August 10, 2012

Mr. Russ Truell CFO City of Franklin, Tennessee 109 Third Avenue South Franklin, TN 37064

Dear Mr. Truell:

Please find enclosed the Consolidated Profit and Loss Statement for the Cool Springs Conference Center for July 2012.

A summary of the financial and distribution data is as follows:

|                         | Current Month |          |           | Year-to-Date |          |           |
|-------------------------|---------------|----------|-----------|--------------|----------|-----------|
|                         | July 31, 2012 |          |           |              |          |           |
|                         | Actual        | Budget   | Last Year | Actual       | Budget   | Last Year |
| Gross Revenue           | 327,491       | 377,979  | 428.061   | 327,491      | 377,979  | 428.061   |
| House Profit            | (57,025)      | (51,649) | 5,250     | (57,025)     | (51,649) | 5,250     |
| Less:<br>Fixed Expenses | 2,967         | 3,636    | 3.511     | 2.967        | 3,636    | 3,511     |
| Net Income              | (59,992)      | (55,285) | 1,739     | (59,992)     | (55,285) | 1,739     |
| Less:                   |               |          |           |              |          |           |
| FF&E Reserve - 4%       | 13,100        | 15,119   | 17,122    | 13,100       | 15,119   | 17,122    |
| Net Cash Flow           | (73,092)      | (70,404) | (15,383)  | (73,092)     | (70,404) | (15,383)  |

**Total Current Balance Due From Owners:** 

(73,091.64)

Total Due From City of Franklin.
Total Due From Williamson County:

(36,545.82) (36,545.82)

This financial statement for the Cool Springs Conference Center, subject to routine year end audit and adjustments, is true and correct in all material respects to the best of my knowledge.

Sincerely,

Jim Keller General Manager

Bryan Fitzgerald Asst. Director of Finance