



HISTORIC  
FRANKLIN  
TENNESSEE

ITEM #7  
WRKS 07/24/2012

## MEMORANDUM

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July 13, 2012

**TO:** Board of Mayor and Aldermen

**FROM:** Eric S. Stuckey, City Administrator  
Russell Truell, Assistant City Administrator / CFO  
Lisa Clayton, Parks Director  
Brian Wilcox, Purchasing Manager

**SUBJECT:** Consideration of bid award to Tennis Court Construction Co., Inc. of Nashville, TN in the total amount of \$75,550.00 for certain improvements to the tennis courts at Jim Warren Park for the Parks Department (Purchasing Office Procurement Solicitation No. 2012-029; to be funded in part by Tennessee Local Parks and Recreation Fund Grant; Contract No. 2012-0119)

### Purpose

The purpose of this procurement would be to refurbish the eight (8) tennis courts at Jim Warren Park. The refurbishment would include repairing and resurfacing the existing asphalt playing surface, as well as the supply, delivery and installation of new chain-link fencing. The new fencing would replace existing fencing that would be removed by the Parks Department.

### Background

The City published on June 21, 2012 a Notice to Bidders in the *Williamson Herald* for tennis courts resurfacing, and supply & installation of new tennis court fencing, at Jim Warren Park. In addition, bid documents were sent on or about the same date directly to 25 potential bidders known or thought to be interested in this solicitation. Bids from two (2) vendors were publicly opened at the bid opening held on July 12, 2012. A tabulation of the bids received for this solicitation is attached.

### Financial Impact

The apparent lowest, most responsive and responsible bid, from Tennis Court Construction Co., Inc. of Nashville, TN, is in the total amount of \$75,550.00 for the options offered by the bidder that are of greatest interest to the City. This bid was identified because it is the lowest bid that also meets or exceeds the City's intention as expressed and implied by the City's specifications as well as the instructions, terms and conditions pertaining to this procurement solicitation.

This project is to be funded in part by a State of Tennessee Local Parks and Recreation Fund (LPRF) grant. LPRF grants provide state funding for the purchase of land for parks, natural areas, greenways, and the purchase of land for recreational facilities. Funds also may be used for trail development and capital projects in parks, natural areas and greenways. In 2010, the Franklin Parks Department received a grant award in the amount of \$65,000 for three projects:

- refurbishment of eight (8) tennis courts at Jim Warren Park (\$15,000);
- safety surfacing for an existing playground at Jim Warren Park (\$37,500); and
- shade protection at Liberty Park (\$12,500).

LPRF grants require a 50% local match. The matching funds requirement for these three projects is to be met by a combination of monetary funds from the City budget and in-kind labor supplied by the City's Parks Department. Parks crews will be removing the existing Jim Warren Park tennis court fencing as well as the existing mulch surface material at the Jim Warren Park playground.



Below is a breakdown of how these projects would be funded:

Description	Value of project to be completed by contractor	Grant amount budgeted	Local funds to be allocated to project	Estimated total value of project	Minimum value of project to be completed by in-kind labor supplied by grantee
Refurbish approx. 8 tennis courts at Jim Warren Park	\$75,550.00	\$15,000.00	\$60,550.00	\$100,000.00	\$24,450.00 (for removal of existing fencing)
Add safety surface to playground at Jim Warren Park	\$50,673.89	\$37,500.00	\$13,173.89	\$75,000.00	\$24,326.11 (for removal of existing surface)
Install shade protection at Liberty Park	\$5,009.70	\$12,500.00	\$0.00	\$5,009.70	\$0.00
<b>Totals:</b>	<b>\$131,229.59</b>	<b>\$65,000.00</b>	<b>\$73,723.89</b>	<b>\$180,009.70</b>	<b>\$48,776.11</b>

The Parks Department budget for fiscal year 2012 allocated \$45,000.00 out of the General Fund for this project. As this project has only now been bid, these funds were not spent. Staff recommends that \$73,723.89 be appropriated (by budget amendment) for the combination of these three projects in fiscal year 2013.

### Options

In accordance with the bid documents, the City reserves the right to reject any and all bids.

### Recommendation

Staff recommends that the City accept the apparent lowest best bid, from Tennis Court Construction Co., Inc. of Nashville, TN, in the total amount of \$75,550.00 for the options offered by the bidder that are of greatest interest to the City. Purchasing Manager Brian Wilcox is of the opinion that the prepared specifications as distributed allowed for competition among multiple vendors, and that the staff recommendation appears to be made in a fair and impartial manner based upon the bids received.

**Tabulation of Bids\***

<b>Purchasing Office Solicitation No.:</b>		<b>2012-029 (improvements to tennis court complex at Jim Warren Park)</b>					
<b>Base bid:</b>		Resurfacing with one (1) coat of resurfacer with sand and two (2) coats of colorcoat concentrate with sand, including supply and delivery of materials, and supplying, delivering and installing new galvanized (uncoated) chain-link fencing					
<b>Option No. 1:</b>		Additional pricing for supplying, delivering and installing new black vinyl coated (extruded) (instead of uncoated) chain-link fencing					
<b>Option No. 2:</b>		Additional pricing for supplying, delivering and installing new black vinyl thermally fused (instead of uncoated) chain-link fencing					
<b>Option No. 3:</b>		Additional pricing for replacing existing net posts and center strap connection points with new, including removal of existing and supply, delivery and installation of new					
<b>Option No. 4:</b>		Additional pricing for replacing existing nets and center straps with new, including removal of existing and supply, delivery and installation of new					
<b>Option No. 5:</b>		Additional pricing for supply, delivery and application of one (1) additional coat of a full bodied, high performance acrylic resurfacer with sand					
<b>Option No. 6:</b>		Additional pricing for supply, delivery and application of one (1) additional coat of a full bodied, high performance acrylic resurfacer without sand					
<b>Option No. 7:</b>		Additional pricing for supply, delivery and application of one (1) additional coat of color without sand					
<b>Option No. 8:</b>		Additional pricing for supply, delivery and application of two (2) additional coats of color without sand					
<b>Notice to Bidders published in the Williamson Herald on:</b>		6/21/12					
<b>Number of vendors that were notified of / that responded to this solicitation for bids:</b>		25 / 2					
<b>Date and time bids due and publicly opened:</b>		7/12/12 2:00 PM					
<b>Present at opening of bids:</b>		Chris Randgaard of Custom Recreation and Bill Little of Tennis Court Construction Co., Inc.; Lisa Clayton and Paige Cruse of the City of Franklin Parks Department; and Martha Garland and Brian Wilcox of the City of Franklin Purchasing Office					
<b>Target meeting of BOMA at which recommendation will be considered:</b>		7/24/12					
<b>Bids received from:</b>		<b>Bid:</b>	<b>Total bid price, including supply, delivery and installation:</b>	<b>Does the bid MOES<sup>1</sup>? / If not, how many exceptions do not MOES<sup>1</sup>?</b>	<b>Delivery terms / payment terms:</b>	<b>Estimated time of completion of project after receipt of order:</b>	<b>including pricing is valid and may be accepted through:</b>
Custom Recreation, Inc. 132A Commerce Dr. Hendersonville, TN 37075 Dustin Daniels, VP Sales 615/969-1206 customrecreation@gmail.com		Base bid	\$65,347.00	Bidder takes one exception (to guarantee of surface crack repairs) but CoF considers bid to MOES <sup>1</sup>	FOB destination, freight prepaid / net 30 days	not indicated	8/31/2012
		Add'l pricing for Opt. No. 1	\$38,130.00				
		Add'l pricing for Opt. No. 2	\$45,120.00				
		Add'l pricing for Opt. No. 3	\$6,385.00				
		Add'l pricing for Opt. No. 4	\$1,380.00				
		Add'l pricing for Opt. No. 5	\$5,800.00				
		Add'l pricing for Opt. No. 6	\$5,700.00				
		Add'l pricing for Opt. No. 7	\$6,400.00				
		Add'l pricing for Opt. No. 8	\$11,900.00				

<sup>1</sup>MOES indicates "meet(s) or exceed(s) specifications"

\*Shaded bid is apparent lowest best bid

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Tennis Court Construction Co., Inc. 504 Arlington Ave. Nashville, TN 37210 Bill Little, President 615/742-5262 wdltc@bellsouth.net	Base bid	\$62,000.00	Bidder takes no exceptions	FOB destination, freight prepaid / net 30 days	30-45 days	9/30/2012
	Add'l pricing for Opt. No. 1	\$7,300.00				
	Add'l pricing for Opt. No. 2	\$13,590.00				
	Add'l pricing for Opt. No. 3	\$6,900.00				
	Add'l pricing for Opt. No. 4	\$2,000.00				
	Add'l pricing for Opt. No. 5	\$4,650.00				
	Add'l pricing for Opt. No. 6	\$4,450.00				
	Add'l pricing for Opt. No. 7	\$5,660.00				
	Add'l pricing for Opt. No. 8	\$10,750.00				

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