Quarterly Report

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Quarter Ended September 30, 2012

This quarterly report format has been developed for emphasis on significant items within each fund.

In each fund, certain revenues and expenditures have been highlighted. If in future reports additional information or comparison is desired, we will incorporate it into subsequent reports.

Executive Summary

At the end of the first quarter, the Solid Waste Fund has used only 5% of the budgeted operating subsidy from the General Fund. The two (2) primary factors for the reduced transfer compared to last year were reduced personnel costs in conjunction with contracting of disposal transportation and no capital purchases during the first quarter.

The Street Aid Fund has not used any of the budgeted operating subsidy from the General Fund as gasoline tax revenue has exceeded the fund's street maintenance expenditures through the first quarter.

Consistent with prior years, the General Fund shows a deficit in the first quarter. The primary reason is property tax revenue for the year does not occur until October (in the second quarter).

General Fund Revenues are almost 16% higher (primarily due to additional grant revenue in the first quarter) than last year while Expenditures increased by 6% compared to last year

Summary of All Funds

| F4 | Beg Fund | P | F | End Fund | Fund Balance Increase / | Drivers Feeter | Page Reference for Additional |
|------------------|---------------|------------------|--------------|---------------------|-------------------------------|---|--|
| Fund | Balance | Revenue | Expenditures | Balance | (Decrease) | Primary Factor Consistent with prior | Information |
| | | | | | | years as Property Tax | |
| | | | | | | revenue occurs in | |
| General | \$26,011,331 | \$11,403,061 | \$13,155,495 | \$24,258,897 | -6.74% | second quarter. | 4 |
| | | | | | | Gasoline tax revenue | |
| | | | | | | exceeded expenditures | |
| Street Aid | \$16,563 | \$439,134 | \$281,718 | \$173,979 | 950.41% | in the first quarter. | 5 |
| | | | | | | Only 5% of budgeted subsidy from General | |
| Solid Waste | \$0 | \$1,719,595 | \$1,719,595 | \$0 | 0.00% | Fund was needed. | 6 |
| Solid Waste | Φ0 | ψ1,7 19,595 | φ1,719,595 | ΨΟ | 0.00 /6 | As collections lag | 0 |
| | | | | | | expenditures, deficit in | |
| | | | | | | the first quarter | |
| Road Impact | (\$1,240,129) | \$460,509 | \$1,150,926 | (\$1,930,546) | -55.67% | increased. | 7 |
| | | | | | | Collections exceeded | |
| | | | | | | budgeted capital | |
| | A | 0.450.504 | 0400070 | # 4 00 4 400 | 47.070/ | expenditures in the first | |
| Facilities Tax | \$1,562,647 | \$459,564 | \$188,073 | \$1,834,138 | 17.37% | quarter. | 8 |
| | | | | | | Stormwater revenues exceeded first quarter | |
| Stormwater | \$5,858,322 | \$667,004 | \$541,447 | \$5,983,879 | 2.14% | expenditures. | 9 |
| Stofffiwater | Ψ0,000,022 | Ψ007,004 | φοτι,ττι | ψ0,000,070 | 2.1470 | Drug fine revenue | 3 |
| | | | | | | exceeded first quarter | |
| Drug | \$144,788 | \$14,861 | \$11,787 | \$147,862 | 2.12% | expenditures. | 10 |
| | | | | | | Hotel/Motel collections | |
| | | | | | | are almost 10% higher | |
| Hotel/Motel | \$2,103,083 | \$674,885 | \$599,268 | \$2,178,700 | 3.60% | than last year. | 11 |
| - | 40 | 6007.404 | 0007.404 | * 0 | 0.000/ | Transfer from General is | 40 |
| Transit | \$0 | \$307,164 | \$307,164 | \$0 | 0.00% | 50% of budget Outstanding grant | 12 |
| | | | | | | receivable from prior | |
| CDBG | (\$6,582) | \$56,970 | \$56,966 | (\$6,578) | 0.06% | fiscal year end | 13 |
| 0000 | (ψ0,002) | +, | +,3 | (+-,) | | Deficit consistent with | 10 |
| | | | | | | prior years as Property | |
| | | | 1 | | | Tax billing occurs in | |
| Debt Service | \$318,138 | \$1,958,754 | \$3,199,344 | (\$922,452) | -389.95% | second quarter. | 14 |
| | | 0000 | | A= 00 | | Spend-down of prior | |
| Capital Projects | \$9,266,485 | \$636,025 | \$2,899,528 | \$7,002,982 | -24.43% | year bond proceeds. | 15 |

| | Beg Fund | | | End Fund | Increase / | | Page Reference for Additional |
|--------------------|----------|-------------|--------------|----------|------------|-----------------------|--|
| Fund | Balance | Revenue | Expenditures | Balance | (Decrease) | Primary Factor | Information |
| | | | | | | Customer service | |
| | | | | | | revenue exceeded last | |
| Water & Wastewater | | \$7,744,505 | \$6,600,169 | | 17.34% | year by 7%. | 16 |

Note: As an enterprise fund (which is similar to a private business), Water & Wastewater does not have a fund balance.

General Fund Budget

Fiscal Year 2013 Budget

(including 1st Quarter Amendments pending approval on 2nd reading)

| GENERAL FUND | | | | | |
|-------------------------|------------|--------------|----------------|--|--|
| | | 1st Qtr | | | |
| | | Amendments | | | |
| | | (pending 2nd | | | |
| Revenues | Original | reading) | Amended Budget | | |
| Local Taxes | 35,588,949 | 165,000 | 35,753,949 | | |
| Licenses & Permits | 4,259,140 | 86,186 | 4,345,326 | | |
| Intergovernmental | 13,509,272 | | 13,509,272 | | |
| Charges for Services | 73,590 | | 73,590 | | |
| Fines & Fees | 1,021,450 | | 1,021,450 | | |
| Use of Money & Property | 526,211 | | 526,211 | | |
| Other Revenue | 100,000 | | 100,000 | | |
| TOTAL | 55,078,612 | 251,186 | 55,329,798 | | |

| | | 1st Qtr Amendments | |
|----------------------------------|------------|-----------------------|----------------|
| | | (pending 2nd | |
| Expenditures | Original | reading) | Amended Budget |
| Elected Officials | 183,345 | | 183,345 |
| Administration | 599,530 | | 599,530 |
| Capital Investment Planning | 213,356 | | 213,356 |
| Project & Facilities Management | 818,377 | | 818,377 |
| Human Resources | 1,251,481 | 35,000 | 1,286,481 |
| Law | 395,352 | | 395,352 |
| Communications | 371,928 | | 371,928 |
| Parks | 3,203,402 | | 3,203,402 |
| Police | 13,423,215 | | 13,423,215 |
| Fire | 12,750,847 | | 12,750,847 |
| Finance | 827,002 | | 827,002 |
| MIT | 2,934,259 | 130,000 | 3,064,259 |
| Purchasing | 220,985 | | 220,985 |
| Revenue Management | 1,366,923 | | 1,366,923 |
| Court | 301,557 | | 301,557 |
| Building & Neighborhood Services | 3,114,445 | 86,186 | 3,200,631 |
| Planning & Sustainability | 1,261,360 | | 1,261,360 |
| Engineering | 862,603 | | 862,603 |
| Traffic Operations Center | 1,894,463 | | 1,894,463 |
| Streets-Maintenance | 3,489,553 | | 3,489,553 |
| Streets - Traffic | 1,223,322 | | 1,223,322 |
| Streets - Fleet Maintenance | 576,074 | | 576,074 |
| General Expense | 1,474,750 | | 1,474,750 |
| Appropriations | 415,640 | | 415,640 |
| Economic Development | 115,742 | | 115,742 |
| Transfer to Street Aid | 409,262 | | 409,262 |
| Transfer to Solid Waste | 916,747 | | 916,747 |
| Transfer to Transit | 463,092 | | 463,092 |
| TOTAL | 55,078,612 | 251,186 | 55,329,798 |

General Fund

City of Franklin TN General Fund For the Three Months Ending September 30, 2012

| _ | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|---|---------------------------|------------------------|--|--------------|-------------------------------------|
| Revenues | | | | | |
| Local Sales Tax | \$6,170,640 | \$5,716,293 | 107.9% | \$25,242,600 | 24.4% |
| Property Taxes Collected | (18,133) | 25,232 | (71.9%) | 6,725,285 | (0.3%) |
| Sales Tax (State) | 1,040,054 | 1,023,629 | 101.6% | 4,375,000 | |
| Business Tax (from State) | 766,424 | 779,188 | 98.4% | 2,575,000 | |
| Franchise Fees | 115,834 | 103,016 | 112.4% | 2,187,400 | 5.3% |
| Water and Sewer Admin Fees | 488,270 | 455,794 | 107.1% | 1,953,079 | 25.0% |
| Beer Tax | 403,652 | 385,917 | 104.6% | 1,546,000 | 26.1% |
| Income Tax (State) | 7,757 | 4,428 | 175.2% | 1,246,000 | 0.6% |
| Wholesale Liquor tax | 214,241 | 200,274 | 107.0% | 976,700 | 21.9% |
| City Court Fines | 80,813 | 205,139 | 39.4% | 910,000 | 8.9% |
| Hazard Mitigation Grant Program | 741,382 | 0 | 0.0% | 904,780 | 81.9% |
| Building Permits | 231,630 | 231,799 | 99.9% | 875,000 | 26.5% |
| Traffic Operations Center Grant (Federal) | 114,266 | 8,207 | 1,392.3% | 864,000 | 13.2% |
| TVA in Lieu of Tax (State) | 178,183 | 0 | 0.0% | 758,100 | 23.5% |
| Mixed Drink Tax | 136,598 | 142,237 | 96.0% | 570,000 | 24.0% |
| Other Revenues | 731,450 | 566,609 | 129.1% | 3,369,668 | 21.7% |
| Total Revenues | 11,403,061 | 9,847,762 | 115.8% | 55,078,612 | 20.7% |
| Expenditures: | | | | | |
| Salaries & Wages | 4,715,241 | 5,256,038 | 89.7% | 25,940,478 | 18.2% |
| Employee Benefits | 3,241,113 | 2,492,386 | 130.0% | 11,962,438 | 27.1% |
| Utilities | 535,148 | 564,932 | 94.7% | 2,136,755 | 25.0% |
| Equipment (>\$25,000) | 210,625 | 101,485 | 207.5% | 1,796,451 | 11.7% |
| Transfers To Other Funds | 252,688 | 877,013 | 28.8% | 1,789,101 | 14.1% |
| Contractual Services | 809,320 | 710,553 | 113.9% | 1,652,638 | 49.0% |
| Operational Units | 29,269 | 282,320 | 10.4% | 1,197,120 | 2.4% |
| Repair & Maintenance Services | 332,873 | 354,714 | 93.8% | 1,123,520 | 29.6% |
| Equipment (<\$25,000) | 207,438 | 272,051 | 76.2% | 1,017,439 | 20.4% |
| Debt Service/Lease Payments | 468,925 | 42,847 | 1,094.4% | 853,392 | 54.9% |
| Other Expenditures | 2,352,855 | 1,439,873 | 163.4% | 5,609,280 | 41.9% |
| Total Expenditures | 13,155,495 | 12,394,212 | 106.1% | 55,078,612 | 23.9% |
| Total Unallocated Funds | (1,752,434) | (2,546,450) | 68.8% | 0 | 0.0% |

Local Sales Taxes have exceeded last year by almost 8%.

| | LOCAL SA | | |
|-----------|-------------|-------------|------------|
| Month of | | | Increase / |
| Sale | FY 2013 | FY 2012 | (Decrease) |
| July | \$2,003,719 | \$1,925,395 | 4.1% |
| August | \$2,101,519 | \$1,843,928 | 14.0% |
| September | \$2,065,402 | \$1,946,970 | 6.1% |
| | \$6,170,640 | \$5,716,293 | 7.9% |

\$6,170,640

Street Aid Fund

City of Franklin TN Street Aid & Trans For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|-----------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$16,563 | \$0 | 0.0% | \$16,563 | 100.0% |
| Gasoline Tax (State) | 439,113 | 444,391 | 98.8% | 1,767,500 | 24.8% |
| Transfer From General Fund | 0 | 155,309 | 0.0% | 409,262 | 0.0% |
| Other Revenues | 20 | 0 | 0.0% | 0 | 0.0% |
| Total Revenues | 455,696 | 599,700 | 76.0% | 2,193,325 | 20.8% |
| Expenditures: | | | | | |
| Repair & Maintenance Services | 275,856 | 680,472 | 40.5% | 2,176,762 | 12.7% |
| Infrastructure | 5,590 | 0 | 0.0% | 0 | 0.0% |
| Contractual Services | 0 | 731 | 0.0% | 0 | 0.0% |
| Other Expenditures | 272 | 49 | 555.1% | 0 | 0.0% |
| Total Expenditures | 281,718 | 681,252 | 41.4% | 2,176,762 | 12.9% |
| Total Unallocated Funds | ======= = 173,979 | ====== (81,553) | (213.3%) | 16,563 | ======= 1,050.4% |

| GASOLINE TAXES | | | | | |
|----------------|-----------|-----------|------------|--|--|
| | | | Increase / | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | |
| July | \$141,133 | \$150,983 | -6.5% | | |
| August | \$142,941 | \$146,193 | -2.2% | | |
| September | \$155,039 | \$147,215 | 5.3% | | |

\$439,113 \$444,391 -1.2%

Gasoline taxes received from the State in 2013 are slightly less than last year. No transfer from the General Fund was needed in the first quarter.

Solid Waste Fund

City of Franklin TN Solid Waste Fund For the Three Months Ending September 30, 2012

| | Current YTD | Prior YTD | Percent Current YTD | 5.1.4 | Percent Current YTD |
|-------------------------------|-------------------|-------------------|------------------------|-------------------|------------------------|
| - | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | C4 000 454 | #4 070 004 | 404.00/ | #4.005.000 | 04.00/ |
| Solid Waste Disposal | \$1,093,451 | \$1,076,081 | 101.6% | \$4,395,000 | |
| Tipping Fees | 570,610 | 683,855 | 83.4% | 2,725,000 | |
| Transfer From General Fund | 23,151 | 436,029 | | 916,747 | |
| Solid Waste Grant (State) | 0 | 0 | 0.0% | 350,000 | 0.0% |
| Other Revenues | 32,383 | 22,205 | 145.8% | 160,650 | 20.2% |
| Total Revenues | 1,719,595 | 2,218,170 | 77.5% | 8,547,397 | 20.1% |
| Expenditures: | | | | | |
| Salaries & Wages | 365,091 | 437,485 | 83.5% | 1,918,438 | 19.0% |
| Employee Benefits | 270,681 | 245,707 | 110.2% | 951,985 | 28.4% |
| Repair & Maintenance Services | 108,045 | 104,586 | 103.3% | 203,300 | 53.1% |
| Operating Services | 391,863 | 378,368 | 103.6% | 2,094,790 | 18.7% |
| Utilities | 331,459 | 342,812 | 96.7% | 1,193,546 | 27.8% |
| Transfers To Other Funds | 7,153 | 6,413 | 111.5% | 559,807 | 1.3% |
| Equipment (>\$25,000) | 0 | 403,764 | 0.0% | 445,000 | 0.0% |
| Operational Units | 45,955 | 42,898 | 107.1% | 195,942 | 23.5% |
| Debt Service | 3,274 | 3,274 | 100.0% | 92,137 | 3.6% |
| Other Expenditures | 196,074 | 258,487 | 75.9% | 892,452 | 22.0% |
| Total Expenditures | 1,719,595 | 2,223,794 | 77.3% | 8,547,397 | 20.1% |
| Total Unallocated Funds | = 0 | ====== (5,624) | 0.0% | 0 | 0.0% |

| DISP | OSAL FEES | | |
|-----------|-------------|-------------|------------|
| | | | Increase / |
| Month | FY 2013 | FY 2012 | (Decrease) |
| July | \$366,256 | \$357,839 | 2.4% |
| August | \$362,302 | \$358,257 | 1.1% |
| September | \$364,893 | \$359,985 | 1.4% |
| | \$1,093,451 | \$1,076,081 | 1.6% |

| TIPPING | S FEES | | |
|-----------|-----------|-----------|------------|
| | | | Increase / |
| Month | FY 2013 | FY 2012 | (Decrease) |
| July | \$198,911 | \$223,140 | -10.9% |
| August | \$198,445 | \$240,615 | -17.5% |
| September | \$173,254 | \$220,100 | -21.3% |
| | \$570,610 | \$683,855 | -16.6% |

Road Impact Fund

City of Franklin TN Road Impact Fund For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|---------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | (\$1,240,129) | (\$796,990) | 155.6% | (\$1,240,129) | 100.0% |
| Road Impact Fees | 460,509 | 272,396 | 169.1% | 3,000,000 | 15.4% |
| Other Revenues | 0 | 0 | 0.0% | 500 | 0.0% |
| Total Revenues | (779,620) | (524,594) | 148.6% | 1,760,371 | (44.3%) |
| Expenditures: | | | | | |
| Transfers To Other Funds | 1,150,926 | 1,058,526 | 108.7% | 2,867,667 | 40.1% |
| Contractual Services | 0 | 13,338 | 0.0% | 25,000 | 0.0% |
| Other Expenditures | 0 | 0 | 0.0% | 100 | 0.0% |
| Total Expenditures | 1,150,926 | 1,071,863 | 107.4% | 2,892,767 | 39.8% |
| Total Unallocated Funds | (1,930,546) | (1,596,457) | 120.9% | (1,132,396) | 170.5% |

| ROAD IMP | ACT FEES | | |
|-----------|-----------|-----------|------------|
| D.C. math | EV 2012 | EV 2042 | Increase / |
| Month | FY 2013 | FY 2012 | (Decrease) |
| July | \$101,547 | \$72,303 | 40.4% |
| August | \$243,928 | \$119,382 | 104.3% |
| September | \$115,034 | \$80,711 | 42.5% |
| | \$460,509 | \$272,396 | 69.1% |

The deficit in Road Impact Fees is \$1.9 million as shown above, Fee collections exceed last year yet are only at 15% of the total budgeted for the year.

Facilities Tax Fund

City of Franklin TN Facilities Tax Fund For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------|---------------------------|------------------------|--|-------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$1,562,647 | (\$291,165) | (536.7%) | \$1,562,647 | 100.0% |
| Facilities Taxes | 457,584 | 517,458 | 88.4% | 2,163,974 | 21.1% |
| Other Revenues | 1,980 | 667 | 296.8% | 3,430 | 57.7% |
| Total Revenues | 2,022,211 | 226,960 | 891.0% | 3,730,051 | 54.2% |
| Expenditures: | | | | | |
| Equipment (>\$25,000) | 188,073 | 0 | 0.0% | 1,074,000 | 17.5% |
| Other Expenditures | 0 | 0 | 0.0% | 94,900 | 0.0% |
| Total Expenditures | 188,073 | 0 | 0.0% | 1,168,900 | 16.1% |
| Total Unallocated Funds | ======= = 1,834,138 | 226,960 | 808.1% | 2,561,151 | 71.6% |

| FACILITI | ES TAX | | |
|-----------|-----------|-----------|-----------------------|
| Month | FY 2013 | FY 2012 | Increase / (Decrease) |
| July | \$129,034 | \$144,273 | -10.6% |
| August | \$156,599 | \$108,287 | 44.6% |
| September | \$171,951 | \$264,898 | -35.1% |
| | \$457,584 | \$517.458 | -11.6% |

Collections are less than last year yet exceed expenditures incurred in the first quarter.

Stormwater Fund

City of Franklin TN Stormwater Fund For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|-------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$5,858,322 | \$6,095,953 | 96.1% | \$5,858,322 | 100.0% |
| Stormwater Fees | 542,837 | 531,846 | 102.1% | 2,163,000 | 25.1% |
| Other Revenues | 124,168 | 21,631 | 574.0% | 66,040 | 188.0% |
| Total Revenues | 6,525,326 | 6,649,431 | 98.1% | 8,087,362 | 80.7% |
| Expenditures: | | | | | |
| Salaries & Wages | 109,026 | 87,593 | 124.5% | 617,414 | 17.7% |
| Employee Benefits | 78,339 | 60,263 | 130.0% | 327,448 | 23.9% |
| Repair & Maintenance Services | 2,352 | 3,954 | 59.5% | 24,500 | 9.6% |
| Operating Services | 112 | 823 | 13.6% | 2,620 | 4.3% |
| Utilities | 9,619 | 2,853 | 337.1% | 43,830 | 21.9% |
| Equipment (>\$25,000) | 0 | 0 | 0.0% | 145,000 | 0.0% |
| Infrastructure | 213,808 | 386,736 | 55.3% | 1,870,000 | 11.4% |
| Contractual Services | 11,841 | 7,936 | 149.2% | 271,260 | 4.4% |
| Operational Units | 40,211 | 37,536 | 107.1% | 171,449 | 23.5% |
| Debt Service | 3,274 | | 100.0% | 0 | 0.0% |
| Other Expenditures | 72,866 | 64,721 | 112.6% | 334,949 | 21.8% |
| Total Expenditures | 541,447 | 655,687 | 82.6% | 3,808,470 | 14.2% |
| Total Unallocated Funds | ====== = 5,983,879 | 5,993,744 | 99.8% | 4,278,892 | 139.8% |

| STORMW | /ATER FEES | | |
|-----------|------------|-----------|------------|
| | | | Increase / |
| Month | FY 2013 | FY 2012 | (Decrease) |
| July | \$178,788 | \$176,814 | 1.1% |
| August | \$175,497 | \$177,264 | -1.0% |
| September | \$188,552 | \$177,768 | 6.1% |
| | \$542,837 | \$531,846 | 2.1% |

Stormwater fees are 2% higher than last year. The Stormwater fund balance has increased slightly in FY 2013 due to fee collections exceeding budgeted expenditures.

Drug Fund

City of Franklin TN Drug Fund For the Three Months Ending September 30, 2012

| | Current YTD | Prior YTD | Percent Current YTD | | Percent Current YTD |
|-----------------------------|----------------|--------------|------------------------|-----------|------------------------|
| _ | Actuals | Actual | to Prior YTD | Budget | to Budget |
| Revenues | | | | | _ |
| Beginning Fund Balance | \$144,788 | \$269,691 | 53.7% | \$144,788 | 100.0% |
| Confiscated Goods (Federal) | 1,103 | 58,101 | 1.9% | 103,000 | 1.1% |
| Drug Fines Received | 11,489 | 15,470 | 74.3% | 60,280 | 19.1% |
| Other Revenues | 2,269 | 2,484 | 91.4% | 6,410 | 35.4% |
| Total Revenues | 159,649 | 345,746 | 46.2% | 314,478 | 50.8% |
| Expenditures: | | | | | |
| Operational Units | 5,844 | 6,104 | 95.7% | 42,000 | 13.9% |
| Other Expenditures | 5,943 | 26,351 | 22.6% | 103,500 | 5.7% |
| Total Expenditures | 11,787 | 32,455 | 36.3% | 145,500 | 8.1% |
| Total Unallocated Funds | 147,862 | 313,291 | 47.2% | 168,978 | 87.5% |

| DRUC | | | |
|-----------|----------|----------|------------|
| | | | Increase / |
| Month | FY 2013 | FY 2012 | (Decrease) |
| July | \$4,111 | \$7,039 | -41.6% |
| August | \$5,063 | \$4,044 | 25.2% |
| September | \$2,315 | \$4,386 | -47.2% |
| | \$11,489 | \$15,470 | -25.7% |

Drug Fines are 26% less than last year.

Hotel/Motel Tax Fund

City of Franklin TN Hotel/Motel Tax Fund For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|--------------------------|---------------------------|------------------------|--|-------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$2,103,083 | \$1,944,996 | 108.1% | \$2,103,083 | 100.0% |
| Hotel/Motel Taxes | 570,967 | 520,761 | 109.6% | 2,280,000 | 25.0% |
| Other Revenues | 103,918 | 5,192 | 2,001.6% | 65,550 | 158.5% |
| Total Revenues | 2,777,968 | 2,470,949 | 112.4% | 4,448,633 | 62.4% |
| Expenditures: | | | | | |
| Transfers To Other Funds | 354,059 | 345,817 | 102.4% | 1,590,583 | 22.3% |
| Contractual Services | 0 | 45 | 0.0% | 0 | 0.0% |
| Appropriations | 124,613 | 113,048 | 110.2% | 498,452 | 25.0% |
| Operational Units | (70,784) | (153,451) | 46.1% | 0 | 0.0% |
| Other Expenditures | 191,381 | 111,558 | 171.6% | 100,000 | 191.4% |
| Total Expenditures | 599,268 | 417,017 | 143.7% | 2,189,035 | 27.4% |
| Total Unallocated Funds | ====== = 2,178,700 | 2, <i>0</i> 53,932 | 106.1% | 2,259,598 | 96.4% |

| HOTEL | /MOTEL TAXES | | |
|-----------|--------------|-----------|------------|
| | | | Increase / |
| Month | FY 2013 | FY 2012 | (Decrease) |
| July | \$209,831 | \$176,110 | 19.1% |
| August | \$170,478 | \$170,539 | 0.0% |
| September | \$190,658 | \$174,111 | 9.5% |
| | \$570,967 | \$520,761 | 9.6% |

Hotel/Motel Taxes are almost 10% higher than last year. Although additional tourism (parks) projects are budgeted, the additional revenue increased the ending fund balance in the first quarter.

Transit Fund

City of Franklin TN Transit Fund For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|------------------------------------|---------------------------|------------------------|--|---------------------|-------------------------------------|
| Revenues | | | | | |
| Transfer From General Fund | \$229,537 | \$285,676 | 80.3% | \$463,092 | 49.6% |
| Transit Operations Grant (Federal) | 57,947 | 6,209 | 933.3% | 652,723 | 8.9% |
| Transit Capital Grant (Fed/State) | 0 | 6,694 | 0.0% | 50,400 | 0.0% |
| Transit Fares | 15,850 | 13,582 | 116.7% | 74,500 | 21.3% |
| Other Revenues | 3,830 | 11,397 | 33.6% | 25,300 | 15.1% |
| Total Revenues | 307,164 | 323,558 | 94.9% | 1,266,015 | 24.3% |
| Expenditures: | | | | | |
| Equipment (>\$25,000) | 0 | 0 | 0.0% | 56,000 | 0.0% |
| Operational Units | 306,499 | 316,120 | 97.0% | 1,210,015 | 25.3% |
| Other Expenditures | 665 | 7,438 | 8.9% | 0 | 0.0% |
| Total Expenditures | 307,164 | 323,558 | 94.9% | 1,266,015 ====== | 24.3% |

| TRANSII | FARES | | |
|-----------|----------|----------|--------------------------|
| Month | FY 2013 | FY 2012 | Increase / (Decrease) |
| July | \$4,115 | \$3,807 | 8.1% |
| August | \$5,371 | \$4,355 | 23.3% |
| September | \$6,364 | \$5,420 | 17.4% |
| | \$15.850 | \$13.582 | 16.7% |

Fares are 16% higher in FY 2013.

CDBG Fund

City of Franklin TN Community Development Block Grant For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------|---------------------------|------------------------|--|-----------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | (\$6,582) | \$19,266 | (34.2%) | (\$6,582) | 100.0% |
| CDBG Grant | 56,966 | 0 | 0.0% | 227,180 | 25.1% |
| Other Revenues | 4 | 3,554 | 0.1% | 630 | 0.7% |
| Total Revenues | 50,388 | 22,820 | 220.8% | 221,228 | 22.8% |
| Expenditures: | | | | | |
| Contractual Services | 56,966 | 7,134 | 798.5% | 227,180 | 25.1% |
| Other Expenditures | 0 | 1,302 | 0.0% | 0 | 0.0% |
| Total Expenditures | 56,966 | 8,436 | 675.3% | 227,180 | 25.1% |
| Total Unallocated Funds | ======= = (6,578) | 14,384 | (45.7%) | (5,952) | 110.5% |

The fund provides community development assistance to low and moderate income families. The City receives grant reimbursements for eligible expenditures.

Debt Service Fund

City of Franklin TN Debt Service Fund For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|------------------------------------|---------------------------|------------------------|--|------------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$318,138 | \$1,099,568 | 28.9% | \$318,138 | 100.0% |
| Property Taxes Collected | 0 | 0 | 0.0% | 5,004,285 | 0.0% |
| Rebate on BAB/RZEDB Bonds | 446,478 | 452,026 | 98.8% | 904,053 | 49.4% |
| Transfer from Solid Waste Fund | 7,153 | 6,413 | 111.5% | 559,807 | 1.3% |
| Transfer from Road Impact Fund | 1,150,926 | 1,058,526 | 108.7% | 2,867,667 | 40.1% |
| Transfer from Hotel/Motel Tax Fund | 354,059 | 345,817 | 102.4% | 1,590,583 | 22.3% |
| Other Revenues | 138 | 1,698 | 8.1% | 10,000 | 1.4% |
| Total Revenues | 2,276,892 | 2,964,048 | 76.8% | 11,254,533 | 20.2% |
| Expenditures: | | | | | |
| Debt Service | 3,199,344 | 3,038,181 | 105.3% | 10,926,395 | 29.3% |
| Total Expenditures | 3, 199, 344 | 3,038,181 | 105.3% | 10,926,395 | 29.3% |
| Total Unallocated Funds | (922,452) | (74,133) | 1,244.3% | 328, 138 | (281.1%) |

DEBT SERVICE INFORMATION

| | BOND INFORMATION | | | 2013 DEBT SERVICE | | | |
|--|---|----------|-----------------|-----------------------|----------------|---------------|---------------------------------------|
| Bond Issue | Description | Maturing | Original Amount | Amount Outstanding | 2013 Principal | 2013 Interest | Total 2013 Principal + Interest |
| 2002 Refunding | Used to retire bonds previously issued in 1996 for the Conference Center | 2013 | \$4,550,000 | \$540,000 | \$0 | \$0 | \$0 |
| 2002 TN Municipal Bond Fund | Used to construct the Century Court Public Works facilities | 2017 | \$5,000,000 | \$2,057,000 | \$0 | \$2,123 | \$2,123 |
| 2003 TN Municipal Bond Fund | Used to construct Century Court | 2018 | \$2,000,000 | \$964,000 | \$0 | \$994 | \$994 |
| 2004 Refunding | Used to retire bonds previously issued in 2000 for 2nd Ave Parking Garage and in 1998 for road projects | 2015 | \$7,770,000 | \$2,290,000 | \$915,000 | \$39,200 | \$954,200 |
| 2005 TN Bond Fund | Used for WI-FI communications project | 2017 | \$4,500,000 | \$2,490,000 | \$0 | \$2,570 | \$2,570 |
| 2005 Lawrenceburg PBA | Used for 1/2 of purchase price of Battlefield Park property (\$2.5m) and r.o.w. for McEwen (\$2m) | 2021 | \$4,500,000 | \$3,000,000 | \$285,000 | \$26,191 | \$311,191 |
| 2007 Franklin Building Authority | Used for several projects including public safety building, parks, and road projects | 2037 | \$20,000,000 | \$20,000,000 | \$0 | \$191,776 | \$191,776 |
| 2009 TMBF | Used for several projects including public safety building, parks, and road projects | 2029 | \$25,000,000 | \$22,500,000 | \$0 | \$114,400 | \$114,400 |
| 2009A&B | Used for several projects including public safety building, parks, and road projects | 2029 | \$44,000,000 | \$40,580,000 | \$0 | \$904,401 | \$904,401 |
| 2010 New Bonds | To be used for Hillsboro Rd (arterial), 3rd Ave N Ext (collector), and Columbia Ave Streetscape (hotel/motel portion) | 2030 | \$15,725,000 | \$15,725,000 | \$0 | \$397,864 | \$397,864 |
| 2010 Refunding Bonds | Used to refund 2005 TN Loans and Harlinsdale bonds | 2024 | \$16,590,000 | \$15,310,000 | \$0 | \$238,531 | \$238,531 |
| | Governmental Fund | s Totals | \$149,635,000 | \$125,456,000 | \$1,200,000 | \$1,918,050 | \$3,118,05 |

Capital Projects Fund

City of Franklin TN Capital Improvement Bonds For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-----------------------------|---------------------------|------------------------|--|--------|-------------------------------------|
| Revenues | | | | | |
| Beginning Fund Balance | \$9,266,486 | \$12,058,809 | 76.8% | \$0 | 0.0% |
| Facilities Taxes | 202,093 | 134,330 | 150.4% | 0 | 0.0% |
| Jackson National Life Grant | 60,062 | 0 | 0.0% | 0 | 0.0% |
| Other Grant Programs | 313,640 | 269,244 | 116.5% | 0 | 0.0% |
| Other Revenues | 60,229 | 28,206 | 213.5% | 0 | 0.0% |
| Total Revenues | 9,902,511 | 12,490,590 | 79.3% | 0 | 0.0% |
| Expenditures: | | | | | |
| Operating Services | 0 | (4,799) | 0.0% | 0 | 0.0% |
| Equipment (>\$25,000) | 0 | 1,320 | 0.0% | 0 | 0.0% |
| Infrastructure | 1,770,596 | 2,696,084 | 65.7% | 0 | 0.0% |
| Contractual Services | 144,150 | 35,026 | 411.6% | 0 | 0.0% |
| Other Expenditures | 984,783 | 254,467 | 387.0% | 0 | 0.0% |
| Total Expenditures | 2,899,528 | 2,982,098 | 97.2% | 0 | 0.0% |
| Total Unallocated Funds | 7,002,982 | 9,508,492 | 73.6% | 0 | 0.0% |

Water/Sewer Fund

City of Franklin TN Water & Sewer For the Three Months Ending September 30, 2012

| | Current YTD Actuals | Prior YTD Actual | Percent Current YTD to Prior YTD | Budget | Percent Current YTD to Budget |
|-------------------------------|---------------------------|------------------------|--|--------------|-------------------------------------|
| Revenues | | | | | |
| Customer Service | \$6,421,381 | \$6,002,838 | 107.0% | \$20,910,860 | 30.7% |
| Other Revenues | 1,323,125 | 912,441 | 145.0% | 146,490 | 903.2% |
| Total Revenues | 7,744,506 | 6,915,279 | 112.0% | 21,057,350 | 36.8% |
| Expenditures: | | | | | |
| Salaries & Wages | 593,469 | 617,715 | 96.1% | 3,669,980 | 16.2% |
| Employee Benefits | 453,265 | 356,358 | 127.2% | 1,605,214 | 28.2% |
| Water Purchased for Resale | 1,169,398 | 1,097,032 | 106.6% | 3,400,000 | 34.4% |
| Utilities | 399,645 | 441,071 | 90.6% | 1,726,303 | 23.2% |
| Equipment (>\$25,000) | 69,420 | 27,679 | 250.8% | 1,382,500 | 5.0% |
| Contractual Services | 77,035 | 320,653 | 24.0% | 199,000 | 38.7% |
| Distribution Systems | 261,246 | 457,544 | 57.1% | 1,300,000 | 20.1% |
| Operational Units | 1,180,273 | 581,270 | 203.1% | 1,953,079 | 60.4% |
| Repair & Maintenance Services | 127,553 | 426,276 | 29.9% | 457,800 | 27.9% |
| Equipment (<\$25,000) | 17,445 | 93,801 | 18.6% | 152,950 | 11.4% |
| | 1,606,876 | 1,620,319 | 99.2% | 1,430,014 | 112.4% |
| Other Expenditures | 644,543 | 701,437 | 91.9% | 3,069,172 | 21.0% |
| Total Expenditures | 6,600,168 | 6,741,155 | 97.9% | 20,346,012 | 32.4% |
| Total Unallocated Funds | 1,144,338 | 174,124 | 657.2% | 711,338 | 160.9% |

| CUSTOMER SERVICE REVENUE | | | | | | |
|--------------------------|-------------|-------------|------------|--|--|--|
| | | | Increase / | | | |
| Month | FY 2013 | FY 2012 | (Decrease) | | | |
| July | \$2,332,143 | \$2,012,481 | 15.9% | | | |
| August | \$2,111,759 | \$2,107,234 | 0.2% | | | |
| September | \$1,977,479 | \$1,883,123 | 5.0% | | | |

\$6,421,381 \$6,002,838 7.0%

Customer service revenues (water, sewer, reclaimed) are 7% higher than last year.

On the Horizon

2013 1st Quarter Amendments

Finance Committee November 28, 2012

BOMA 1st Reading December 11, 2012

BOMA 2nd Reading January 8, 2013

December 2012

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January 2013

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February 2013

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