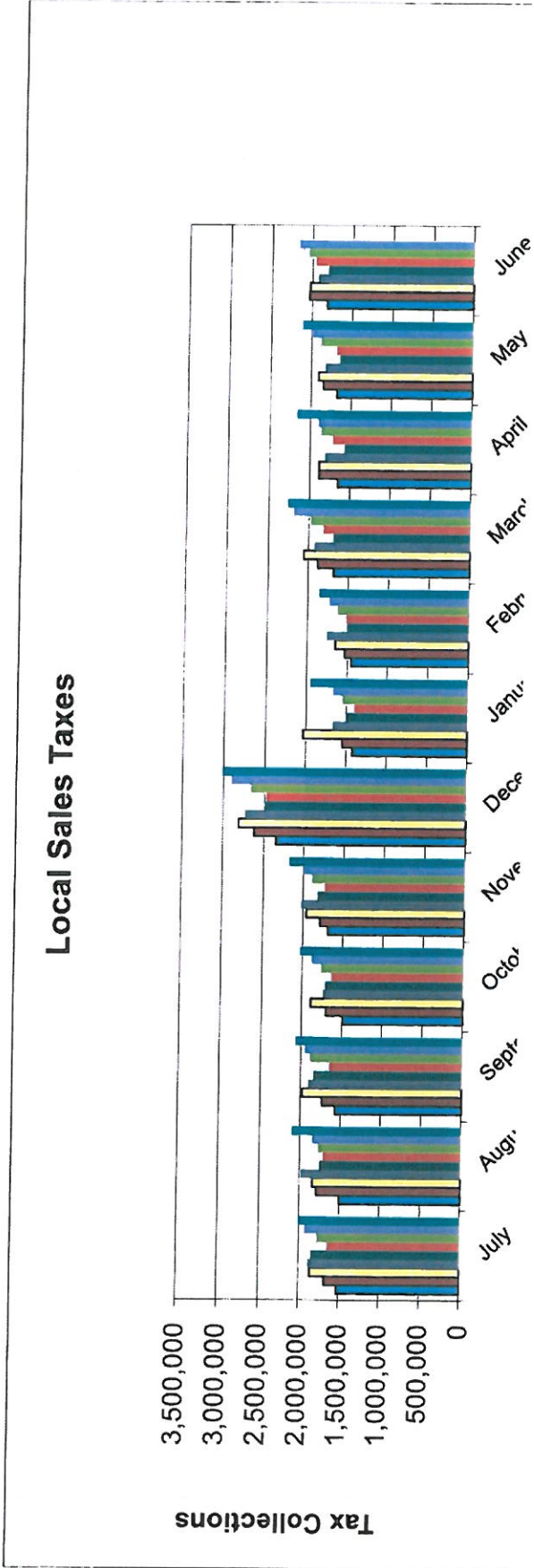


Local Sales Tax Revenue Comparison

Month	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12	FY13	% over prior yr	\$ over prior yr
July	1,448,615	1,520,851	1,676,862	1,857,805	1,876,318	1,842,160	1,646,449	1,769,523	1,925,395	2,003,719	4.1%	78,324
August	1,381,099	1,498,953	1,788,477	1,837,563	1,985,123	1,747,507	1,711,487	1,774,021	1,843,928	2,101,518	14.0%	257,591
September	1,423,877	1,567,311	1,724,983	1,977,557	1,900,808	1,834,296	1,645,241	1,888,809	1,946,970	2,065,402	6.1%	118,432
October	1,433,786	1,484,549	1,695,501	1,887,613	1,734,361	1,707,123	1,639,767	1,767,494	1,881,099	2,026,865	7.7%	145,766
November	1,571,854	1,686,900	1,787,276	1,960,370	2,018,105	1,816,125	1,736,146	1,892,149	1,998,723	2,176,371	8.9%	177,648
December	2,245,611	2,348,329	2,617,849	2,806,905	2,730,286	2,491,017	2,479,640	2,670,491	2,802,675	3,012,759	3.8%	110,084
January	1,241,700	1,415,392	1,544,557	2,034,121	1,664,281	1,502,087	1,401,398	1,552,324	1,664,281	1,948,752	17.1%	284,471
February	1,351,992	1,445,409	1,526,301	1,649,397	1,752,131	1,507,868	1,521,898	1,628,745	1,729,002	1,856,748	7.4%	127,746
March	1,572,431	1,682,707	1,880,654	2,054,793	1,925,296	1,688,794	1,819,095	1,979,080	2,191,405	2,265,006	3.4%	73,601
April	1,553,462	1,649,228	1,883,777	1,885,024	1,812,244	1,572,824	1,749,674	1,866,180	1,897,741	2,158,372	14.3%	270,631
May	1,524,900	1,674,495	1,846,229	1,909,074	1,824,127	1,642,271	1,686,756	1,884,275	1,989,477	2,109,923	6.1%	120,446
June	1,547,355	1,812,106	2,033,237	2,025,044	1,926,353	1,800,044	1,961,270	2,047,684	2,168,095	0	0.0%	0
Total Budgeted	18,296,682	19,786,230	22,005,703	23,885,264	23,149,433	21,152,117	20,968,821	22,720,667	24,138,792	23,735,436	21,970,697	1,764,739
	Up 11.6%	Up 8.1%	Up 11.2%	Up 8.5%	Down -3.1%	Down -8.6%	Down -0.9%	year to date 8.4%	year to date 6.2%	year to date 8.0%	last yr YTD 21,970,697	YTD difference 1,764,739



ADMINISTRATION

Russell B. Truell
Assistant City Administrator, CFO
Finance



Dr. Ken Moore
Mayor

Eric S. Stuckey
City Administrator

MEMORANDUM

H I S T O R I C
F R A N K L I N
T E N N E S S E E

July 13, 2013

TO: Eric Stuckey, City Administrator

FROM: Russ Truell, ACA/CFO

RE: Local Sales Tax Report

The local sales tax remittance from the State of Tennessee for July was \$2,109,923 compared to \$1,989,477 for the same month in 2012, an increase of \$120,446, or 6.1%. [The July remittance is for sales tax collected during the month of May, representing the eleventh month of the fiscal year on an accrual basis.] During the same period, the State of Tennessee sales tax collections were up 1.2% from the prior year.

Year-to-date, the City has received \$23.7 million compared to \$21.9 million in the previous year, a difference of \$1,764,739 or 8.0%. The State of Tennessee sales tax collections, year-to-date, are \$6.39 billion compared to \$6.29 billion in the prior year, a difference of \$105.0 million or 1.7%.

For budget comparisons, the City anticipated collections of \$22.9 million through the first eleven months of the fiscal year. Through May, the City is \$760,072 above budgeted collections. As a further comparison, the May collection of \$2.16 million compares to \$1.82 million in 2008, \$1.64 million in 2009, \$1.68 million in 2010 and \$1.88 million in 2011.

The City experienced many months of negative growth in sales tax revenue on a year-over-year basis during the "great recession." Beginning in July, 2007, twenty-eight of the following thirty-two months showed declining revenue on a comparative basis. Since January, 2010, local sales tax collection for the City has shown positive growth for forty-two consecutive months.



TENNESSEE DEPARTMENT OF REVENUE

COUNTY EXECUTIVE/MAYOR
 WILLIAMSON COUNTY
 1320 W MAIN ST STE 125
 FRANKLIN TN 37064-3700

July 11, 2013

Month of: JUNE
 Tot. Collections: \$7,179,517.65
 Cost of Admin: \$80,769.58
 Net Collections: \$7,098,748.07

The Department of Revenue has collected and allocated the above total during the month indicated from Local Option Sales Tax as follows:

COUNTY/CITY NAME	TOTAL COLLECTIONS	LESS ADMIN. COSTS	NET COLLECTIONS
WILLIAMSON COUNTY	\$247,679.83	\$2,786.40	\$244,893.43
FRANKLIN	\$4,310,969.66	\$48,498.41	\$4,262,471.25
FAIRVIEW	\$134,710.44	\$1,515.49	\$133,194.95
BRENTWOOD	\$2,141,095.61	\$24,087.33	\$2,117,008.28
SPRING HILL	\$191,888.24	\$2,158.74	\$189,729.50
THOMPSON STATION	\$105,641.82	\$1,188.47	\$104,453.35
NOLENSVILLE	\$47,532.05	\$534.74	\$46,997.31

Note that we have deducted 1.125% state cost of administration leaving the net collections. The Department of Finance and Administration has been notified to issue a payment to the Trustee of your county in the amount of the net collections.

Please be aware that normal Local Option Sales Tax collections may fluctuate. This could be due to additional collections on assessments or reductions as a result of taxpayer refunds or returned checks. Should your collection amount increase significantly, it might be the result of an audit assessment.

For additional information regarding the allocation you may call the Division of Fiscal Services at (615) 741-1028 between 8:00 a.m. and 4:30 p.m., Monday through Friday, holidays excepted. If you need information concerning other matters, please see the back of this notice for our local offices and phone numbers.

c: County Trustee; City Mayor
 Director of Accounts: County, F & A

$$\begin{array}{r}
 42,62471.25 \div 2 = 2,131,235.62 \\
 (-) 190 \quad - 21,312.35 \\
 \hline
 2,109,923.27
 \end{array}$$



STATE OF TENNESSEE
DEPARTMENT OF FINANCE AND ADMINISTRATION
STATE CAPITOL
NASHVILLE, TENNESSEE 37243-0285

Larry B. Martin
COMMISSIONER

FOR IMMEDIATE RELEASE
TUESDAY, JULY 11, 2013

CONTACT: DAVID THURMAN
615-741-4806

JUNE REVENUES

NASHVILLE – Total Tennessee tax collections for June were weak, but exceeded budgeted expectations. Finance and Administration Commissioner Larry Martin reports that overall June revenues were \$1.2 billion, which is \$3.2 million more than the state budgeted. It marks the 11th consecutive month this year in which total collections have experienced positive growth.

Sales tax collections in June were flat, while corporate tax collections exceeded the budgeted estimate. All other tax sources, taken as a group, were above the budgeted estimates.

“The year-to-date growth rate for all taxes remains low and points to an economy that is still anemic and recovering slowly,” Martin said. “For the remainder of this year, we will continue to closely monitor collections and expenditures.”

On an accrual basis, June is the eleventh month in the 2012-2013 fiscal year.

The general fund was over collected by \$8.9 million, and the four other funds were under collected by \$5.7 million.

Sales tax collections were \$0.1 million less than the estimate for June. The June growth rate was positive 1.18%. For eleven months revenues are under collected by \$27.8 million. The year-to-date growth rate for eleven months was positive 1.67%.

Franchise and excise taxes combined were \$2.3 million above the budgeted estimate of \$338.9 million. The growth rate for June was negative 8.85%. For eleven months revenues are over collected by \$278.9 million and the year-to-date growth rate was 8.76%.

Privilege tax collections were \$0.9 million above the June estimate. For eleven months collections are \$30.1 million above the budgeted estimate.

Business tax collections were \$1.2 million more than the June estimate. Year-to-date collections for eleven months are \$1.4 million above the budgeted estimate.

Inheritance and estate tax collections were \$7.9 million above the June estimate. For eleven months collections are \$35.4 million above the budgeted estimate.

Tobacco tax collections were \$2.4 million below the budgeted estimate of \$27.8 million. For eleven months revenues are under collected by \$11.0 million.

Gasoline and motor fuel collections for June were under collected by \$4.0 million. For eleven months revenues are under collected by \$22.5 million.

All other taxes for June were under collected by a net of \$2.6 million.

Year-to-date collections for eleven months were \$322.8 million more than the budgeted estimate. The general fund was over collected by \$328.6 million and the four other funds were under collected by \$5.8 million. The FY 2013 revised budget assumed an over collection of \$305.9 million in General Fund Taxes. Therefore, the amount of over collection, August through June, compared to what's in the revised FY 2013 budget is \$16.9 million (\$322.8 million minus \$305.9 million).

The budgeted revenue estimates for 2012-2013 are based on the State Funding Board's consensus recommendation of December 19th, 2011 and adopted by the second session of the 107th General Assembly in April 2012. They are available on the state's website at <http://www.tn.gov/finance/bud/budget.html>.

The State Funding Board met on December 14, 2012 to hear updated revenue projections from the state's various economists. The board met again on December 19th and adopted revised revenue ranges for 2012-2013. The revised ranges assume an over collection from the July 2012 budgeted estimate in the amount of \$203.0 million to \$287.3 million in total taxes and in the amount of \$224.2 million to \$305.9 million in general fund taxes for the current fiscal year.

Table 1
Revenue Collections by Fund
June
2012-2013

Fund	2013				2012 Actual	2013	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
General Fund	\$1,019,735,000	\$1,010,855,000	\$8,880,000	0.88%	\$1,044,940,000	(\$25,205,000)	-2.41%
Highway Fund	58,648,000	61,628,000	(2,980,000)	-4.84%	57,065,000	1,583,000	2.77%
Sinking Fund	33,608,000	33,603,000	5,000	0.01%	32,830,000	778,000	2.37%
City & County Fund	71,365,000	74,054,000	(2,689,000)	-3.63%	70,718,000	647,000	0.91%
Earmarked Fund	2,900,000	2,901,000	(1,000)	-0.03%	2,175,000	725,000	33.33%
Total	\$1,186,256,000	\$1,183,041,000	\$3,215,000	0.27%	\$1,207,728,000	(\$21,472,000)	-1.78%

Revenue Collections by Tax
June
2012-2013

Tax Source	2013				2012 Actual	2013	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
Franchise & Excise	\$341,230,000	\$338,900,000	\$2,330,000	0.69%	\$374,355,000	(\$33,125,000)	-8.85%
Income	1,858,000	1,861,000	(3,000)	-0.16%	1,846,000	12,000	0.65%
Inheritance & Estate	12,904,000	4,999,000	7,905,000	158.13%	13,061,000	(157,000)	-1.20%
Gasoline	54,030,000	59,262,000	(5,232,000)	-8.83%	54,313,000	(283,000)	-0.52%
Petroleum Special	5,511,000	6,011,000	(500,000)	-8.32%	5,507,000	4,000	0.07%
Tobacco	25,441,000	27,833,000	(2,392,000)	-8.59%	22,852,000	2,589,000	11.33%
Beer	1,689,000	1,703,000	(14,000)	-0.82%	1,789,000	(100,000)	-5.59%
Motor Vehicle Registration	20,951,000	22,065,000	(1,114,000)	-5.05%	20,744,000	207,000	1.00%
Motor Vehicle Title	1,082,000	1,071,000	11,000	1.03%	984,000	98,000	9.96%
Mixed Drink	6,336,000	5,674,000	662,000	11.67%	5,609,000	727,000	12.96%
Business	13,134,000	11,949,000	1,185,000	9.92%	10,676,000	2,458,000	23.02%
Privilege	58,816,000	57,874,000	942,000	1.63%	60,191,000	(1,375,000)	-2.28%
Gross Receipts	35,000	143,000	(108,000)	-75.52%	19,000	16,000	84.21%
TVA - In Lieu of Tax Payments	27,297,000	29,385,000	(2,088,000)	-7.11%	28,662,000	(1,365,000)	-4.76%
Alcoholic Beverage	4,825,000	4,795,000	30,000	0.63%	4,789,000	36,000	0.75%
Sales and Use	596,580,000	596,700,000	(120,000)	-0.02%	589,616,000	6,964,000	1.18%
Motor Vehicle Fuel	14,219,000	12,508,000	1,711,000	13.68%	12,503,000	1,716,000	13.72%
Severance	275,000	173,000	102,000	58.96%	164,000	111,000	67.68%
Coin-operated Amusement	43,000	135,000	(92,000)	-68.15%	48,000	(5,000)	-10.42%
Unauthorized Substance	0	0	0	NA	0	0	NA
Total	\$1,186,256,000	\$1,183,041,000	\$3,215,000	0.27%	\$1,207,728,000	(\$21,472,000)	-1.78%

Table 2
Revenue Collections by Fund
Year-to-Date
August - June
2012-2013

Fund	2012-2013				2011-2012 Actual	2012-2013	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
General Fund	\$9,000,314,000	\$8,671,760,000	\$328,554,000	3.79%	\$8,705,092,000	\$295,222,000	3.39%
Highway Fund	628,219,000	638,412,000	(10,193,000)	-1.60%	625,570,000	2,649,000	0.42%
Sinking Fund	368,094,000	368,369,000	(275,000)	-0.07%	359,667,000	8,427,000	2.34%
City & County Fund	812,953,000	808,262,000	4,691,000	0.58%	792,602,000	20,351,000	2.57%
Earmarked Fund	31,899,000	31,901,000	(2,000)	-0.01%	23,924,000	7,975,000	33.33%
Total	\$10,841,479,000	\$10,518,704,000	\$322,775,000	3.07%	\$10,506,855,000	\$334,624,000	3.18%

Revenue Collections by Tax
Year-to-Date
August - June
2012-2013

Tax Source	2012-2013				2011-2012 Actual	2012-2013	
	Actual	Budgeted	B/(W)	Percent		B/(W)	Percent
Franchise & Excise	\$1,959,485,000	\$1,680,600,000	\$278,885,000	16.59%	\$1,801,739,000	\$157,746,000	8.76%
Income	261,840,000	213,926,000	47,914,000	22.40%	182,397,000	79,443,000	43.55%
Inheritance & Estate	107,538,000	72,174,000	35,364,000	49.00%	141,741,000	(34,203,000)	-24.13%
Gasoline	558,881,000	569,283,000	(10,402,000)	-1.83%	562,603,000	(3,722,000)	-0.66%
Petroleum Special	57,252,000	59,408,000	(2,156,000)	-3.63%	57,862,000	(610,000)	-1.05%
Tobacco	251,119,000	262,103,000	(10,984,000)	-4.19%	253,519,000	(2,400,000)	-0.95%
Beer	16,408,000	16,662,000	(254,000)	-1.52%	16,413,000	(5,000)	-0.03%
Motor Vehicle Registration	234,459,000	235,735,000	(1,276,000)	-0.54%	226,607,000	7,852,000	3.47%
Motor Vehicle Title	10,581,000	10,785,000	(204,000)	-1.89%	11,062,000	(481,000)	-4.35%
Mixed Drink	63,927,000	58,279,000	5,648,000	9.69%	59,199,000	4,728,000	7.99%
Business	131,601,000	130,191,000	1,410,000	1.08%	122,584,000	9,017,000	7.36%
Privilege	282,959,000	252,825,000	30,134,000	11.92%	258,729,000	24,230,000	9.37%
Gross Receipts	11,495,000	14,194,000	(2,699,000)	-19.02%	16,358,000	(4,863,000)	-29.73%
TVA - In Lieu of Tax Payments	310,087,000	322,515,000	(12,428,000)	-3.85%	316,318,000	(6,231,000)	-1.97%
Alcoholic Beverage	48,534,000	47,163,000	1,371,000	2.91%	47,031,000	1,503,000	3.20%
Sales and Use	6,391,154,000	6,419,000,000	(27,846,000)	-0.43%	6,286,086,000	105,068,000	1.67%
Motor Vehicle Fuel	141,668,000	151,628,000	(9,960,000)	-6.57%	144,251,000	(2,583,000)	-1.79%
Severance	2,305,000	2,011,000	294,000	14.62%	2,243,000	62,000	2.76%
Coin-operated Amusement	182,000	222,000	(40,000)	-18.02%	132,000	50,000	37.88%
Unauthorized Substance	4,000	0	4,000	NA	(19,000)	23,000	NA
Total	\$10,841,479,000	\$10,518,704,000	\$322,775,000	3.07%	\$10,506,855,000	\$334,624,000	3.18%