 | 4,271,356 | 107.1% | 5,008,633 | 91.3% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 125 | 1,210 | 10.3% | 0 | 0.0% |
| Utilities | 20,254 | 0 | 0.0% | 0 | 0.0% |
| Transfers To Other Funds | 1,597,424 | 1,813,399 | 88.1% | 1,590,583 | 100.4% |
| Contractual Services | 40,498 | 35,577 | 113.8% | 0 | 0.0% |
| Appropriations | 498,452 | 452,192 | 110.2% | 498,452 | 100.0% |
| Operational Units | (246,461) | (367,112) | 67.1% | 0 | 0.0% |
| Other Expenditures | 1,539,032 | 233,007 | 660.5% | 1,642,000 | 93.7% |
| Total Expenditures | 3,449,324 | 2,168,272 | 159.1% | 3,731,035 | 92.4% |
| Total Unallocated Funds | 1,124,507 | <i>2,103,083</i> | 53.5% | 1,277,598 | 88.0% |

| FY 2012 176,110 | Increase / (Decrease) |
|------------------------|---|
| | |
| 176,110 | |
| | 19.9% |
| 170,539 | 2.6% |
| 174,111 | 12.0% |
| 204,572 | 9.4% |
| 154,884 | 6.9% |
| 143,273 | 7.4% |
| 149,428 | 2.2% |
| 172,381 | 7.4% |
| 212,975 | 14.9% |
| 183,393 | 21.2% |
| 215,467 | 4.6% |
| | 9.0% |
| | 143,273 149,428 172,381 212,975 183,393 |

2,403,775 2,185,953 10.0%

Hotel/Motel Taxes are 10% higher than last year. The fund balance has decreased in 2013 as additional tourism (parks) projects are budgeted.

Transit Fund

City of Franklin TN Transit Fund For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|-----------------------------------|-----------|-----------|--------------|-----------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| _ | Actuals | Actual | to Prior YTD | Budget | to Budget |
| | | | | | |
| Revenues | | | | | |
| Transfer From General Fund | \$414,350 | \$301,688 | 137.3% | \$463,092 | 89.5% |
| Transit Operations Grant (Federa | 906,203 | 743,012 | 122.0% | 832,597 | 108.8% |
| Transit Capital Grant (Fed/State) | 7,972 | 137,752 | 5.8% | 50,400 | 15.8% |
| Transit Fares | 87,069 | 78,861 | 110.4% | 74,500 | 116.9% |
| Other Revenues | 21,597 | 32,660 | 66.1% | 25,300 | 85.4% |
| Total Revenues | 1,437,192 | 1,293,973 | 111.1% | 1,445,889 | 99.4% |
| Expenditures: | | | | | |
| Equipment (>\$25,000) | 55,415 | 103,254 | 53.7% | 56,000 | 99.0% |
| Operational Units | 1,372,225 | 1,138,849 | 120.5% | 1,389,889 | 98.7% |
| Other Expenditures | 9,552 | • | | | |
| Total Expenditures | | | 111.1% | | |
| | ====== | ======= | ======= | ======= | ======= |

| Transit Fares | | | | | | |
|---------------|---------|---------|-----------------------|--|--|--|
| Month | FY 2013 | FY 2012 | Increase / (Decrease) | | | |
| July | 4,115 | 3,807 | 8.1% | | | |
| August | 5,371 | 4,355 | 23.3% | | | |
| September | 6,364 | 5,420 | 17.4% | | | |
| October | 7,986 | 4,249 | 88.0% | | | |
| November | 17,384 | 18,909 | -8.1% | | | |
| December | 6,825 | 8,538 | -20.1% | | | |
| January | 7,017 | 3,562 | 97.0% | | | |
| February | 5,069 | 5,145 | -1.5% | | | |
| March | 6,477 | 8,945 | -27.6% | | | |
| April | 7,395 | 6,585 | 12.3% | | | |
| May | 6,256 | 4,658 | 34.3% | | | |
| June | 6,810 | 4,688 | 45.3% | | | |
| | 87,069 | 78,861 | 10.4% | | | |

Fares are over 10% higher in FY 2013.

CDBG Fund

City of Franklin TN Community Development Block Grant For the Twelve Months Ending June 30, 2013

| _ | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | | Percent Current YTD to Budget |
|------------------------------|---------------------------|------------------------|--|-----------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | (\$6,582) | \$19,266 | (34.2%) | (\$6,582) | 100.0% |
| CDBG Grant | - | 141,492 | | 227,180 | 84.7% |
| Other Revenues | 201 | 4,078 | 4.9% | 630 | 31.9% |
| Total Revenues | 186,004 | 164,836 | 112.8% | 221,228 | 84.1% |
| Expenditures: | | | | | |
| Repair & Maintenance Service | 0 | 55,000 | 0.0% | 0 | 0.0% |
| Contractual Services | 162,459 | 104,879 | 154.9% | 227,180 | 71.5% |
| Operational Units | 0 | 10,729 | 0.0% | 0 | 0.0% |
| Other Expenditures | 0 | 810 | 0.0% | 0 | 0.0% |
| Total Expenditures | | | 94.8% | | |
| Total Unallocated Funds | ===== <i>23,545</i> | ===== (6,582) | (357.7%) | (5,952) | (395.6%) |

The fund provides community development assistance to low and moderate income families. The City receives grant reimbursements for eligible expenditures.

Debt Service Fund

City of Franklin TN Debt Service Fund For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|------------------------------------|------------|-------------------|--------------|------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| | | | | | |
| Revenues | | | | | |
| Beginning Fund Balance | \$318,138 | \$1,099,568 | 28.9% | \$318,138 | 100.0% |
| Property Taxes Collected | 4,779,633 | 4,830,155 | 99.0% | 5,004,285 | 95.5% |
| Rebate on BAB/RZEDB Bonds | 904,052 | 904,052 | 100.0% | 904,053 | 100.0% |
| Transfer from Solid Waste Fund | 561,628 | 543,115 | 103.4% | 559,807 | 100.3% |
| Transfer from Road Impact Fund | 2,865,306 | 1,821,447 | 157.3% | 2,867,667 | 99.9% |
| Transfer from Hotel/Motel Tax Fund | 1,597,424 | 1,813,399 | 88.1% | 1,590,583 | 100.4% |
| Other Revenues | 22,504,329 | 14,104 | 159,561.8% | 10,000 | 225,043.3% |
| Total Revenues | 33,530,509 | 11,025,839 | 304.1% | 11,254,533 | 297.9% |
| Expenditures: | | | | | |
| Debt Service | | | 312.4% | | |
| Total Expenditures | | | 312.4% | | |
| Total Unallocated Funds | 84,729 | ====== 318,138 | 26.6% | 281,138 | 30.1% |

In September 2012, the City refunded \$22,500,000 in debt from variable rate to fixed rate interest. This amount is reflected in both Other Revenues (bond proceeds) and Debt Service Expenditures (pay off of debt refunded) above.

Capital Projects Fund

City of Franklin TN Capital Improvement Bonds

For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|-------------------------------|-------------|--------------|--------------|--------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| | Actuals | Actual | to Prior YTD | Budget | to Budget |
| | | | | | |
| Revenues | | | | | |
| Beginning Fund Balance | \$9,266,486 | \$12,058,809 | 76.8% | \$0 | 0.0% |
| Facilities Taxes | 838,523 | 672,962 | 124.6% | 0 | 0.0% |
| Mack Hatcher Grant | 0 | 5,985,533 | 0.0% | 0 | 0.0% |
| Jackson National Life Grant | 72,516 | 227,484 | 31.9% | 0 | 0.0% |
| Other Grant Program | 313,640 | 3,264,925 | 9.6% | 0 | 0.0% |
| Other Revenues | 2,890,050 | 1,172,771 | 246.4% | 0 | 0.0% |
| Total Revenues | 13,381,215 | 23,382,484 | 57.2% | 0 | 0.0% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 6,350 | 12,980 | 48.9% | 0 | 0.0% |
| Operating Services | 4,737 | (4,304) | (110.1%) | 0 | 0.0% |
| Equipment (>\$25,000) | 1,074,791 | 774,928 | 138.7% | 0 | 0.0% |
| Infrastructure | 8,373,719 | 8,879,591 | 94.3% | 0 | 0.0% |
| Contractual Services | 256,197 | 621,063 | 41.3% | 0 | 0.0% |
| Operational Units | 175,479 | 0 | 0.0% | 0 | 0.0% |
| Debt Service | 0 | 600 | 0.0% | 0 | 0.0% |
| Other Expenditures | 3,107,523 | 3,831,139 | 81.1% | 0 | 0.0% |
| Total Expenditures | | | 92.1% | 0 | 0.0% |
| Total Unallocated Funds | 382,419 | | 4.1% | 0 | 0.0% |

Expenditures in this fund are spend-down of bonds issued in a prior year.

Water/Sewer Fund

City of Franklin TN Water & Sewer

For the Twelve Months Ending June 30, 2013

| | Current | Prior | Percent | | Percent |
|-------------------------------|--------------|--------------|--------------|--------------|-------------|
| | YTD | YTD | Current YTD | | Current YTD |
| _ | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | |
| Customer Service | \$21,876,630 | \$21,093,014 | 103.7% | \$20,910,860 | 104.6% |
| Other Revenues | 7,153,722 | 5,521,051 | 129.6% | 146,490 | 4,883.4% |
| Total Revenues | 29,030,353 | 26,614,065 | 109.1% | 21,057,350 | 137.9% |
| Expenditures: | | | | | |
| Salaries & Wages | 3,128,550 | 3,062,656 | 102.2% | 3,669,980 | 85.2% |
| Employee Benefits | 1,493,975 | 1,554,640 | 96.1% | 1,605,214 | 93.1% |
| Water Purchased for Resale | 3,799,487 | 3,344,868 | 113.6% | 3,400,000 | 111.7% |
| Utilities | 1,596,684 | 1,595,405 | 100.1% | 1,726,303 | 92.5% |
| Equipment (>\$25,000) | 0 | 0 | 0.0% | 1,382,500 | 0.0% |
| Contractual Services | 249,793 | 834,746 | 29.9% | 199,000 | 125.5% |
| Distribution Systems | 0 | 0 | 0.0% | 1,300,000 | 0.0% |
| Operational Units | 2,534,054 | 1,823,176 | 139.0% | 1,953,079 | 129.7% |
| Repair & Maintenance Services | 480,683 | 675,708 | 71.1% | 457,800 | 105.0% |
| Equipment (<\$25,000) | 50,271 | 328,309 | 15.3% | 159,375 | 31.5% |
| Debt Service/Lease Payments | 1,827,827 | 1,854,269 | 98.6% | 1,430,014 | 127.8% |
| Other Expenditures | 7,443,675 | 7,022,627 | 106.0% | 3,062,747 | 243.0% |
| Total Expenditures | 22,604,998 | 22,096,403 | 102.3% | 20,346,012 | 111.1% |
| Total Unallocated Funds | 6,425,354 | 4,517,662 | 142.2% | 711,338 | 903.3% |

| Customer Service | | | | | | | |
|------------------|-----------|-----------|------------|--|--|--|--|
| | | | Increase / | | | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | | | |
| July | 2,352,421 | 2,012,482 | 16.9% | | | | |
| August | 2,111,759 | 2,107,233 | 0.2% | | | | |
| September | 1,977,479 | 1,883,124 | 5.0% | | | | |
| October | 1,865,747 | 1,818,440 | 2.6% | | | | |
| November | 1,678,212 | 1,555,723 | 7.9% | | | | |
| December | 1,589,681 | 1,437,476 | 10.6% | | | | |
| January | 1,585,493 | 1,463,777 | 8.3% | | | | |
| February | 1,514,664 | 1,502,000 | 0.8% | | | | |
| March | 1,636,751 | 1,479,182 | 10.7% | | | | |
| April | 1,696,025 | 1,639,584 | 3.4% | | | | |
| May | 1,807,685 | 1,891,271 | -4.4% | | | | |
| June | 2,060,713 | 2,302,722 | -10.5% | | | | |

21,876,630 21,093,014 3.7%

Customer service revenues (water, sewer, reclaimed) are almost 4% higher than last year.

On the Horizon

Finance Committee October 23, 2013
Finance Committee November 27, 2013

October 2013 Su Mo Tu We Th Fr Sa

November 2013 Su Mo Tu We Th Fr Sa

December 2013 Su Mo Tu We Th Fr Sa